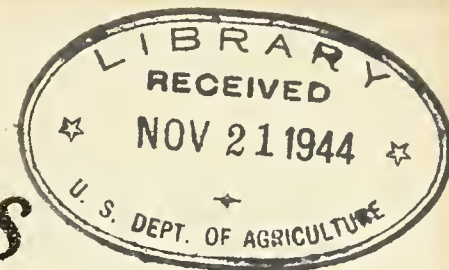


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The News



ISSUED SEMI-MONTHLY FOR THE STAFF OF THE AGRICULTURAL MARKETING SERVICE,
UNITED STATES DEPARTMENT OF AGRICULTURE, WASHINGTON, D. C.

January 2, 1940

Vol. 2, No. 1

CORNERSTONE MATERIAL FOR NEW ORLEANS
LABORATORY FURNISHED BY AMS

F J HUGHES
AGR'L MARKETING SERVICE
U S DEPT OF AGRICULTURE
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Four photomicrographs of cross sections of cotton fibers, magnified 1,000 times, were placed in the cornerstone of the Southern Regional Research Laboratory of the Department, laid with appropriate ceremonies in New Orleans on December 29. T. L. W. Bailey, Jr., of the Cotton Quality and Standardization Research Laboratory of the Division of Cotton Marketing, sectioned and photographed the cotton fibers by a technique which he has perfected and is using in studies of quality of American cotton. These photomicrographs, which were selected because of their scientific interest in relation to research on cotton, were sealed, for preservation, in an encasing plastic made from cotton linters by a method developed in the Bureau of Agricultural Chemistry and Engineering.

AMS RANKS FOURTH IN DEPARTMENT COMMUNITY CHEST SUBSCRIPTIONS

A total of \$4,389.95 was pledged for 1940 by the employees of the Agricultural Marketing Service in the twelfth Washington Community Chest campaign for welfare and social welfare work, reports C. L. Snow, chairman.

Subscriptions totaled only 86.1 percent of our quota set at \$5,098, but AMS ranks fourth in amount of subscriptions this year compared with other branches of the Department. Agricultural Adjustment Administration stands first; the Bureau of Plant Industry, second; and Soil Conservation Service, third. Only three other Bureaus reported a larger number of subscribers than AMS to the Chest. The totals for this Service were based on an annual payroll of \$1,703,760 for 736 employees.

The latest compilations show that the Department had reached 87.22 percent of its quota - about the same as a year ago when 88 percent was reported. On December 14, the Government Unit as a whole, had secured pledges or cash contributions amounting to \$760,528, or 99.42 percent of the quota, with indications that the goal of 100 percent, or more, would be reached.

Various social welfare agencies in the metropolitan areas of Maryland and Virginia were included in the Community Chest of Washington, and the Suburban Unit of the Chest solicited funds in Montgomery and Prince Georges Counties, Md., in Alexandria City, and in Arlington County, Va. A separate campaign was also conducted by Arlington County citizens to take care of emergency welfare needs not provided for that purpose by the Washington Chest funds. Then, Fairfax County, Va., formerly included with the Washington organizations benefiting

under the Community Chest plan, also conducted a separate campaign this year. Residents of these suburban areas, therefore, were urged by local groups to divide their contributions and support both local and Washington units. This fact, no doubt, lowered the total returns through AMS.

Mr. Kitchen comments on the results of the campaign in AMS to Mr. Snow, as follows:

"I appreciate very much your report on the 1940 Community Chest Campaign.

"While the Service did not reach its quota, I feel that a very sympathetic and cooperative attitude was displayed by the employees. I wish to extend to you, to Miss Parker, and to the keymen who so ably and splendidly represented the Service in this activity, my appreciation of their sincere efforts."

Community Chest payments can be made through any bank, through Division keymen in the Service, or direct to the Community Chest at 1101 M Street, Northwest.

Results of the 1939 Community Chest Campaign, A.M.S.

Division or Section	Keyman	Quota	Pledged	Percentage
Office of the Chief	Mary W. Cannon	\$189	\$288.65	153
Packers and Stockyards	Viola G. Reece	276	322.00	117
Machine Tabulating Sect.	Mrs. Lillian J. Holmes	46	50.00	109
Cotton Marketing	Rodney Whitaker	768	828.90	108
Mails and Files	Mrs. Jean Schmedegaard	155	158.00	102
Tobacco Division	Sara G. Smith	133	134.60	101
Marketing Information	Mayme C. Parker	172	172.00	100
Dairy and Poultry	Helen Olson	126	126.00	100
Procurement Section	Rose L. Moulter	67	52.00	78
Fruits and Vegetables	Mrs. Doris McBride	682	514.00	75
Agricultural Statistics	Mrs. Mabel R. Peirce	1123	822.50	73
Personnel Section	A. LeRoy Sykes	145	106.50	73
Livestock, Meats, Wool	Mrs. Madeline Tippet	272	197.00	72
Budget and Accounts	C. A. Dickerson	261	185.30	71
Warehouse Division	Mrs. Irene Kimble	121	83.00	69
Grain and Seed Division	Pauline McCarthy	488	311.00	64
Telegraph Section	Agnes Warwick	74	38.50	52
		\$5,098	\$4,389.95	86.1

COTTON LINTERS SELLING IN LARGER QUANTITIES

Increased sales of American cotton linters at increased prices are reported for the week ended December 23. More than 125,000 bales of linters changed hands early in the week, a record volume for so short a period. Buying in greatest volume was by bleachers, who are expected to process their purchases for export. Grades 5, 6, and 7, the chemical grades, predominated in purchases, and reports to AMS indicate that the ultimate destination of a considerable volume of these purchases is for export to France and Great Britain.

COLD STORAGE REPORTING EXPANDED, IMPROVED

Through the efforts of some of its State statisticians, the Division of Agricultural Statistics is endeavoring to reduce the work of warehousemen in furnishing monthly cold storage information to the Agricultural Marketing Service. In the interest of this program, William Broxton, in charge of cold storage reports, visited statisticians at the branch offices of the Division in Albany, N. Y., and Boston, Mass., and officials of the State Department of Agriculture in Hartford, Conn., December 15-19.

Arrangements have been made with the New York State Department of Agriculture and Markets to effect a uniform schedule, upon which cold storage warehousemen can furnish necessary facts both to this Service and to the State Department, and thus be relieved of some duplication of effort in filling out separate schedules for the two agencies. Use of the joint schedules will serve also to eliminate unnecessary discrepancies between the reports of the State and Federal Departments.

In Connecticut a cooperative arrangement has just been consummated whereby the State Department of Agriculture will collect information from warehousemen and furnish it to AMS. Heretofore each agency has gathered its own information independently. Here also the new arrangement is expected to assure complete coverage of storage establishments, expedite the compilation of the data, remove unnecessary duplication of inquiry, and provide both agencies with uniform data for publication.

This month the Division of Agricultural Statistics will collect, and hopes to release, for the first time, a report showing the percentage of available refrigerated space that is occupied. The new inquiry, undertaken at the request of the Association of Refrigerated Warehouses, is being limited to "public warehouses" instead of all warehouses covered by the established monthly report on cold storage holdings. The plan, if adequate returns are received, is to issue the report monthly hereafter for the purpose of indicating as accurately as possible the total capacity of refrigerated warehouses in the United States occupied from month to month. Such information will serve the refrigerated warehouse industry and the general public by showing to what extent existing facilities are adequate or inadequate to preserve perishable agricultural commodities. The facts presented in the report will also make it possible to ascertain whether or not the industry has made available more warehouse space than there is a need for, to what extent this is so, and in what areas.

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WE ARE SORRY

With the usual last minute rush to get timely items into the News, an error was made in the last item on page 6 of the December 15 issue relative to Secretary's Memorandum No. 681, Supplement 1. The Secretary's Memorandum states:

"Paragraph 2 of Memorandum No. 648 is hereby amended by the substitution of the words 'U. S. Department of Agriculture, Beltsville Research Center' for the words 'Beltsville Research Center of the Department of Agriculture.' This title will be used in all official papers and reports."

DAIRY AND POULTRY FIELD MEN CONFER IN WASHINGTON

A week-end conference (December 16 and 17) was held in Washington by the Division of Dairy and Poultry Products with representatives from its field offices at Boston, New York, Philadelphia, and Chicago. Problems relating to the reporting of prices on butter and the Federal-State dairy and poultry grading work were discussed. A rather comprehensive consideration was given to the possibilities of reporting prices on butter in terminal markets for the various U. S. grades on the basis of net price paid to shipper or net cost to the first owner in the market. Further consideration will be given these possibilities by exploring them in the various markets.

Some research problems in the development of marketing programs for Federal-State graded dairy and poultry products were discussed by Roy C. Potts, in charge of the Division. Some of the problems in the conduct of a Federal-State dairy and poultry grading service were discussed by Rob R. Slocum and Edward Small.

Open discussion of various phases of the market news work, also the grading work of the Division on dairy and poultry products, was maintained on an informal basis throughout the conference, in which discussion all freely participated.

The conference was attended by S. R. Newell of the Administrative Office and the following representatives of the Division: Roy C. Potts, L. M. Davis, Rob R. Slocum, Edward Small, E. K. Ball, N. A. Dakin, L. F. Champlin, H. A. Rust, B. W. Kempers, W. E. Hauver, Jr.

The conference on Saturday was held in room 1039 South Building and the one Sunday at the Annapolis Hotel.

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PENDING LEGISLATION UNIFIES AND EXTENDS EXISTING STANDARD CONTAINER LAWS

A bill - H. R. 5530 - relating to standard containers was introduced by Congressman Somers of New York in the first session of the present Congress. It would consolidate and equalize the provisions and administration of three existing laws relating to containers for fruits and vegetables. It would standardize and simplify those types of containers not now regulated by Federal enactment, namely, cartons, crates, boxes, sacks, etc.

In proposing standards for cartons, crates, boxes, sacks, etc., distinction is made between:

(1) those used for the same purposes as baskets, hampers, and barrels, i.e., for products packed and sold by measure or volume (bushels, multiples, and subdivisions thereof), and (2) those used for products packed and sold by net weight or numerical count. Under section 7 containers in the first category would be required to be of the same units of volume and of the same capacities as those prescribed for baskets, hampers, and barrels.

Under Section 8, which relates to containers used for products packed and sold by weight or count, it is proposed that such containers may be of dimensions and capacities other than those prescribed but must not be deceptive in appearance. Under this Section, the Secretary of Agriculture is required to investigate the relative utility and economy of this group of containers, and to confer and cooperate with fruit and vegetable growers, shippers, distributors,

container manufacturers, and transportation agencies in order to bring about, so far as possible, the orderly classification, simplification, and standardization of such containers. After investigation and hearing, and in the interest of fair dealing and economy, official standards and designations for such containers may be promulgated.

Specifying a similar procedure, i.e., investigation, conference, and cooperation, it is proposed in Section 9 to undertake some reasonable regulation and control of the "bulge" pack through the establishment of maximum sizes and heights of covers used on containers.

In lieu of requiring manufacturers to submit container specifications for approval as provided in one of the existing laws, this Bill, in Section 10, would authorize and empower the Secretary of Agriculture to prescribe standard specifications for the standard containers established by or under the authority of the Act for which standard specifications are not prescribed by the Act. However, this Section specifically provides that a manufacturer may submit his own specifications for approval and directs the Secretary to approve them if containers made in accordance therewith are of proper capacity and not deceptive in appearance. This provision is made for the introduction of new containers.

The penalty and seizure provisions as set forth in Sections 10 and 11 are the same as now provided in the Standard Container Act of 1928. However, a new provision (Section 12) would authorize the Secretary to handle instances of minor violation without instituting legal action when circumstances are such that the containers can be brought into compliance. In such cases the offending containers could be placed under detention pending their correction.

Another new provision would prohibit the use of standard containers as measures in jurisdictions which prohibit the sale of fruits and vegetables by measure, and would make inoperative State laws establishing legal weights per bushel for fruits and vegetables when packed in containers standardized or under the authority of the Act.

William O. Fraser, Livestock, Meats, and Wool Division, will attend the Annual Convention of the Iowa Farm Bureau at Des Moines, Iowa, January 16-17, and lead a discussion group on the Standardization and Grading of Livestock.

J. E. Dodds, of the Portland, Oreg., office of the Fruit and Vegetable Division, will attend the Northwest Cannery Convention to be held at Seattle, Wash., January 3, 4, and 5.

Henry G. F. Hamann, of the Chicago office, Division of Dairy and Poultry Products, plans to discuss "Quality in Dressed Turkeys", also grade dressed turkeys exhibited in the dressed turkey show, during Farm and Home Week at Urbana, Ill., January 11 and 12.

Harold J. Clay, Fruit and Vegetable Division, plans to attend and take part in two meetings this month. On the 11th he is scheduled to address the annual meeting of the Virginia State Beekeepers' Association at Richmond, Va., on "Present Honey Prices and Future Prospects;" on the 13th, the 31st annual meeting of the Maryland State Beekeepers' Association at Hagerstown, Md., on "Why Honey is Selling at Its Present Levels."

Clyde C. McWharter, Division of Cotton Marketing, left Washington, December 27, for his official headquarters at Memphis, Tenn. Mr. McWharter has been assisting with the market news work in the Washington office for the last 2 months.

REPORT DESCRIBES METHOD OF NAMING COLORS ADOPTED BY COLOR COUNCIL

"Method of Designating Colors" is the title of a recent report published by the National Bureau of Standards describing a method of naming colors adopted officially by the Inter-Society Color Council. Miss Dorothy Nickerson, color technologist of A.M.S., is secretary of the Council. This method has a bearing on the standardization work of several of our commodity divisions. The report was prepared specifically in response to a request from the U. S. Pharmacopoeial Revision Committee, and it is expected that the designations will be used in the next revision of the U. S. Pharmacopoeia. The method is simple. It designates all but the very grayish colors with a hue name, preceded by appropriate modifiers. The designation for the very grayish colors consists of a noun (white, gray, or black) with modifiers indicated by the terms light and dark; deviations in saturation by the terms weak, strong, and vivid; and deviations in both lightness and saturation by the terms pale, deep, dusky, and brilliant.

During the past 3 years, Kenneth L. Kelly, research associate for the American Pharmaceutical Association, has given his full time to this project, working at the National Bureau of Standards under the direction of Dr. Deane B. Judd, physicist of the Colorimetry Section of the Bureau of Standards and chairman of the Problems Committee of the Inter-Society Color Council. The final report is based on 7 years of cooperative work by many workers in colorimetry who represent ten national associations interested in color standardization problems who constitute the Inter-Society Color Council.

Miss Nickerson hopes that workers in all fields involving the use of color names or designations will cooperate in studying the general application of this method in order to provide a standardized and widely accepted method of designating colors. The report is available from the Superintendent of Documents, Government Printing Office, at 10 cents each. Anyone in AMS who may be interested can procure full information by getting in touch with Miss Nickerson.

RECENT RELEASES

ADDRESS

TOBACCO INSPECTION SERVICE IN RELATION TO IMPROVEMENTS IN THE AUCTION MARKETING SYSTEM, by Charles E. Gage, in charge, Tobacco Division, at the Annual Convention, American Farm Bureau Federation, Chicago, Ill., December 4, 1939.

MARKET SUMMARY

MARKETING IMPERIAL VALLEY LETTUCE, SUMMARY OF 1939 SEASON, by A. M. McDowell and W. R. Goodwin, Sacramento, Calif.; California Department of Agriculture Market News Service cooperating.

PRESS RELEASES

AGRICULTURAL MARKETING SERVICE MAKES ITS FIRST ANNUAL REPORT. (Dec. 16.)

SMALL TO HEAD CHICAGO POULTRY AND DAIRY OFFICE FOR THE AMS. (Dec. 19.)

"DON'T MISBRAND POTATOES" DEPARTMENT WARNS HANDLER. (Dec. 23.)

WORK AND WORKERS OF AMS RECEIVE COMMENDATION

During the course of the year, AMS receives many letters of commendation with regard to the service it renders in Washington and at field offices. Two such messages were received recently by the Livestock, Meats, and Wool Division, from which we quote the following:

From R. C. Pollock, general manager of the National Live Stock and Meat Board: "I wish to again express to you the sincere appreciation of the Board and myself for the cooperation which the Department has extended to me in varied and numerous endeavors throughout the year. * * * Without the Chicago office we would be lost! * * * The men in your Department at other points such as Kansas City, Omaha, and Fort Worth have been called upon from time to time and never have they turned us down."

From Bob Riley, radio marketcaster, heard over KMBC, Kansas City: "The biggest and most perplexing problems in the entire field of agriculture today are those of marketing and distribution. These problems can be solved only on a basis of complete and accurate information concerning the present condition and probable future status of all aspects of supply and demand. It is the Agricultural Marketing Service that collects this information--collects it, compiles it, interprets it, and supplies it free to all comers. That this work is being done promptly, accurately, efficiently * * * reflects everlasting credit on the Department. * * *"

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CHARLOTTE M. WARD BOWS OUT

Effective January 31, 1940, Mrs. Charlotte M. Ward, Division of Agricultural Statistics, will retire. She will have given the Government nearly 33 years of service, all in the Department. For 29 years of this time she was a member of the crop estimating staff, which she joined in May 1909 following 2 years of employment in the Forest Service.

As statistical clerk Mrs. Ward has performed difficult and responsible work during the many years she has been with the Division. Statistical Bulletins 14, 15, 16, and 17 were to a large extent compiled by her, and she did the final proofreading in the Division of Department Bulletin 1480, "Reliability and Adequacy of Farm Price Data," published in 1927. Among other regular work she compiled the monthly tables on "Prices Received by Farmers" for CROPS AND MARKETS. Added to her ability to carry responsibility, Mrs. Ward had a large capacity for work of exceptional accuracy.

The Division presented her with a gift designed to encourage her major hobby of traveling -- a black leather encased Waltham clock that folds up in a traveling bag, and a black calfskin purse, fully fitted with compact and other essentials. Mrs. Ward's last official day of leave was December 23. The period until the effective date of retirement she will spend on annual leave.

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President Roosevelt announced the appointment of Dr. A. G. Black as Governor of the Farm Credit Administration, December 20.

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Books on Marketing
- in the Library -
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American institute of cooperation, 15th, Chicago, 1939. American cooperation, 1939. A collection of papers comprising the fifteenth summer session of the American institute of cooperation at the University of Chicago, August 7 to 11, 1939. 695pp. Washington, D. C. [1939] 280.29 Am3A 15th, 1939

Office of the secretary of the American Institute of Cooperation, 1731 Eye St., N. W., Washington, D. C.

Partial contents: The cooperative movement and the American way, by Henry A. Wallace, pp.3-13; Activities of the reorganized cooperative research and service division, by T. G. Stitts, pp.14-24; Rights and limitations of agricultural cooperatives in relation to Federal anti-trust laws: I, by E.A. Stokdyk, pp.83-88; II, by Wilfred C. Rumble, pp.89-101; III, Surplus removal campaigns by food stores, by C. D. Denman, 117-127; Education of directorships and management in building up farm cooperatives, by J. E. Wells, jr., pp.180-187; Interesting Southern youth in the cooperative movement, by M. G. Mann, pp. 188-198; "Age" problems of farmers' elevators, by Frank Robotka, pp. 377-392; Recent developments in cooperative purchasing, I, by E. G. Cort, pp.634-642; II, by L. R. Marchant, pp.643-649.

Mayer, Oscar G. America's meat packing industry; a brief survey of its development and economics. 35 pp. [Princeton, N. J., The Princeton university press] 1939. 50 M453

At head of title: The Newcomen society, American branch.

"Address... delivered on November 2, 1938, before the American branch of the Newcomen society of England..." Verso of title-page.

Whitney, Caroline. What price milk? 79pp. [New York, Caroline Whitney memorial fund, 1939] 281.344 W61

"Milk consumers of New York City, faced with steadily mounting milk prices, found a champion of their cause in Dr. Caroline Whitney, organizer and chairman of the Milk Consumer Protective Committee,

"Under Dr. Whitney's leadership, at a time when prices were mounting, and returns to dairy farmers were growing smaller and smaller, the Committee campaigned for - 1. An adequate supply of milk to low-income families; 2. Reasonably priced milk for the general public; 3. Fair labor standards in the milk industry; 4. Fair prices to the farmer.

"This was the first time in the history of New York City that a consumer organization had devoted itself to a study of the problems involved in production and distribution as well as consumption of milk." - Foreword.

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Questionnaires were mailed recently to 786 radio stations for the purpose of obtaining information for the compilation of the 1940 edition of the Directory of Market News Broadcasts. It is expected that this Directory will be issued some time in February.

INSTRUCTIONS, REGULATIONS, RULINGS

COMPTROLLER'S RULINGS ON PURCHASE
OF FEDERAL PRISON-MADE GOODS

A number of vouchers have recently been received from field offices covering purchases in the open market of brooms, brushes, and other similar equipment. Such articles are manufactured by the Federal Prison Industries, Inc., and they cannot be purchased in the open market except when prior written clearance is given by that agency. In this connection, attention is called to Administrative Memorandum No. 53 dated July 1, 1939, as well as Paragraph 3346 of the Department Regulations in regard to articles normally manufactured by and available from the Federal Prison Industries, Inc.

The synopsis of a decision of the Comptroller General in regard to such purchases is quoted below:

"Commercial purchases of supplies obtainable from Federal Prison Industries, Inc., without clearance from said corporation, being in contravention of the statutes, create no obligation on the Government for payment therefor from appropriated funds, notwithstanding the purchases are alleged to have been made in good faith and on account of emergency conditions."

HERE AND THERE

Mr. Kitchen plans to attend the meetings of the Farm Seed Group of the American Seed Trade Association at Chicago, January 15, and the United Fresh Fruit and Vegetable Association, at Houston, Tex., January 16-19. He is on the program of the latter meeting, January 17, to make an address concerning the marketing of fruits and vegetables.

W. G. Meal, in charge of the Fruit and Vegetable Division, is scheduled to attend the meeting of the Massachusetts Fruit Growers Association at Worcester, Mass., January 2-5 and to make an address on "The Why and How of Our Apple Grades." On January 11, Mr. Meal and H. A. Spilman of the Division plan to attend the meeting of the National League of Wholesale Fresh Fruit and Vegetable Distributors at New York City. They will participate in a question and answer session for the purpose of giving those in attendance information on the laws and regulations administered by the Division.

Dr. W. H. Ebling, senior agricultural statistician in charge of the Madison, Wisconsin, office of the Division of Agricultural Statistics, spent December 26 in the Washington office, and discussed certain phases of his work in the field with the Washington staff.

The name of the "Committee on Disposition of Useless Documents" was changed by Mr. Kitchen in Administrative Memorandum No. 156, Amendment No. 1, of December 21, 1939, to "Documents Disposition Committee."

Effective January 1, 1940, Paul C. Newman, associate agricultural statistician at Portland, Oreg., Division of Agricultural Statistics, transferred to the Division of Land Economics of BAE as associate agricultural economist. In his new assignment he will be engaged in flood control work.

Mr. Newman, a native of Tennessee, holds B.S. and M.S. degrees in agriculture from Oregon Agricultural College, where he majored in farm management. He held a temporary appointment as agent for 3 months (June-September 1922) in the Office of Farm Management and Farm Economics, BAE, during which period he collected from wheat growers in Oregon, farm business analysis records and details relating to the cost of producing wheat. In November 1924 he was appointed junior economic analyst to assist with the preparation of special crop and livestock reports in Washington, D. C. In May 1925 he was transferred to the office at Springfield, Ill., as junior agricultural statistician. He was promoted to assistant agricultural statistician in July 1926 and placed in charge of the office at Grand Forks, N. Dak. Since July 1929 Mr. Newman has been assigned to the office at Portland, Oreg., having held since June 1937 the title of associate agricultural statistician.

Floyd H. Harper of the Division of Cotton Marketing has accepted a transfer to the Division of Land Economics, BAE, effective December 16. Dr. Harper came to the Division of Cotton Marketing in October 1930 as agricultural economist, after 3 years of service in the Tariff Commission as a special expert engaged in investigational work on agricultural commodities.

In the Division of Cotton Marketing, Dr. Harper has been in charge of statistical work in the cotton quality statistics and classing section. In his new assignment, he will be engaged in work having to do with flood control.

Dr. Harper holds the B.S. and Ph.D. degrees from Maryland University and the degree of M.S. from North Carolina State College. In addition, he holds the M.Agr. honorary professional degree conferred by the N. C. State College in recognition of a report on the poultry industry of North Carolina, and the degree of LL.D. conferred by Webster University in Atlanta.

Dr. Harper is the author of a textbook entitled "Elements of Practical Statistics" published by the Macmillan Company in 1930.

Miss Violet Feild, who has assisted Dr. Harper as clerk, is accepting a transfer to a similar position in the Division of Land Economics.

B. H. Bennett, Division of Agricultural Statistics, has just returned from a trip in the Middle West. Tentative arrangements were made with the Kansas State Board of Agriculture for coordinating the work the Board is doing in collecting data on the Kansas dairy products industry with similar work carried on by the A.M.S. While on this trip Mr. Bennett discussed with various representatives of the dairy industry the possibilities of the Service undertaking a monthly market statistics report on the casein industry. The continued expansion of that industry is emphasizing the need for current information on the production and marketing of casein.

While in McIntosh, Fla., last week, A. M. Agelasto of the Division of Cotton Marketing indulged in some fishing. The big fish he caught—a bass weighing eight pounds—won for him a medal and considerable publicity. He was pronounced the week's best fisherman in that vicinity.

To reach F. O. Billings, of the Department Office of Personnel, on matters pertaining to U.S.D.A. Clubs, call him on telephone branch 6217. His telephone is not listed in the Department directory.

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The News



ISSUED SEMI-MONTHLY FOR THE STAFF OF THE AGRICULTURAL MARKETING SERVICE,
UNITED STATES DEPARTMENT OF AGRICULTURE, WASHINGTON, D. C.

January 15, 1940

MISS MAYME PARKER
AGR'L MARKETING SERVICE
U S DEPT OF AGRICULTURE
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Vol. 2, No. 2

1940 BUDGET ESTIMATES

Budget estimates for the fiscal year 1941 carry the following amounts for the Agricultural Marketing Service:

	Appropriation 1940	Budget Estimate 1941	Increase or Decrease
General Administrative Expenses.....	\$157,306	\$157,306	--
Marketing Farm Products.....	431,470	425,000	\$ - 6,470
Crop and Livestock Estimates.....	747,510	725,000	-22,510
Market Inspection of Farm Products.....	459,000	475,000	+16,000
Tobacco Inspection Act, and Tobacco Stocks and Standards Acts.....	442,187	442,187	--
Market News Service.....	1,133,302	1,130,000	- 8,302
P. A. C. and Produce Agency Acts.....	155,000	152,000	- 3,000
Standard Container Acts.....	20,000	20,000	--
Cotton Quality Statistics and Classing Acts.....	475,000	465,000	-10,000
U. S. Cotton Futures Act, and U. S. Cotton Standards Act.....	495,000	490,000	- 5,000
U. S. Grain Standards Act.....	723,941	723,941	--
U. S. Warehouse Act.....	417,500	450,000	+32,500
Federal Seed Act.....	52,293	93,872	+41,579
Packers and Stockyards Act.....	381,879	381,879	--
Total, Agricultural Marketing Service.....	\$6,096,388	\$6,131,185	\$ +34,797

MARKET NEWS AND INSPECTION FOR
F. & V. ESTABLISHED IN CHARLESTON

Federal inspection has been made available for produce received in Charleston, S. C., particularly for seed potatoes. Vegetable growers and shippers in the local producing area have been provided with additional market news information, and with assistance in improving their grading and packing methods, according to the terms of a project undertaken between the South Carolina Agricultural Extension Service, the Farm Credit Administration, and the Agricultural Marketing Service, for 6 months beginning January 1. The work was undertaken in response to requests of growers' organizations and shippers who expressed the need for constructive measures in selling their truck crops.

For a number of years a market news office has been operated at Charleston during the potato shipping season. During the past two seasons the office has been maintained for several weeks after the close of the potato deal in order to provide reports for tomatoes and cucumbers. There has been a considerable demand for reports on these commodities as well as for other truck crops. The new arrangement will provide the additional market information needed by growers.

Growers' organizations and leading farmers have pointed to the great need for standardizing the grading and packing of produce grown in the Charleston area to remedy the present wide variation in the quality of the vegetables shipped to market. The project also provides educational assistance in an effort to meet this situation by improving and unifying packing methods through group demonstrations and advice to growers.

O. G. Strauss of Orlando, Fla., formerly employed in the inspection service from 1920 to 1934, has been reinstated in the service to conduct the work under the project. His headquarters are in the office of the County Agricultural Agent, County Center Building, Marion Square, Charleston, S. C.

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SEED ACT REGULATIONS
MADE AVAILABLE JANUARY 4

Rules and regulations for the enforcement of the new Federal Seed Act as approved January 2 by the U. S. Departments of Agriculture and Treasury appeared January 4 in the Federal Register.

The Act, administered by the Agricultural Marketing Service, becomes effective February 5 as to imported seed and agricultural seeds in interstate commerce. The effective date for provisions relating to vegetable seeds in interstate commerce is August 9.

Promulgation of the rules and regulations followed their consideration by officials of this Department, State seed officials, seedsmen, and representatives of consumer and producer organizations. Proposed regulations were discussed at conferences held in early November 1939 at San Francisco and Kansas City and at a formal hearing held in Washington, D. C., November 27.

Marked improvement in the quality of seed made available to farmers is expected to result from the new Act, which makes mandatory the proper labeling of seed shipped in interstate commerce.

The rules and regulations explain the procedures to be followed in administering the Act. Preparations are under way for more detailed explanation so that all persons affected may easily understand the requirements of the Act

and the rules and regulations covering its administration. A Service and Regulatory Announcement containing the Act and regulations will be available later for distribution. In the meantime copies of the January 4 issue of the Federal Register are being made available by the Agricultural Marketing Service.

Since the passage of the Federal Seed Act on August 9, 1939, considerable interest has been expressed in a desire for adopting or amending State seed laws and regulations to make them consistent with the new Federal Act and its regulations. It is reported that much interest is being shown by such organizations as the National Association of Commissioners, Secretaries, and Directors of Agriculture, the Seed Council of North America, the American Seed Trade Association, and the Association of Official Seed Analysts in the possibility of amending the model State seed law which has served generally as a pattern for State seed legislation since 1927. It is believed that a model seed law, amended in light of present needs, would encourage uniform State legislation with uniform labeling requirements, and would permit close correlation in the administration of the Federal and State seed laws.

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OFFICIAL WOOL STANDARDS, AS AMENDED, BECOME EFFECTIVE

Amendment to the official standards of the United States for grades of wool top became effective January 1, 1940. The revised standards were promulgated by Secretary Wallace on March 11, 1939, and published in the Federal Register on March 14 last year. The amended standards and the Secretary's regulations governing them are contained in a mimeograph of December 28, 1939. This pamphlet, just off the press, also contains a detailed explanation of the methods used in determining the grade of wool top in accordance with the United States wool top standards, information not heretofore available in printed or mimeographed form.

Intensive and painstaking work in selecting type samples for the amended wool top standards has been done by the wool standardization staff of the Livestock, Meats, and Wool Division, in cooperation with members of the American Society for Testing Materials, ever since the amended standards were promulgated last March. Already 800 copies of the mimeographed release have been sent to the National Association of Wool Manufacturers. That Association, in transmitting the release to members of the industry, commented upon the amendment to the standards as follows:

"The Department of Agriculture is to be complimented on the manner in which it has recognized the need for and effectuated the change."

The new standards not only provide average diameter ranges for qualities 80's through 50's of American wool top but also provide fiber diameter dispersions for each grade. Substandard classifications for tops which may come within the average diameter range but fail to conform to the dispersion limits of the standard grades are also established.

A new standard grade of top, designated as 62's, is promulgated with a view to having all the leading grades to be found in the American market represented among the official standards. As a result the standard grades to be specified both as to average diameter and fiber dispersion after January 1, 1940, are eight in number designated: 80's, 70's, 64's, 62's, 60's, 58's, 56's, and 50's.

OFFICIALS DISCUSS FEDERAL- STATE EGG GRADING PROGRAMS

A conference of Federal and State officials was held in Washington under the auspices of the Division of Dairy and Poultry Products, January 3 and 4, to discuss the following phases of Federal-State egg grading programs:

- The Federal-State Egg Grading Program -- Its Development, Operation, and the Marketing of Federal-State Graded Eggs.
- The Collection and Dissemination of Market News Reports on Federal-State Graded Eggs.
- Marketing Programs and Price Structures for Federal-State Graded Eggs.
- The Essential Changes in the Proposed Revision of the U. S. Standards for Quality of Shell Eggs.
- Fresh Egg Laws in Relation to Federal-State Graded Eggs, and the Buying of Eggs Under Section 32 of the Agricultural Adjustment Act on the Basis of U. S. Grades.
- Marketing Quality Eggs Under State Grades.

More than 30 Federal and State officials and others engaged or interested in the marketing of Federal-State graded eggs attended the conference. Among the States represented were North Carolina, Virginia, Maryland, Delaware, New Jersey, and Ohio, with about 15 delegates. Fully 15 or more representatives from branches of the Federal Government attended the conference, and 10 or more persons interested or engaged in the marketing of Federal-State graded eggs, were present.

Following the 2-day conference in Washington several of the Federal and State representatives made a trip into Virginia to visit egg grading stations.

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AMS INSPECTS DRIED FRUITS PURCHASED BY THE FSCC

The Processed Foods Inspection Project of the Fruit and Vegetable Division is handling a large volume of inspections of dried fruits purchased by the Federal Surplus Commodities Corporation this winter. W. A. Dorman is operating a temporary office at Rochester for the inspection of dried apples. J. E. Dodds at Portland is handling the inspection of approximately 5,000 tons of dried prunes, while E. R. Thompson is handling the inspection of approximately 38,000 tons of raisins at a temporary inspection office at Fresno, Calif. Licensed inspectors, supervised by AMS employees, inspect the product as it is received at processors' plants, while the AMS inspectors are concerned with the final certification of grade of the finished or processed product.

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COTTON GROWERS AND GINNERS PROFIT BY GINNING RESEARCHES

Outstanding benefits to cotton growers and ginneres throughout the Cotton Belt are reported as a result of the information gathered through joint effort by the Agricultural Marketing Service and the Bureau of Agricultural Chemistry and Engineering at the Department's ginning laboratory, Stoneville, Miss., and as a result of the State Gin Extension program through the cotton States. This work in the Southern States is done under the direction of the States' gin specialists, working in close cooperation with the engineers and cotton technologists of the research laboratory. Through exhibits of model gins and cotton driers and of information pertaining to proper construction, maintenance, and repair of gins, presented to ginneres in groups and individually and at State and county fairs, the advantages of modern ginning equipment and efficient operation have been emphasized. Improved methods of handling cotton, prior to ginning, also have been demonstrated.

Two reports recently have come to the AMS giving evidence of the progress and benefits which have resulted from this ginning research and extension work. Dr. J. W. Bateman, Director of Extension in the State of Louisiana, reports in his annual report for the year 1938, as follows: "During 1938, there were 124 gins in the State operating with mechanical conditioners, compared to 68 in 1937, 38 in 1936, and 17 in 1935. The gins operating with conditioners processed an average of 1.650 bales each during 1938, the total number being 211,200. A conservative estimate of the enhancement in the value of the crop is \$633,600, or \$3 a bale."

J. B. Wilson, extension agricultural engineer, Alabama Agricultural Extension Services, writes that, on the basis of the reports of county agents, the sending out to ginneres in Alabama of five U. S. Department of Agriculture publications on ginning has "contributed last year to the improvement of 457 gin stands, and that 19,684 farms were directly benefited to the extent of a total of \$102,307.00."

In the light of these reports and of many other observations by Federal and State workers, the trend continues to be toward improvement of gins, of better ginning, and of better handling of cotton by farmers before ginning. All of this, taken individually and collectively, is of benefit to American cotton and cotton farmers.

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CODE OF FEDERAL REGULATIONS RELEASED; CHAPTER 1, TITLE 7, COVERS AMS WORK

The rules and regulations of the Federal Government having general applicability and legal effect, were coded, as required by law, under the direction of the Codification Board and became effective on June 1, 1938, as the Code of Federal Regulations. The final preparation and publication of this material were delayed, and the printed form has only recently appeared.

The rules and regulations submitted by the Bureau of Agricultural Economics (now applying to the Agricultural Marketing Service) appear in the Code as Chapter 1 of Title 7.

Chapter 1 has been printed as a separate volume and copies have been furnished to all division leaders of the A.M.S. No additional copies are available. Attention is called to the fact that in the preparation of amendments or revisions of our rules and regulations it is now necessary that the form set out in Chapter 1 be used in all cases. By reference to Chapter 1, it will be noted that each set of rules and regulations is designated by a particular Part number with decimal subdivisions to designate the sections. In the future, therefore, this volume should be used as a guide to the divisions in the preparation of all such material.

REPORTS AND RELEASES

ADDRESSES

A QUARTER CENTURY OF FEDERAL ASSISTANCE IN FRUIT AND VEGETABLE MARKETING, by C. W. Kitchen, at Annual Meeting of United States Fresh Fruit & Vegetable Association, Houston, Tex., January 16-19, 1940.

REPORT ON THE PRESENT STATUS OF CROP ESTIMATES, MARKET NEWS, AND GRADE STANDARDS, by W. G. Meal, in charge, Fruit and Vegetable Division, at Fruit and Vegetable Conference, American Farm Bureau Federation, Chicago, December 4, 1939.

MARKET SUMMARY

BRIEF REVIEW OF THE ARIZONA 1939 FALL LETTUCE SEASON, by A. M. McDowell, Phoenix, Ariz., Arizona Fruit and Vegetable Standardization Service cooperating.

PRESS RELEASES

CERTIFIED SEED POTATO CROP NEXT TO LARGEST ON RECORD. (Dec. 30)

FARM PRODUCT PRICES SHOW SMALL NET DECLINE IN DECEMBER. (Dec. 30.)

FARM WAGE RATES SEASONALLY LOWER. (Jan. 13.)

INSTRUCTIONS, REGULATIONS, RULINGS

POLITICAL ACTIVITY DISCUSSED
IN PERSONNEL MEMORANDUM

Political activity is the subject of a memorandum dated December 18 addressed to Chiefs of Bureaus and Offices by the Director of Personnel. Employees of the Agricultural Marketing Service should be guided by this memorandum, a copy of which follows:

"There will be ready soon for distribution a personnel circular covering the subject of political activity and including interpretations of the Hatch Act by the Attorney General. An effort is being made to include in one circular all the significant information so as to reduce the work of administrators in cases where

they are called upon for interpretation.

"Meantime, however, inquiries have been forwarded concerning the propriety of the participation of employees in some types of political gatherings, including Jackson Day dinners, Lincoln Day dinners, and similar events. There is nothing in the law which prohibits an employee from attending such dinners or making contributions to the campaign fund of any political party, either as a direct contribution or in payment for an invitation to a political dinner or gathering. The Act of August 2, 1939, however, prohibits all employees of the Government generally from taking any active part in political management or in political campaigns, including the solicitation of political contributions. In addition, there are specific provisions of the Criminal Code which prohibit any employee from soliciting or being directly or indirectly concerned with the solicitation of political contributions from any other employee, and which prohibit any person, whether employed by the Government or not, from soliciting political contributions in a Federal building. Soliciting the purchase of tickets or invitations to a political dinner or gathering is regarded as a solicitation of political contributions

"To sum up, therefore, employees of the Department are permitted to make voluntary contributions to a political campaign fund or voluntarily to purchase tickets or invitations to political dinners and functions, but they must not solicit or receive such contributions or sell such tickets or invitations, and in no case shall such solicitations (that is, even by persons not employed by the Government) take place in a Federal building.

"By direction of the Secretary."

SPECIAL NOTICE TO FIELD OFFICES ON LEAVE APPLICATIONS AND RECORDS

It has come to the attention of the Business Manager that there exists laxity in some field offices in reporting currently sick and annual leave taken by employees in those offices. In a number of instances the leave slips have been received in Washington many months after the leave was taken. Some of the slips have not been received in time to be included in the annual leave report, thereby necessitating changes in reports that have been previously issued and creating a considerable amount of extra work.

It is requested that in the future all leave slips be submitted currently, and that the annual leave statements furnished by the administrative office in Washington to the field offices be checked immediately upon receipt thereof against the field records and that any discrepancies noted be reported at once to Washington in order that leave records may be promptly adjusted.

CIVIL SERVICE RULES ON CERTAIN
PROVISIONS OF THE HATCH ACT

Departmental Circular No. 209, issued December 12, 1939, by the Civil Service Commission on the subject of Section 9 A, paragraphs (1) and (2) of the "Hatch Act," has been transmitted to Chiefs of Bureaus and Offices by the Director of Personnel. The Commission's communication reads:

"Sec. 9A. (1) It shall be unlawful for any person employed in any capacity by any agency of the Federal Government whose compensation, or any part thereof, is paid from funds authorized or appropriated by any Act of Congress, to have membership in any political party or organization which advocates the overthrow of our constitutional form of government in the United States.

"(2) Any person violating the provisions of this section shall be immediately removed from the position or office held by him, and thereafter no part of the funds appropriated by any Act of Congress for such position or office shall be used to pay the compensation of such person."

INVENTORY REPORTS FOR 1939
CALENDAR YEAR ARE SUSPENDED

Since July 1, 1939, the Procurement Section of the Service has been preparing invoices covering the transfer of all nonexpendable and semiexpendable property of the various Washington and field offices received from the Bureau of Agricultural Economics, and has been typing inventory cards and assigning new property numbers for this property. It is estimated that it will take at least from 3 to 4 months more to complete this work. During this time, it will be impracticable to audit any inventory reports and in view of this fact, the various Washington and field offices will not be required to submit an inventory report for either nonexpendable or semiexpendable property for the calendar year 1939.

When the work in connection with the transfer of the property received from the Bureau of Agricultural Economics has been completed, each accountable officer will be furnished with copies of the invoices and inventory cards and the new property numbers, as well as copies of inventory cards and the decalcomania transfers covering any property received subsequent to July 1, 1939. Detailed instructions concerning the matter will be issued at that time. The accountable officer will then be required to make a report as to whether each article of nonexpendable and semiexpendable property charged to his account is on hand, which will be in lieu of the regular inventory report suspended for the calendar year 1939.

CROP REPORTING BOARD
ANNOUNCES 1940 SCHEDULE

The 1940 schedule of issuance dates of crop and livestock production reports of the Crop Reporting Board was announced December 27. A press release, indicating the general content of the reports, is being released and sent to field offices. A revised list of all regular reports issued by the Agricultural Marketing Service will be available in early February. The dates of the major crop reports follow:

Reports Concerning Cotton

Friday	May 24	at 11 A.M.
Monday	July 8	at 11 A.M.
Thursday	August 8	at 11 A.M.
Monday	September 9	at 11 A.M.
Tuesday	October 8	at 11 A.M.
Friday	November 8	at 11 A.M.
Monday	December 9	at 11 A.M.

Reports Concerning General Crops Other than Cotton

Wednesday	January 10	at 3 P.M.
Monday	March 18	at 3 P.M.
Wednesday	April 10	at 3 P.M.
Friday	May 10	at 3 P.M.
Monday	June 10	at 3 P.M.
Wednesday	July 10	at 3 P.M.
Friday	August 9	at 3 P.M.
Tuesday	September 10	at 3 P.M.
Thursday	October 10	at 3 P.M.
Tuesday	November 12	at 3 P.M.
Wednesday	December 18	at 3 P.M.
Friday	December 20	at 3 P.M.

Note: The March 18 General Report will show prospective acreages of crops to be planted in 1940 as indicated by reported intentions.

Livestock (Releases at Washington, 12 o'clock Noon)

Jan. 11 Cattle on Feed	May 13 Development of Early Lamb Crop
Jan. 12 Sheep and Lambs on Feed	
Feb. 15 Number and Value of Livestock on Farms	June 7 Spring Pig Crop
	July 25 Lamb Crop
Mar. 5 Wool Shorn	Aug. 2 Wool Shorn
Mar. 8 Mohair Production	Aug. 12 Cattle on Feed
Mar. 12 Early Lamb Crop	Oct. 9 Cattle Feeding Situation
Apr. 11 Cattle on Feed	Oct. 11 Lamb Feeding Situation
Apr. 12 Development of Early Lamb Crop	Nov. 13 Cattle Feeding Situation
	Nov. 14 Lamb Feeding Situation
May 1 Farm Production from Meat Animals (1938 and 1939)	Dec. 12 Cattle Feeding Situation
	Dec. 13 Lamb Feeding Situation
	Dec. 23 Fall and Total Pig Crop

ARTICLES EDITED FOR
OUTSIDE PUBLICATION

The following articles were edited during December for use in the periodicals named:

Anderson, Alice M.: The Effect of Different Alternating Temperatures on the Germination of Seeds of *Poa Compressa* L. and *Poa Pratensis* L. Address, meeting, Botanical Society of America. Columbus, Ohio. Dec. 28, 1939.

Becker, Joseph A.: (Round Table discussion of Agricultural Statistics.) At meeting of American Farm Economics Association, Philadelphia, Pa., Dec. 29, 1939.

Bennett, B. H.: Outlook for Turkey Growers in 1940 Clouded with Uncertainty. For Turkey World.

Clay, Harold J.: Peanut Market Strengthens Even Though December Production Estimates are Slightly Upward. Monthly analysis - For The Peanut Journal Publishing Company., Suffolk, Va.

Davidson, W. A.: The Federal Seed Act and Regulations. Address, International Crop Improvement Association, Chicago, Dec. 5, 1939.

Gage, Charles E.: Tobacco Inspection Service in Relation to Improvements in the Auction Marketing System. Address, Annual Convention, American Farm Bureau Federation, Chicago, Ill., Dec. 4, 1939.

Gerdes, Francis L.: Southeastern Ginners Turning Out Better Preparation of Lint. For one of Mobile, Ala., daily newspapers, (early January number).

Gillett, R. L.: Problems and Progress in State Statistics. Address, Annual Meeting, American Statistical Association, Philadelphia, Dec. 28, 1939.

King, Arnold J., and Simpson, Glenn D.: New Developments in Agricultural Sampling. Address, meeting, American Farm Economics Association, Philadelphia, Dec. 28, 1939.

Meal, W. G.: Report on the Present Status of Crop Estimates, Market News and Grade Standards. Address Fruit, and Vegetable Conference, American Farm Bureau Federation. Chicago, Ill., Dec. 4, 1939.

Meloy, Guy S.: Utilization of the Standard Grades for Cotton Linters. Address, National Association Bedding Manufacturers, Convention, Chicago, Ill., Dec. 14, 1939.

Nickerson, Dorothy: Sensibility to Hue and Saturation Differences. For Journal of the Optical Society.

Reed, H. E.: Agricultural Marketing Service and Administration of the Federal Seed Act. Address, meeting National Association of Commissioners, Secretaries, and Directors of Agriculture, Chicago, Ill., Dec. 5, 1939.

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Books on Marketing
- in the Library -
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Brooker, William C. Cooperative marketing associations in business... for Independent fertilizer manufacturers' association inc. 113pp. New York city [1935?] 280.2 B792

"This treatise on the law of agricultural cooperative marketing associations is in the nature of a brief for a client, and is not to be republished or distributed publicly without the written consent of the Independent fertilizer manufacturers' association, inc., New York city."
- Note.

National association of food chains, Washington, D. C. A business approach to farm surpluses, by Douglas G. McPhee. 87pp. Washington, D. C. [1939] 280.3 N215

"In the spring of 1936 a group of leading producers met with chain store executives to discuss plans which would assist in meeting some of the farm problems. A constructive program was developed at this meeting. The effectiveness which has been demonstrated since that time was made possible by the invaluable advice and assistance of these men. This assistance, combined with the advice and aid of government officials, farm extension and agricultural college leaders, has greatly enhanced the value of the program and has made some notable accomplishments possible.

"The story of this cooperative activity of farmers and chain stores has been recorded in order that more farm people might become acquainted with the methods, conduct, procedure, possibilities, and accomplishments. While this booklet deals primarily with the program developed and conducted by food chains, it is recognized that many other groups in industry commerce, and trade are concerned with the welfare of agriculture."
- Foreword.

Tomlinson, Frederick Rothmann. The marketing of hides and skins in the Union of South Africa. 25pp. Pretoria, The Government printer, 1939. (South Africa. Dept. of agriculture. Bulletin no. 180) 24 So84P no. 180

"South Africa. Department of Agriculture and Forestry. Division of Economics and Markets. Economic Series no. 25."

Partial contents: Importance of the industry; Development of the export trade; Prices; Various types of hides and skins exported; Relative importance of various ports; Methods of marketing hides and skins; Weaknesses in the present marketing organization and suggestions for improvement.

HERE AND THERE

Mr. Kitchen, E. J. Murphy, in charge of the Grain and Seed Division, and G. C. Edler, Division of Agricultural Statistics, are attending the meeting of the Farm Seed Group of the American Seed Trade Association, today, January 15, in Chicago, where the Federal Seed Act, the Seed Verification Service, and other seed matters are being discussed.

W. F. Callander, in charge of the Division of Agricultural Statistics, will leave Washington January 13 on a trip including Kansas, Oklahoma, Texas (Amarillo), Colorado, Utah, Wyoming, Nebraska, Iowa, South Dakota, North Dakota, Minnesota, Wisconsin, Illinois, and Ohio. He will be in the field approximately a month, conferring with the Division's State statisticians and with Weather Bureau field officers and Extension directors relative to the preparation and issuance of joint weekly crop and weather reports similar to those now issued during growing seasons in Kansas and Montana. He will also confer with State cooperating agencies.

Carl H. Robinson, in charge of the Division of Cotton Marketing, is on a 2-week field trip through the Cotton Belt for the purpose of consulting with officers in charge of field offices concerning pending problems affecting the work of the Division.

F. G. Robb, Fruit and Vegetable Division, will attend the meeting of The Canadian Fruit Wholesalers' Association, which will be held January 16-18 at Montreal, Que., Canada. Mr. Robb will take part in a discussion of the inspection of fruits and vegetables grown in the United States in order to comply with Canadian regulations.

W. A. Davidson, Grain and Seed Division, discussed the new Federal Seed Act, and the rules and regulations promulgated thereunder, at the meeting of members of the Ohio Seed Dealers' Association, State seed officials, and members of the trade, held in Columbus, Ohio, on January 10. Today, January 15, he is discussing the same subject at the meeting of the Southern Seedsmen Association in Birmingham, Ala.

Fred Taylor of the Division of Cotton Marketing will leave Washington on January 21 for Atlanta, Montgomery, Chattanooga, and other cotton manufacturing centers of the South. Until early in March he will be engaged in a survey of the qualities and quantities of raw cotton used by domestic mills in the manufacture of various types of goods and of the use of the official cotton standards by these mills in specifying their raw-cotton requirements.

Arnold J. King, agricultural statistician of the Division of Agricultural Statistics, stationed at Ames, Iowa, came to Washington on January 2 after attending the meeting of the Farm Economic Association in Philadelphia, at which he presented a paper prepared jointly with Glenn D. Simpson, of the same Division. While in Washington he has been consulting with statisticians and economists of the Washington staff and others who attended the meetings of the economic associations in Philadelphia, concerning the development of improved and more accurate methods of sampling economic phenomena.

C. E. Burkhead and H. M. Taylor, statisticians in charge of the Maryland-Delaware and Virginia offices, respectively, Division of Agricultural Statistics, served on the Crop Reporting Board in connection with the General Crop Report released on January 10.

T. W. Heitz of the Division of Dairy and Poultry Products, accompanied by representatives of the Bureau of Agricultural Chemistry and Engineering, and of the Virginia Department of Agriculture, visited egg grading stations in Virginia on January 10 and 11. Together they studied the problem of providing more modern and satisfactory equipment in the stations for handling eggs, particularly with reference to proper humidity and temperature conditions.

R. A. Ballinger of the Louisiana State University at Baton Rouge and Glenn R. Smith of North Carolina State College at Raleigh were recent visitors in the Division of Cotton Marketing, en route from the meeting of the National Farm Economics Association held in Philadelphia, December 27-30. Each of these specialists visited the Division of Cotton Marketing to confer with Washington officials concerning marketing research being conducted cooperatively between their respective institutions and the Agricultural Marketing Service.

Willard L. Goss, Grain and Seed Division, spent a few days in Philadelphia recently, for the purpose of supervising the staining of imported seed as required by the Federal Seed Act.

M. C. Zellmer, chairman, Committee on Statistics, Farm Seed Group of the American Seed Trade Association, spent 2 days the first week of January with members of the Division of Agricultural Statistics. He familiarized himself with the sources of information and procedure followed by that Division in making estimates of the production of various kinds of grass and clover seeds. In connection with the report of his committee at the mid-winter meeting of the American Seed Trade Association on January 15 in Chicago, he intends to make certain recommendations based on the discussions with the Division members and information he has obtained from the trade.

Mr. Zellmer's committee aided considerably in obtaining the hearty cooperation of the seed trade in the July 1 seed stocks survey of the Division of Agricultural Statistics. He anticipates even closer cooperation of the trade this year in the survey and in other seed work of the Department.

Henry G. F. Hamann, supervisor of the Federal-State egg grading work in the Chicago district, and Bruce S. Mars, supervisor of dairy and poultry products grading work in the eastern district, Division of Dairy and Poultry Products, spent the first week of January in Washington attending the conference on Federal-State egg grading and conferring with the officials of the Division with reference to the planning and conduct of work to be undertaken during 1940.

John J. Morgan, agricultural statistician in the Raleigh, N. C., office of the Division of Agricultural Statistics, spent the week of January 7 in the Washington, D. C., office of the Division, consulting with members of the staff regarding the conduct of crop-weather research on cotton.

John H. R. Sanders, in charge of cottonseed-grading work in the Atlanta office of the Division of Cotton Marketing, was in Washington December 9 and 10, to discuss with specialists of the Washington office the work in the South-eastern States during the past season and plans for next season.

W. A. Wheeler, of the Chief's Office, returned on Monday after an absence caused by illness.

Warner M. Buck, Livestock, Meats, and Wool Division, will discuss the subject "Wool Sampling and Shrinkage" at the annual meeting of the Montana Wool Growers Association to be held in Helena, Mont., January 15-17.

The absence of G. A. Collier of the Grain and Seed Division on account of an eye difficulty is regretted. Mr. Collier was operated upon recently and is now recuperating at the Episcopal Eye, Ear, and Throat Hospital.

George D. Collins, Jr., reported to the Washington office of the Division of Agricultural Statistics on December 20, to take up duties as assistant agricultural statistician in the fruit, truck, and canning crop section. He entered the Division on December 20, 1933, and was continuously employed in the Knoxville, Tenn., office until his transfer to Washington.

William R. Kuehn, of the Minneapolis office of the Grain and Seed Division, will read a paper regarding the Federal Seed Act and its regulations, prepared by W. A. Davidson of the Division, at a meeting of the Minnesota Crop Improvement Association in Minneapolis, January 18.

J. O. Babcock has been appointed as administrative assistant to H. R. Tolley, chief of the Bureau of Agricultural Economics. Mr. Babcock formerly was senior agricultural economist specializing in farm population and rural welfare in the Bureau.

Loyde M. Billman of the Processed Foods Inspection Project, Fruit and Vegetable Division, is expected to return to the office this week. He was operated upon early in December and has since been recuperating.

Because of ill health, Arnold E. (Jerry) Graham of the Livestock, Meats, and Wool Division is taking indefinite leave. He has entered the Bay Pine Federal Hospital in Florida for examination and treatment.

Mrs. Dina Jekofsky, formerly assistant clerk-stenographer in the fruit, truck, and canning crop section of the Division of Agricultural Statistics, transferred on January 8 to the Social Security Board, where she will be engaged in legal work.

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The News



ISSUED SEMI-MONTHLY FOR THE STAFF OF THE AGRICULTURAL MARKETING SERVICE,
UNITED STATES DEPARTMENT OF AGRICULTURE, WASHINGTON, D. C.

February 1, 1940

Vol. 2, No. 3

THREE AMS MEN ON PROGRAM OF SOUTHERN AGRICULTURAL WORKERS

AMS will be represented by three members on the program of the Annual Meeting of the Association of Southern Agricultural Workers in Birmingham, Ala., February 7-9. W. G. Meal, in charge of the Fruit and Vegetable Division, will speak on "The Agricultural Marketing Service and Southern Agriculture"; John W. Wright of the Division of Cotton Marketing, will present a paper before the marketing section of the meeting on the subject of coordinating the work of governmental agencies in the field of cotton marketing; and A. D. Harlan of the Atlanta office of the Grain and Seed Division, a paper entitled "Hay Problems with Special Reference to Quality." Mr. Harlan will substitute for E. O. Pollock, originally scheduled to speak. Mr. Meal's paper, which includes the topic originally scheduled for discussion by Mr. Kitchen, is being mimeographed for general distribution. A copy will be sent to each field officer.

EFFICIENCY REVIEW BOARD NAMED FOR CALENDAR YEAR 1940

The following have been designated to serve as members of the Board of Review of Efficiency Ratings in the AMS for the calendar year 1940. Terms of service of members will expire on December 31 of the year indicated after names.

F. J. Hughes, chairman

W. O. Fraser, 1940

S. R. Newell, 1940

W. H. Evans, 1941

E. J. Murphy, 1941

Mrs. Ethel Mills, 1942

C. H. Robinson, 1942

SEED GROUP VOTES FOR CONTINUANCE OF SEED VERIFICATION SERVICE

At the meeting of the Farm Seed Group of the American Seed Trade Association held in Chicago on January 15 and attended by Mr. Kitchen and other members of the Service, the question of continuing the Seed Verification Service was presented as an item for discussion on the program. Those present, by a vote which was practically unanimous, requested the Department to continue the service and expressed the thought that it would be most helpful to them in complying with the requirements of the Federal Seed Act and the regulations thereunder which will become operative February 5, 1940.

"TABLE TIPS" BROADCAST
DAILY BY W. H. MOSIER

Five times a week, at noon, W. H. Mosier steps across the hall from his office in the Federal Building in Cincinnati, into his new radio studio. Here through the facilities of WSAI he talks over developments on the wholesale and jobbing fruit and vegetable markets without so much as the mention of quotations or definite prices.

The first broadcast from the new studio was given on January 30, 1940. These daily programs were inaugurated in cooperation with WSAI, owned and operated by the Crosley Radio Corporation, on July 20, 1938. At that time Mr. Mosier's office was located in the Fruit Exchange Building at 27 West Front Street and the broadcasts originated in his office. When the office was moved to the new Federal Building, he suggested that the program be discontinued, inasmuch as no suitable room for broadcasting was available. He met a flat rejection from the radio station officials. As a result the microphone was installed in the telegrapher's office and during the past several months the daily broadcasts have originated there.

The new studio is 8 feet wide by 16 feet long. It has the latest in scientific acoustical treatment to eliminate outside noises and assure faithful reproduction of the speaker's voice. WSAI, without expense to the Service, has installed a new microphone and amplifying equipment. The station provides direct line to the studios.

From the very first these broadcasts have been well received, not only by the Cincinnati homemakers, but by the fruit and vegetable trade as well. As Mr. Mosier says, "The enthusiasm of the trade was due to the fact that their business was receiving some free advertising over the air; that of the housewives to the inherent feminine instinct for bargain hunting."

It was soon apparent, however, that considerable time and effort would be necessary in the preparation of the programs, if they were to remain on the air indefinitely; also that the person charged with actual delivery do a creditable job of broadcasting and establish his voice as a radio "personality" in Cincinnati and vicinity. No effort has been spared in trying to make these talks entertaining. Interesting twists are constantly sought and applied, such as the discussion of the origin of the name "cranberry," together with the history of the culture and development of this fruit. Likewise, the origin and history of the Naval orange, the Parson Brown orange, the strawberry, and many other fruits and vegetables have all been taken up in their season.

Production, shipment, and unload figures are all broadcast from time to time. Such information, however, is presented simply as an interesting background for the products in heavy supply, or for products just making their appearance on the market. In other words, statistical facts are presented pleasingly in an effort to move the stock from the hands of the dealers and give the housewives a plentiful supply at reasonable prices. In the last analysis, the farmers sell their products and the housewives find out what is plentiful and cheap, the Agricultural Marketing Service provides a valuable service, and the radio station gains more listeners. "And don't forget," Mr. Mosier reminds us, "if the last-mentioned of these results had not been forthcoming, the program would have been off the air long ago."

Mr. Mosier has taken a number of courses in preparation of radio scripts and in broadcasting. In a recent audition given members of a script-writing class of some 10 or 12 students from the College of Music of Cincinnati--about 40 persons in all--Mr. Mosier was selected as the one with the best radio personality.

TRADE TAKES PART IN COTTONSEED BROADCASTS

Recent participation of representatives of the cottonseed trade in the radio discussion of cotton and cotton problems over Cotton Belt stations met with fine response. The cottonseed broadcasts are conducted in dialog form and usually a representative of AMS discusses the daily topic with the radio station announcer. All the trade members invited to take part in the recent program responded heartily. The increased attention which this departure in the program brought was indicated by the appearance of most of the dialog in The Cotton Trade Journal, The Cotton and Cotton Oil Press, and other papers of the industry during the week of this series, January 8-13.

The following representatives of the National Cottonseed Products Association took part in the broadcast series under discussion:

S. M. Harmon, Secretary, Memphis, Tenn.; G. F. Einsfeld, New Orleans, La.; and W. L. Ward, Educational Director, Dallas, Tex.

At Atlanta, W. M. Hutchinson, Secretary of the Georgia Cottonseed Crushers' Association participated in the program, and at El Paso W. R. Squires, Manager of the Southwestern Irrigated Cotton Growers' Association.

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MARKETING SERVICE "MAGAZINE" HAS COMPREHENSIVE CIRCULATION

A recent analysis of the mailing list for MARKETING ACTIVITIES brought to light some interesting information. Included were libraries, State marketing officials, trade papers, agricultural magazines, trade associations, broadcasting stations, colleges, and numerous other groups and individuals. Several copies are mailed to Canada, Hawaii, Puerto Rico, and the Canal Zone.

The magazine is devoted almost exclusively to developments in the field of marketing and statistics. Extensive interest is being shown in the wide variety of special articles carried each month. In the January issue the following signed articles appeared:

- Wheat Yields and Soil Moisture
- New York and Chicago Fruit and Vegetable Prices Analyzed
- Some Containers Standardized
- The 1940 Truck Crop News Program

The February issue, which will be released in a few days, will contain the following signed articles:

- State Protectionism - A Menace to Efficient Agriculture
- The Food Stamp Plan - A Two-fold Program
- Good Crops from Good Seeds
- Cooperation in Action

In addition to the signed articles, MARKETING ACTIVITIES also carries items pertaining to marketing furnished by extension editors and by marketing officials in State Agricultural Colleges and State Departments of Agriculture.

Harry Henderson, editor, would like to receive suggestions from the field offices on material for timely articles. Perhaps some unusual crops are grown only in one State. Shallots, for example, are grown only in Louisiana. And artichoke production is centered in California. The way these crops are marketed would be interesting to the readers of MARKETING ACTIVITIES. Information on special types of marketing services, on unique demonstration methods, etc., are wanted.

"SPOT NEWS" WELL RECEIVED
DURING RECENT COLD SPELL

The usual cold weather which has damaged vegetable crops in southern areas has provided a practical test for the up-to-the-minute truck crop news program inaugurated January 1 by the Division of Agricultural Statistics and the Fruit and Vegetable Division. Since the cold spell started on January 18, four releases have been issued on current conditions. These releases have been as specific as possible in commenting on anticipated damage. Until the weather moderates and further danger of damage is passed it is planned to continue the collection and release of this special information.

A number of field and terminal market offices of the fruit and vegetable market news service report that the prompt release of freeze damage information is very much commended throughout the industry. Some offices report that they have almost been swamped by requests for timely news. In addition to supplying telephone inquiries, the releases are being included in mimeographed reports mailed direct to growers and dealers. The news is further disseminated by the radio and by the press.

Prior to the inauguration of this special service, the Washington offices were frequently deluged by inquiries for the kind of information that is now being furnished. More often than not no information was available. In an effort to strengthen this service, several officials of the AMS made an extended trip last fall through the South to enlist the cooperation of State officials and other cooperators.

The new program of timely damage reports is only a part of a comprehensive plan of keeping in touch with current developments in the field of producing and marketing vegetable and fruit crops.

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Books on Marketing
- in the Library -
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Hulbert, H. H. Cooperative marketing of livestock at Cincinnati by the Producers cooperative commission association. 130pp. Washington (U.S. Govt. print. off.) 1939. (U.S. Farm credit administration. Bulletin no. 34) 166.2 B87 no.34

Mosely, L. A. The production and retailing of milk by the farmer. 16pp. Pretoria, The Government printer, 1939. (South Africa. Dept. of agriculture. Pamphlet no. 206)

"South Africa. Department of agriculture and forestry. Extension series no. 26."

"Reprinted from Farming in South Africa, July and August, 1939." 24 So84P no. 206

Rasmussen, Marius P. and Quitslund, Ford A. Some facts concerning competition between apples and other fruits at retail, New York City. Preliminary report. 66pp., processed. [Washington, D. C.] 1939. (U.S. Farm credit administration. Cooperative research and service division. Research, service, and educational series. Miscellaneous report no. 19) 166.3 M68 no. 19

DR. BLACK ACTING GOVERNOR OF FCA;
MILO PERKINS DIRECTOR OF MARKETING

Secretary's Memorandum No. 849 of January 19, 1940, is quoted below:

"Dr. A. G. Black, who has been appointed Acting Governor of the Farm Credit Administration, is relieved of his duties as Director of Marketing and Regulatory Work.

"The personnel and functions of the Office of the Director of Marketing and Regulatory Work are transferred to Mr. Milo Perkins, who, as personal representative of the Secretary, is designated Director of Marketing in addition to his other duties. The Director of Marketing will serve as a general staff officer and be responsible for the coordination of marketing, distribution, and regulatory work of the agencies and general programs of the Department, interdepartmentally and in relation to State governments and their agencies.

"The agencies of the Department which have functions affected by this order are the Federal Surplus Commodities Corporation, the Division of Marketing and Marketing Agreements of the Agricultural Adjustment Administration, the Agricultural Marketing Service, the Sugar Division, the Commodity Credit Corporation, the Bureau of Home Economics, the Commodity Exchange Administration, the Food and Drug Administration, the Bureau of Animal Industry, the Bureau of Dairy Industry, the Bureau of Entomology and Plant Quarantine, and the Forest Service. The Director shall also have responsibility with respect to general problems in the marketing field which may involve agencies of the Department not listed herein.

"This contemplated staff program in the marketing field will require gradual development and planning by the Director. A more specific memorandum is being sent by him to the affected bureau chiefs. The chiefs of all bureaus or other agencies affected by this order should continue to report directly to the Secretary's Office without clearing through the Office of the Director of Marketing, and official documents of affected agencies need not at this time be routed through the Office of the Director of Marketing. Problems growing out of series of dockets, however, or other developments may require modification by the Director in this procedure from time to time. The Director is authorized to make such changes as circumstances may require.

"The Director of Marketing is authorized to establish a grouping of regulatory functions for departmental staff purposes in the office of an Associate Director of Marketing.

"Effective February 1, 1940, the Consumers' Counsel, Department of Agriculture, shall be under the general supervision and direction of the Director of Marketing.

"The personnel and functions of the Sugar Division are transferred to the Agricultural Adjustment Administration, effective February 1, 1940; however, the Division of Business Administration, Agricultural Marketing Service, will continue during the remainder of the fiscal year 1940 to perform the fiscal, personnel, and procurement services now being performed for the Sugar Division under Memorandum of Understanding approved by the Secretary on June 14, 1939.

"All previous memoranda are superseded to the extent that they conflict with the provisions of this memorandum."

MRS. FANNIE B. SPENCER

Members of the Division of Cotton Marketing are saddened by news of the death of Mrs. Fannie B. Spencer, which occurred in Washington on January 26.

Mrs. Spencer served in the Division of Cotton Marketing from August 29, 1918, to May 31, 1934, when she was retired because of ill health. The high type of service rendered by Mrs. Spencer and her unusually fine personal qualities endeared her to her office associates.

Mrs. Spencer was the mother of Frank H. Spencer, Business Manager of the Bureau of Entomology and Plant Quarantine.

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MARKET SERVICE PROVIDED LIVESTOCK TRUCKERS IN CHICAGO

Recently arrangements were made by the Chicago Stockyards Company to provide comfortable and readily accessible quarters in the local stockyards for truckers who deliver livestock in the Chicago market. At no extra expense to his office, J. S. Campbell, in charge of the Chicago market news service of the Livestock, Meats, and Wool Division, has contributed his part to aiding the truckers, by furnishing market news information. A bulletin board has been installed in one of the rooms set aside for the truckers, to show separately receipts at seven markets, the daily total, and that of a week and a year ago. On another bulletin board are hung by means of clips, copies of the market wires as they are released by the Chicago office, together with mimeographed material which Mr. Campbell believes will be of interest to the men using the room.

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TURTLE-FED HOGS recently brought top prices on the San Antonio market, according to a news clipping submitted by L. G. Hooks of the market news office at San Antonio, Livestock, Meats, and Wool Division.

The crops of one farmer living 7 miles south of San Antonio were a failure and he had the problem of finding a way to feed his 20 pigs. Sitting beside his pond one day, he saw a turtle crawling along the bank, and the idea struck him that here was a solution to his problem. That very afternoon he set about making turtle traps and soon he was catching the 4-legged reptiles which after cooking and chopping up he fed to his pigs. When his chickens showed a liking for the turtle hash, he fed them the same menu. "After 5 months of this diet," the news item stated, "the pigs were finished off on corn for 2 weeks and then placed on the San Antonio market as No. 1 mature hogs. They brought top prices."

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INSTRUCTIONS, REGULATIONS, RULINGS

RECORD OF QUALIFICATIONS TO BE
BROUGHT UP TO DATE BY PERSONNEL

The Director of Personnel has issued a memorandum to the various bureaus and offices of the Department pertaining to bringing up to date the record of qualifications of each employee in connection with the new placement procedure which has been in operation in the Department for approximately 1 year. To be of value, it is necessary that these records be kept up to date. This is important to the individual employee as well as to the Department.

In order that the employees of the Department may keep their qualification records up to date, a supplemental questionnaire has been prepared (Form AD-125 Supplement), and may be obtained through the divisional headquarters in Washington. Employees, who since filling out the first questionnaire have acquired additional qualifications through education, training, or experience, and also through new Civil Service examinations, should promptly obtain and execute a copy of the supplemental questionnaire.

There is also available and will be furnished each employee in the field a statement by the Director of Personnel entitled "Opportunities for the Promotion and Transfer of Qualified Employees of the Department of Agriculture." This statement will explain more in detail the value of the questionnaire to the employees of the Department.

For the information of field representatives, Personnel Questionnaires are not needed and should not be submitted for the following groups of employees: Agents without Civil Service status, collaborators, without compensation, unskilled laborers, temporary employees, and employees who serve under the provisions of Section 1 (6) Schedule A and whose compensation is limited to a maximum amount of \$540 per annum.

New employees should not submit their Personnel Questionnaires (Form AD-125) until they have completed the fifth month of their service in the Department. In this way these new workers will be in a better position to answer certain questions in the Personnel Questionnaire, and the information furnished by them will be of much more value to the Department and to the employees concerned in connection with the filling of vacancies by transfer and promotion.

ALL EMPLOYEES ASKED TO READ
CIRCULAR 84, "POLITICAL ACTIVITY"

All significant information on political activity, including interpretations of the Hatch Act by the Attorney General, is given in Personnel Circular No. 84, entitled "Political Activity." The Circular discusses the political activities prohibited with their penalties, as well as permissible activities, and sources of more detailed information on each subject.

The Director of Personnel urges all officers and employees of the Department "to read these provisions carefully and to accept personal responsibility for seeing to it that their actions and those of their subordinates conform to the laws in every respect. To this end each bureau chief is made responsible for the distribution of sufficient copies of this circular to enable every employee to become acquainted with its provisions."

In Administrative Memorandum No. 212, Mr. Hughes advises division and section leaders to furnish each employee with a copy of this Personnel Circular. If you do not obtain a copy within the next few days, ask your division leader or the head of your field office for a copy.

LIST OF STATES THAT HAVE INCOME TAX LAWS

In Administrative Memorandum No. 214, the Business Manager advises that copies of Standard Form 1099, indicating the kind and amount of income paid by the Federal Government to employees, are being prepared in his office, arranged according to States, Territories, and the District of Columbia, and will be transmitted to the Office of Budget and Finance of the Department for forwarding to those States in which local income tax laws are in effect. This procedure is in accordance with the President's desire "that the Federal Government cooperate with State governments in preparing on a reciprocal basis, information with respect to the taxable status of State and Federal officers and employees."

Each employee will receive a copy of Form 1099, which will reveal the amount of income that has been paid him by the Government during the year just ended and that is being reported to his State (the State indicated on the face of Form 1099 as "home address") as well as to the Federal Government.

In addition to the following States, the District of Columbia, Puerto Rico, and Hawaii also have income tax laws:

Alabama	Indiana	Mississippi	Oregon
Arizona	Iowa	Missouri	South Carolina
Arkansas	Kansas	Montana	South Dakota
California	Kentucky	New Hampshire	Tennessee
Colorado	Louisiana	New Mexico	Utah
Delaware	Maryland	New York	Vermont
Georgia	Massachusetts	North Carolina	Virginia
Idaho	Minnesota	North Dakota	West Virginia
		Oklahoma	Wisconsin

The Business Manager suggests that employees whose home address is in one of the States listed above familiarize themselves with the local income tax laws effective therein and be guided accordingly.

OFFICIAL TELEGRAPH RATES INCREASE; POSSIBLE ECONOMIES POINTED OUT

The sharp increase in Government rates on official domestic telegrams makes it necessary that employees who use commercial telegrams reduce the number of words to an absolute minimum. In a memorandum of January 17, the Secretary lists the following precautions that should be taken in this connection:

"1. Brief all telegrams as much as possible, eliminating all unnecessary words.

"2. Use air mail instead of telegraph whenever possible. Urgent air mail might be sent 'Special delivery.'

"3. Use to a larger degree the free services of the Army and Navy radio nets, not only to points reached directly by these services but to points where the long haul is handled free. At these points the messages may be turned over to commercial companies for short haul and delivery.

"4. Make greater use of day letters, timed wire service, and night letters."

In conclusion he says: "Economies in our cost of communication can be effected only if all the members of the Department exercise every precaution, and I shall appreciate the cooperation and efforts of the bureaus in realizing our objective of efficient communication at lower cost."

REPORTS AND RELEASES

ADDRESSES

A QUARTER CENTURY OF FEDERAL ASSISTANCE IN FRUIT AND VEGETABLE MARKETING, by C. W. Kitchen, Chief, at Annual Meeting of United Fresh Fruit and Vegetable Association, Houston, Tex., January 16-19, 1940.

THE FEDERAL SEED ACT AND RULES AND REGULATIONS, by W. A. Davidson, in charge, Enforcement of the Federal Seed Act. Mr. Davidson made this address at the meeting of members of the Ohio Seed Dealers' Association, State seed officials, and members of the trade, in Columbus, Ohio, January 10, and at the meeting of members of the Southern Seedsmen Association in Birmingham, Ala., January 15.

PRESS RELEASES

Quality of 1939 Corn Crop Reported "Best in Years." (Jan. 20.)

Farm Product Prices Show Rise in January. (Jan. 30.)

SPECIAL REPORTS

A REPORT OF THE SAMPLING OF CORN FIELDS, by Walter A. Hendricks, associate agricultural statistician. A footnote explains that these data were obtained in 1938 under the supervision of C. J. Otten of the Economics and Research Section of the North Central Division of the AAA, in cooperation with State statisticians of the AMS, State Agricultural Conservation Committees, and County Committees for Illinois, Indiana, and Iowa; and statisticians of the Statistical Laboratory at Iowa State College.

CARLOT SHIPMENTS OF FRUITS AND VEGETABLES BY COMMODITIES, STATES, AND MONTHS, Calendar Year 1939. This mimeographed release, dated December 1939, includes boat shipments reduced to carlot equivalents.

SHRINKAGE AND MOISTURE ABSORPTION OF GRAIN, released by the Grain and Seed Division as of December 1939, contains abstracts and references compiled by Mrs. Corinne F. Kyle under the direction of E. M. Boerner, research specialist of the Division.

STANDARDS

AMENDMENT OF OFFICIAL STANDARDS OF THE UNITED STATES FOR GRADES OF WOOL TOP, and AMENDMENT OF REGULATIONS OF THE SECRETARY OF AGRICULTURE RELATING TO THE OFFICIAL STANDARDS OF THE UNITED STATES FOR GRADES OF WOOL TOP, together with METHODS OF TEST FOR GRADE OF WOOL TOP are contained in a mimeograph release of December 1939.

OFFICIAL STANDARD GRADES FOR FIRE-CURED TOBACCO (U. S. Types 21, 22, 23, and 24), as promulgated by Secretary Wallace December 1939, are defined in a recent mimeographed release. These official standard grades supersede the present standard grades for fire-cured tobacco promulgated on May 14, 1936.

SEA ISLAND COTTON: SELECTED REFERENCES is the title of a BAE release of November 1939. The compilation was made by Miss Emily L. Day, library specialist in cotton marketing. References in this list were taken from Cotton Literature, Vol. 1, No. 1 to Vol. 9, No. 10, inclusive, January 1931-October 1939.

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HERE AND THERE
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S. R. Newell, Assistant to the Chief, will speak on February 16 on the program of Farm and Home Week at Cornell University, Ithaca, N. Y. His subject will be "The Vegetable Grower and the Agricultural Marketing Service."

Carl H. Robinson, in charge of the Division of Cotton Marketing, returned to Washington on January 29 from a field trip through the Cotton Belt. At the various field offices, he consulted with officers in charge concerning matters affecting the work of the Division.

Roy C. Potts, in charge of the Division of Dairy and Poultry Products, is scheduled to participate in several meetings during the next 6 weeks. On February 15 and 16 he plans to attend the Fact-Finding Conference to be held under the auspices of the American Institute of Poultry Industries at Des Moines, Iowa; and on the 19th and 20th, the meeting of the Pacific States Butter, Egg, Cheese, and Poultry Association, at Seattle, Wash. On February 22 he is scheduled to address the meeting of the Oregon Dairy Manufacturers' Association at Corvallis, Oreg., on "Butter Grading in Relation to Butter Marketing and Merchandising." Bennett J. Ommott, of the Los Angeles office of the Division also expects to attend this conference and discuss the subject, "Government Butter Grading in Relation to Butter Quality Improvement." Mr. Potts is on the program of the State College of Washington Institute of Dairying, to be held at Pullman, Wash., February 26 and 27, where he is scheduled to discuss "Butter Grading in Relation to Butter Marketing and Merchandising." On March 14 and 15, he plans to attend the meeting of The Land O'Lakes Creameries, Inc., and the Minnesota Creamery Operators' Association at Minneapolis, Minn., and discuss informally with creamery leaders of the State in attendance, the market news, standardization, and grading services of AMS in behalf of the dairy industry.

W. A. Davidson, Grain and Seed Division, will make an address on "The Federal Seed Act and Its Regulations" at a meeting of the Illinois Seed Dealers' Association at Springfield, Ill., February 2.

Miss Dorothy Nickerson of the Division of Cotton Marketing has been notified by the secretary of the Optical Society of America of re-appointment to membership on the Colorimetry Committee and appointment as chairman of the Membership Committee. Emphasis will be placed this year upon the work of the Membership Committee, particularly in relation to the 25th annual meeting of the society, which is to take place in Rochester in the fall of 1940. Any person who has contributed materially to the advancement of optics may become a regular member; any person interested in optics may become an associate member

W. O. Fraser, Livestock, Meats, and Wool Division, left Washington on January 14 for an extended trip which will take him into British Columbia where he will observe the operations of the mandatory beef grading ordinance and the stamping and grading of beef. While on this trip Mr. Fraser gave an address at the Annual Convention of the Iowa Farm Bureau held at Des Moines, January 16 and 17; he will also meet with officials of the Texas Angora Sheep and Goat Raisers' Association at points in Texas to confer on the standardization of mohair. Before returning to Washington about the middle of February, Mr. Fraser will visit many of the field offices in the Midwestern and Western States in connection with the regular supervisory work coming under his jurisdiction.

Paul M. Williams, in charge of the Processed Foods Grading Project, is en route to the Pacific Coast, where he will confer with growers, members of the trade, and others, with reference to the work necessary as a result of various purchasing programs conducted by the FSCC. Mr. Williams is expected to return about March 1.

L. M. Davis, Division of Dairy and Poultry Products, spent January 29 in New York City, conferring with representatives of the Division and members of the Statistics Committee of the Northeastern Dairy Conference regarding the development and further utilization of the market news service on milk and cream.

Dr. Samuel A. Jones, Division of Agricultural Statistics, visited New York City on January 8 and assisted in the supervision of the WPA statistical project in conjunction with a special study of egg production data. He also visited Boston, Mass., and other points in the New England States for the purpose of consulting with the agricultural statisticians of this Service and poultry specialists on commercial poultry and egg estimates.

R. H. Black, Grain and Seed Division, is spending 2 weeks in the field conferring with officials of the Department, members of the grain trade, and State officials regarding matters pertaining to grain-standards research. Mr. Black's itinerary includes Wooster, Ohio; Chicago, Ill.; Cedar Rapids and Ames, Iowa; Omaha, Nebr.; Kansas City, Mo.; and Manhattan, Kans.

Malcolm I. Dunn, Tobacco Division, returned to Washington on January 29 from South Boston, Va., where he had been confined to his home for the past 10 days being "flue-cured." He reports unusually cold weather for that section, with a snowfall 1 day of 22 inches. This has delayed tobacco marketing in that district; one tobacco warehouse collapsed under the weight of snow.

William Broxton, Division of Agricultural Statistics, will attend the annual convention of the Association of Refrigerated Warehouses to be held at Chicago, January 31-February 3. He will discuss the work of the Agricultural Marketing Service in its handling of the monthly cold storage and related reports, particularly the new inquiry started on January 1, this year, to obtain a monthly indication of space occupancy.

Effective February 1, Dr. B. C. Pier will be transferred from Dover, Del., to Washington, D. C., to the position of associate poultry inspector in the standardization, grading, and inspection section of the Division of Dairy and Poultry Products. Dr. Pier will assist Rob R. Slocum in the administrative supervision of the poultry work.

The following field representatives of the Division of Agricultural Statistics are being called to Washington to assist the Crop Reporting Board in the preparation of the January 1 report on numbers of livestock on farms which will be released February 15:

F. W. Beier, senior agricultural statistician, Denver, Colo.
George Knutson, associate agricultural statistician, Cheyenne, Wyo.
C. D. Palmer, agricultural statistician, Albany, N. Y.
A. V. Nordquist, associate agricultural statistician, Lincoln, Nebr.
Harley M. Brewer, assistant agricultural statistician, Charleston, W. Va.
R. F. Gurtz, assistant agricultural statistician, Louisville, Ky.

All these men will report in Washington on February 5 with the exception of Mr. Palmer who arrived January 30 for the purpose of conferring with statisticians in the price section of the Division relative to a price bulletin for Iowa which was prepared by him when he was located in the Des Moines, Iowa, office.

Hugh W. Taylor, Tobacco Division, returned to Washington on January 27 after having held short courses for tobacco growers and students at the North Carolina State College in Raleigh and for colored tobacco growers, agricultural teachers, and students at the Agricultural & Technical College, Greensboro, N. C. He reports that the courses were very well received and the attendance good, considering the abnormal weather.

Robert F. Moore, Ottumwa, Iowa, will report to the Washington office of the Division of Agricultural Statistics about February 1 to take up duties as assistant agricultural statistician. Mr. Moore will assist in the preparation of the hatchery reports.

Carroll F. Duvall, Marketing Information Section, is in Tampa, Fla., assisting with the installation of the Department exhibits at the Florida State Fair, which is being held from January 30 to February 10. He will also disseminate information concerning the work of the Department from a booth at the fair.

The Livestock, Meats, and Wool Division is changing the headquarters of three meat graders: Sverre H. Steen, from Baltimore to Chicago; John R. Maize, from Chicago to Los Angeles; and James H. Moore, from Los Angeles to Seattle.

C. D. Caparoon, assistant agricultural statistician in the Harrisburg, Pa., office of the Division of Agricultural Statistics, came to Washington to assist in the preparation of the January 15 price report which was released January 29.

John B. Shepard, senior agricultural statistician in the Washington, D. C., office of the Division of Agricultural Statistics, and R. L. Gillett, senior agricultural statistician in charge of the Albany, N. Y., office of the Division, attended the meeting of the Committee on Statistics, Northeastern Dairy Conference, held in New York City on January 29. This Committee, which includes leading authorities in this field, reviewed accomplishment upon its previous recommendations for improvement in dairy statistics and began the formulation of some definite suggestions for improvement in milk consumption statistics in the Northeast. Mr. Shepard has been assembling and analyzing such consumption statistics as are available for selected sections and discussed some of the preliminary findings with the Committee. Dr. Gillett has regularly participated in these meetings in view of New York State interest and work in dairy statistics.

Three additional members, named by Secretary Wallace to serve on the Department Poultry Committee, are: John J. Scanlan of the Fard Credit Administration, O. W. Meier of the Rural Electrification Administration, and J. J. Riggle of the Farm Security Administration. William K. Charles of the Office of Information is to replace E. G. Moore, who recently transferred to the Bureau of Plant Industry.

E. G. Moore, Chief of the Department's Press Service for nearly 3 years, was named January 1 as Chief of the new Division of Information in the Bureau of Plant Industry. Sam Bledsoe, Assistant Director of Information for the Department, is now in charge of the Press Service.

Warner M. Buck, Livestock, Meats, and Wool Division, will return to Washington about February 12 from a month's trip on which he attended the annual meeting of the Montana Wool Growers' Association at Helena, Mont., January 15-17, and conducted a wool sampling and grading demonstration. On this trip he is also conferring with members of various wool growers' organizations, officials of agricultural colleges, and extension workers, and making plans for field activities in connection with the wool sampling and shrinkage research. Mr. Buck's itinerary includes Helena, Mont., Salt Lake City, Casper, Wyo., Fort Collins, Colo., College Station, Tex., and other western cities in connection with this work.

The market news service on grain, hay, and feed has just moved from The Agricultural Annex at 12th and C Streets, S.W., to rooms 2859, 2861, and 2868 South Building. G. A. Collier, in charge of this service, who has been absent recently on account of illness, reported back to work January 29.

The poultry and livestock sections of the Division of Agricultural Statistics have been moved from the second floor of the South Building to the fifth floor of the Agricultural Annex. The cold storage section of the Division has been moved from rooms 2853-2859 to rooms 2851-2857 of the South Building.

WARBURTON DEPUTY GOVERNOR OF FCA;
M. L. WILSON NAMED EXTENSION DIRECTOR

Effective today, February 1, Clyde W. Warburton, formerly Director of Extension Work, becomes Deputy Governor of the Farm Credit Administration and M. L. Wilson leaves his post as Undersecretary of Agriculture to become Mr. Warburton's successor. The changes were announced by Secretary Wallace in a press release on January 31, from which the following is quoted:

"The Department of Agriculture," Secretary Wallace said, "is fortunate in being able to call on two veterans in the public service like Clyde Warburton and M. L. Wilson to help meet its added responsibilities.

"As Deputy Governor of the Farm Credit Administration, Mr. Warburton, among other duties, will be primarily responsible for the coordination of educational and service work for the thousands who borrow from the Farm Credit Administration. This work must be done if the credit policies of agriculture are to fit in with general agricultural policy.

"I do not think there is any one in Government better fitted for this job than Mr. Warburton. He organized the Federal Extension Service in its modern form; supervised the Federal emergency flood loans of 1927, and the drought loans of 1930 and succeeding years. To his new post, he brings an intimate knowledge of Federal credit policies and of Federal and State agencies and their relationships.* * *

"Mr. Warburton was born in Independence, Iowa, in 1879. He was graduated from Iowa State College in 1902, and in 1925 received a D. Sc. degree from that institution. He joined the Department of Agriculture staff in 1903, and *** was appointed Director of Extension work in 1923. He was the first to hold the office * * *.

"Mr. M. L. Wilson is one of the few men with the ability, training, and experience necessary to carry on the work of Director of Extension. He knows the extension service from the ground up. He was first county agent in Montana and was later assistant director of extension in that State. M. L. worked in the Department of Agriculture in the 1920's and he directed the first wheat program under the Agricultural Adjustment Act of 1933. He is a student of the problems of tenancy and the small and part-time farmer, serving from 1933 to 1935 as Director of the Subsistence Homesteads Division of the Department of Agriculture which became a part of the Resettlement Administration, and finally of the Farm Security Administration."

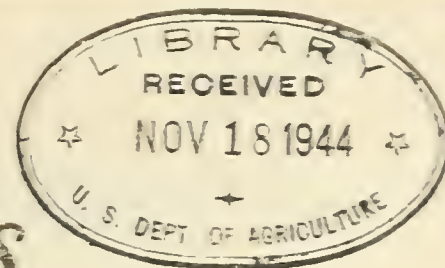
Mr. Wilson was born on a farm in Cass County, Iowa, in 1885. He was graduated from Iowa State College in 1907, and received an M.S. degree from the University of Wisconsin in 1920. He was Montana's first county agent.

Wickard Nominated as Under Secretary

President Roosevelt announced today, February 1, that he has sent to the Senate the nomination of Claude R. Wickard of Indiana to become Under Secretary of Agriculture.

Mr. Wickard has been director of the North Central Division of the Agricultural Adjustment Administration since November 1938. From 1933 to 1936 he was associated with the corn and hog adjustment programs. He was born in 1893 near Camden, Carroll County, Ind. He was graduated from Purdue University in 1915, after which he returned to the 380-acre farm on which he was born, and received wide recognition as one of the Midwest master farmers.

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The News

ISSUED SEMI-MONTHLY FOR THE STAFF OF THE AGRICULTURAL MARKETING SERVICE,
UNITED STATES DEPARTMENT OF AGRICULTURE, WASHINGTON, D. C.

February 15, 1940

Vol. 2, No. 4

GRAIN AND FEED MARKET NEWS PUT ON REGIONAL BASIS

Complete regionalization of the grain and feed market news service was recently announced by the Grain and Seed Division. This work is in charge of G. A. Collier. Under the plan the weekly grain and feed reviews will be prepared in the field offices instead of the Washington office as heretofore, and greater stress will be placed on regional market news. The field market news offices of the Division will exchange information with each other and statistics and comment pertaining to the national and world situation that have a definite bearing on the markets in the different regions of the United States will be supplied to the field offices by the Washington office. The market news work on hops, rice, and hay has been on a regional basis for some time.

It is believed that regionalization of the reports will increase their usefulness to farmers and others in rural areas in following more closely the supply, demand, and price situation for grain and feedstuffs.

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F. & V. INSPECTIONS INCREASE IN CALIFORNIA DURING 1939

Shipping point inspections of fruits and vegetables in California, during 1939, exceeded the high figure of 75,180 reached in 1930 by 6,790.

Interesting is the material decrease in inspections of juice grapes. This was by far the leading commodity in California in earlier years, amounting to approximately 35,000 inspections during 1927. These inspections now account for only a small portion of the total inspections and, during 1939, the total of both table and juice grape inspections amounted to only 11,090.

In contrast to the decrease in juice grape inspections, the inspection of vegetables has continued to increase. Inspection of potatoes in the Shafter District, in connection with an industry control program, increased the total inspections of potatoes in the State to 15,550 for the year. Similarly, the inspection of pears, plums, and peaches was materially increased by the control program of the California Tree Fruit Agreement. Under the industry program controlling the grade of all Bartlett pears delivered to canners, all deliveries were inspected by the Federal-State Inspection Service. A total of slightly more than 90,000 tons was inspected, an increase of approximately 15,000 tons above total inspections of cannery pears of 1938. Only 5 percent of this tonnage was rejected.

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EGG GRADING SCHOOL HELD IN FLORIDA

An egg grading school was conducted at Tampa, Fla., early this month by T. W. Heitz of the Division of Dairy and Poultry Products in cooperation with F. W. Risher of the Florida State Marketing Bureau. One of the purposes of the school was to give training to a number of the egg inspectors employed by the Florida Department of Agriculture in the enforcement of the Florida egg law. Mr. Heitz also gave instructions on the grading of poultry.

En route to Washington he stopped in North Carolina to check the egg grading work being carried on by AMS in cooperation with the North Carolina Department of Agriculture.

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TENTH ANNIVERSARY OF "GRAIN INSPECTORS' LETTER" CELEBRATED

The GRAIN INSPECTORS' LETTER celebrated its tenth anniversary in January. Issued at Chicago from the General Field Headquarters of the Grain and Seed Division by the Grain Standards Educational Committee, the letter is distributed to all offices of the Division, to the grain trade, and to State colleges of agriculture. The publication is released only when sufficient information is at hand of interest and value to those on the mailing list, particularly to the 400 licensed grain inspectors.

The objectives of the GRAIN INSPECTORS' LETTER, as indicated in the February 1940 anniversary number, include "the distribution of information to licensed grain inspectors for the purpose of effecting more accurate and uniform grading throughout the United States under the Grain Standards Act" and of "other information which might be helpful to licensed inspectors and grain supervisors in their work from time to time."

The anniversary number notes with satisfaction that "the accuracy and uniformity of grading throughout the country have improved during this 10-year period. This is evidenced by Inspection Efficiency records and has been accompanied by a sharp decline in trade complaints of inaccuracies or inter-market differences in grading."

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COTTONSEED MARKET NEWS BROADCAST COMMENDED

The following letter of commendation has been received covering a discussion of the use of cottonseed products, made over the radio from Atlanta by W. M. Hutchinson, secretary of the Cottonseed Crushers' Association of Georgia, together with John H. R. Sanders, in charge of the cottonseed market news service of AMS in that city. The letter, by C. J. Haden, a prominent attorney and business man of Atlanta, was addressed to Mr. Hutchinson and referred to G. S. Meloy, in charge of supervision of standard grading of cottonseed and of the cottonseed market news service.

"Until I listened today to you and Mr. Sanders I thought I was measurably posted on cottonseed products, but now I realize I am only in the kindergarten class. I greatly enjoyed your talks and wish to thank you for them."

A strongly worded letter was recently received by the Secretary's Office from a Columbia University professor who had occasion to get illustrations from various divisions of the Department for use in a book. The professor wrote:

"--- --- ---, Mr. Wallace, do issue an order that will go down through every section of your Department promising to fire every photographer who takes a picture without recording a proper legend and every section of your Department that sends out one without a proper legend."

In commenting on the criticism in regard to the omission of legends -- a criticism which has come also from other sources -- Morse Salisbury, acting director of information of the Department, suggests that proper instructions be issued to the people who take and file pictures and that definite responsibility be fixed for seeing to it that the instructions are followed. The AMS is acting on this suggestion.

COUNTRY'S FOREMOST COTTON BREEDERS VISIT COTTON FIBER LABORATORIES

E. C. Ewing, outstanding cotton breeder, in charge of breeding for the Delta and Pine Land Company of Scott, Miss., and George Walker, President of the Stoneville Pedigreed Seed Company of Stoneville, Miss., also an outstanding cotton breeder, were visitors during the week of February 5 in the cotton fiber laboratories of the Division of Cotton Marketing.

These visitors discussed with Dr. Webb and members of his laboratory staff the results of spinning and fiber tests recently made on cottons in which they, as cotton breeders, are particularly interested. They were high in their commendation with respect to the knowledge and the technique that have been developed for studying matters of cotton "character" and for establishing certain new fiber quality concepts and bench marks of direct application to cotton breeding work. On the basis of the laboratory knowledge and technique and of the close cooperation between cotton breeders and our technical laboratories, practical ways and means are now being developed whereby early selections and rejections of progenies may be made with greater accuracy and assurance than ever before; also whereby more time and effort may be concentrated on improving only those strains that possess real and outstanding merit.

Any progress that can be made in this direction is naturally of direct benefit to one-variety cotton-growing communities, in particular, and should contribute toward improvement in quality and in orderly marketing of the American cotton crop.

REVISED LIST
OF USDA CLUBS

Following is the revised list of USDA Clubs, as transmitted to Division Leaders with Administrative Memorandum No. 206, Supplement No. 1:

Organized USDA Clubs
as of February 3, 1940

Albuquerque, N. Mex.	Lincoln, Nebr.
Amarillo, Tex.	Little Rock, Ark.
Baton Rouge (University), La.	Los Angeles, Calif.
Berkeley, Calif.	Memphis, Tenn.
Bismarck and Mandan, N. Dak.	Milwaukee, Wis.
Boston, Mass.	Montgomery, Ala.
Buffalo, N. Y.	New Brunswick, N. J.
Chicago, Ill.	New Orleans, La.
Cincinnati, Ohio	New York, N. Y.
College Station, Tex.	Oklahoma City, Okla.
Columbia, S. C.	Philadelphia, Pa.
Columbus, Ohio	Phoenix, Ariz.
Dallas, Tex.	Portland, Oreg.
Denver, Colo.	Reno, Nev.
Des Moines, Iowa	Sacramento, Calif.
Detroit, Mich.	St. Joseph, Mo.
El Paso, Tex.	St. Louis, Mo.
Fargo and Moorehead, N. Dak.	San Antonio, Tex.
Houston, Tex.	Seattle, Wash.
Indianapolis, Ind.	Tucson, Ariz.
Ithaca, N. Y.	Twin Cities (Minneapolis and St. Paul), Minn.
Jacksonville, Fla.	
Kansas City, Mo., and Kans.	

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THE PEANUT INDUSTRY, Agricultural Economics Bibliography No. 80, issued by BAE, is a selected list of references on the Economic Aspects of the Industry, 1920-1939, compiled by Helen E. Hennefrund under the direction of Mary G. Lacy, librarian of BAE. The bibliography supersedes and brings to date a typewritten list by Vajen E. Hitz issued in 1931 under the title, "The Peanut Industry; Selected References on the Economic Aspects of the Industry . . . to Date." It contains references to books, pamphlets, and periodical articles relating to the economic aspects of the peanut industry in the United States and in foreign countries, from 1920 through the first 5 months of 1939. It includes references on the Agricultural Adjustment program for peanuts, cost of production and labor requirements, grading and standardization, legislation, markets and marketing, mechanization of the industry, statistics, storage of the crop, and its utilization as feed, in peanut butter, and as an oil. A few references on oil extraction and on the nutritive value of the nut have been included.

* * *

Seven lectures on Conditions of a Durable Peace will be given under the auspices of the Graduate School of the Department. Tickets for the series are \$2.00, obtainable at the Office of the Graduate School, Room 1031 South Building. The hour for all these lectures is 5 p.m., except for the last two, when it is 6 p.m. The dates are: February 28, March 6, March 13, March 20, March 27, April 5, and April 12.

F. C. HEISS TRANSFERS
FROM CHICAGO TO WASHINGTON

Frank C. Heiss, formerly of General Field Headquarters of the Grain and Seed Division at Chicago, transferred to Washington February 5 to fill the position of senior administrative assistant to the officer in charge of that Division. Mr. Heiss succeeds G. W. Morrison, who was retired from the Service on December 31, 1939.

Mr. Heiss has served in the Department since 1911. Since 1916, he has been employed in Federal grain supervision work, first in Washington and later in the field, having been connected with the General Field Headquarters office since 1919. He comes to Washington with an excellent background of administrative experience to take over responsibilities which have been greatly increased since the former Grain Division, Hay, Feed and Seed Division, and Federal Seed Act enforcement work were merged to form the new Grain and Seed Division.

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MANUSCRIPT TRANSMITTED
FOR OFFICIAL PUBLICATION

The following manuscript was submitted to the Division of Publications in January, for official publication:

Market Classes and Grades of Swine. For Circular.

ARTICLES EDITED FOR
OUTSIDE PUBLICATION

The following articles were edited during January for use in proceedings or periodicals named:

Becker, Joseph A.: Cotton and Grain Crops. For American Year Book, 1939 Issue.

Clay, Harold J.: Demand Continues Good for Virginias and Runners, With Fair Interest in Shelled Spanish. For The Peanut Journal Publishing Co., Suffolk, Va.

Clay, Harold J.: Present Honey Prices and Future Prospects. Address, Annual Meeting, Virginia State Beekeepers Association, Richmond, Va., Jan. 11, 1940.

Davidson, W. A.: Discussion of Federal Seed Act and Rules and Regulations. Address, Ohio Seed Dealers' Association, Columbus, Jan. 10, 1940; and meetings of Southern Seedsmen, Birmingham, Ala., Jan. 15, 1940.

Fraser, W. O.: Standardization and Grading Livestock and Meats. Address, Iowa Farm Bureau Federation, Meeting, Des Moines, Jan. 16, 1940.

Continued from page 5--

Gerdes, Francis L.: Cotton Ginning in the Yazoo-Mississippi Delta During the 1939 Season. For Delta Council News, Stoneville, Miss.

Harlan, A. D.: Hay Problems With Emphasis on Quality. Address, Annual Meeting, Association Southern Agricultural Workers, Birmingham, Ala., Feb. 7, 1940.

Kitchen, C. W.: A Quarter Century of Federal Assistance in Fruit and Vegetable Marketing. Address, Annual Meeting, United Fresh Fruit and Vegetable Association, Houston, Tex., Jan. 19, 1940.

Meal, W. G.: The Agricultural Marketing Service and Southern Agriculture. Address, Annual Meeting, Association Southern Agricultural Workers, Birmingham, Ala., Feb. 9, 1940.

Meal, W. G.: The Why and the How of Apple Grades. Address, Meeting, Massachusetts Fruit Growers' Association and American Pomological Society, Worcester, Mass., Jan. 4, 1940.

Wright, John W.: Coordinating the Efforts of All Governmental Agencies Working Toward the Improvement of Cotton Marketing. Address, Association Southern Agricultural Workers, Annual Meeting, Birmingham, Ala., Feb. 9, 1940.

* * *

AVAILABLE SOON ---

ORGANIZATION AND FUNCTIONS of the Agricultural Marketing Service has just been revised and copies of this booklet will be available in the next 2 weeks.

PRINTED PUBLICATIONS -- Agricultural Marketing Service, soon to be released, lists reports covering various phases of the work of AMS and printed in the regular series of publications of the Department.

REPORTS ISSUED by the Agricultural Marketing Service Scheduled for Release -- 1940 is in process of revision and soon will be ready for distribution.

* * *

H. S. Yohe, in charge of the Warehouse Division, is reported to be recovering from his recent attack of pneumonia. Mr. Yohe, who has been out of the office since January 21, is expected to return about March 12.

REPORTS AND RELEASES

ADDRESSES

STANDARD GRADES FOR LIVESTOCK AND MEATS, by H. E. Reed, Assistant Chief, at the meeting of American Farm Bureau Federation, Chicago, Ill., December 4, 1939.

THE WHY AND HOW OF APPLE GRADES, by W. G. Meal, in charge of the Fruit and Vegetable Division, at the meeting of the Massachusetts Fruit Growers' Association and American Pomological Society, Worcester, Mass., January 4, 1940.

THE AGRICULTURAL MARKETING SERVICE AND SOUTHERN AGRICULTURE, by W. G. Meal at the Annual Meeting of the Association of Southern Agricultural Workers, Birmingham, Ala., February 9, 1940.

HAY PROBLEMS WITH EMPHASIS ON QUALITY, by A. D. Harlan, Federal hay supervisor, Atlanta, Ga., at the Annual Meeting, Association of Southern Agricultural Workers, Birmingham, Ala., February 7, 1940.

FARM FLASHES

Cattle on Feed

Sheep and Lambs on Feed

Paper Twine to Tie Wool

Beginning with this issue we are listing the titles of "Farm Flashes," prepared in the Service and syndicated by the Department's Radio Service. The "Flashes" are distributed direct to radio stations in six States and through extension editors in 42 States. The extension editors localize them before distributing them to radio stations. This is but a small part of the activities of the Service in the radio field. Other activities include the preparation of digests of all important releases (about 40 in January) for the "Farm Front" service of the United Press; preparation daily of the "Swing of the Markets" broadcast over the Farm and Home Hour (this 3 to 4-minute summary covers the more important commodities on the leading wholesale markets and in producing sections); radio talks on the Farm and Home Hour one or more times weekly; daily preparation of market news wired to Raleigh and Atlanta for distribution to approximately 50 stations in that region; preparation of a weekly market news summary wired to San Francisco for use on the Western Farm and Home Hour; preparation of dialogs and narratives pertaining to cotton for further localizing and broadcast by the cotton field offices; and scores of broadcasts prepared and made by commodity market men to the field.

We hope to send the field offices a brief report on stations carrying AMS material within the next 2 or 3 weeks. There will also be available soon the "Directory of Market News Broadcasts," which no doubt will show half of the stations in the United States carrying market information regularly, one or more times daily.

PRESS RELEASES

SCHEDULE, CONTENTS OF 1940 CROP AND LIVESTOCK REPORTS. (Feb. 3.)
MORE LIVESTOCK "DRIVEN-IN" TO MARKET THAN EVER BEFORE. (Feb. 9.)
MORE LIVESTOCK ON FARMS JANUARY 1 THAN LAST YEAR. (Feb. 15.)

LIST

CHECK LIST OF STANDARDS FOR FARM PRODUCTS FORMULATED BY THE AGRICULTURAL MARKETING SERVICE. This list, revised in the Agricultural Marketing Section as of January 1940 shows, by commodity, the mandatory, permissive, and tentative standards of the AMS.

MARKET SUMMARY

UNLOADS OF FRUITS AND VEGETABLES AT ATLANTA, GEORGIA. This is the 1939 Annual Report by B. E. Surry, giving a summary of fruit and vegetable rail unloads and truck arrivals at Atlanta during 1939. In an introductory statement, Mr. Surry says, in part:

"The total volume of trading on the Atlanta market in 1939 was the heaviest in the history of the city. The unloads at Atlanta by rail and truck amounted to the equivalent of 17,679 cars, an increase of 605 cars over 1938. The truck receipts of 13,129 carlot equivalents represented an increase of 922 cars over 1938 and approximately 75 percent of all fruits and vegetables offered for sale on the Atlanta market. Rail receipts declined to 4500 cars and express arrivals equalled only 53 cars."

REPORTS

RELIABILITY AND ADEQUACY OF FARM WAGE RATE DATA. This report, prepared by R. F. Hale, senior agricultural statistician, with the aid of R. L. Gastineau, assistant agricultural statistician of the Division of Agricultural Statistics, deals with the following subjects: (1) History of the wage rate series of the Division of Agricultural Statistics; (2) The present method of collection; (3) Weighting and averaging wage rate data; (4) Reliability of reported wage rates; (5) Cash wage rates versus real wages; (6) Farm wage rates, without board, adjusted for changes in rural living costs. In the appendix are assembled 11 tables and exhibits on related subject matter.

DRIVEN-IN RECEIPTS OF LIVESTOCK 1939. This is a compilation of 19 tables, prepared under the direction of Miss Edna M. Jordan, assistant agricultural statistician of the Livestock, Meats, and Wool Division. The report gives the number and percent of livestock driven in at the principal livestock markets for 1939 and former years.

Nearly two-thirds of the cattle and hogs and more than one-fourth of the sheep and lambs received at public stockyards during 1939 were "driven-in", according to this report. The report is based on records maintained at 67 public stockyards widely scattered over the entire country. Most of the drive-ins are received by truck but the figures also include any livestock driven in on hoof from nearby feed lots and other points.

STANDARDS

OFFICIAL STANDARD GRADES FOR DARK AIR-CURED TOBACCO (U. S. Types 35, 36, and 37). These official standard grades for One Sucker Tobacco, Type 35, Green River Tobacco, Type 36, and Virginia Sun-cured Tobacco, Type 37, promulgated by Secretary Wallace on June 23, 1940, supersede the standard grades for Green River Tobacco, promulgated on January 13, 1937.

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Books on Marketing
in the Library
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Kansas, Laws, statutes, etc. Kansas public warehouse law, rules and regulations, Farm storage law... Kansas State grain inspection department, Warehouse division. 26pp. Topeka, Printed by Kansas State printing plant, W. C. Austin, state printer, 1939. 280.359 K133

At head of title: Kansas State Grain Inspection and Weighing Department.

U.S. Bureau of the census. A factual armament program for distribution, by Vergil D. Reed. 13pp., processed. [Washington, D. C., 1939] 157.41 F113

"An address delivered before the tenth Congress of the International Chamber of Commerce, Copenhagen, Denmark, June 27, 1939."

"The scope of the coming distribution census has been somewhat reduced as compared with that taken for 1935. It approximates the scope of the first census in 1929, however, and will include: Distribution of Manufacturers Sales, Wholesale Trade, Retail Trade, Construction, and Service Establishments. Items omitted this time but included in the 1935 census are: Banks and other financial institutions, Insurance, Motor Transportation, Warehousing, Real Estate Businesses, Office Building Operation, and Non-Profit Organizations. Certain of these items were dropped to avoid duplication of the work of Government agencies now collecting data in the administration of regulatory functions. Others were eliminated because of excessive costs or difficulties in securing adequate coverage." - p.11.

Western committee on markets and agricultural re-adjustment. [1st]-2nd submission... to the dominion government on the necessity of continuing the Canadian wheat board and a guaranteed minimum price of at least 80 cents per bushel for the 1939 wheat crop. Presented to the dominion Cabinet... Mar. 1, 1939-Apr. 24, 1939. 2 nos. [Winnipeg?] 1939. 284.359 W52 [1st]-2d

Mr. C. B. Davidson, Winnipeg, Man., and Hon. John Bracken, Premier of Manitoba, Winnipeg, Man., are secretary and chairman of the Conference on Markets for Western Farm Products. The Conference on Markets for Western Farm Products appointed the Western Committee on Markets and Agricultural Re-adjustment to the Dominion Government, of which committee, Mr. Davidson and Hon. Bracken both were members.

* * *

COLORADO AGRICULTURAL STATISTICS 1938 has recently come from the press as the cooperative publication of the Denver office of the Division of Agricultural Statistics and the Division of Statistics of the Colorado State Planning Commission. It contains 168 pages. The compilations were made by F. K. Reed, agricultural statistician, and R. L. Gastineau, junior statistician, who is now working on prices in the Washington office. Mr. Reed also reviews the 1938 crop season in a six-page discussion. A map showing the Colorado crop reporting districts and one, the land classification of the State, are included, as well as numerous charts.

INSTRUCTIONS, REGULATIONS, RULINGS

FIELD NOT TO MAKE REGULAR
REPORT ON INJURIES

The Business Manager calls attention to Administrative Memorandum No. 15, Supplement No. 2, concerning the procedure in reporting accidental injuries. This Administrative Memorandum is quoted in full for the information of field representatives, and the provisions thereof should be complied with.

"In a memorandum dated November 19, 1937, on the subject of 'Procedure in Reporting Accidental Injuries' and transmitted with Administrative Memorandum No. 15, the first paragraph on page 3 of the memorandum requires that in the event no injuries occur during the month a report to that effect by the field office should be made in order to serve as a check on each office of the Divisions of the Service.

"However, in view of the fact that the procedure of reporting injuries has now become a well established routine in each field office, it will no longer be necessary for the field offices to submit monthly reports except in the event a reportable injury has occurred during the report period."

CHANGES IN PAYROLL PROCEDURE

Administrative Memorandum No. 30, Supplement 2, dated February 1, 1940, changes the procedure of mailing a copy of the payroll by the certifying officer direct to the Section of Budget and Accounts, Washington, D. C. Instead, that additional copy will be mailed, together with the required number of copies as heretofore, to the approving officer and he will send it to Washington with copies of the supporting schedule.

However, L. A. and W. A. E. payrolls will be handled as in the past by the certifying officer, according to instructions in the second paragraph on page 13 of Payroll Procedure.

GRACE PERIOD ON
PATENTS REDUCED

The grace period between the public disclosure of an invention through public sale, public use, or publication, and the filing of an application for patent has been reduced from 2 years to 1 year, according to word from the Solicitor of the Department. The legislation that makes this change is Public No. 286 of the 76th Congress, and becomes effective on August 5, 1940.

W A R N I N G

WARNING has been issued by the United States Civil Service Commission as to the prohibition against political activity by Federal employees. In poster form, this warning accompanies Civil Service Form 1982, which gives further information on the subject. Both the poster and form are being supplied divisions. All employees should make sure they see and read them.

HERE AND THERE

Mr. Kitchen, C. H. Robinson, and C. L. Finch were in New York on February 9 to confer with representatives of the New York Cotton Exchange on questions arising in connection with the administration of the United States Cotton Futures Act.

W. F. Callander, Head Agricultural Statistician in Charge of the Division of Agricultural Statistics, plans to attend the Annual Steuben County Potato Growers' Convention to be held in Bath, New York, on February 24, where he will have an opportunity to meet with a large number of potato growers and acquaint them with sources of information concerning potatoes and potato production.

W. G. Meal, in charge of the Fruit and Vegetable Division, will speak on "How May Our Farmers Do a Better Marketing Job for Fruits and Vegetables?" at the Economics Institute, to be held February 27 at Freehold, N. J. The Economics Institute is a discussion group of leading farmers and farm women sponsored by the New Jersey Agricultural Extension Service.

E. J. Murphy, in charge of the Grain and Seed Division, spent February 9 and 10 in New York City for the purpose of discussing with the Federal Supervisor and members of the grain trade the conditions under which oats imported from Canada may be sold and shipped in interstate commerce.

Roy C. Potts and L. M. Davis of the Division of Dairy and Poultry Products spent February 6 in Baltimore, where they conferred with W. H. Harrison of the local office of the Agricultural Marketing Service and members of the trade regarding the possibility of reporting prices of Government-graded eggs at Baltimore.

W. A. Davidson and W. L. Goss of the Grain and Seed Division are spending several days in New York City conferring with Customs officials relative to the import provisions of the Federal Seed Act.

The departure from Washington of Miss Ethel B. Macrae, who left recently to marry Roy McNeil, at McAllen, Tex., took on more than the usual interest for her working associates in the Grain and Seed Division when they learned that the wedding ceremony was to be performed by telephone. She wanted her father, the Reverend W. S. Macrae of the Church of the Latter Day Saints to perform the ceremony. He was ill and unable to leave Warrensburg, Mo., to journey to Texas. Accordingly, her sister, Mrs. E. Marie McCormick of Alexandria, Va., arranged with the Oberlin Radio Service to establish a 3-way telephone circuit, with the result that she, other members of Miss Macrae's family, and some of her Washington and Alexandria friends, were able to hear the ceremony by loud speaker in Alexandria, while in McAllen, Tex., Ethel and Jerry said "I do," and in Warrensburg, Mo., Dr. Macrae pronounced them man and wife. Miss Macrae's marriage terminates 12 years of Government service.

A conference of officers in charge of field offices of the Division of Cotton Marketing will be held in Washington during the week beginning February 19. At the conference plans for the coming year's work will be discussed. As planned, those who will attend from the various field offices are: Joe H. McLure from Atlanta, H. K. Tinsley and Richard T. Doughtie from Memphis, George E. Miller from Austin, James R. Kennedy from Dallas, and Sam W. Martin from El Paso.

F. H. McCampbell of the San Francisco office of the Division of Dairy and Poultry Products will attend the Annual Meeting of the California Dairy Council to be held at San Luis Obispo, Calif., February 20 and 21.

Miss Dorothy Nickerson, color technologist, and Miss Marion A. Belknap, senior scientific aid, will attend the joint meeting of the Inter Society Color Council and the Physical and Optical Societies in New York City, February 21-25. Miss Nickerson is secretary of the Council.

B. H. Bennett, Division of Agricultural Statistics, recently visited Madison, Wis., for the purpose of setting up an editing procedure for handling the 1939 Wisconsin dairy products reports collected by the Federal State Statistician for Wisconsin (Dr. W. H. Ebling) under a cooperative arrangement with the Census Bureau, Wisconsin Department of Agriculture, and the Agricultural Marketing Service. Mr. Bennett also conferred with representatives of the hatchery industry, in Chicago, regarding the proposed expansion of the Service's monthly hatchery reports during the remainder of the present year.

E. V. Theobald, Livestock, Meats, and Wool Division, will leave Washington on February 17 for Des Moines, Iowa, where he will attend a conference with the State officials of Iowa regarding the extension of the meat grading service to that State in relation to their contract purchases of meat. Mr. Theobald's itinerary includes Omaha, Nebr.; Kansas City, Mo.; Wichita, Kans.; Oklahoma City, Okla.; Memphis, Tenn.; St. Louis, Ill.; and other points in the Midwest where he will visit the field offices in connection with the regular supervisory meat grading work. Mr. Theobald is expected to return about March 15.

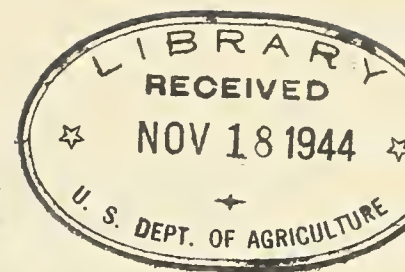
Miss Redempta J. Schmitz, Division of Cotton Marketing, is accepting a transfer to a position in the Chicago office of the Customs Service of the Treasury Department, effective February 16. Miss Schmitz came to the Division of Cotton Marketing in March 1939 and has been assisting with the compilation of statistics on marketing methods and costs under the direction of John W. Wright.

Miss Schmitz left Washington on the 15th, by plane, in order to report for duty on her new assignment the following morning.

The Department Seed Policy Committee, created by Memorandum No. 719 and supplemented by Memorandums No. 77, 780, 792, and 816, has been terminated by the Secretary. Announcement was made in Secretary's Memorandum No. 719, Supplement 1, of January 31.

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The News



ISSUED SEMI-MONTHLY FOR THE STAFF OF THE AGRICULTURAL MARKETING SERVICE,
UNITED STATES DEPARTMENT OF AGRICULTURE, WASHINGTON, D. C.

March 1, 1940

Vol. 2, No. 5

COTTON STAFF DISCUSS WORK-- COMPLETED AND PROPOSED

A conference was held last week in the Agricultural Annex of the Division of Cotton Marketing, in which the officers in charge of the field offices of the Division and the personnel of the Washington office participated. The work of the past season was discussed, and plans for next year's work were formulated. The subjects discussed related to the cotton quality statistics work, classification under the Smith-Doxey Act, general cotton market news, cottonseed and cottonseed market news, and other field activities of the Division. A joint conference was held also in which the Division of Cotton and other Fiber Crops and Diseases of the Bureau of Plant Industry and their field representatives, engaged in the promotion of one-variety cotton communities, and also the Marketing Information Section of the AMS, participated.

The forms on which applications for the free classing services available to groups of cotton growers organized for cotton improvement may be made were adopted, and tentative closing dates for the receipt of the applications were set. These dates will be officially announced later.

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DR. F. W. MILLER, P. & S. DIVISION, IS NAMED GENERAL FIELD SUPERVISOR

Dr. F. W. Miller, in charge of the Packers and Stockyards Division, has been ill since the first of the year but is now making a rapid recovery, it was learned today. It will be several weeks, however, before it will be possible for him to return to duty. When Dr. Miller returns, he will take up headquarters at Kansas City as general field supervisor of the Division. In this capacity he will coordinate the general program of work of the various field offices of the Division and carry to them the general policies of the administration of the Act. He will also serve in an advisory capacity to district field supervisors of the Division, will supervise the handling of broad, general problems in the field, and will recommend administrative actions as a result of field investigations.

Dr. Miller has been in Government service for 32 years, more than 18 of which have been with the Packers and Stockyards Administration. He was named in charge of the Division when the administration of the Act was transferred from the Bureau of Animal Industry following the departmental reorganization in October 1938.

Morton O. Cooper, who has been acting in charge of the Division in Dr. Miller's absence, will continue in that capacity until further notice.

HISTORICAL FACTS REVEALED IN 1882 APPOINTMENT PAPERS

Papers covering the appointment in September 1882 of W. D. Hoard as statistical agent for Wisconsin recently came to the attention of W. F. Callander while on a field trip. At his request, Walter H. Ebling, senior agricultural statistician for Wisconsin, had photostatic copies made of this material and sent to Washington for the files of the Division of Agricultural Statistics.

Nearly 60 years old, these papers have more than usual historical interest. They reveal that the U. S. Department was under the direction at that time of a Commissioner of Agriculture instead of a Secretary of Agriculture. Mr. Hoard's appointment is signed by E. A. Carman, Acting Commissioner. The papers disclose also that the gathering and dissemination of crop statistics and other agricultural information was then the duty of the Division of Statistics, which was in charge of J. R. Dodge, statistician.

It is interesting, too, to note that apparently typewriters were not in general use officially at that time, since the appointment and the letter of instructions are both written in longhand.

W. D. Hoard, the appointee, was one of the founders of HOARD'S DAIRY-MAN. As statistical agent, Mr. Hoard's duties varied from those of the State agricultural statistician who serves in the same capacity today, in that at that time only one report a month to Washington was required for each of the major crops, whereas today the agricultural statistician averages two reports a week to Washington on various subjects. The similarity in the arrangement in 1882 and at the present time is that the statistical agent collected his information from voluntary county correspondents.

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BRANCH OFFICE DIRECTORY OF THE AMS IS RELEASED

Branch Office Directory of the Agricultural Marketing Service has been released as of February 1940. Distribution has been made to all field offices and one copy each has been sent to divisions in Washington. The index indicates that we now maintain offices in 134 cities widely scattered over the country.

This is the first edition of a branch office directory under the AMS. It differs from the listings of our marketing and regulatory activities in the former directories of the BAE, in that only the officers in charge of branch offices, and in certain instances coordinating or regional supervisory officials, are shown, whereas formerly all field personnel in these field offices were listed.

The new directory includes only the points at which permanent field headquarters are maintained, and does not include points at which employees of the AMS are merely stationed but do not have actual office facilities.

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TEXTILE GROUP TO HEAR FINDINGS OF AMS LABORATORY

R. W. Webb and Dorothy Nickerson of the Division of Cotton Marketing will attend the meeting of Committee D-13 (Textiles) of the American Society for Testing Materials, to be held in Charlotte, N. C., March 13-14, 1940.

Dr. Webb, as chairman, plans to hold a meeting of the Raw Cotton Subcommittee of the A.S.T.M. This subcommittee is made up of some 30-odd persons engaged in textile and agricultural work - a unique set-up which currently furnishes a good opportunity for giving effective extension in the textile and industrial branches to the cotton research and service and regulatory work of the Agricultural Marketing Service.

Several years ago, the A.S.T.M. adopted as standard procedures four of the methods developed in our cotton fiber laboratories, namely, those for measuring length, fineness, immaturity, and strength of cotton fibers. Considerable improvement in these techniques has been made since that time, whereby these measuring procedures are now more rapid and practicable, the results are more accurate and significant, and the data assembled by various workers in the same or in different laboratories are more comparable. The revisions in method will be proposed by Dr. Webb to his committee, and discussion by members will be invited. In addition, two other methods will be proposed for adoption, namely, one for cross sectioning cotton fibers and measuring their geometrical features, the other, for determining the neppiness of cotton, based on sample specimens, in connection with the first four test methods referred to.

Both Dr. Webb and Miss Nickerson have been invited to present papers at the general session of the meeting. Dr. Webb will discuss the "Influence of Locality of Growth and Season on the Fiber and Spinning Properties of Two Varieties of Cotton Grown in 1936 and 1937." Such information concerning the crop of 1937 is of particular interest since manufacturers of automobile tire cord, thread, and related mechanical fabrics found their yarns and cords from this crop to be much inferior in strength, as compared with that of the crop of 1936 and of the general run of crops. The new findings that Dr. Webb plans to present will explain in considerable part, the appreciable differences which have been found in the spinning quality between comparable samples from the 1936 and 1937 crops. These findings have a very direct bearing also on the general subject of cotton "character", which is such an important matter at this time from the standpoint of cotton quality standardization, classification, and marketing.

Miss Nickerson, a member of the subcommittee dealing with textile finishing, color, and related problems, will present a paper on "Standardization of Color Names, the ISCC - NBS Method." The new developments which Miss Nickerson is presenting are the result of cooperative effort between the color laboratory of AMS, the colorimetry section of the National Bureau of Standards, and the Inter-Society Color Council, the latter of which includes some 10 or more other active and participating agencies concerned with color and related optical matters. Miss Nickerson, as technologist in charge of the AMS color laboratory and as secretary of the Inter-Society Color Council, has taken the leadership in this color work.

FREEZE DAMAGE TO CITRUS FRUIT BRINGS PROBLEMS AS TO GRADE

A conference on the policy to be followed in the certification of citrus fruit which shows dryness resulting from freezing injury brought G. R. Blount and D. C. Beeler, field supervisors for the eastern and central districts of the fruit and vegetable inspection service to Washington on February 23. Each of these field supervisors is at the present time making a circuit of the offices in his district for the purpose of giving specific instructions with respect to where to draw the line as to dryness permitted in the U. S. No. 1, No. 2, and No. 3 grades. From the time of the freeze up to February 26 it was the policy to treat all this dryness as a factor of condition which might have developed or progressed so much in transit that it could not be accurately determined whether the fruit was out of grade at the time of shipment. From that date on all fruit which shows $\frac{1}{4}$ inch in excess of the limits of the grade on inspection in receiving markets will be considered as having been out of grade at shipping point and will be so certified. It is believed that there will be but little change in the amount of dryness shown in citrus fruit after that date, it now having been approximately 6 weeks since the freezing damage occurred.

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PROGRESS IN COLOR WORK REPORTED WHEN COLOR AND OPTICAL GROUPS MEET

On their return from New York City, where they attended the recent joint meetings of the Inter-Society Color Council with the Optical Society of America and the American Physical Society, Miss Dorothy Nickerson and Miss Marion A. Belknap of the AMS color measurements laboratory indicate that considerable progress in color work was reported by the various committees. For example, representatives of the Textile Color Card Association of the United States reported plans for measuring at the National Bureau of Standards all of their standard colors as soon as their new edition is available this spring; and the new ISCC-NBS color names are now incorporated in the proof of the 1940 revision of the National Formulary. Miss Nickerson and Miss Belknap report that the New York Times was so impressed when it learned that the normal eye can distinguish colors that are numbered in the millions, that they carried the news of these joint meetings in a front-page boxed item.

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REPORT OF INCREASE IN TURKEY PRODUCTION COMES AS SURPRISE

The annual February Turkey Intentions Report, just released by the Division of Agricultural Statistics, provides a surprise to most of those interested in the industry, either as producers or handlers. It shows an increase rather than a decrease in intended production of turkeys this year compared with production last year. Increased feed costs in 1939, coupled with lower prices for turkeys, resulted in disappointing returns to many growers, and it was generally expected that some decrease in production would occur in 1940. To the contrary, increases are reported for most States.

R. E. CORBIN, A. D. HARLAN TO SERVE AS
REGIONAL CONTACT MEN FOR PRESS AND RADIO

Under designation by the Chief, R. E. Corbin of the Fruit and Vegetable Division in Kansas City and A. D. Harlan of the Grain and Seed Division at Atlanta will serve as regional contact men for press and radio. In a letter of February 23 making this announcement to Division and Section Leaders, Mr. Kitchen states:

"It is not intended that either man will directly supervise local broadcasts originating in the field offices of any division nor that the press and radio relations of other field representatives be curtailed. On the other hand, these men should be kept informed regarding station relations and other factors affecting broadcasts in their respective regions, and may, when necessary, represent any or all divisions of the Service in arranging for radio dissemination of market news or other information originating in the Service.

"In the conduct of the radio and press work, Mr. Corbin and Mr. Harlan will work directly with the Marketing Information Section, keeping the administrative officers of their divisions fully informed as to their activities."

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CENTENNIAL OF FIRST FARM
CENSUS CELEBRATED THIS YEAR

1940 is the centennial of the first census of agriculture taken in 1840. In a review of agriculture 100 years ago and now, Dr. Arthur G. Peterson, senior economist of the Bureau of Agricultural Economics, states:

"Henry L. Ellsworth, Commissioner of Patents, urged Congress a century ago to provide for the collection of statistics on agriculture and expressed the opinion that information of this kind would tend to prevent 'unjust speculations of the monopolists.'

"Our abundant agricultural statistics, up-to-the minute radio reports on market news, and agricultural and outlook information are in marked contrast to the situation a century ago. The 1840 and 1940 schedules relating to agriculture are about as unlike as a flea and an elephant."

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COTTON LABORATORY VISITOR RECEIVES
"PIONEER AWARD;" OTHER RECIPIENTS

R. B. Newton of the Cotton Textile Section of the Bibb Manufacturing Company, Columbus, Ga., spent a day recently in the cotton fiber laboratories of the Division of Cotton Marketing to obtain first-hand information on various details of the laboratory methods used in testing different properties of cotton fibers. He was particularly interested in the fiber cross-sectional, X-ray, and strength work.

Until recent years, automobile tire cords were manufactured exclusively from cotton. A rayon cord developed a few years ago, however, has been claimed to be superior to ordinary cotton cords for use in high-speed truck and bus tires. Mr. Newton is responsible for the development of a new type of heat-resistant cotton tire cord which has improved the competitive position of cotton, as against rayon, for this purpose. The importance to southern agriculture of developments of this nature can be appreciated when it is remembered that about half a million bales of cotton, on the average, are used annually in the production of tire cords.

Mr. Newton was en route to Baltimore where he was invited to receive, in recognition of his "new-uses-for-cotton" development, one of the honorary Pioneer Awards given by industry to men in various branches who, during the depression, have contributed in some outstanding way to the creation of new products, new services, or new techniques of importance to industry and agriculture.

Incidentally, another of those similarly honored at the Baltimore meeting is Sebastian Karrer, who is a brother of Enoch Karrer of the Division of Cotton Marketing and whose contributions are new developments along the line of improved refrigerating equipment. Dr. Karrer consulted with the Department during the early developments of this work.

At New York, Harold A. Wheeler, son of W. A. Wheeler of the Office of the Chief, received the honorary Pioneer Award for his inventions in radio and television. He has 75 U. S. patents and 50 British patents in radio and television. Mr. Wheeler was at one time connected with the Bureau.

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WELFARE ASSOCIATION MEMBERS
ARE NAMED TO REPRESENT AMS

Three members have been designated by the Business Manager to represent the Agricultural Marketing Service on the Welfare Association of the Department. The committee of three consists of --

W. H. Evans, Chairman
W. A. DeVaughan
Miss C. M. Viehmann

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INSTRUCTIONS, REGULATIONS, RULINGS

SUGGESTED PROCEDURE FOR EMERGENCY,
PART-TIME FIELD APPOINTMENTS

A situation recently developed in one of our field offices necessitating a new appointment of a part-time employee. Before a person could be secured for this position, more than 3 months had elapsed by reason of the difficulty of finding someone who was available and who would accept part-time work.

Although this situation was very unusual, it is thought that a suggestion to field representatives relative to problems of this kind would be helpful. In the future, when it is necessary to make an immediate appointment and it is ascertained after the first certification that there might be difficulty in securing a qualified person, employment under letter of authorization should be resorted to. Under such a method of employment, however, the provisions of paragraph 2163 of the Department Regulations will apply, and such employment shall not exceed 30 calendar days computed in accordance with existing instructions.

There is also a provision in the Civil Service rules whereby the District Civil Service Manager may be requested to authorize the employment of a qualified person pending the certification of eligibles under the provisions of Section 1, Rule VIII. Employment under this arrangement may be made for such time as the District Manager will authorize, dependent, of course, upon time that may be consumed in securing an eligible for appointment. Employment under Section 1, Rule VIII, however, can be made only upon formal appointment after approval by the Secretary in Washington. Appointees should not be permitted to enter upon duty until notification of approval is received from the Washington office.

A provision under Section 1 of Schedule A of the Civil Service rules provides for the employment of part-time intermittent help without the necessity of approval by the District Civil Service Manager. This type of employment must be definitely part-time or intermittent, and appointees cannot be employed for full-time service. Appointments under this provision are limited to a total compensation in any 1 month of \$45; for example, a person occupying a CAF-1 position at the rate of \$1,260 per annum may be employed for 3 hours each day at the rate of \$540 per annum for 3/7's time service, or he may be employed for full days at the rate of \$3.50 per diem for intermittent service (not day after day service) with a total amount earned during the month not to exceed \$45. This type of appointment must also be approved in Washington before the appointee may enter upon duty.

Should difficulty be experienced by any field representative in securing satisfactory help as his needs require, the matter should be taken up promptly with the head of the division concerned. Full cooperation will be given by the Personnel Office in an endeavor to expedite action as much as possible.

ADMINISTRATIVE COUNCIL FORMED TO CONSIDER IMPROVEMENTS AND ECONOMIES IN OPERATION

An Administrative Council of the Department has been established by Secretary Wallace, according to Secretary's Memorandum No. 852. The Council consists of The Director of Finance; The Director of Personnel; The Land Use Coordinator; The Director of Research; The Director of Extension Work; The Director of Information; The Director of Marketing; and the Solicitor. The reasons for creating this Council are to make sure that the many suggestions and recommendations of Chiefs of Bureaus and Offices for improvements and economies in operations, and related matters, (submitted at the request of the Secretary), "may receive adequate consideration, and at the same time to provide more permanently for department-wide study and improvement in such matters."

The Secretary's Memorandum reads in part:

"The Chairman of the Administrative Council is authorized to establish special committees or sub-committees to handle particular problems. Through a special committee on administrative management, for example, we may obtain departmental consideration of proposals and recommendations in that field.

"Bureau chiefs may request the services of the Administrative Council; studies will be conducted in cooperation with the bureau, and recommendations will be submitted to the bureau chief. The Secretary will refer problems to the Council from time to time. Studies may also be initiated by the Council itself. * * *

"The cooperation of all agencies of the Department will be sought by the Administrative Council and this Council will welcome suggestions and recommendations from all members of the Department."

FIELD SPACE CHANGES MUST BE DETERMINED BY WASHINGTON

The Business Manager has just been advised that one of our local representatives has released space assigned to the Agricultural Marketing Service without first clearing the matter through the business office in Washington.

Your attention is called again to the fact that no employee is authorized to exchange or relinquish space, which has been assigned to the Service in any Federal building, without first presenting the matter to the business office through his division. We now have pending requests for space assignments in a number of Federal buildings which are contemplated or under construction. Should any employee be approached in respect to these assignments by representatives of the Federal Works Agency, the Post Office Department, or any other agency, with a request to determine the adequacy of the space or with a suggestion to exchange space already allotted to us, the matter should be referred immediately to Washington. No commitment should be made prior to the receipt of instructions from Washington. The compliance of all field representatives with this requirement is urgently requested.

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Books on Marketing
-in the Library -
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Argentine Republic. Comision nacional de granos y elevadores. Memoria correspondiente al ano 1938. 43lpp. Buenos Aires, A. Baiocco y cia, 1939. 280.3599 Ar3 1938

Gt. Brit. Milk products marketing board. Scheme under the Agricultural marketing acts, 1931 to 1933, regulating the marketing of milk products. 3lpp. [London, H.M. Stationery off., 1939?] 280.344 G79S

Gt. Brit. Pigs marketing board. 1940 pig contract conditions. 30pp. London (1939) 280.3469 G79Pi 1940
With specimen form of long contract for second contract period.
Address of Pigs Marketing Board is Thames House, Millbank, London, S.W. 1, England.

Manchester, Eng. Markets dept. Markets committee. Report...for the year ending 31st March, 1939. 27pp. Manchester, H. Blacklock & co., limited, printers [1939] 280.39 M312 1938/39

New York (City) Dept. of public markets. Annual report, 1938. 50pp. [New York, N.Y., Press of Fremont Payne, inc., 1939] 280.39 N484 1938

Northern Ireland. Pigs marketing board. Fifth annual report and accounts, 1937-1938. 7pp. Belfast [1939] 280.3469 N81

Roy, Gilbert T. Poultry costs and returns; an economic study of representative enterprises in the northern counties, 1931/2 to 1937/8. 35pp. processed. [Newcastle upon Tyne, 1938?] 281.347 R81

At head of title: King's College, Newcastle upon Tyne, Department of Agriculture.

"For the last seven years, the Agricultural Economics Branch at King's College, Newcastle-on-Tyne, has been investigating the economics of poultry enterprises within the boundaries of the Northern Province, that is, the counties of Northumberland, Durham, Cumberland and Westmorland.

"A report on the first three years has already been published in conjunction with the Agricultural Economics Branch of the Harper Adams Agricultural College, Newport, Salop. ('Commercial Egg Farming' - An Economic Study of Representative Enterprises in the North and West.) A bulletin on current poultry matters of economic flavour, has also been issued each month to poultry farmers who have submitted their records for investigation and to other interested persons.

"The present report is made up of two parts - (1) a brief survey of some of the main features which have influenced the varying fortunes of the poultry farmer during the last seven years and (2) a more detailed review of the work of the last financial year, that is, the period from October 1937 to September 1938.

"The sample of farms is small, but does consist only, of farmers whose main object has been the production of commercial eggs. Breeders, table poultry specialists and hatcheries have been excluded." - Introduction.

REPORTS AND RELEASES

MISCELLANEOUS PUBLICATION

HAY QUALITY: Relation to Production and Feed Value is discussed in Miscellaneous Publication No. 363, now available for distribution. E. O. Pollock and W. H. Hosterman, the authors, state that quality in hay means feed value. They discuss stages of maturity, value of leaves in hay, color, foreign material, vitamins, and other physical and chemical characteristics that are associated with grade or quality. The bulletin contains 10 tables and 24 charts.

PRESS RELEASES

Wheat Inspections for Export Show Increase During January. (Feb. 17.)
Corn Marketings Grading Lower Because of Moisture. (Feb. 24.)
Farm Product Price Index Up Slightly the Past Month. (Feb. 29.)
Large Proportion of Storage Turkeys Reported to be 16 Pounds and Over.
(Feb. 29.)

FARM FLASHES

New Seed Law Provisions.
New Federal Seed Act.
Cotton Mills Need.
Adapted Red Clover Seed (and the Fed. Seed Act).

RELEASES TO EXTENSION EDITORS

Wrong Type Twine Likely to Cause Lower Wool Grades. (To editors in Iowa, Missouri, Illinois, Indiana, Ohio, Kentucky, Tennessee, Mississippi, Louisiana, Arkansas, New Mexico, Arizona, and Oklahoma.)

High Quality Hay Best for Market or Farm Feeding. (To editors in 30 States.)

These releases on various phases of AMS work, are prepared in the Marketing Information Section for distribution to Extension Editors in States where the activities discussed have particular importance.

REPORTS:

ANALOGOUS WEATHER CHARTS is the title of a mimeograph released as of February 8 by the Division of Agricultural Statistics. This is one of a series of discussions of Crop Reporting Procedure. It was prepared by Verne H. Church, senior agricultural statistician in charge of the Michigan office. Distribution is to those interested in general developments in the field of crop estimates.

CARLOT SHIPMENTS OF FRUITS AND VEGETABLES from Stations in the United States, Calendar Year 1938. This compilation, made by Leona Norgren, consists

of 67 pages. The tabulation is based on information obtained from monthly mail reports covering 44 fresh fruits, vegetables, melons, mixed citrus and deciduous fruits, and mixed vegetables, furnished by about 8,000 local agents of railroad, express, and boat companies. These reports are checked with daily telegraphic reports furnished by the operating departments of the carriers. Shipment figures include carlot freight and express movement by rail, and boat shipments reduced to carlot equivalents, and are confined to the movement of domestic fruits and vegetables.

PART I of RESEARCH IN SAMPLE FARM CENSUS METHODOLOGY, by Irvin Holmes, agricultural statistician of the AMS, has just come from the press. This part, entitled "Comparative Statistical Efficiency of Sampling Units Smaller than the Minor Civil Division for Estimating Year-to-Year Change," was prepared with the assistance of the Work Projects Administration for the City of New York. The analysis is based on State farm census data. In the preface, Charles F. Sarle says, in part: "This report covers the first of a series of studies designed to investigate problems involved in sampling individual farm data. The field work * * * was financed largely by funds appropriated by the Bankhead-Jones Act of 1935 to the Department of Agriculture 'to conduct research into laws and principles underlying basic problems of agriculture in its broadest aspects.'"

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HERE AND THERE
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H. E. Reed, Assistant Chief, spoke on "Livestock Marketing Problems and the Packers and Stockyards Act," before the Central Cooperative Association at St. Paul, Minn., February 13. This Association is made up of members from Minnesota, Wisconsin, North Dakota, South Dakota, and Montana. Before returning to Washington Mr. Reed also visited field representatives at Chicago, St. Paul, Des Moines, and St. Louis.

Effective March 1, John S. Dennee, agricultural statistician directly responsible for the preparation of the reports on sugarcane and rice for the Crop Reporting Board, will transfer from Washington to the Gulfport, Miss., office of the Division of Agricultural Statistics. Mr. Dennee will be under the general direction of D. A. McCandliss, southern regional statistician, and when not engaged in work on the crops for which he is responsible, he will assist Mr. McCandliss in his research work.

W. A. Davidson, Grain and Seed Division, visited New York City recently to confer with officials with respect to the provisions of the Federal Seed Act. From New York City Mr. Davidson proceeded to Boston, where he attended a meeting of seed dealers and others interested in the provisions of the Federal Seed Act.

Early in March, Thorland R. Hall, associate agricultural statistician responsible for the canning crop estimates of the Division of Agricultural Statistics, will begin a field trip which will include the States of Kentucky, Indiana, Illinois, Wisconsin, Michigan, Ohio, and Pennsylvania. The purpose of this travel will be in the interest of regular estimates and special reports needed by the AAA in connection with marketing agreements and surplus purchases. Mr. Hall will interview growers, dealers, and processors of commercial truck crops in order to obtain supplemental data necessary for detailed and comprehensive estimates of acreage and production with special attention to utilization of production as between fresh shipment, freezing, and other processing.

E. J. Rowell, Marketing Information Section, left Washington on February 29 on a trip which will take him to Atlanta, New Orleans, Memphis, Louisville, Cincinnati, Detroit, Cleveland, and Pittsburgh. He is expected to return on March 12. Mr. Rowell will meet with field members of the AMS and with officials of radio stations and press associations, to discuss the distribution of market and crop reports and other information originating within the AMS.

During the week of March 3-9, L. M. Davis, Division of Dairy and Poultry Products, will visit the three eastern offices of that Division at New York, Philadelphia, and Boston, to confer with the field representatives regarding local market news service operations. He will also attend the annual meeting of the Northeastern Dairy Conference at Providence, R. I., on March 7 and 8.

Ray Huey, associate agricultural statistician in the Albany, N. Y., office of the Division of Agricultural Statistics, will report to Washington on March 11, to assist in the review and revision of truck crop schedules for the State of New York and to discuss other problems concerning commercial vegetable estimates in New York, with a view to decentralizing the truck crop list.

Dr. C. E. Edmunds, regional supervisor at Chicago of the dressed poultry inspection service, Division of Dairy and Poultry Products, will visit Washington on March 6 to discuss inspection problems with Division officials. He and Dr. B. C. Pier of the Washington office will meet Dr. L. D. Ives, eastern regional supervisor, at Camden, N. J., and the three men will visit poultry canning plants at Dover, Del., and New York City and vicinity, for the purpose of discussing in the interest of unified procedure, mutual problems with respect to the inspection service.

P. L. Koenig, Division of Agricultural Statistics, underwent a successful operation for chronic appendicitis, February 28. He is now recovering at Georgetown Hospital.

Glenn T. Stebbins has been appointed as District Supervisor in the Packers and Stockyards Division and will report for duty at Montgomery, Ala., about March 1.

Effective March 1, E. K. Ball of the Division of Dairy and Poultry Products will be transferred from Washington to Chicago, Ill., to the position of associate marketing specialist. Mr. Ball will be engaged in the grading of dairy and poultry products in Chicago.

On February 1, 1940, the headquarters of J. E. Pallesen, assistant agricultural statistician of the Division of Agricultural Statistics, was changed from the Department of Agronomy, Kansas State College, Manhattan, Kans., to Denver, Colo. Mr. Pallesen assists Floyd K. Reed, agricultural statistician in charge of the Colorado office of the division.

George F. Keller was recently appointed as an accountant in the Packers and Stockyards Division and assigned to duty at Kansas City, Mo.

Arthur T. Edinger, of the Livestock, Meats, and Wool Division, will leave Washington on March 6 for Texas. At Ft. Worth he will have charge of the third Intercollegiate Meat Judging Contest which is to be held under the auspices of the Southwestern Livestock Exposition and Fat Stock Show, the National Livestock and Meat Board, and this Department. Six State colleges will send teams to participate in the contest. After completing this assignment Mr. Edinger will spend a few days with the Division's representatives at the Ft. Worth, San Antonio, and Houston livestock markets, in connection with the market news work. During the last week of March, Mr. Edinger, with the assistance of S. L. Byerly, the Houston representative of the Division, will present at the Houston Fat Stock Show and Livestock Exposition, a livestock and meat exhibit and a demonstration of the official grade standards for livestock and meats as well as of the grading and stamping of meats.

A. D. Harlan, in charge of the Atlanta office of the Grain and Seed Division, will spend the period from March 2 to April 3 visiting points in Texas, New Mexico, Louisiana, and Mississippi in connection with the hay inspection market news and seed verification work of the Division.

Emerson M. Brooks, associate agricultural statistician, Division of Agricultural Statistics, recently visited New York City and Philadelphia, where he conferred with members of the tobacco trade regarding time of sale and movement of cigar types of tobacco and secured information concerning records kept by certain tobacco companies of the acreage, yield, and production of cigar tobacco over a period of years.

Miss Emily Day, library specialist in cotton marketing, attended meetings of the Inter-American Bibliographical and Library Association held at the Pan American Union on February 23 and 24. The Association is interested in developing the bibliography of the South American countries. The convention, the third held by the Association, commemorated the fiftieth anniversary of the founding of the Pan American Union.

Millard J. Cook, Packers and Stockyards Division, was transferred on February 10 from the Washington office to South St. Paul, and was made District Supervisor at that market to fill the vacancy caused by the death of Walter A. Williams last year.

George A. Strong, assistant agricultural statistician at Athens, Ga., Division of Agricultural Statistics, came to Washington to assist in the preparation of the February 15 price report, which was released on February 29.

Bruce S. Mars, regional supervisor at New York City of the butter grading service, Division of Dairy and Poultry Products, will come to Washington today, March 1, to spend from 10 days to 2 weeks. He will work with William E. Hauver, Jr., who will be transferred on that date from Philadelphia to Washington to succeed E. K. Ball as the grader in the Washington market.

W. R. Kuehn of the Minneapolis office, Grain and Seed Division, visited points in South Dakota and Iowa during the week of February 25 in the interest of the Seed Verification Service.

Kenneth H. Jenkins, junior agricultural statistician in the Denver office of the Division of Agricultural Statistics, beginning March 1, will be detailed to the Washington office for a 3-month period for the purpose of assisting in the review of primary data collected for the use of the Bureau of the Census in evaluating 1939 crop production and 1940 livestock inventories by counties.

Ardo W. Joy, District Supervisor at Indianapolis, Ind., recently spent a week in the Washington office conferring with administrative officials in regard to the work of the Packers and Stockyards Division.

A conference will be held in the Division of Cotton Marketing on March 4, at which representatives of the cotton trade will examine proposed new standards for American-Egyptian Pima and SXP cotton.

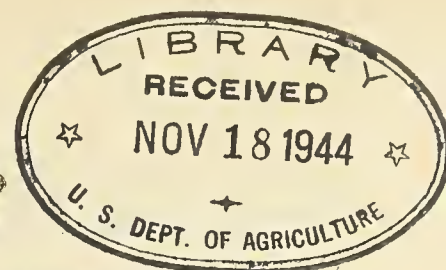
Representatives of the Livestock, Meats, and Wool Division at National Stockyards (East St. Louis) are now occupying office space in the new Annex of the Livestock Exchange Building. The former Annex burned last Thanksgiving day in a fire that destroyed all equipment and records of the occupants. E. K. Hess and his staff have since been occupying office space shared by representatives of the Bureau of Animal Industry and of the Packers and Stockyards Division of the AMS.

Knoxville, Tenn., should be added to the list of cities having a USDA Club. (See The A. M. S. News of February 15, 1940, for the latest list.) In conveying this information in Administrative Memorandum No. 206, Supplement No. 2, Mr. Hughes adds: "As previously stated, if you are traveling to a city in which a Club has been established and will be available for contact, please notify Mr. F. O. Billings 6217."

RURAL LIBRARY SERVICE comes from BAE as Farmers' Bulletin No. 1847. A foreword explains: "But nearly 39 million rural Americans still lack public-library service of any kind. Believing that access to good reading materials is essential to rural progress, the Bureau of Agricultural Economics asked the American Library Association to cooperate in the preparation of this bulletin, which describes some of the rural library services now at work and suggests how rural communities and farm families who are without such services can help to get them for their people."

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The News



ISSUED SEMI-MONTHLY FOR THE STAFF OF THE AGRICULTURAL MARKETING SERVICE
UNITED STATES DEPARTMENT OF AGRICULTURE, WASHINGTON, D. C.

March 15, 1940

MARVIN SANDSTROM
AGR'L MARKETING SERVICE
U S DEPT OF AGRICULTURE
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Vol. 2, No. 6

MEAT GRADING SERVICE IS INAUGURATED AT DES MOINES

Effective March 1 the Livestock, Meats, and Wool Division inaugurated a meat grading service at Des Moines, Iowa. The establishment of this service was brought about by the request of the State of Iowa for the extension of grading to meats used by Iowa institutions. E. V. Theobald of the Washington office was sent to get the work under way, but Wyatt H. Adams, now meat grader at Waterloo, Iowa, will be transferred to Des Moines to take charge of the meat grading service at that center, as well as the selection of meats for State institutions.

Coincident with Mr. Adams' transfer, the following additional changes in assignments of field personnel have been made by the Livestock, Meats, and Wool Division:

Lemuel M. Wyatt, formerly in charge of the Indianapolis, Ind., office, transferred to Chicago, Ill.

Alfred R. Paden, formerly in charge at Cincinnati, Ohio. transferred to Indianapolis, Ind., to succeed Mr. Wyatt.

Carl C. Green, formerly at Chicago, Ill., transferred to Cincinnati, Ohio, to succeed Mr. Paden.

John L. Glover, meat grader, formerly stationed at Buffalo, N. Y., transferred to Waterloo, Iowa.

Meat grading service for Buffalo and Erie will be handled from the Cleveland office, in charge of L. J. Waack.

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INCREASING INTEREST SHOWN IN COTTON CLASSING SERVICE

AMS branch offices in the Cotton Belt are cooperating with the Extension Service in various States in a number of "Cotton Shools." The free classification and market news services are being explained to groups of farmers organized to improve their cotton.

Reports have already been received from Arthur J. Watson of the El Paso office, who is assisting in a number of schools in Arizona; Frank C. Bouknight of the Memphis office, who is assisting in schools in Mississippi; and Leil O. Buchanan of the Lubbock office, who is assisting in schools in Texas. They report increasing interest on the part of growers in having their cotton classed so that they will be in better position to determine its true value.

DAIRY COMMITTEE RECOMMENDS EXPANSION OF AMS ACTIVITIES

Included in the report of the Statistics Committee of the Northeastern Dairy Conference presented at the Annual Meeting in Providence, R. I., March 7 and 8, were several recommendations relating to activities of the AMS.

These recommendations included expansion of market news service and statistical reports on fluid milk and cream; the development of cooperative arrangements with the various State agencies in the Northeastern States for the purpose of obtaining and publishing data on receipts and utilization of milk and cream at receiving plants; studies of the consumption of milk and other dairy products, and the appointment of a representative to supervise and coordinate the Department's work on dairy statistics in cooperation with State agencies. L. M. Davis of the Division of Dairy and Poultry Products attended the meeting.

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FARM EMPLOYMENT STUDY WITH WPA TO BEGIN THIS MONTH

A project designed to provide a more precise measurement of monthly changes in farm employment than is now possible on the basis of returns from crop reporters is being sponsored by the AMS for operation with Work Projects Administration funds. This project of the Division of Agricultural Statistics, will get under way during the latter part of this month. The work will be divided into two phases, and will be Nation wide in scope. For the immediate future, operations are contemplated in 12 States.

An enumeration of farms in selected sample areas in Iowa and Arkansas will be conducted as the first phase of this project. One enumerator will be assigned to each county in these States to obtain information regarding employment on between 100 and 150 farms, on or about the first of April and of the 3 succeeding months. The same farms will be visited each month. This phase of the project is experimental in nature and will provide an opportunity to determine if such surveys are feasible with use of WPA labor and operating procedures. If successful, the data collected will show, for the first time, an actual count of the number of persons employed on as many as 15,000 farms in the two States, month by month.

The second phase of the project will deal with the retabulation of returns from crop reporters stratified in accordance with the labor requirements of reporting farms. Experience gained with the research project in New York City during the past year has indicated that this approach will result in a material improvement in the measurement of employment changes from a voluntary sample. The latter phase will operate not only in Iowa and Arkansas but in 10 other States. A. C. London, formerly Assistant Director of the Professional and Service Division, and Acting State Supervisor of Research and Records Projects, of the Work Projects Administration in Arkansas, has been engaged as Project Administrator to handle the farm employment survey.

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AMS APPROPRIATIONS AS REPORTED
BY SENATE SUBCOMMITTEE

The Agricultural Appropriation Bill for 1941 as reported by the Senate Subcommittee on Appropriations carries the following amounts for the Agricultural Marketing Service, as compared with appropriations for the current year:

	Appropriation 1940	As reported by Senate Subcommittee 1941	Increase or Decrease
General Administrative Expenses	157,306	157,306	--
Marketing Farm Products	431,470	425,000	-6,470
Crop and Livestock Estimates	747,510	725,000	-22,510
Market Inspection of Farm Products	459,000	475,000	+16,000
Tobacco Inspection and Tobacco Stocks and Standards Acts	442,187	442,187	--
Market News Service	1,138,302	1,130,000	-8,302
P.A.C. and Produce Agency Acts	155,000	152,000	-3,000
Standard Container Acts	20,000	20,000	--
Cotton Quality Statistics and Classing Acts	475,000	465,000	-10,000
U. S. Cotton Futures and U. S. Cotton Standards Acts....	495,000	490,000	-5,000
U. S. Grain Standards Act	723,941	723,941	--
U. S. Warehouse Act	417,500	450,000	+32,500
Federal Seed Act	52,293	85,000	+32,707
Packers and Stockyards Act	381,879	381,879	--
 Total, Agricultural Marketing Service	 6,096,388	 6,122,313	 +25,925

HAY MARKET NEWS FOR EASTERN DROUGHT AREAS INAUGURATED

Market news on hay for eastern drought sections where supplies are short this season was inaugurated early this month. The service will continue until spring pasturage becomes available. It consists of weekly radio broadcasts giving prices and other market information concerning supplies in surplus sections within practicable shipping distance from the deficit areas. Feeders and dealers upon request are furnished names of shippers who have hay for sale.

A reduction of approximately 20 percent in the hay crop in New York and Pennsylvania this season as the result of drought has shifted many sections in these States from surplus to deficit areas. As a result, hay dealers and feeders at a number of points are unable to obtain sufficient hay locally to supply their needs and are finding it necessary to ship in supplies from other areas. Reports now indicate that stocks of hay in many nearby sections are running low and that it will soon be necessary to draw upon the surplus in more distant States.

The East North Central States are the nearest source of supplies this season for eastern drought sections. These States had better than average crops of alfalfa and nearly an average harvest of timothy and clover hay. Shippers in Ohio, Indiana, and Michigan report considerable quantities of most classes and grades of hay for sale at moderate prices. Shipping costs, however, will bring delivered prices at New York and Pennsylvania points to a materially higher level than prevailed in this territory when production was more nearly normal.

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ADDITIONAL USDA CLUBS PROPOSED IN 30 CITIES

Points at which USDA Clubs are expected to be established are listed below with the name of the person whom the Business Manager has designated to serve on the organizing committee and to render any necessary assistance. The list as given in Administrative Memorandum No. 2C6, Supplement No. 3, supplements the list carried in The A. M. S. News of February 15, 1940.

Mobile: Joseph M. Martin (Cotton)	Trenton: George L. Morgan (A.S.)
San Diego: Harry A. Arenz (F&V)	Rochester: Harry H. Duncan (F&V)
Hartford: Donald L. Lacy (F&V)	Cleveland: Gilbert A. Bidelman (F&V)
New Haven: William E. Phillips (F&V)	Toledo: Harry F. Prue (G&S)
Orlando: Harris A. Marks (A.S.)	Pittsburgh: John J. Gardner (F&V)
Savannah: Porter I. Barnes (Cotton)	Providence: Herbert L. Geer (F&V)
Boise: Richard C. Ross (A.S.)	(Located at East Providence)
Peoria: James P. Stanfield (G&S)	Charleston: William I. Holt (Cotton)
Springfield: Andrew J. Surratt (A.S.)	Clemson: John M. Cock (Cotton)
Sioux City: Joseph D. Hale (LM&W)	Austin: Virgil C. Childs (A.S.)
Wichita: George F. Binderim (G&S)	Ogden: Lester W. Grandy (G&S)
Louisville: Hal F. Bryant (A.S.)	Norfolk: Henry H. Henderson (F&V)
Baltimore: Harold Anderson (G&S)	Spokane: George A. Hardgrove (G&S)
Duluth: William H. Shea (G&S)	Yakima: Forbes E. Bailey (F&V)
Gulfport: Luther C. Heidelberg (A.S.)	Cheyenne: George Knutson (A.S.)
Stoneville: Francis L. Gerdes (Cotton)	

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ANNUAL EFFICIENCY RATINGS

Service Rating Forms will soon be distributed to the divisions of the Agricultural Marketing Service, for the purpose of establishing efficiency ratings. Beginning this year, efficiency ratings will also be established for the field services of the Department, as required in a new efficiency rating manual just released by the Office of Personnel of the Department.

Mr. Hendrickson, the Director of Personnel, in a statement transmitting the manual, emphasized that "the rating of efficiency is a cooperative enterprise, including all employment levels of the Department. Efficiency ratings are of importance to every employee and every administrator in the service; their importance is not limited to individual bureaus and offices for as long as employees are transferred from one bureau to another it is to the interest of all to see that reasonable uniformity obtains as between bureaus and offices and as between Washington and field services."

A copy of the new manual is being supplied to each field office, together with a letter of supplemental instructions from Mr. Hughes, Chairman of the Board of Review for the Agricultural Marketing Service. The other members of the Board of Review are Mrs. Ethel Mills of the Division of Fruits and Vegetables, Carl H. Robinson, Head of the Division of Cotton Marketing, W. O. Fraser of the Division of Livestock, Meats, and Wool, S. R. Newell of the Office of the Chief, W. H. Evans of the Division of Agricultural Statistics, and E. J. Murphy, Head of the Grain and Seed Division.

It is the hope of the Board of Review that all rating officers, both in Washington and in the field, will endeavor to give this important matter their fullest consideration, in order to obtain equitable and uniform ratings for all employees throughout the organization. It is also the hope of the Board of Review that employees will view their final ratings in the light of the evaluations that have been placed upon the various adjective rating groups; namely, "Excellent," "Very Good," "Good," "Fair," and "Unsatisfactory." The various degrees of evaluation will be incorporated in the notification of the final efficiency rating, which employees should receive sometime in the early part of June.

With the concept that is now being placed upon the ratings of "Excellent," "Very Good," and "Good," it might be expected that some employees in the Departmental service who have previously been given efficiency ratings will feel that in this new evaluation of their services this year, as compared with previous years, they have suffered a reduction of their efficiency rating, when, in fact, they are rendering just as efficient and important service to the organization. It is hoped that such a feeling will not develop, for if it is necessary to reduce a previous year's rating for other than actual reasons such as a lessening of efficiency, it is only because of the new evaluation that is being placed upon the various adjective rating groups. The Board of Review believes that, with this advance explanation, employees who have rendered the same degree of satisfactory service during the past year as in previous years will accept any reduced rating with the feeling that their efficiency has not actually declined, but that only a different evaluation has been placed on the same type of service that they have been rendering over a period of years. However, if they are not satisfied with their new rating, in the event it represents a reduction below a previous year's rating, the division leader or the Board of Review will be glad to discuss their ratings with them, and if there is still dissatisfaction they have available the procedure for efficiency rating appeal.

ADVERTISEMENT CITES

AMS TECHNICAL BULLETIN

"Because a satisfactory mechanical roll-density indicator has not yet been developed, uniform density of the seed roll was obtained by the operator observing the height and 'feel' of the roll and adjusting the rate of feed of the cotton into the gin stand."

This is the statement in Technical Bulletin 503--"Effects of Gin-Saw Speed and Seed-Roll Density on Quality of Cotton Lint and Operation of Gin Stands,"--made by Charles A. Bennett of the Bureau of Agricultural Chemistry and Engineering and Francis L. Gerdes of our Division of Cotton Marketing, in reporting the results of their ginning studies at Stoneville, Miss., where the Department's cotton ginning laboratory is located.

A new device, however, has now been designed for automatically determining the density of the seed roll and regulating the feed of the seed cotton. Equipped with a dial indicator, it provides for reading at a glance the operating condition in the gin breast as easily as time is read on the face of the clock. The February issue of the Cotton Ginners' Journal carries an advertisement of the Continental Gin Company announcing this new "Roll density indicator with automatic control." That Company specifically cites Technical Bulletin 503, issued in February 1936.

Seed roll density is highly important in ginning. Results obtained in the ginning laboratory indicate that a loose seed roll is particularly conducive to preservation of quality in the ginned lint.

The new device, which the makers "believe to be the most important advancement in cotton ginning since the introduction of the huller gin" is, to a considerable extent, the outgrowth of the findings and recommendations presented in Technical Bulletin 503 and other publications of the Department, in outside journals from time to time, and in addresses given at meetings of ginners, farmers, and other groups.

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MARKET SUMMARIES

NOW AVAILABLE

MARKETING CALIFORNIA ASPARAGUS, 1939 Season; prepared by W. F. Cox and W. L. Jackson, San Francisco, Calif.; California Department of Agriculture cooperating.

CALIFORNIA APRICOTS, CALIFORNIA PEACHES, and CALIFORNIA PEARS, Weighted Average Prices Received at Eastern Auction Markets, by Varieties, by Weeks, by Markets, 1939; three summaries prepared by George K. York, Sacramento, Calif.; California Department of Agriculture cooperating.

MARKETING THE MICHIGAN PEACH CROP, MARKETING THE MICHIGAN PEAR CROP, MARKETING THE MICHIGAN GRAPE CROP, three brief reviews of the 1939 season prepared by R. E. Keller, Benton Harbor, Mich.; Michigan Department of Agriculture cooperating.

GRAIN AND SEED REPRESENTATIVES CONFER IN CHICAGO ON COORDINATION OF WORK

Coordination between activities in connection with the Federal Seed Act, the United States Grain Standards Act, and other phases of the work performed by the Grain and Seed Division was the subject of discussion at a conference in Chicago, March 12 and 13, between Division representatives. E. O. Pollock and W. A. Davidson of the Washington office met with representatives from 14 of the field offices for this purpose. G. A. Collier, also of the Washington staff, was in Chicago March 13 to confer with field representatives relative to the development of market news and other informational work of the Division.

In addition to members of the staff of General Field Headquarters at Chicago, those attending the meeting were:

C. L. Cannon, Chicago District Office	F. B. Simpson, Memphis
J. J. Dwyer, Buffalo	C. B. Barron, St. Louis
H. F. Prue, Toledo	J. P. Stanfield, Peoria
L. F. Butler, Cincinnati	F. A. Cummings, Milwaukee
C. A. Russell, Indianapolis	H. E. Nelson, Omaha
J. W. Wesson, Louisville	M. J. Johnson and W. R. Kuehn, Minneapolis
E. A. Shaw, Nashville	Martin Schuler and W. R. Crispin, Kansas City

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WIDESPREAD INTEREST IN STANDARD CONTAINERS IN SOUTHWEST AND WEST

Returning from an 8-week trip through nine Southwestern and Western States in connection with the enforcement of the Standard Container Acts, L. C. Carey of the Fruit and Vegetable Division reports widespread interest in standard containers, and a general acceptance of the view that the principle of simplification and standardization now applying only to baskets, hampers, and barrels, could be applied to all other types of containers, such as crates, boxes, and sacks.

From interviews with State and Federal marketing officials, shippers, and representatives of the container industry, it appears that as far as the physical handling of fruits and vegetables in standardized containers is concerned, there is no sound reason why it could not be accomplished, and that the industry might respond favorably to some concerted effort along this line if conducted under proper auspices. The impression is gained, of course, according to Mr. Carey, that the container situation is bewildering and confusing when it is described on paper, such as the published schedules giving detailed specifications of 200 or more containers used in these Southwestern and Western States, whereas, in practice most fruits and vegetables are generally packed in a relatively small number of containers commonly selected by growers and shippers.

Everyone agrees that, by common acceptance, several of the present

containers in wide use are made on uniformly standard specifications throughout that territory; and certain others have attained a similar status but to a lesser degree. But for the multitude of other containers that are authorized and may be used at any time, several shoo manufacturers argued that because of the uncertainty growing out of varying and unpredictable sizes which may be used from year to year, they aim to manufacture in advance of actual orders not more than 20 to 25 percent of their total annual production. They indicated that a standardization program would correct this condition and enable them to organize their operations so as to effect some economies.

REPORTS AND RELEASES

BULLETIN

MARKETING COMMERCIAL LETTUCE comes from the press as Technical Bulletin No. 712. All phases of marketing the commercial lettuce crop are discussed in this new bulletin. The growth of the lettuce industry to its present importance from a garden and hothouse product is also discussed. Lettuce, the bulletin points out, is now a year-round product in our markets. It is produced commercially in about 15 States, with approximately two-thirds of the commercial production credited to California.

FRESS RELEASES

LARGE PROPORTION OF STORAGE TURKEYS REPORTED TO BE 16 POUNDS AND OVER. (Feb. 29.)
FARM PRODUCT PRICE INDEX UP SLIGHTLY THE PAST MONTH. (Feb. 29.)
PROSPECTIVE 1940 TURKEY CROP. (Mar. 2.)
LETTUCE HAS BECOME BIG INDUSTRY; BULLETIN STRESSES MARKETING PHASES. (Mar. 4.)
WHEAT, CORN INSPECTIONS FOR EXPORT SHOW FURTHER INCREASE IN FEBRUARY. (Mar. 7.)
ORGANIZED GROUPS MAY APPLY FOR FREE CLASSING OF 1940 COTTON AFTER PLANTING TO AUGUST 1-15. (Mar. 12.)
REVISED RULES PROPOSED FOR POULTRY, DAIRY PRODUCTS GRADING. (Mar. 11.)
COTTONSEED GRADING MAY BE EXTENDED TO TEXAS-OKLA. AREA. (Mar. 11.)

FARM FLASHES

TURKEY PROSPECTS FOR 1940.
WOOL PRICES AND SHEARING HINTS.
GREEN SOYBEAN RESEARCH.
DATES FOR FREE COTTON CLASSING APPLICATIONS.
SPRING LAMB CROP.

RELEASE TO EXTENSION EDITORS

AUGUST DEADLINE SET ON REQUESTS FOR FREE CLASSING 1940 COTTON.
(To editors in cotton States.)
WOOL PRICES HIGHER, CARE IN SHEARING IS URGED. (To editors in all States.)

INTERESTING FACTS

AS REPORTED BY AMS

The turkey crop last year was the largest on record. But February 1 intentions indicate a 4 or 5 percent increase in 1940. Turkey cold storage holdings have accumulated during the current year until now they are almost twice the highest on record. The figures this year are 64 million as compared with a 5-year average of 26 million.

Mohair production in the 7 leading mohair producing States last year reached 18,709,000 pounds, about 12 percent more than in 1938, and the second largest clip on record. More than 4 million goats were clipped. The indicated income from mohair in 1939 was \$4,846,000, as compared with \$5,841,000 in 1938.

Wool production in the United States in 1939 totaled 441,897,000 pounds as compared with 436,472,000 pounds in 1938. The number of sheep shorn was estimated at 47,394,000 head with an average of 7.96 pounds of wool per sheep shorn. Comparable figures for 1938 were 46,609,000 sheep shorn and 7.98 pounds per sheep shorn. Indicated income from 1939 wool was \$84,324,000 as against the 1938 income of \$71,239,000.

The early spring lamb crop in the principal producing States this year will be about the same as that of last year. But the number of early lambs for slaughter before July 1 is expected to be considerably larger than last year, since many more of the early lambs in California and Texas are expected to reach slaughter weight and condition by July 1. Last year early lambs in these areas developed very poorly because of unfavorable feed conditions.

Production of both milk and eggs increased markedly during February, as more normal weather followed the severe cold of January in the Central and Southern States.

The orange crop of the United States for the 1939-40 season is now indicated to be 70,372,000 boxes, compared with last year's record crop of 78,863,000 boxes.

Grapefruit production for the current marketing season is estimated at 30,800,000 boxes, compared with last season's record production of 43,714,000.

The lemon crop in California is placed at 11,100,000 boxes. Last season's production was 11,329,000 boxes.

Stocks of lard in cold storage March 1 showed an all-time high of 258 million pounds, more than double those of a year earlier and the 5-year average.

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INSTRUCTIONS, REGULATIONS, RULINGS

PROCEDURE OUTLINED FOR EMPLOYING
NATIONAL YOUTH ADMINISTRATION HELP

The Business Office has received a number of requests for authority to accept the services of beneficiaries of the National Youth Administration at various points in the field service. It is the desire of the Agricultural Marketing Service to cooperate to the fullest possible extent with local N. Y. A. officials in placing young people who are unable to secure commercial or industrial employment in productive work. However, it is felt that N. Y. A. help should not be assigned to regular routine activities which would require replacement by regular employees when this temporary help would no longer be available, as the condition of our regular funds is such at this time that we cannot make any further commitments for permanent additions to the personnel of the Service. N. Y. A. help also should not be used to build up new routines or procedures in the various field offices which might later require additional permanent personnel to continue these new activities after N. Y. A. assistance is withdrawn or discontinued entirely.

It is thought that this source of additional help might be utilized for the purpose of bringing up to date work which has accumulated and which cannot be brought to completion by the regular force, or projects which are of a purely temporary nature.

Whenever this N. Y. A. help is available and satisfactory placement can be made through local N. Y. A. officials, a full report must be made to the Washington office of the Division concerned indicating the program of work to which the assignment of N. Y. A. beneficiaries is contemplated. At the end of each quarter each field office to which N. Y. A. help is assigned must submit through their respective divisions a report of the names of the persons assigned, the period of their employment, the type of work upon which they were engaged, and any other pertinent information that may be of interest in any particular case.

In accepting this type of help we should do so with the idea in mind that we are rendering a service to the young people concerned, in not only making it possible for them to secure employment but also with the thought that they are being given an opportunity to secure valuable office experience that will serve them in good stead whenever they have the opportunity of being placed in regular commercial or industrial work. Therefore, our local field representatives should fully realize this responsibility, for the training these young people receive through "made" work may overcome handicaps of a lack of practical experience which often stand in the way of young people securing commercial office work.

Books on Marketing
in the Library

Fachgruppe tabak der wirtschaftsgruppe einzelhandel, Berlin. Schriftenreihe...nr. 1. Zur geschichtlichen entwicklung des handels mit tabakwaren, von Helmuth Aschenbrenner. 32pp. Berlin, 1938. 286.3699 F11 no. 1.

A brief survey of the origin and development of the tobacco trade.

New York (City) Cotton exchange. Costs of delivering and receiving cotton on New York cotton exchange contract at designated delivery points. General information. Effective August 1, 1939. 9pp. processed. [New York, 1939] 287 N488Co

Queensland. Dept. of agriculture and stock. "The Primary producers' organisation and marketing acts, 1926 to 1935". Constitution of the Queensland cane growers' council (including regulations) (compiled to 31st August, 1936). 48pp. Brisbane, D. Whyte, government printer, 1936. 281.3659 Q33

Tasca, Henry Joseph. World trading systems; a study of American and British commercial policies. 172pp. Paris, International institute of intellectual co-operation, League of nations, 1939. 286 T18
At head of title: International Studies Conference.

"This report is a study of certain aspects of the external economic policies of the United States and Great Britain with particular reference to American and British trade relations with countries exercising a relatively high degree of centralized control over their external economic relations. In this way, two important world trading systems are finally brought face to face with the new system being constructed by Germany." - Preface.

MANUSCRIPTS TRANSMITTED
FOR OFFICIAL PUBLICATION

The following manuscripts were submitted for printing during February:

Sabin, A. R.: A New Technique for the Estimating of Changes in Farm Employment. For printing by the WPA in New York.

SRA 156: Rules and Regulations Under the Federal Seed Act.

SRA 157: Regulations for Warehousemen Storing Sirup Under the United States Warehouse Act.

SRA 123 (Slightly Revised): Official United States Standards for Grades of Lamb Carcasses, Yearling Mutton, and Mutton Carcasses.

United States Graded and Stamped Meat. Leaflet 122 Revised.

ARTICLES EDITED FOR
OUTSIDE PUBLICATION

The following articles were edited during February for use in proceedings or periodicals named:

Callander, W. F.: Potato Statistics and Trends. Address, 13th Annual Steuben County Growers' Convention and Show, Bath, N.Y., Feb. 24, 1940.

Clay, Harold J.: Light Stocks of Farmers' Stock Peanuts Encourage Belief that Market May Strengthen. For The Peanut Journal Publishing Co., Suffolk, Va.

Conrad, Carl M.: Role of the Velocity Gradient in the Determination of the Cuprammonium Fluidity of Cellulose. For Journal of Industrial and Engineering Chemistry.

Forsling, Elmer T.: Livestock Feeding in Wisconsin. For Casper (Wyo.) Tribune-Herald.

Fraser, W. O. Federal Meat Grading and the Retail Dealer. For Meat Merchandising Magazine.

Gerdes, Francis L. (and Bennett, Charles A.): Promoting Better Ginning Practices by Application of Results of Ginning Investigations. For Texas Cotton Ginners' Journal (March 1940 issue).

Hendricks, Walter A.: A Note on the Analysis of Contingency Tables. For Journal of the American Statistical Association.

Meal, W. G.: How May Our Farmers Do a Better Marketing Job on Fruits and Vegetables? Address, Monmouth County Economics Institute, Freehold, New Jersey (Court House), Feb. 27, 1940.

Nickerson, Dorothy: Standardization of Color Names-The ISCC-NBS Method. Address, American Society for Testing Materials, Committee D-13 (Textiles), Charlotte, N. C., Mar. 13-15, 1940.

Reed, H. E.: Livestock Marketing Problems and the Packers and Stockyards Act. Address, Central Cooperative Association, St. Paul, Minn., Feb. 13, 1940.

Small, Edward: Discussion of U.S. Standards for Quality of Creamery Butter and Their Correlation to Cream Grading. (Paper to be delivered by Russell C. Willey.) Dairy Short Course Program, Iowa State College, Feb. 20, 1940.

Webb, R. W.: Influence of Locality of Growth and Season on the Fiber and Spinning Properties of Two Varieties of Cotton, Crop Years of 1936 and 1937. Address, American Society for Testing Materials, Committee D-13 (Textiles), Charlotte, N. C., Mar. 13-15, 1940.

HERE AND THERE

H. S. Yohe, in charge of the Warehouse Division, will attend a meeting of the Carolinas Warehouse Association, to be held at Charlotte, N. C., March 28 and 29. The meetings of this Association, which is composed of cotton warehousemen operating in North Carolina and South Carolina, are well attended by both licensed and unlicensed warehousemen from all sections of both States. Mr. Yohe will have the opportunity to answer many questions not only concerning the Warehouse Act itself, but amendments to the Act now pending in Congress.

C. L. Finch of the Division of Cotton Marketing will attend the annual Convention of the Texas Cotton Association, to be held in Galveston, Tex., March 29 and 30. Leading cotton merchants of the country will be in attendance at this meeting. It furnishes an opportunity, therefore, to obtain at first hand the reaction of cotton buyers to the cotton services offered by AMS and opportunities also for exchanging ideas and gathering suggestions that may be useful in connection with administrative responsibilities under the Cotton Futures Act and the Cotton Standards Act.

A recent innovation on the part of H. H. Schutz, in charge of the Louisiana office of the Division of Agricultural Statistics, is the sending out of crop report instructions (accompanying schedules of inquiry) both in English and French to the parishes where a large part of the population speaks French. In certain parts of Louisiana it has been found difficult to secure the cooperation of the French speaking inhabitants, and it is hoped that with the instructions printed in French better returns will be obtained.

The market news service will take B. C. Boree of the Fruit and Vegetable Division to Raleigh, N. C., Charleston, S. C., Jacksonville and Lakeland, Fla., on an inspection trip beginning March 23 and ending about April 10.

Malcolm I. Dunn of the Tobacco Division left Washington on March 9 for a 2 weeks' inspection trip in the fire-cured districts of Kentucky and Tennessee. With B. H. Mizell of the Clarksville, Tenn., office, Mr. Dunn will also visit the cotton classing laboratory in Memphis, Tenn., to study the possibility of grading tobacco under artificial lights. Some of the newer lighting facilities developed by the Division of Cotton Marketing are in use at Memphis.

During the last week of March and the first 3 weeks of April, L. B. Burk of the Livestock, Meats, and Wool Division will conduct cattle grading demonstrations at several livestock shows in Mississippi. The cattle that will be exhibited at these shows by members of the 4-H Club and the Future Farmers of America will be graded according to the U. S. official standards and the prizes offered will be awarded on that basis. This method of awarding prizes is a departure from the usual method used in that area and will permit a wider distribution of the prize money. The cattle will be sold at auction by grade groups at the close of each show.

Edward V. Lipman, agent in the Trenton, N. J., office of the Division of Agricultural Statistics, will spend several days in Washington starting March 19, conferring with staff members relative to estimating fruit and vegetable crops and prices for the State of New Jersey.

E. F. Buffington and Murray M. Stewart, Jr., are expected back from their European assignment in the near future. The purpose for which they were sent abroad has been accomplished, for the time being--- that of serving on the cotton referee board under the cotton-rubber exchange agreement with the British Government.

The Crop Reporting Board will have the assistance of Paul H. Kirk, Niels I. Nielsen, and Jasper C. Garrett, statisticians in charge of the Division of Agricultural Statistics branch offices at Minnesota, Oregon, and Alabama, respectively, in connection with the preparation and issuance of its March report on prospective 1940 plantings of the principal spring-sown crops. The report will be released on the 18th.

R. L. Spangler, Fruit and Vegetable Division, is in Boston for 10 days, assisting a group of inspectors in interpreting grading factors in the U. S. standards for potatoes, in cooperation with the Farm Credit Administration on a study of consumers' and retailers' preferences for that commodity.

E. J. Cline, senior tobacco inspector of the Burley District, with headquarters in Lexington, Ky., spent several days last week in Washington, reviewing Burley tobacco samples.

Frank Grayson, Livestock, Meats, and Wool Division, is in Fort Worth, Tex., conducting mohair grading demonstration at the Southwestern Exposition and Fat Stock Show, being held from March 8 to 17. Following the Fort Worth show, Mr. Grayson will assist in the inauguration of a mohair grading program in Texas.

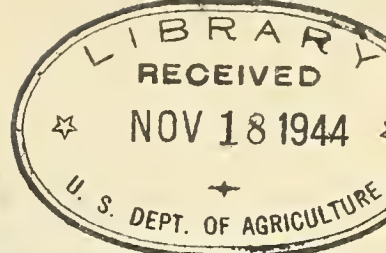
M. H. Hess, Grain and Seed Division, will spend the period March 19 to 21 visiting points in Virginia in the interest of the seed verification service.

Kenneth E. Logan, assistant agricultural statistician in the Kansas office of the Division of Agricultural Statistics, will report to Washington on March 25 to assist with the March 15 price report, which will be issued on March 29. While in Washington Mr. Logan will also confer with members of the Washington staff.

Rodney Whitaker of the Division of Cotton Marketing is joint author with E. H. Pressley and George W. Barr of the University of Arizona of a new bulletin entitled "American-Egyptian Cotton Utilization, Supplies, and Prices." This bulletin was published by the University of Arizona in cooperation with the Agricultural Marketing Service. The report was published in response to a request from Arizona producers of American-Egyptian cotton for a study of the utilization, production, and prices of their cotton. It is based, in part, on a field survey of cotton merchants, spinners, weavers, and manufacturers of certain clothing, household, and industrial articles and, in part, upon pertinent data and information assembled from other sources. The Marketing Information Section has a limited supply of this publication for distribution.

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The News



ISSUED SEMI-MONTHLY FOR THE STAFF OF THE AGRICULTURAL MARKETING SERVICE
UNITED STATES DEPARTMENT OF AGRICULTURE, WASHINGTON, D. C.

April 1, 1940

Vol. 2, No. 7

CHANGES IN FLORIDA'S CITRUS STANDARDS UNDER CONSIDERATION

An investigation is now under way looking toward changes in the U. S. standards for citrus fruit, W. G. Meal, in charge of the Fruit and Vegetable Division announced March 27. Mr. Meal recently discussed the Federal-State grading program with Florida officials and members of the industry.

William E. Lewis of the Division will be in charge of the investigation. He is in Florida now, working in cooperation with the Federal-State inspection service which is under the supervision of H. M. Riley of Winterhaven.

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MEAT GRADING OFFICE OPENED; SERVICE DISCONTINUED AT ANOTHER POINT

The meat grading service will be inaugurated at St. Joseph, Mo., on April 15. Richard S. Mueller, meat grader at Indianapolis, Ind., is being transferred to handle the new work. His position at Indianapolis will be filled by Ernest J. Webster of Chicago.

The meat grading office at Wheeling, W. Va., is being closed on March 30. Charles F. Stiles will be transferred from that point to Chicago to take over Mr. Webster's work there.

J. A. Burgess, who has been in charge of the livestock office at Peoria, Ill., is being transferred to New York to report one of the dressed meat markets and to supervise all livestock and meat market reporting in that city. L. M. Woodruff of the South St. Paul office is being transferred to Peoria, Ill., to fill the vacancy left by Mr. Burgess, and W. F. Horst is being transferred from Denver, Colo., to South St. Paul to fill Mr. Woodruff's former position.

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NEW STANDARDS FOR AMERICAN- EGYPTIAN COTTON ANNOUNCED

Revised grade standards for American-Egyptian Pima cotton and new grade standards for American-Egyptian SXP cotton were announced by the Agricultural Marketing Service March 20. Both the new and revised standards were exhibited in tentative forms to representatives of merchants' and manufacturers' organizations on March 4 at a conference in the Division of Cotton Marketing. These representatives indicated unanimous agreement with the tentative forms and their promulgation as official standards.

The revised Pima standards will officially supersede those now in effect on March 20, 1941, and the new standards for SXP will become effective on the same date. In the meantime, however, both may be used permissively (by express contract provisions) in the purchase and sale of cotton of these varieties.

Grade characteristics of American-Egyptian Pima cotton have changed considerably since the promulgation of the present Pima standards in 1929, and in more recent years the SXP crop has increased to the point where it now constitutes a substantial part of the American-Egyptian production. The SXP cotton was developed a number of years ago from seed of the Sakellaridis variety imported from Egypt and crossed with plants of the Pima variety. Although comparatively new, SXP seems to compare favorably with imported Egyptian varieties.

The standards consist in each case of five full grades and four half grades. Cotton representing each full grade and each half grade is available in a standard box. The boxes are smaller than those representing the old standards and will be sold at \$3.00 per box, f.o.b. Washington, for shipment to purchasers in the United States, or \$4.00 delivered to destination in a foreign country. A complete set of the full grades and half grades of either the Pima or SXP standards will cost the purchaser in the United States \$27.00, or \$54.00 for both. Order blanks may be obtained from the Division of Cotton Marketing.

The staple length standards applicable to American-Egyptian cotton remain unchanged but new material for the preparation of staple types for public distribution will be purchased as required. Such types are issued for the lengths 1-1/2, 1-9/16, 1-5/8, and 1-3/4 inches. Although these are at present composed of Pima cotton they are used in the determination of the staple length of both Pima and SXP.

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EGG GRADING SCHOOLS HELD IN OKLAHOMA, TEXAS

During the week of March 4 Henry G. F. Hamann, of the Chicago office of the Division of Dairy and Poultry Products, held an egg grading school at Stillwater, Okla., in cooperation with the Poultry Department of the Oklahoma Agricultural and Mechanical College. He reports a very satisfactory school with keen interest displayed by the 15 or 20 persons present. This school was held primarily for the purpose of qualifying egg graders to grade purchases of eggs made by the Federal Surplus Commodities Corporation in that section. It was also expected that as the result of this school graders would be qualified for such cooperative egg grading work as might be undertaken between the Agricultural Marketing Service and the State of Oklahoma.

During the week of March 11 Mr. Hamann held a similar school at College Station, Texas, in cooperation with the Poultry Department of the Texas Agricultural and Mechanical College. This school, while not attended by as many persons as those at the Oklahoma school, developed equal interest. It was held for the same purpose.

As the result of these two schools, several egg graders were licensed and are available for the grading of eggs purchased by the Federal Surplus Commodities Corporation.

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ACCURACY OF 1939 COTTON FORECASTS

Cotton forecasts released by the Agricultural Marketing Service during the 1939 season had a high degree of accuracy. According to the March 20, 1940, ginnings report of the Bureau of the Census, Department of Commerce, the 1939 cotton crop amounted to 11,812,000 bales of 500 pounds gross weight each. The forecasts of cotton production made by the Crop Reporting Board of the AMS during that season and percentage comparisons with the Census report are as follows:

<u>Month</u>	Production forecast in 500 lb. gross weight <u>bales</u>	Percent variation from <u>March 20 Census ginnings</u>
August	11,412,000	- 3.4
September	12,380,000	+ 4.8
October	11,928,000	+ 1.0
November	11,845,000	+ 0.3
December	11,792,000	- 0.2

Each monthly forecast is, necessarily, based upon the assumption that weather conditions after that report will have about an average effect upon yields. Later reports show whether the various factors affecting the crop have been more or less favorable than usual. The 1939 forecasts for the States of Texas and Oklahoma well illustrate this fact. Very favorable rains fell in that area during August and the increase in the September forecast for those States from that of August accounted for more than 60 percent of the increase in the United States estimate. During September, however, in northwest Texas and Oklahoma dry weather and continued hot winds stopped development of cotton, and by October 1 caused losses in prospect which offset more than half of the increase which had occurred in the U. S. estimate during August.

After October 1, only slight changes were made in the monthly forecasts of production by States and for the United States.

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GOVERNMENT-GRADED EGGS REPORTED

ON NEW BASIS AT WASHINGTON, D. C.

The Division of Dairy and Poultry Products began reporting prices of Government graded eggs on a new basis at Washington, D. C., on March 25. Formerly, prices reported were those paid f.o.b. Washington for eggs received from producers which were graded after arrival in Washington. Under the new plan, prices paid f.o.b. Washington for graded eggs received from grading stations in the country are being reported.

Since most of the Government graded eggs handled in Washington come from grading stations where Federal-State graders are employed, the new basis covers larger volume and provides wider coverage with respect to the number of local dealers from whom price information can be secured. A similar plan of reporting prices on Government graded eggs is now also in effect at Detroit, Mich. The State Departments of Agriculture of Virginia and Michigan are cooperating in this work.

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COTTONSEED GRADING MAY BE EXTENDED TO TEXAS, OKLAHOMA

Government supervision of cottonseed sampling and grading, which has been in effect in the Mississippi Valley area for the last three seasons, may be extended to Texas and Oklahoma in time for the 1940-41 seed marketing season. According to Carl H. Robinson, in charge of the Division of Cotton Marketing, a seed grading program can be arranged for the two States provided sufficient cooperation is obtained from crushers and ginners to assure its success.

"In the Mississippi Valley area," Mr. Robinson said, "the Department has for the last three seasons licensed and bonded cottonseed samplers to draw samples of all seed bought by oil mills. It has examined, licensed, and bonded independent chemists to analyze samples drawn by the licensed sampler, and to issue certificates showing the grade of each sample according to the U. S. standards."

If enough mill operators and ginners volunteer to cooperate in a grading program under Federal supervision, the service will be extended to Texas and Oklahoma for the 1940 cottonseed crop. Under such a program the mills will buy seed on grade, paying premiums for all seed that grades above base and discounting seed which fall below base grade. The Department would supplement the grading with publication of a weekly cottonseed review for the Oklahoma-Texas areas that cooperate. The weekly review would give full information as to the grades of seed sold each week, prices paid for cottonseed in small or wagon lots, prices paid for seed of base grade marketed in large lots, and current quotations on cottonseed products.

In areas where ginners have sold on grade during the past season, the prices they received for seed were reflected in the prices paid to farmers for wagon lots. In these areas, farmers have shown a tendency to handle their crops so as to preserve the quality of their seed for the purpose of taking advantage of the higher prices paid for the better qualities.

G. S. Meloy, who is in charge of cottonseed work, will discuss the handling of cottonseed on grade at the April conventions of the Texas Cotton Ginners' Association and the Oklahoma Cotton Ginners' Association. The Texas organization meets at Dallas April 3, 4, and 5; the Oklahoma association at Oklahoma City April 25 and 26.

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PRELIMINARY REPORT RELEASED ON COLD STORAGE WAREHOUSE CAPACITY

The Division of Agricultural Statistics has released a preliminary report on the capacity of refrigerated warehouses and meat-packing establishments in the United States that furnish information on their holdings of perishable food products for the monthly cold storage reports. This report is the result of a survey made as of October 1, 1939. The table shows the classification of the various types of warehouses and segregates the cubic capacity into cooler and freezer space. It also shows a comparison with the previous survey made as of October 1, 1937. This preliminary report will be followed shortly by a more comprehensive and detailed release which will show, in addition to the capacity of the cold storage warehouses by States and certain important cities, tables on cold storage holdings by months for the years 1938 and 1939.

INCREASED BROADCASTS OF MARKET NEWS IN FIELD; SOME INNOVATIONS

A steady increase is occurring in the dissemination by radio of market news collected and compiled by AMS, reports from the field reveal.

On March 11, at 11:30 Central Standard Time, B. E. Surry of the Atlanta office of the Fruit and Vegetable Division, presented the first of a series of daily broadcasts, which are heard over WSB. These broadcasts give some comment on trading at the local produce market, the market conditions, and quotations for some of the more important commodities, as well as the highlights of the livestock report issued by the AMS office in Thomasville.

This livestock report released by James Hartnell at Thomasville is telegraphed to A. D. Harlan, the local representative of the Grain and Seed Division in Atlanta. His office supplies one copy to the Associated Press and one copy to the United Press. Both press associations give it wide distribution in the Southeast. A third copy goes to Mr. Surry for use in his broadcast. The Chief recently named Mr. Harlan regional contact man for press and radio.

One of the most unusual broadcast situations is at Louisville, Ky. Here each noon at 12:00, L. T. Skeffington of the Livestock, Meats, and Wool Division, presents a 5-minute broadcast. Mr. Skeffington addresses his remarks to three microphones. One microphone carries his voice to the listeners of WHAS, a second carries his voice to the listeners of WGRC, and the third microphone is connected with the public address system of the Livestock Exchange. Mr. Skeffington's office is not the only AMS office with microphones from more than one radio station, but so far as is known, his office is the only one broadcasting simultaneously over two local stations.

Daily broadcasts of livestock market news over the Kansas State Network were begun March 18 by representatives of the Kansas City office, Livestock, Meats, and Wool Division. This is a new network which was opened March 15. It is composed of Kansas stations KVGB, Great Bend; KSAL, Salina; KFBI, Wichita; and KTSW, Emporia and WHB of Kansas City, Mo.

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MONTHLY MILK PRODUCTION ESTIMATES NCW ISSUED BY THE AMS

Official Government estimates of monthly milk production on farms in the United States were issued for the first time in a release dated March 18 by the Agricultural Marketing Service. These estimates, prepared in the Division of Agricultural Statistics, will be available currently in a mid-month release showing the quantity of milk produced during the previous month and a statement as to probable production in the current month.

The estimates of monthly milk production are based mainly on the current trend in the number of milk cows on farms and on the production per cow reported on the 1st of each month by some 20,000 crop correspondents and certain dairy correspondents. The estimates include adjustments to a lower yearly production per cow and to a slightly wider seasonal range than is reported by crop correspondents, and to a June peak that is above the average for June 1 and July 1. The monthly estimates for past years, as thus computed, appear comparable with

available indications of the quantities of milk utilized each month for manufactured dairy products, for fluid consumption in cities, and for use on farms where produced.

The monthly production figures have been prepared in response to requests from many people in the dairy industry who wish to keep in close touch with the current and prospective trends of total milk production. It is believed that the new series of estimates will have a wide scope of usefulness among those interested in production of manufactured dairy products, prices of dairy products, income of dairy farmers, surpluses in the dairy industry, and many related problems.

The United States figures already released, showing average monthly production in the period 1934-38 along with figures for individual months from January 1939 through February 1940, serve primarily to measure current trends. In later reports the series of monthly production figures will be extended back to earlier years with detailed analyses of trends in individual years and related factors.

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NEW SERIES OF REPORTS ON POULTRY AND EGGS LAUNCHED

The Agricultural Marketing Service issued on March 15 the first of its new series of consolidated monthly reports on poultry and eggs. The purpose of the report is to give to those interested in poultry and egg production and marketing a single comprehensive statistical report monthly, incorporating insofar as practicable all of the major factual data collected by the Agricultural Marketing Service regarding the industry. The report includes the former separate monthly reports on average farm holdings of hens and young chickens and of farm production of eggs, production of hatchery chicks, egg breaking operations, and poultry canning. It also includes supplemental data, such as cold storage holdings of poultry and eggs.

With the first issue in March, there was initiated a series of regular monthly estimates of numbers of laying birds on hand and total production of eggs by farm flocks during the previous month. These estimates will, for the present, supplement but not replace the monthly series of reports on average number of layers and average number of eggs laid per 100 birds on the first day of the current month. The old series is to be continued for the benefit of those who have used them as the basis for studies and charts showing trends of numbers and production, and indications of probable numbers and production during coming months.

Comparable figures on absolute numbers and production for the United States and Grand Divisions back to 1925 are available upon request. State figures are available at present only for the years 1938-40.

These estimates have been prepared to meet the needs of those who prefer absolute to index figures, as giving them a clearer idea of the current production and supply and of trends of change, and also for the benefit of those who require figures on absolute volume of production and supply. The report is also to include pertinent charts and summaries of such special studies and reports on poultry and eggs as may be published from time to time.

RAW COTTON SUBCOMMITTEE MEETING VIEWED AS "ONE OF BEST" EVER HELD

At the meeting of Committee D-13 of the American Society for Testing Materials, in Charlotte, N. C., on March 14, favorable reaction was given the proposal made by R. W. Webb of the Division of Cotton Marketing for "revision of A.S.T.M. test methods for use with cotton fibers." Dr. Webb is chairman of the Society's subcommittee, which deals with problems of raw cotton. A large number of visitors were in attendance at the meeting presided over by Dr. Webb, visitors from the textile industry in the South who are concerned directly with cotton quality and standardization problems. They were much interested in the matters being considered and were so anxious to discuss various points bearing on quality of cotton, based on experience in their own mills, that the chairman allowed the meeting to be thrown wide open and to become an informal forum of the question and answer type. A lively discussion followed in which, for about an hour and a half, many important questions were asked and many helpful comments were made.

"All in all," to quote from the official report of the meeting, "it is felt that this is one of the best, if not the best, meeting that Subcommittee A-1, Section 1 on raw cotton, has held to date. Keener interest and more direct contact seems to be expressed by both members and guests than ever before. Due to the technical nature of the program and the informal method of approach, it is felt that a great deal was accomplished at this meeting in the interest of the work of Committee D-13, as well as of the work of the U. S. Department of Agriculture."

The paper on Standardization of Color Names read by Miss Nickerson at the meeting of Committee D-13 was well received. The importance of the work described was recognized by a resolution passed at the business session putting D-13 on record as in favor of the adoption and use of the ISCC-NBS system of color names wherever it is applicable to textile problems. A copy of the resolution will appear on the first inside page of D-13's annual publication of textile standards, thus giving publicity and prominence among the textile testing group to the newly adopted ISCC-NBS standard system of naming colors.

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LETTUCE TAKES ITS PLACE AMONG THE MAJOR CROPS

Lettuce, considered to be one of the minor vegetable crops before 1938, has since grown to be one of the most important in the country, a recent study made by R. L. Spangler, of the Fruit and Vegetable Division indicates. No other vegetable has enjoyed such a phenomenal growth during this period.

Expansion of the commercial crop for fresh market shipment was greatest during the 10-year period 1918-27 when production increased from 3,800,000 crates to 18,650,000 crates, in round figures. The greatest production was recorded in 1936 when the cash income from this crop was \$30,000,000. Among the vegetable crops produced for market only potatoes and sweetpotatoes

brought a larger income that year. Even the \$30,000,000 income does not include that from lettuce produced in market-garden areas near large cities, inasmuch as no information covering produce from these areas is available.

Compared with many other vegetable crops, lettuce is produced commercially in relatively few States or producing districts, there being only about 15 States so rated. Even so, this commodity is marketed from some sections of the country each month of the year. More than 100 varieties are grown, although only a few important varieties are grown commercially. Many of the recently developed varieties were obtained as a result of an effort to secure disease-resistant strains and those best adapted to certain climatic and soil conditions.

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TRADE COMMENTS ON SPECIAL CROP REPORTS

Comments from the trade on the "Spot News" furnished by AMS on the frost damage in January in the South, indicate the need for and appreciation of the up-to-the-minute truck crop program which the Bureau has undertaken, according to reports from field representatives of the Fruit and Vegetable Division. Excerpts from the field officers' letters follow:

"It (the 'Spot News') was so well received that the dealers wanted the information as soon as possible and therefore everyone was called by telephone during the afternoon of the date such notices were received and commented that it was a real service."

G. W. Christenson, Minneapolis, Minn.

"In regard to the recent southern cold weather, and the series of flashes wired, I believe * * * we received this information more promptly than previously, * * * which was appreciated by those interested."

H. S. Stiles, Boston, Mass.

"While we had comparatively few actual comments on the reports, the eagerness with which they were awaited and the many calls for the latest reports were the best indications of the way in which the information was appreciated. We had many calls asking particularly for such information and almost all other calls during the period during and just after the freeze included an inquiry for the latest information. Most comments consisted of such expressions as 'That's fine,' 'That's good information,' or just 'Thanks a lot,' and it was apparent that most persons considered the reporting of the freeze damage as a job which the Department was equipped for and was expected to perform."

A. M. McDowell, Phoenix, Ariz.

"As soon as each report was received over the teletype, I telephoned from six to eight local dealers and brokers, whom I knew were especially interested in such information, and they all seemed very pleased to have the Government report. Various trade rumors circulated about daily, some of them greatly exaggerated and this 'Spot News' carried on our daily bulletin did much to keep the trade properly informed at all times."

B. E. Surry, Atlanta, Ga.

"We always have had many telephone calls for this type of information whenever any abnormal weather conditions were reported in any producing area and it was some satisfaction to us to be able to give out information which was

not a week old. This information was much appreciated by the local trade who received it by 'phone. We have also noted favorable comments on our circularization forms regarding this information * * *. The fact that it was being gathered and released was favorably commented upon by members of the Northeastern Vegetable and Potato Council."

E. R. Biddle, New York City.

"* * * Those released filled a definite need of the trade and others. Our office was besieged for information on the damage done by the cold weather, and railroads, the local newspapers, and others telephoned regularly for these reports as they were released."

Lance G. Hooks, San Antonio, Tex.

"All requests for conditions, damage, etc., were furnished the latest 'Spot News' pertaining to the district interested in, and all seemed well satisfied and to greatly appreciate the service. In many instances, the information was much more timely than any that could be obtained direct by firms with representatives in the districts having the unseasonal weather."

H. F. Willson, Lakeland, Fla.

"Press notices (together with reports from the respective eastern representatives of various shippers of fruits and vegetables), immediately following the recent cold weather, were responsible for more than the usual number of inquiries from the trade for additional information on the subject from this office. The prompt and efficient manner in which reports came out of the Washington office certainly assisted us greatly in handling the local situation."

W. F. Cox, San Francisco, Calif.

"The trade generally has shown a keen interest in these news flashes as well as the general crop information which has been released on our reports or jointly with Agricultural Statistics."

Leonard S. Fenn, Seattle, Wash.

"* * * Reports regarding southern frost damage were watched with keen interest by many dealers and growers in touch with this office."

A. E. Prugh, Los Angeles, Calif.

"The reports really met a definite need. Many different statements were being made about conditions in various sections, but our reports were accepted as the most authentic."

M. Edgar Harrison, Baltimore, Md.

"It (the latest information concerning the cold weather damage to southern crops) was a valuable and helpful addition to our reports and one greatly appreciated by the trade on this market. We received a number of favorable comments. Such a service, furnishing current information concerning any factors that may affect the production, yield or orderly marketing of any crop, has long been needed in our reports and this spot news furnished just such information so as to keep all interested factors in the industry advised of the situation. * * * Under this new plan, however, we were in a position to keep the trade advised from day to day of the actual conditions as they were existing and the extent of the probable damage to the crops."

A. B. Farlinger, Chicago, Ill.

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CLAUDE W. McSWAIN

Workers in the Division of Cotton Marketing were saddened by the sudden death in Washington on the morning of March 13, of Claude W. McSwain, who succumbed to a heart attack. Mr. McSwain was for a number of years professor of designing and weaving at Clemson College, Clemson, S. C., and was prominent in various textile organizations. In 1935 he came to the Division of Cotton Marketing where he engaged in research on the development of new and extended uses for American cotton.

At the time of his death, Mr. McSwain was assisting in the preparation of a program of research on cotton for the Southern Regional Research Laboratory and it was the plan to make him one of the section leaders in the Cotton Processing Division of the Laboratory.

Mr. McSwain was born in 1881 at Cross Hill, Laurens County, S. C. He is survived by his widow, Mrs. Lucille Rhyne McSwain; a daughter, Mrs. Frank Farmer of Honolulu, T. H.; and two sons, Alexander T. McSwain of Charleston, S. C., and John W. McSwain of Winnsboro, S. C.

SAM M. KINDIG

Sam M. Kindig, head clerk of the Livestock, Meats, and Wool Office at Kansas City, Mo., died on Sunday, March 24, after an illness of approximately 6 months. He was 37 years of age. Mr. Kindig was originally appointed in September 1922 as clerk at Kansas City. Later he was transferred to St. Joseph, Mo., where he served for 2 years.

Mr. Kindig returned to Kansas City in March 1930 and was designated as head clerk of that office, which position he held until his death.

TRANSPORTATION OF AGRICULTURAL PRODUCTS IN THE UNITED STATES, 1920-June 1939, a selected list of references relating to the various phases of railway, motor, and water carrier transportation, as compiled by Miss Esther M. Colvin under the direction of Miss Mary G. Lacy, Librarian, has been released by BAE as Agricultural Economics Bibliography No. 81. This is Part 1. General Transportation and Transportation of Agricultural Products. The foreword reads in part:

"Because of the large volume of material, the bibliography has been divided into two parts. Part 1 contains references relating to the transportation of agricultural commodities, and in addition references relating to transportation in general and to certain of its phases - competition between carriers, coordination of transport facilities, containers, freight rates, and State and Federal regulation of transport facilities. The references relating to agricultural commodities are classified according to commodity. Part 11 contains references relating to three kinds of transportation - highway, railway, and waterway. Under the general sections of each have been included selected references to some of the more important books and periodical articles on these subjects."

INTERESTING FACTS

AS REPORTED BY AMS

The estimate of total farm employment (family and hired labor) on March 1 was placed at 9,073,000 persons, according to the monthly farm employment report. This compares with 8,781,000 persons employed on farms a month ago and is about 200,000 less than the estimate for March 1, 1939, of 9,270,000 persons. The increase in employment from February 1 to March 1 this year was less than usual, reflecting the late spring which is general in all areas. The number of unpaid family workers (including farm operators) employed on farms on March 1 was 7,230,000 persons, compared with 7,088,000 a month earlier and 7,377,000 on March 1 a year ago. It is estimated that 1,843,000 hired hands were employed on farms March 1. This was an increase of about 9 percent over the February 1 figure, but slightly below the March 1, 1939, estimate of 1,893,000 persons.

Milk production in February 1940 averaged about the same per day as in 1938, but because of the extra day in leap year, total production was about 3 percent higher, being estimated at 7.79 billion pounds compared with 7.53 billion last year. At the beginning of the month production per cow was reduced by cold weather, but by March 1 the production per cow reported by crop correspondents was the highest on record for the date and 2 percent higher than a year earlier. These estimates of monthly milk production on farms, issued by the AMS for the first time this month, will be released about the middle of each month. The estimates have been prepared in response to requests from many people interested in the dairy industry who wish to keep in close touch with the current and prospective trends of total milk production.

The number of eggs set by commercial hatcheries during the first 15 days of March was about 7 percent less than the number set during the corresponding period last year, according to a special mid-March inquiry in this connection. All sections of the country reported smaller settings of eggs during the first 2 weeks in March compared with the same period last year, with the exception of the South Central States which reported a 10 percent increase. As that section produces only 10 percent of the chicks hatched in the United States, this increase had no appreciable effect on the country as a whole.

Extensive changes in plantings are indicated by the March reports from farmers listing the acreages of the principal crops (except cotton) that they intend to grow this year. The most important changes indicated are a shift from corn to soybeans, hay, and pasture in the central and eastern Corn Belt to comply with the AAA program; increased and probably near-record plantings of sorghums in the Southern Plains area where the drought last fall prevented normal plantings and growth of winter wheat; and increased but not unusually heavy plantings of spring wheat and flaxseed in the northwest, with a particularly large percentage of increase in spring wheat in Washington and Oregon where drought limited seedings of winter wheat last fall. Contemplated changes in plantings of other crops, affecting smaller acreages but of importance to the growers concerned, include increases of 11 percent in beans, 2 percent in rice and potatoes, and 1 percent in cats. Decreases planned include 5 percent reductions in peanuts and cowpeas, a 2 percent increase in sweetpotatoes, and a more than 21 percent decrease in tobacco.

REPORTS AND RELEASES

ADDRESSES

LIVESTOCK MARKETING PROBLEMS AND THE PACKERS AND STOCKYARDS ACT, by H. E. Reed, Assistant Chief, at the meeting of the Central Co-Operative Association St. Paul, Minn., February 13, 1940.

IMPORTANT TRENDS IN NATIONAL FRUIT AND VEGETABLE PRODUCTION AND DISTRIBUTION, by Reginald Royston, senior agricultural statistician, Division of Agricultural Statistics, and Raymond L. Spangler, agricultural economist, Fruit and Vegetable Division, presented by Mr. Royston at the meeting of the American Farm Bureau Federation at Chicago, Ill., December 4, 1939.

STANDARDIZATION OF COLOR NAMES, THE ISCC-NBS METHOD, by Miss Dorothy Nickerson, color technologist, AMS, and Secretary, Inter-Society Color Council, made before Committee D-13, American Society for Testing Materials at Charlotte, N. C., March 13-15, 1940.

INFLUENCE OF LOCALITY OF GROWTH AND SEASON ON THE FIBER AND SPINNING PROPERTIES OF TWO VARIETIES OF COTTON, CROP YEARS OF 1936 and 1937, by Robert W. Webb, principal cotton technologist, in charge Cotton Quality and Standardization Research, before Committee D-13 (Textiles), American Society for Testing Materials, Charlotte, N. C., March 13-15, 1940.

MARKET SUMMARIES

MARKETING THE MICHIGAN APPLE CROP, Brief Review of the 1939 Season, by R. E. Keller; Michigan Department of Agriculture, Bureau of Foods and Standards, Cooperating.

MARKETING COLORADO PEACHES, Summary 1939 Crop, by Bryce Morris, Denver, Colo.

MARKETING WESTERN NEW YORK PEARS, Summary of the 1939 Season, by J. C. Keller and A. L. Thomas, Rochester, N. Y.; New York State Department of Agriculture and Markets, Bureau of Markets, cooperating.

CALIFORNIA PLUMS, Weighted Average Prices Received at Eastern Auction Markets by Varieties, by Weeks, by Markets, 1939, prepared by George K. York, Sacramento, Calif., California Department of Agriculture, cooperating.

PRESS RELEASES

NEW STANDARDS FOR AMERICAN-EGYPTIAN COTTON. (Mar. 20.)

CHANGES IN FLORIDA'S CITRUS STANDARDS UNDER CONSIDERATION. (Mar. 27.)

FARM PRODUCT PRICES OFF 4 POINTS IN MARCH. (Mar. 29.)

FARM FLASHES

SALES OF FIELD SEEDS.

DATES FOR FREE COTTON CLASSING APPLICATIONS.

WARNING ON LATE HYBRID CORN.

WOOL STORING POINTERS.

RELEASES TO EXTENSION EDITORS

URGE COTTON GROUPS MAKE EARLY REQUEST FOR FREE CLASSING. (To editors in Cotton States.)

SAFE WOOL STORAGE NOT DIFFICULT WITH MODERATE FARM CARE. (To editors in all States.)

REPORTS

POULTRY AND EGG PRODUCTION. Released March 15, 1940, this report combines a number of reports issued by the Agricultural Marketing Service on poultry and egg production and supplies, prices, stocks, egg breaking, and poultry canning. A similar report will be issued monthly hereafter. The preliminary hatchery report, and the cold storage report on all commodities, will continue to be issued on about the 8th and 12th of the month, respectively, as heretofore.

GRADE, STAPLE LENGTH, AND TENDERABILITY OF COTTON IN THE UNITED STATES, 1938-39. This report, dated January 1940, covers the 1938-39 season, the eleventh consecutive season for which the Department has assembled and disseminated information on grade, staple length, and tenderability of the annual cotton crop and of the cotton carry-over as of August 1 in this country. In addition, it carries forward certain information contained in earlier publications and contains information on the grade, staple length, and tenderability of the cotton crop of 1938 and carry-overs of 1938 and 1939. Figures are included for the first time on the preparation of ginnings, the 1933 crop being the first one for which complete preparation statistics have been assembled.

S. R. A.

RULES AND REGULATIONS (as Amended) of the Secretary of Agriculture Governing the Grading and Certification of Canned Fruits and Vegetables have just come from the press as Service and Regulatory Announcements No. 155. This publication is issued as of November 1939.

INSTRUCTIONS, REGULATIONS, RULINGS

SPECIAL CARE NEEDED IN APPLICATION
OF HATCH ACT TO FIELD APPOINTEES

In view of the provisions of the Hatch Act relating to political activity on the part of the employees of the Federal service, as well as the provisions of the Civil Service Act and Rules on the same subject, it will be necessary for local field representatives to exercise special care to see that new appointees, both permanent and temporary, are not occupying positions under a State, County, or Municipal government, or are otherwise engaged in forms of political activity that would violate the provisions of the Hatch Act or the Civil Service Rules after they have entered upon duty under their Federal appointments. Copies of the personnel circular containing legal interpretations of the Hatch Act and copies of the Civil Service Rules relating to political activity were recently furnished Washington and field offices for the information of all employees.

The Executive Order of January 17, 1873, prohibits a Federal employee from holding any office or position under any State or Territorial government, or under the charter or ordinances of any municipal government, and provides that the acceptance or continued holding of any such State, Territorial, or municipal office or position by any person employed in the Federal service (with certain exceptions provided for in the Executive Order and subsequent Executive

Orders) will be deemed a vacation of the Federal office held by such person, and will be treated as a resignation of such Federal office. This Executive Order was supplemented by a further Order dated June 26, 1907, which permitted the Secretary of Agriculture to authorize employees of the Department to hold State, Territorial, or municipal positions when the Secretary deems such employment necessary to secure a more efficient administration of the duties of the Department. The only cases coming within this authorization as far as the Agricultural Marketing Service is concerned are those involving cooperative employees who are serving in accordance with the terms of cooperative agreements. Persons who are appointed are required to answer a question in the Declarations of Appointee relating to the holding of such State or local appointments, and any appointee who answers this question in the affirmative should be advised of the prohibition against a Federal employee holding such an appointment under a State or municipal government, and that the only exception is in the case of cooperative employees who are paid jointly by the Federal Government and a State agency. The provisions of the Hatch Act or the Civil Service Rules should also be considered when this question is answered in the affirmative.

FORM FOR CODE REFERENCES IN HEADINGS
FOR RULES AND REGULATIONS OF AMS

When preparing mimeograph copy covering the codified Rules and Regulations of the Agricultural Marketing Service (See pp. 5 and 6 of the A.M.S. News of January 15, 1940), divisions, except the Packers and Stockyards Division, are requested to use the following form of heading:

UNITED STATES DEPARTMENT OF AGRICULTURE
Agricultural Marketing Service

(Title 7, Chapter I, Part ____)

The form for the Packers and Stockyards Division is as follows:

UNITED STATES DEPARTMENT OF AGRICULTURE
Agricultural Marketing Service

(Title 9, Chapter II, Parts 201, 202, 203, and 204)

For material that is to be distributed to the general public, this form of heading is thought to be preferable to the one now in use in the Federal Register, since the reference numbers before the name of the Department, the Bureau, and the branch of the work to be discussed, would have no significance to anyone not in the Government Service. The form for codified material used in the Federal Register, however, will continue to be as follows:

Title 7,
UNITED STATES DEPARTMENT OF AGRICULTURE
Chapter I,
Agricultural Marketing Service,
Part 26,
Grain Standards

GLEANINGS FROM THE PRESS

We'd like to attempt the development of a new feature in these pages--excerpts of items gleaned from the press on the pros and cons of AMS activities. What we are looking for is editorial comment, from newspapers, farm magazines, and the trade press. We would like clippings or typed excerpts. Your assistance would be most helpful.

--- The Editor.

Reports on Marketing
in the Library

Australia. Dried fruits control board. Fifteenth annual report...for year 1938/39, together with statement by the Minister for commerce (Senator George McLeay) regarding the operation of the Dried fruits export control act 1924-1938. 19pp. Canberra, L. F. Johnston, Commonwealth government printer [1939] 280.39 Au7 1938/39

India. Office of the agricultural marketing adviser. Agricultural marketing in India. Annual report of the Agricultural marketing adviser and summarized reports of the Senior marketing officers in provinces and certain states for the year ending 31st December 1938. 99pp. Delhi, Manager of publications, 1939. (Marketing series, no. 17) 280.39 In2 no. 17

Among the Appendices are the following: II. Statement showing the working cost of different grading stations; III. List of authorized AGMARK packers of different commodities; IV. (a)-Standard terms of white wheat contract as finally agreed to at the Grain and Oilseeds Conference, April 1938; (b)-Basis of standard linseed contract.

Manchester, Eng. Markets dept. Markets committee. Report...for the year ending 31st March, 1939. 27pp. Manchester, H. Blacklock & co., Limited, printers [1939] 280.39 M312 1938/39

Minnesota. Boards of grain appeals. Official Minnesota grain grades for the 1939-40 crop year. 83pp. [Minneapolis, Minn., 1939] 280.3599 M66 1939/40

New Jersey. Milk control board. Report...July 1, 1935-June 30, 1938. 35pp. Trenton, N. J., 1939. 280.3449 N46 1935/36-37/38

New York (City) Dept. of public markets. Annual report, 1938. 50pp. [New York, N.Y. Press of Fremont Payne, inc., 1939] 280.39 N484 1938

Northern Ireland. Pigs marketing board. Fifth annual report and accounts, 1937-1938. 7pp. Belfast [1939] 280.3469 N81 5th, 1937/38

HERE AND THERE

On April 7 Joseph A. Becker and D. A. McCandliss will leave Washington for Des Moines and Ames, Iowa, where they will study the research projects of the Division of Agricultural Statistics with L. M. Carl and A. J. King, in charge of the Division's field offices at the respective points, and with officials of cooperating State agencies. Mr. Becker also plans to visit the field offices located at Lincoln, Neb., Manhattan and Topeka, Kans., Lansing, Mich., and Columbus, Ohio, before returning to Washington on April 27. From Iowa, Mr. McCandliss will return to Gulfport, Miss., his official station, stopping en route at the field offices in Missouri and Arkansas.

Joe H. McLure, in charge of the Atlanta office of the Division of Cotton Marketing, will attend the conference of State Cotton Gin Engineers meeting in Stoneville, Miss., April 8, 9, and 10. He will make a report on cotton-classing services offered by AMS under the Smith-Doxey Act and discuss the role of the ginner in the program of cotton improvement.

Dr. C. R. Behler, supervisor in charge of the Cincinnati office of the Packers and Stockyards Division, recently spent a week in the Washington office conferring with administrative officials on matters relating to the enforcement of the Act.

D. A. McCandliss, southern regional statistician for the Division of Agricultural Statistics, with headquarters at Gulfport, Miss., was called to Washington March 22 to spend about 3 weeks assisting in discussions and work relative to the program of reports for the 1940 season and related administrative and technical matters.

G. S. Meloy of the Division of Cotton Marketing will leave Washington on April 1 for cottonseed-marketing points in Texas and Oklahoma.

On April 3, he will meet with a committee of the Texas Cottonseed Crushers' Association, in Dallas, Tex., to discuss extending the work of marketing cottonseed on grade to Texas.

On April 4, at Fort Worth, Tex., Mr. Meloy will deliver a radio address on this subject; and in the afternoon of the 4th, back in Dallas, he will address similarly the Texas Cotton Ginners' Association.

On April 8, he will read a paper entitled "Some Economic Aspects of Present Cotton-Gin Emplacements" before the conference of State cotton-gin engineers at the AMS Cotton Ginning Laboratory at Stoneville, Miss.

Returning to Texas, Mr. Meloy will visit cottonseed oil mills in the southern part of the State and discuss plans for the grading and marketing work.

Reaching Oklahoma City, Okla., on April 24, he will meet with the board of directors of the Oklahoma Cottonseed Association and discuss the feasibility of extending this service to include the State of Oklahoma.

On April 25, he plans to present the subject at the annual convention of the Oklahoma Cotton Ginners' Association in Oklahoma City.

He expects to return to Washington on April 28 or 29.

Walter C. Pfaender, of the Grain and Seed Division, is spending 2 weeks in the field conferring with State officials on the interstate movement of seed in connection with the Federal Seed Act. His itinerary includes Little Rock, Ark., Sikeston and Kansas City, Mo., and points in Illinois.

Fred Taylor of the Division of Cotton Marketing left Washington on March 25 for cotton-mill points in Virginia, North Carolina, South Carolina, and Georgia, where he will interview cotton manufacturers concerning their requirements and preferences with respect to cotton quality, the use of official cotton standards in purchasing raw cotton, and the form in which cotton is delivered to them.

B. H. Bennett, agricultural statistician, Division of Agricultural Statistics, spent March 19 and 20 in Columbus and Cleveland, Ohio, conferring with G. S. Ray, in charge of the division's branch office, and representatives of the Ohio State Department of Agriculture and Ohio State University in reference to setting up a cooperative arrangement for the collection of statistics on the dairy products industry in Ohio.

John D. Wilson has been appointed as an assistant supervisor in the Packers and Stockyards Division and will report for duty on April 1 at National Stock Yards, Ill.

A. J. Surratt and E. V. Jones, statisticians in charge of the Illinois and South Dakota offices, respectively, Division of Agricultural Statistics, will serve on the Crop Reporting Board in connection with the General Crop Report to be released on April 10.

Bennett J. Ommodt, of the Los Angeles, Calif., office, Division of Dairy and Poultry Products, attended the Fourth Annual Conference of Buttermakers held at Portland, Oreg., March 20 and 21, and discussed the correlation of cream grades with Federal butter grades; common defects in butter; and also assisted with the grading of cream and butter.

H. H. Whiteside, of the Chicago office of the Grain and Seed Division, spent the week of March 25 visiting points in Michigan in the interest of the seed verification service.

Arnold J. King, agricultural statistician of the Division of Agricultural Statistics, stationed at Ames, Iowa, arrived in Washington on March 22 to consult with staff members in connection with the formulation of plans for the Division's research projects for the fiscal year 1941. He will be in Washington about 2 weeks.

Miss Norma Goudy of the Division of Cotton Marketing has accepted a position as junior statistician in the office of the Chief of Staff, War Department, effective April 1. Miss Goudy's record in the Division of Cotton Marketing, where she has been engaged on work having to do with cotton quality statistics, is such as to recommend her for this well-earned advancement. Best wishes of her many friends and associates in the Division go with her as she takes up her new duties.

Myron P. Jacoby, an accountant in the Packers and Stockyards Division, returned to Washington March 15, after having spent 2 months in Baltimore auditing the books of the commission firms at that market.

W. R. Windes, senior warehouse examiner in charge of the Raleigh, N. C., office of the Warehouse Division, attended the meeting of the Carolinas Warehouseman's Association, held in Charlotte, N. C., March 28 and 29.

Walter J. Morgan, of the Portland, Oreg., office of the Grain and Seed Division, visited the California offices of the Division recently in connection with the commodity inspection work in that region.

Miss Blanche Kerr of the Bureau of Plant Industry, who for the last two years has been working in the statistical calculating unit of the cotton quality and standardization research section of the Division of Cotton Marketing, left Washington on March 20 for San Francisco. Miss Kerr is expecting an assignment in the near future to the War Department air base at Fairbanks, Alaska. She made a good record while with AMS, and her many friends in the Division of Cotton Marketing extend best wishes to her in her new assignment.

A vacancy at Kansas City, Mo., for Assistant Clerk-Stenographer, CAF-3, \$1620 per annum, duration indefinite, is announced by the Department Office of Personnel. Following is a description of duties:

DUTIES: Under general supervision, to take and transcribe dictation of average difficulty, involving the use of trade and technical terms; to compose and type letters and to type statistical tabular matter, requiring the ability to set up tables, collate and transcribe information from engineers' data sheets; to maintain files of correspondence and appraisal data; to check mathematical computations requiring the use of calculating machines; to prepare payrolls, reimbursement vouchers, requisitions and other administrative forms; to receive and interview callers, and in the absence of the officer in charge to furnish information relating to routine matters.

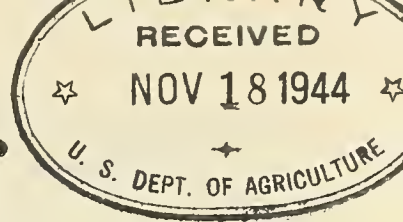
Just as we go to press we have the sad news of the death on March 30 of Mrs. Cecile Linn, clerk-stenographer of the Fruit and Vegetable Division. She was on annual leave for a few days and was preparing to take a weekend trip to the country when stricken with sudden illness.

Mrs. Linn had been employed in the Government service since 1917. She worked in the Ordinance Bureau of the War Department for 2 years and 8 months and in the Post Office Department for 1 month before her appointment to the Fruit and Vegetable Division in October 1920.

The Bureau of Entomology and Plant Quarantine, in a letter to Mr. Kitchen, calls attention to the exhibit of that Bureau in the patio of the Department, and invites all to attend.

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The **A.M.S.** News



ISSUED SEMI-MONTHLY FOR THE STAFF OF THE AGRICULTURAL MARKETING SERVICE,
UNITED STATES DEPARTMENT OF AGRICULTURE, WASHINGTON, D. C.

APRIL 15, 1940

VOL. 2, No. 8



"MAID OF COTTON" INSPECTS OUR WORK

Miss Mary Nell Porter, "Maid of Cotton" and "Queen" of the Memphis Cotton Carnival, spent several hours in the Department of Agriculture, April 8, learning something of the work being done here in connection with cotton. Her visit was a part of a good-will tour which has been sponsored by the Cotton Council, the Cotton Exchanges of Memphis, New Orleans, and New York City, and the Memphis Cotton Carnival.

Miss Porter spent some time in the Division of Cotton Marketing, where under the guidance of C. H. Robinson, in charge of the Division, she made an inspection of the cotton classing rooms and the color laboratory. She was photographed with Mr. Robinson (See above) as they were inspecting "grade" boxes and with H. C. Slade, special in cotton classing. It was evident that she was seriously interested in the work being done to promote increased uses of cotton.

Upon her turn to Memphis, Miss Porter will serve as official hostess at the Cotton Carnival, after which she will leave for a 3-month trip to the Northeast and to the West Coast. Completely clad in cotton apparel, she will visit 28 major cities as official good-will cotton ambassador, in company with a fashionist and a representative of the National Cotton Council.

TWO CANNING CONCERNS TO RECEIVE SPECIAL INSPECTION SERVICE THIS SEASON

Two large independent canning concerns in California will operate during the 1940 canning season under a new type of inspection service furnished by the Agricultural Marketing Service in cooperation with the California Department of Agriculture. Paul M. Williams, in charge of the Processed Foods Standardization and Inspection Project, who recently returned from an extended trip to the Pacific Coast, reports on the development of the arrangement with the canning companies.

The service is similar to the one rendered last summer at a large, red sour cherry canning plant in Michigan and that is expected to be continued this year. The purpose of the project is to ascertain whether such inspection will facilitate the marketing of canned products and also to ascertain consumer reaction and preference for merchandise thus labeled. The commodities to be inspected include asparagus, Royal Anne cherries, peaches, apricots, fruits for salad, fruit cocktails, tomatoes, soups, and apple juice.

Under the project the plants will be operated under the continuous inspection of the Processed Foods Standardization and Inspection Project. Each step in the preparation of the products canned in these plants will be observed by Federal inspectors especially selected for such duties. Night and day shifts will be necessary during the peak of the season. Such lots as are sold for labeling with the United States grades will bear the grade statement "U. S. Grade _____" incorporated in the shield insignia of the Agricultural Marketing Service, with the further statement "This product was packed under the constant inspection of Agricultural Marketing Service, U. S. Department of Agriculture and the above grade officially certified." Where the grade statement is not desired, the canner will be permitted to use the statement "This product was packed under the constant inspection of Agricultural Marketing Service, U. S. Department of Agriculture."

In order properly to identify individual cans thus packed, this Service will require that certain code symbols appear on the end of the cans and that the container also bear an embossed shield representing the insignia of the AMS. The shield may be used only by canners cooperating in this experiment.

The processing facilities in which the work will be done have been carefully selected and have met certain sanitary standards required by the Service. All expenses of the project, plus an appropriate amount for administrative overhead, will be paid by the contracting canners.

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DR. F. W. MILLER RECOVERS; RESUMES DUTIES IN WASHINGTON

Dr. F. W. Miller, in charge of the Packers and Stockyards Division, has recovered from an illness which lasted several weeks. Dr. Miller's assignment as general field supervisor with headquarters in Kansas City has been revoked, and he will resume his duties in Washington.

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CHEMISTS HEAR OF NEW TECHNIQUE IN USE IN AMS COTTON LABORATORY

A technique now in use in the cotton fiber laboratories of the Division of Cotton Marketing was described before members of the American Chemical Society at their meeting in Cincinnati, April 8-12. The subject was discussed before the Division of Cellulose Chemistry of the Society by Carl M. Conrad in a paper entitled "Role of the Velocity Gradient in the Determination of the Cuprammonium Fluidity of Cellulose." It is believed that this is a fundamentally new technique.

The method described insures greater precision of measurement, but more important, it leads to greater comparability of results obtained in different samples and in different laboratories. As stated, this new technique is now in use in our cotton fiber laboratories, but it appears to have a much wider application. For example, the determination of the fluidity of cellulose has great commercial importance in the paper industry, the explosive industry, and the artificial cellulose industry. It is anticipated that the new technique will come into rather common use in various cellulose industries when it has once been made available.

Dr. Conrad reports that the paper was well received and that questions were asked and more specific information requested by members of technical staffs of industrial users of cotton manufacturers, scientists, and others interested in common problems involving the quality of cellulose.

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BROADCAST TO F. & V. CONSUMERS TO BE MADE FROM CLEVELAND

The first of a series of broadcasts for consumers will be presented on April 22 from the fruit and vegetable office in Cleveland, Ohio. It will be heard over Station WHK at 1:50 p.m. At the start this program is scheduled for presentation on Mondays, Wednesdays, and Fridays. The station has offered its facilities for 5 days a week and it is expected that Tuesdays and Saturdays will be added later in the season.

The program will be prepared and presented by Wayne Chastain, in charge of fruit and vegetable market news at Cleveland; in his absence Gilbert Bidelman will present the broadcast.

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MICROPHOTOMETER INVENTION OF COTTON MEMBERS EXCITES INTEREST

Inquiries are being received concerning the specialized microphotometer developed in the cotton fiber laboratories by E. E. Berkley and O. C. Woodyard for use in measuring X-ray diffraction patterns of cotton fibers. The Gaertner Scientific Corporation wishes to know, for example, whether they may obtain a license to manufacture such an instrument for one of the prominent tire manufacturing companies. Application has been filed by the inventors for a patent on the instrument dedicated to the use of the public.

FIRST CLASS IN COTTON CLASSING MET APRIL 13

Cotton classing is one of the courses offered by the Graduate School of the Department for the 1940 spring term. Classes, now under way, are being conducted by R. L. Kause, in cooperation with the Division of Cotton Marketing, of which he is a member. They are being held for 10 weeks in the Division's laboratory on the sixth floor of the Annex Building, 12th and C Streets, S. W., from 4:30 to 5:00 daily and 1:30 to 3:30 on Saturdays.

When the first class met on Saturday, April 13, 13 students had enrolled. Registration will be limited to 15 students.

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COMMODITY LOAN INSPECTORS ATTEND GRAIN GRADING SCHOOLS

Grain supervisors of the Grain and Seed Division, in cooperation with the Extension Service, assisted early in March in a number of grain-grading demonstrations, given at a series of schools for commodity loan inspectors of the State of Iowa. These schools were held at Des Moines, Marshalltown, Cedar Rapids, Fairfield, Council Bluffs, Denison, Orange City, Algona, New Hampton, and Fort Dodge. Attendance ranged from 75 at Cedar Rapids to 143 at Fort Dodge, with a total of nearly 1,000 for all of the schools.

H. A. Harlow, Federal grain supervisor at Cedar Rapids, assisted by John Davis, also of the Cedar Rapids office of the Grain and Seed Division, directed the grading of the samples. A good portion of the samples was furnished by the Grain and Seed Division office at Cedar Rapids and the remainder by the State office of the Commodity Loan Corporation at Des Moines. Willis B. Combs of the Extension Service explained grain inspection procedure and Dr. Harold Gunderson, extension entomologist of Iowa State College, discussed insects injurious to stored grain.

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POULTRY DEALER FINED FOR OPERATING WITHOUT LICENSE

Jacob Zimmering, Brooklyn, N. Y., poultry dealer, ignoring repeated warnings of Agricultural Marketing Service representatives, was recently found guilty in Federal Court of conducting a live poultry business in interstate commerce without a license from the Secretary of Agriculture. Zimmering was fined \$250 and sentenced to 3 months in jail. The sentence was suspended subject to the standing 6 months' probation order of the court and conditioned upon the payment of the fine imposed within 1 week.

Zimmering, whose application for a license had been denied by the Secretary, began operations on his own account as a poultry dealer in Brooklyn, N. Y. about November 1, 1939. Although he had full knowledge of the license requirements of the Packers and Stockyards Act, he failed to file an application and continued to carry on his poultry business until he defaulted in the obligations incurred to the extent of approximately \$10,000. The court action followed.

In 1935, an amendment to the Packers and Stockyards Act widened the

Act's scope to include persons dealing in and handling live poultry in interstate commerce in areas designated by the Secretary of Agriculture. Sixteen large poultry markets are now under supervision and approximately 1,700 licenses are in effect at those markets. Administered by the Agricultural Marketing Service, the Packers and Stockyards Act saves poultry producers many thousands of dollars annually through the elimination of unfair practices.

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INTERESTING FACTS

AS REPORTED BY AMS

Cold storage holdings of frozen and cured pork exceeded the 5-year average by 73 million pounds, but frozen and cured beef stocks were 10 million pounds below the April 1 average. Lard holdings were considerably heavier than have been reported for any period on record.

The rise in the general level of farm wage rates from January 1 to April 1, 1940, were about twice the usual seasonal increase for that period, according to the monthly report on farm employment released April 12. The survey of farm wage rates, which is made quarterly and included in the farm employment reports for the months of January, April, July, and October, places the general level of farm wage rates on April 1 at 124 percent of the 1910-14 level. This was 5 points higher than the January index, 3 points above April 1 a year ago, and the highest figure for that date since 1931. On the other hand, the increase in the number of workers employed was less than usual during the 3-month period. Most of the increase was caused by the advance in monthly wage rates which were up in all sections of the country, with the largest increases reported in the West North Central group of States.

Seasonal declines in fluid milk prices are becoming more noticeable, according to the fluid milk price report for April. The declines range from a low of 14 cents per hundred weight to a high of 30 cents per hundred weight on class 1 prices to producers. The declines in retail prices were mostly 1 cent per quart. The number of markets reporting lower prices, and the reductions reported, are about average for this time of the year. Other than the seasonal changes, the April fluid milk markets are relatively stable and in marked contrast with a year earlier, when conditions were extremely unsettled and fluid milk prices were dropping sharply.

The development of the early lamb crop during March was above average and much better than the unfavorable March of last year. But considerable variation in conditions among areas was noted, ranging from exceptionally good in the Pacific Coast States to only fair in the Southeastern States.

The number of cattle on feed for market in the 11 Corn Belt States on April 1 was about 2 percent larger than a year earlier. The number on feed was the largest for that date in the last 4 years but was smaller than for most years prior to 1934. Marketings of fed cattle during the 3 months, January to March, this year, have been materially larger than during the same period in 1939.

PRESS AND RADIO WORK
MAKES REAL PROGRESS

As regional contact man of AMS for press and radio, R. E. Corbin of the Fruit and Vegetable Division in Kansas City, makes the following report in a letter dated April 2, of the progress of this work:

"WHB has extended its circuit to include the stations at Salina, Wichita, and Great Bend, Kansas. The chain now consists, in addition to WHB which broadcasts at 850 kilocycles, of KYSW Emporia, Kans., at 1370 kilocycles on 100 watts; KSAL at Salina, 1120 kilocycles, 1,000 watts; KVGB at Great Bend, 1370 kilocycles, 100 watts; and station KFBI of Wichita, whose wave length and power I do not know.

"This week arrangement was made for Mr. Don Rogers to broadcast his weekly hay review during our period on Wednesday morning. * * *

"At the present time the Livestock Division is broadcasting direct from their office at 6:15 A. M. over WHB, giving the advanced estimates of cattle for Kansas City, Chicago, St. Louis, Omaha, Sioux City, St. Joseph, Cincinnati, and Indianapolis, except on Saturday when this period is taken up with the Kansas City estimates and a brief resume of the week's market. At 1:50 A.M. each day over the same station the Kansas City cattle, hog, and sheep market is broadcast in considerable detail, but the report is so well organized that only about 3 minutes of the period is consumed. Mr. Branch is doing an excellent job on this program. At 12:10 P.M. the closing livestock quotations are given and comments made on the advance estimates for receipts at Kansas City and Chicago.

"Each day between 11:00 and 11:10 A.M., Mr. Rogers of the Grain and Seed Division telephones a report to the International News Service.

"Our write-up which is sent to United Press just after noon consists of the livestock market, cattle, hogs, and sheep, based on the closing quotations, Mr. Rogers' grain, hay, and feed report which he prepares, a copy of our own fruit and vegetable market report, Chicago potatoes, Chicago butter and eggs, and a little Kansas City butter, eggs, and live poultry information obtained from the Drovers Telegram here in exchange for the fruit and vegetable report we furnish that publication. On Saturdays my own fruit and vegetable report is a little longer because the livestock office does not participate in the 10:50 broadcast, giving us more time. Mr. Rogers' grain review is furnished the United Press and KMBC."

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MANUSCRIPTS TRANSMITTED
FOR OFFICIAL PUBLICATION

The following manuscripts were submitted for printing during March:

A.M.S. (Fraser, W. C., and Henderson, H.). Federal Beef Grading.
For Miscellaneous Publication.

Poster: Slaughter Swine.

Buck, Warner M.: Leaflet 92 - Preparing Wool for Market. Reprint,
slightly revised.

Handbook of Official Hay Standards. Reprint, slightly revised.

Heitz, Thomas W.: Circular 73 - The Cold Storage of Eggs and Poultry. Reprint, revised.

ARTICLES EDITED FOR
OUTSIDE PUBLICATION

The following articles were edited during March for use in proceedings or periodicals named:

- Bennett, B. H.: Big Turkey Crop Indicated for 1940. For Turkey World.
- Burk, L. B.: Grading Livestock. For Extension Animal Husbandman.
- Clay, H. J.: Peanut Market Weakens Following Period of Light Purchasing. For Peanut Journal and Nut World (Suffolk, Va.).
- Fraser, W. O.: The Federal Meat Grading Service. For Hospital Management.
- Gerdes, Francis L. (With Bennett, Charles A., Bur. Agr. Engineering): Research in High Density Packing at Gins. For Cotton and Cotton Oil Press (Convention Number).
- Kennedy, James R.: The Ginner and the Cotton Improvement Program. For Cotton Ginners Journal.
- Kitchen, C. W.: The Federal and State Marketing Service Help Market Florida Farm Products. For sale, Want, and Exchange Bulletin (April 15, 1940, issue).
- Meloy, G. S.: Some Economic Aspects of Present Cotton-Gin Emplacements. Address Conference, State Cotton Gin Engineers, Stoneville, Miss., April 8-10, 1940.
- Meloy, G. S.: Supervised Sampling and Grading of Cottonseed and the Cottonseed Market News Service. Address, Convention, Texas Cotton Ginners Association, Dallas, Tex., April 4, 1940.
- Meloy, G. S.: Supervised Sampling and Grading of Cottonseed and the Cottonseed Market News Service. Address, Convention, Oklahoma Cotton Ginners Association, Oklahoma City, Okla., April 25-26, 1940.
- Ommodt, B. J.: Butter Grading in Relationship to Quality Improvement. Address, Short courses, - Oregon State Agricultural College, Corvallis, State College of Washington, Pullman; and Utah State Agricultural College, Logan. February and March 1940.
- Ommodt, B. J.: Butter Grading Under the Revised U. S. Standards. Address, Short courses - Oregon State Agricultural College, Corvallis; State College of Washington, Pullman; and Utah State Agricultural College, Logan. February and March 1940.
- Wheeler, W. A.: Progress in Federal Seed Legislation. For Seed World.

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REPORTS AND RELEASES
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HANDBOOK

HANDBOOK OF OFFICIAL UNITED STATES STANDARDS FOR QUALITY OF CREAMERY BUTTER came from the press today, April 15. These are the revised standards which became effective April 1, 1939. The handbook, in addition to discussing the new features embodied in the revised standards, contains an explanation of quality factors.

LISTS

REPORTS SCHEDULED FOR RELEASE BY THE AGRICULTURAL MARKETING SERVICE IN 1940 are listed in a mimeographed release now available. According to the note of introduction: "The Bureau staff in January 1940 totaled approximately 2,840 --more than 2,000 of whom were located outside of Washington. The informational material is gathered and prepared largely by the Divisions * * *, each of which supervises its own branch offices. Approximately 290 branch offices are maintained."

PUBLICATIONS RELATING TO COTTON AVAILABLE IN THE AGRICULTURAL MARKETING SERVICE, April 1, 1940. This list contains references to 34 printed publications and 106 processed publications relating to cotton.

MARKET SUMMARY

WHOLESALE MARKET PRICES AT LOS ANGELES, FRUITS AND VEGETABLES 1939, by A. E. Prugh and R. N. Pearce, Los Angeles, Calif.; California Department of Agriculture cooperating.

GENERAL PRESS RELEASES

FLORIDA BEAN CROP DAMAGED BY RAIN. (Apr. 1.)
BROOKLYN PRODUCE DEALER DENIED PACA LICENSE. (Apr. 2.)
WHEAT INSPECTIONS FOR EXPORT SHOW BIG INCREASE DURING MARCH. (Apr. 8.)
SHARP RISE IN FARM WAGE RATES REPORTED. (Apr. 13.)

FARM FLASHES (radio)

LABELING FIELD SEEDS.
TRUTH IN SEED ADVERTISING.
FARMERS' CROP PLANS.
CORN-OATS STOCKS ON FARMS.
CATTLE FEEDING SITUATION.
EARLY LAMB SITUATION.
IMPORTED SEEDS AND THE FEDERAL SEED ACT.
GENERAL CROP REPORT.

REGULATIONS

REGULATIONS OF THE SECRETARY OF AGRICULTURE GOVERNING COTTON CLASSIFICATION AND MARKET NEWS SERVICES FOR ORGANIZED GROUPS OF PRODUCERS UNDER THE ACT of April 13, 1937, as emended to March 1940. This is a 2-page multilith release.

RELEASES TO EXTENSION EDITORS

URGE COTTON GROUPS MAKE EARLY REQUEST FOR FREE CLASSING. (To editors in Cotton States.)

SAFE WOOL STORAGE NOT DIFFICULT WITH MODERATE FARM CARE. (To editors in in all States.)

REPORT

QUALITY AND PRICES OF COTTON LINTERS PRODUCED IN THE UNITED STATES, 1933-38, by Victor R. Fuchs, marketing specialist, Division of Cotton Marketing. This is the sixth annual estimate of the quality of cotton linters produced in the United States. The five preceding reports of this series, the first of which was for the season beginning August 1, 1933, were issued by the Bureau of Agricultural Economics. The present report, as well as those that have preceded it, was prepared under the direction of G. S. Meloy, senior marketing specialist and chairman of the Board of Cotton Linters Examiners.

S. R. A.

RULES AND REGULATIONS UNDER THE FEDERAL SEED ACT are now off the press as Service and Regulatory Announcements No. 156. In addition to the rules and regulations, this S. R. A. contains the Federal Seed Act of August 9, 1939. It is issued as of March 1940.

STANDARDS

TENTATIVE UNITED STATES STANDARDS FOR GRADES OF CANNED ASPARAGUS, which became effective March 15, are defined in a recent mimeographed release.

INSTRUCTIONS, REGULATIONS, RULINGS

REVISED PERSONNEL RELATIONS POLICY AND
PROCEDURE MEMORANDUM TO BE DISTRIBUTED SOON

The Business Manager calls attention to the issuance by the Department Office of Personnel of a revised Memorandum No. 753, dated April 4, 1940, on the subject of Personnel Relations Policy and Procedure. This new memorandum supplants the original Memorandum No. 753, dated May 4, 1938, and also supersedes Memorandum No. 822, dated May 15, 1939. Copies of this revised memorandum will soon be distributed to every employee of the Agricultural Marketing Service in Washington and in the field. Anyone who does not receive a copy within the next 30 days should communicate with the head of his division through his immediate local field representative.

Upon receipt of the revised Memorandum No. 753, each employee is urged to read it carefully in order that there may be complete understanding of the privileges afforded the employees of the Department in this regard.

QUESTIONS RE HATCH ACT TO BE
ADDRESSED BUSINESS OFFICE

The Business Manager is in receipt of a memorandum from the Director of Personnel regarding interpretations of the Hatch Act as it relates to political activity on the part of the employees of this Department. All inquiries concerning interpretations of the provisions of the Hatch Act should be sent to the Business Office of the Agricultural Marketing Service rather than to make them to other branches of the Department. The Personnel Section will arrange to obtain authoritative information from the Department Office of Personnel as the occasion demands.

EXAMINATIONS FOR INFORMATION
SPECIALISTS ARE ANNOUNCED

The Civil Service Commission announces examinations for Information Specialists, as follows:

Principal Information Specialist, \$5,600 a year.

Optional Subjects

1. Press and Publications; 2. Radio.

Senior Information Specialist, \$4,600 a year.

Information Specialist, \$3,800 a year.

Associate Information Specialist, \$3,200 a year.

Assistant Information Specialist, \$2,600 a year.

Optional Subjects

1. Press and Publications:

- (a) Conservation (Natural Resources).
- (b) Economics.
- (c) Sociology and Social Welfare.
- (d) Agriculture (Biology, Physical Science, Agricultural Economics, and Rural Sociology).
- (e) Aeronautics.
- (f) Public Health.
- (g) Forestry.
- (h) Education.

2. Radio:

- (a) Conservation (Natural Resources).
- (b) Economics.
- (c) Sociology and Social Welfare
- (d) Agriculture (Biology, Physical Science, Agricultural Economics, and Rural Sociology).
- (e) Aeronautics.
- (f) Public Health.
- (g) Forestry.
- (h) Education.
- (i) Radio and Motion Picture Script Writing.

The above examinations are open only to persons with interpretative writing or radio experience (for Principal Information Specialist it must be specialized) as prescribed under the heading "Experience" in the announcements, copies of which are on file in the Personnel Section. Applications must be on file with the Civil Service Commission at Washington, D. C., not later than the following dates:

(a) May 6, 1940, if received from States other than those named in (b) below.

(b) May 9, 1940, if received from the following States: Arizona, California, Colorado, Idaho, Montana, Nevada, New Mexico, Oregon, Utah, Washington, Wyoming.

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VACANCIES NOW EXISTING IN THE
DEPARTMENT OF AGRICULTURE

The following vacancies now exist in the Department of Agriculture. Employees of this Department with permanent Civil Service status or employees who have satisfactorily completed 6 months of their probationary period and who can perform the duties and meet the requirements set forth below may apply prior to April 25, 1940. Application forms may be obtained from any bureau personnel office of the Department or at Room 432, Division of Qualification and Training, Administration Building.

<u>Position, Grade, and Salary</u>	<u>Duration</u>	<u>Location</u>
1 Junior Clerk-Typist CAF-2, \$1440 per annum	Indefinite	Atlanta, Ga.

Duties: Under general supervision: To prepare check sheets by recording the serial numbers of warehouse receipts forwarded to licensed warehousemen; to check all canceled receipts against the check sheets; to void surrendered receipts through the use of an electric voiding machine; to package printed receipts for shipment to licensed warehousemen; to keep records of canceled receipts; to verify warehouse receipts prepared by the designated printer before shipment; to assist warehouse examiners in a clerical capacity in the inspection of warehouses; and, to type shipping orders and rewrite miscellaneous instructions to the printer concerning various receipt orders.

Requirements: Completion of high school; at least 6 months' experience in the performance of clerical duties, ability to type accurately. Applicants should have a Civil Service status as Junior Typist.

Note. It will be necessary for the incumbent of this position to travel in the field with the examiners; therefore, it is requested that only male eligibles apply.

1 Junior Clerk-Stenographer CAF-2, \$1440 per annum	Indefinite	Madison, Wis.
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Duties: Under immediate supervision: to perform stenographic work of average difficulty, involving some use of technical terms; to prepare, according to specific instructions, and to check expense accounts, payroll vouchers and other vouchers; to file and index correspondence and type reports from rough draft; to tabulate statistical data secured from questionnaires; to stuff envelopes; and to perform related duties as assigned.

Requirements: Completion of high school and ability to take and transcribe dictation of average difficulty. Applicants must have Civil Service status as Junior Stenographers.

1 Assistant Clerk-Stenographer CAF-3, \$1620 per annum	Indefinite	Madison, Wis.
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Duties: Under general supervision, to serve as stenographic clerk to the Officer in Charge; to perform stenographic work of more than average difficulty, involving the frequent use of technical terms; to compose and prepare simple correspondence; to prepare and check expense accounts, pay-

roll vouchers; to answer telephone calls and give routine information relating to activities of the office; to catalogue, file, and index correspondence, scientific literature and regular and special reports; upon occasion, to assist with the tabulation of statistical data obtained from questionnaire and other sources involving the computation of ratios, percentages, straight and weighted averages; and to perform other duties as assigned.

Requirements: Training equivalent to completion of high school and at least 6 months' experience in the performance of general clerical work, which has demonstrated ability to perform moderately difficult clerical work; ability to take dictation of more than average difficulty. Applicants must have Civil Service status as Junior Stenographers.

<u>Position, Grade, and Salary</u>	<u>Duration</u>	<u>Location</u>
1 Skilled Labcrer CU-4, \$1320 per annum	Permanent	Dallas, Tex.

Duties: Under general supervision to perform work of a degree of responsibility ordinarily required of semi-technical employees, such as receiving packages and sacks containing cotton samples submitted for classification; making a record of the method of shipment (parcel post or express) and the amount of shipping charges; removing the samples from the containers in which they were received; laying the samples on tables so as to keep them intact as to lot numbers and other marks; after the samples have been classed replacing them in the containers from which they were removed and properly labeling the containers so that their identity may not be lost; gathering up and sacking loose material which may have been removed from the samples in the classification thereof; and cleaning the laboratory after the classers have finished for the day.

Requirements: Common school education and 6 months' experience in handling cotton. Applicants must be physically capable of being on their feet continuously during office hours, and must have the necessary physical strength to lift trays and sacks of samples.

1 Junior Clerk-Stenographer CAF-2, \$1440 per annum	Indefinite	Kansas City, Mo.
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Duties: To take and transcribe dictation including correspondence, reports, etc.; to type certificates, reports, statistical tables, and form letters; to cut stencils for the reports and other form letters; to perform general clerical work, including filing, mailing reports, mimeographing, etc.

Requirements: Completion of high school and ability to take and transcribe dictation of average difficulty.

Books on Marketing
in the Library

Baltimore association of commerce. Maryland development bureau. General marketing statistics for the counties of Maryland. 1939 ed. 25pp., processed. Baltimore, Md. [1939] 280.32 B21 1939

Canada. Dept. of agriculture. Technical bulletin no.21,24. 2 nos. Ottawa, 1940. 7 C16T no.21,24

No.21. Costs of distribution in the wholesale fruit and vegetable trade [by] W.F. Chown and A.H. Turner. 70pp. Jan. 1940. (Publication 652)

No.24. The marketing of perishable farm products in Ottawa [by] E.P. Reid, B.A. Campbell and W.C. Hopper. 35pp. Feb. 1940. (Publication 677)

Canada. Dept. of labour. Combines investigation act. Investigation into an alleged combine of wholesalers and shippers of fruits and vegetables in western Canada. Report of commissioner, October 31, 1939. 91pp. Ottawa, J.O. Patenaude, printer to the King, 1939. 280.3 C163Co

Partial contents: The fruit industry in British Columbia; The marketing of British Columbia fruit in the Prairie Provinces; The alleged combine of jobbers and shippers; and The alleged combine of Prairie Jobbers.

Eastern Canada conferences on the marketing of farm products, Montreal, 1939. Proceedings of the Eastern Canada conference on the marketing of farm products, held in... Montreal, P.Q., on March 28 to 31st inclusive, 1939. 222pp. [Montreal? 1939] 280.39 Ea73

Partial contents: Canadian agriculture from a western viewpoint, by John Bracken, pp.17-33; The economic position of agriculture in eastern Canada, by J.E. Lattimer, pp.33-43; Marketing policies in other countries by H.S.Arkill, pp.54-71; Problems in the butter market, by J.A. Marion, pp.71-75; The Canadian cheese industry, with special reference to export, by R.H. Mayberry, pp.76-81; The bacon industry in eastern Canada, with particular reference to exports and the export market, by L. Pearsall, pp.112-119; The beef cattle industry in eastern Canada, by L.E. O'Neill, pp.132-142; The western grain surplus; a suggested national policy, by S.J. Chagnon, pp.142-144; A survey of the poultry and egg situation in Canada, by W.A.Brown, pp.151-157; Marketing our canning crops, by Geo. Wilson, pp.166-174; Potato marketing, by J.W. Boulter and G.C. Cunningham, pp.175-188; The Canadian apple at home and abroad, by F. W. Walsh, pp.189-199; Summarization of conference programme, by G.I. Christie, pp.199-206; and Progress in agriculture, by W.H. Brittain, pp.219-222.

Shirk, A. Urban. Marketing through food brokers... 1st ed. 310 pp. New York and London, McGraw-Hill book company, inc., 1939. 280.3 Sh62

This volume describes the economics and procedure of marketing grocery products through food brokers.

HERE AND THERE

Mr. Kitchen, and Charles E. Gage, in charge of the Tobacco Division, completed a brief trip to Kentucky and Tennessee on April 11, during the course of which they visited the office of the Tobacco Division at the Federal Building in Louisville, held a conference with Tennessee Commissioner of Agriculture Flannery at Nashville in reference to cooperation in tobacco market news work, and also visited the tobacco markets at Springfield, Hopkinsville, and Clarksville. B. H. Mizell, supervisor for the district, and Hugh W. Taylor of the Washington office met Mr. Kitchen and Mr. Gage at Nashville.

Mr. Taylor remained in Nashville for conferences on tobacco demonstration work, later returning to Washington by way of Lexington, Ky., where he conferred with extension officials regarding tobacco demonstration work.

Mr. Kitchen and Mr. Gage held an informal conference on tobacco inspection work in Clarksville, with Messrs. Mizell, supervisor, William T. Peck, W. M. Whitnel, and Carol B. Hill, assistant supervisors, and other inspectors of the district.

H. S. Yohe, and F. G. Crout of the Atlanta office and Elgin C. Cowart of the New Orleans office, Warehouse Division, are in Montgomery, Ala., today, attending the meeting of the Alabama Bonded Warehousemen's Association. On the 17th, Mr. Yohe and Mr. Crout will attend the annual meeting of the Georgia Warehousemen's Association. Invitations have been extended for these men to meet with members of the two Associations and discuss methods of operating under the Warehouse Act and explain amendments to that Act now pending in Congress. Mr. Yohe is scheduled to attend a meeting of the National Cotton Compress and Cotton Warehousemen's Association at New Orleans, La., April 29-30.

Carl H. Robinson and C. L. Finch of the Division of Cotton Marketing will attend the meeting of the American Cotton Shippers' Association in New Orleans, April 25-27. Many of the leading cotton merchants of the country will be in attendance at this meeting, and cotton marketing problems of mutual interest to the Department and to cotton growers and merchants will be taken up. During the early part of the following week Mr. Robinson and Mr. Finch will have a conference at Memphis, Tenn., with chairmen of boards of cotton examiners, members of the Supervision Board, and other cotton classing personnel on numerous questions involving various classing activities.

On April 15, W. F. Callander, head agricultural statistician in charge of the Division of Agricultural Statistics, began an extended field trip that is taking him to North Carolina, South Carolina, Georgia, Tennessee, Arkansas, Texas, Louisiana, Mississippi, Alabama, and Florida. He will confer with field officers of the Weather Bureau and the Extension Director in Texas relative to the establishment of a joint weekly weather and crop report, also with State cooperating agencies; and inspect the field offices and discuss and consider State programs for the 1940 crop and livestock reports, including the special truck crop reporting service. Mr. Callander will return to Washington about June 1.

The Division of Dairy and Poultry Products has completed arrangements for extending the market report on eggs at Baltimore to include prices paid f.o.b. Baltimore for Federal-State graded eggs from grading stations. This is the same type of price information which was recently inaugurated at Washington, D. C., and Detroit, Mich., and reported in THE A.M.S. NEWS of April 1, 1940.

Paul M. Williams, in charge of the Processed Foods Standardization and Inspection Project, will present an address on "The Federal Processed Food Standards and Inspection Service for Bankers" and read a report by Norman J. Wall of the Division of Agricultural Finance, B. A. E., on the subject "The Agricultural Situation in Relation to Banking," at a meeting of the American Bankers Association to be held in Hot Springs, Va., April 22.

On April 8 D. L. Floyd, agricultural statistician in charge of the Georgia office of the Division of Agricultural Statistics at Athens, was assigned to work on the 1940 Census of Agriculture as a principal agricultural statistician. In his new assignment Mr. Floyd will act in the capacity of special technical adviser to the Bureau of the Census on cotton production, as well as on livestock and farm data in problems of the region from which he comes. This assignment will continue during the 1940 Census of Agriculture, or until December 31, 1942, under the terms of a formal cooperative agreement between the Agricultural Marketing Service and the Census Bureau. Archie Langley, associate agricultural statistician, has been transferred from the Washington, D. C., office of the Division to direct the Georgia office during the absence of Mr. Floyd.

John W. Wright, Division of Cotton Marketing, will discuss recent research relating to press cutting of bales and the handling of cotton at a meeting of the National Cotton Compress and Cotton Warehouse Association to be held in New Orleans, La., April 29 and 30.

W. C. Hackleman, of the New York office, Fruit and Vegetable Division, discussed the topic "Grades for Local Vegetables" at the meeting of the Bridgeport Marketing Association in Bridgeport, Conn., April 2.

Julius H. Peters and Lester H. Wiland, of the Division of Agricultural Statistics, left Washington, D. C., April 13 for Chicago, Ill., and Topeka, Kans., where they will assist in field investigations of wheat, make soil moisture tests, and consult with field statisticians and members of the grain trade. They will return to their official station on April 29.

E. F. Buffington and Murray M. Stewart, Jr., reported back to the Division of Cotton Marketing on April 15, after an assignment on work in London since last November. They served on the cotton referee board under the cotton-rubber exchange agreement with the British Government.

Walter C. Pfaender of the Grain and Seed Division spent several days recently visiting points in Virginia, West Virginia, Maryland, and Pennsylvania in the interest of the seed verification service.

R. C. Light, junior agricultural statistician at Columbia, S. C., Division of Agricultural Statistics, will come to Washington to assist in the preparation of the April 15 price report, which will be released on April 29.

Henry L. Jones, Packers and Stockyards Division, was transferred recently from the Chicago office to the Washington office, reporting for duty at this office on April 3.

C. A. Briggs, senior weighing engineer, Packers and Stockyards Division, went to Lancaster, Pa., on April 8 for the purpose of overseeing the installation of some new livestock scales at that market.

W. G. Singler, in charge of the Memphis office of the Warehouse Division, will attend a meeting of the Southern Association of Cotton Shippers at Memphis, Tenn., April 20, and make an informal statement before the members on the service rendered the Association through the administration of the U. S. Warehouse Act.

G. D. Clark, agricultural statistician of the Division of Agricultural Statistics, spent April 12 in Trenton, N. J., conferring with G. L. Morgan, associate agricultural statistician in charge of the Division's branch office, and State officials concerning the truck crop estimating program. From there he proceeded to New York City, where he attended the monthly meeting of the Northeastern Vegetable and Potato Council.

The headquarters of Malcolm I. Dunn and William K. Payne, Jr., of the Tobacco Division, have been changed to Raleigh, N. C. Both are in Washington at the present time on special detail.

W. L. Goss of the Grain and Seed Division is spending about a week in New York City for the purpose of conferring with Customs officials and seedsmen on matters concerned with the enforcement of the Federal Seed Act.

A. G. Scroggie of the E. I. DuPont Company and a member of the subcommittee on raw cotton of the American Society for Testing Materials, was a recent visitor in the AMS cotton fiber laboratories. Dr. Scroggie is particularly interested in the procedures adopted by the Department for exposing samples for attainment of moisture equilibrium between the samples and the air.

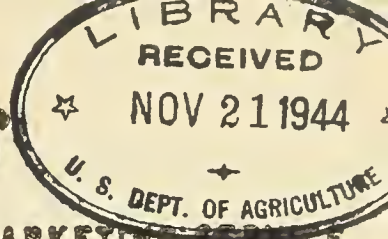
Mrs. Nadine G. Weaver of the Bureau of Plant Industry has accepted a transfer to the B.A.E. library, effective March 5. Mrs. Weaver has been detailed for a number of months to the Division of Cotton Marketing branch library, where she has assisted with the compilation of Cotton Literature.

H. H. Schutz, senior agricultural statistician in charge of the Louisiana office of the Division of Agricultural Statistics, submitted the following bit of interesting news concerning one of the NYA girls assigned to his office: "She made 7,536 Elliott stencils (name and address) in 33 working days with an average of 228 stencils a day. When she began she averaged only 200 stencils, but on the last day was able to cut 358, or about one a minute."

C. B. DeWitt, Joseph Krauss, Oscar Muse, B. J. Westinghouse, and W. P. Winkler, auditors, Packers and Stockyards Division, will report to Sioux City, Iowa, on April 22, for the purpose of making an audit of the books of the commission men in connection with a study of commission rates at that market being made by the Packers and Stockyards Division.

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The News



ISSUED SEMI-MONTHLY FOR THE STAFF OF THE AGRICULTURAL MARKETING SERVICE,
UNITED STATES DEPARTMENT OF AGRICULTURE, WASHINGTON, D. C.

MAY 1. 1940

VOL. 2, NO. 9

NEW ENGLAND NEWS SERVICE REPORTS AN ACTIVE YEAR

The Annual Report of the New England Radio News Service, 1939-40, is just off the press. Prepared by Charles E. Eshbach, director of the Service, it gives a comprehensive picture of this Federal-State cooperative project, including a history of its organization, the activities and developments during the year 1939-40, and a general outline of the work, the makeup of the programs, and the integrations of the various activities.

The presentation is impressive as indicating the far-flung publicity our market information receives in the New England States. The program of activities also indicates crowded days for Mr. Eshbach and his assistant, Philip V. Fleming, --days in which work usually begins at 6:15 a. m.

Under "Program Statistics" Mr. Eshbach shows that during the year ended April 15, 1940, his office prepared and presented 249 15-minute programs over Station WBZ (Boston) and 297 over the Colonial Network; further, 260 15-minute programs for daily reading by the staff of stations (a copy of each program is sent to 13 radio stations); and 52 10-minute special programs broadcast on Saturday over Station WTIC (Hartford). In addition to the programs, Mr. Eshbach's office wrote 252 market reports for the United Press; the same number for the Transradio Press; 304 for the International News Service; and 152 for Station WLBZ (Bangor, Me.). The three press services transmit these reports to a number of radio stations throughout New England. While the preparation of the radio reports was the major activity of the New England Radio News Service, the staff was called upon to answer 16,935 requests and to send out 23,432 mimeographed reports listing the programs 2 weeks in advance of their issuance.

The New England Radio News Service is operated by the Agricultural Marketing Service. Cooperators include five other Federal agencies, the State Departments of Agriculture in six New England States, and a number of other State agencies in that area.

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ARNOLD E. GRAHAM -- VETERAN SOLDIER, WORKER -- RETIRES

Arnold E. Graham, clerk in the Livestock, Meats, and Wool Division, has retired on account of disability after serving the Division for 20 years and 2 months. Mr. Graham was first appointed temporarily on January 8, 1920; later he was given a permanent appointment by Presidential order.

He was a soldier of distinction, having served in some of the major engagements during the World War. Eager to enter in on the Allies' side, Mr.

Graham, although a citizen of the United States, enlisted in the Canadian Expeditionary Force in 1917 and as a member went to France. In an engagement in April 1918 he was slightly wounded in his right leg by a German shell exploding in the trench. That same year, during an attack by the enemy at Amiens in August, he received a 12-inch wound in his right leg from a trench knife, and a few minutes later a machine gun bullet shattered his right arm. In attempting to reach a shell hole about ten yards ahead, a shell exploded near him and he fell again with seven wounds and severe shell shock. He was picked up 6 hours later and taken to a first-aid station, where because of the severity of his injuries it was necessary to amputate his left leg. Mr. Graham was later taken to a hospital in France for attention until he could be moved to a hospital in England to undergo several additional operations. In March 1919 he was returned to Canada for continued surgical and medical care until his discharge in September 1919.

Efficient, and remarkably cheerful, Mr. Graham became a general favorite with his associates when he entered on duty in the Federal Government of his own country. His friends, numerous in and out of the Department of Agriculture, will miss him keenly. He is making his home in Hollywood, Fla., where all who know him hope he will find many years of happiness.

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MR. WIGINGTON TO HEAD SPINNING LABORATORY AT COLLEGE STATION, TEX.

John T. Wigington, cotton research specialist, has been selected to head the cooperative cotton spinning laboratory at College Station, Tex., the Agricultural Marketing Service announces. Mr. Wigington succeeds Roland L. Lee, Jr., who has accepted the position as head of the Textile Engineering Department at the Texas Technological College at Lubbock. Mr. Lee, who has been in charge of the Texas laboratory since it was established in 1935, will remain at College Station until September.

Mr. Wigington is a graduate of the Clemson Agricultural College in textile engineering, class of 1923. For 14 years, with the exception of two brief periods when he was engaged in commercial cotton textile work, he has been associated in various capacities in Washington and in the field with the technical cotton research work of the Department.

After having served as overseer and later as night superintendent in several cotton mills in South Carolina, Mr. Wigington was first appointed in 1926 to the staff of the cotton spinning laboratory at Clemson, S. C. In 1928 he became a textile research engineer for the Textile Bag Manufacturers Association in Chicago and 2 years later he returned to the Department in Washington. In this position Mr. Wigington was concerned primarily with the development of new and extended uses for cotton, and he was jointly responsible for a number of new developments in this field work. He rejoined the staff of the cooperative spinning laboratory at Clemson in 1934, where he was assigned by the cooperating Bureau of Plant Industry as an associate cotton technologist. Since that time he has taken a continuous and active part in the spinning work.

The friends of Mr. Lee and Mr. Wigington wish them much success in their new positions.

EXHIBIT PREPARED FOR EIGHTH
AMERICAN SCIENTIFIC CONGRESS

The Eighth American Scientific Congress will meet in Washington, D. C., May 10-18. Sessions will be held in the Pan American Union Building.

An exhibit is being prepared for display during the period of the Congress in the patio of the Administration Building of this Department. The part representing the Agricultural Marketing Service will consist of photographs and some equipment illustrating the scientific methods of preparing official cotton standards, all the way from grading through the work in the cotton laboratories. A moving model of a color tree, illustrating the three dimensions of color, will be on display.

According to the official bulletin the congress has two cardinal purposes:

"To advance scientific thought and achievement; to assist in celebrating the fiftieth anniversary of the founding of the Pan American Union.

"Present also are the basic purposes of all inter-American meetings, namely, the examination of problems peculiar to this hemisphere and the promotion of better understanding among the American republics. It is particularly fitting therefore that this assembly of distinguished scientists and scholars should join with the Pan American Union in celebrating the completion of a half century of invaluable service to the governments and peoples of the Americas. The promotion of friendlier relations between the nations themselves may be beyond the competence of the individual scientist, but it is undeniable that the confraternity of nations is immeasurably advanced through the collective efforts of those men who, marching ever in the vanguard of civilization, maintain that science knows no national boundaries."

In a letter to Secretary of State Cordell Hull with respect to the Eighth American Scientific Congress President Roosevelt writes:

"Our debt to the men and women of science defies computation. The generous contributions which scholars and technicians have made to our twentieth century civilization have earned for them a position of influence and respect unparalleled in any other period of the world's history. The path of the scientist and scholar is the path to peace and prosperity, which lies open to all nations and all peoples, but which unfortunately has recently been spurned by some who still cling to the archaic standards of human conduct prevalent before the very dawn of science.

"It is hardly necessary to delineate here the obvious benefits resulting from a meeting of these unselfish benefactors of mankind in an atmosphere of true fraternity such as the Eighth American Scientific Congress offers. I sincerely hope that professional leaders in all the Americas will avail themselves of this opportunity to share the experiences and friendship of their colleagues throughout the hemisphere."

FIELD WORK ON WPA SAMPLING RESEARCH PROJECT IS SPEEDILY ORGANIZED

The Division of Agricultural Statistics is gratified with progress made to date in the speedy organization and initiation of field operations on the WPA sampling research project it is sponsoring to test new methods of measuring current changes in farm employment. Much of this is attributable to the real cooperation of the State WPA administrations. A. C. London, national project supervisor, is spending a week in the Washington office of the Division discussing refinements to be made in techniques and outlining improvements effected in project operations thus far as a result of actual field experience. Mr. London reports that during the first 5 days of April about 1,200 farms in Arkansas and about 2,000 in Iowa were enumerated. The data for Arkansas have been summarized. In addition to that, the merchants in Arkansas have been listed according to the type of commodities sold to farmers and bought from farmers. From these listings local market price enumerations will be made during the months of May and June.

There are approximately 90 people employed on the project in Arkansas and 105 in Iowa. The project in each State is supervised by a State-wide supervisor and 4 assistant supervisors. Mr. London has just completed a week in Iowa; he will be in Washington a week; in Iowa another week. He then plans to go to Arkansas for the remainder of the month. With the project in full swing during the last 5 days in April and the first 5 days in May, it is anticipated that employment will be enumerated on approximately 15,000 farms in Iowa and Arkansas.

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NEW SECTION FORMED IN F. & V. DIVISION FOR REGULATORY WORK

Effective April 1, the regulatory work of the Fruit and Vegetable Division was set up as a separate section on a basis similar to that of the other sections of the Division, namely, the inspection service, the market news service, the processed foods standardization and inspection project, the grades, standards, and research section, etc.

H. A. Spilman is in charge of the newly created regulatory section, which includes the administration of the Standard Container Acts, the Perishable Agricultural Commodities and Produce Agency Acts, misbranding activities, and the enforcement of the Export Apple and Pear Act, other than supervision of the inspection work on these commodities.

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PAC ACT EXPLAINED AT NUMBER OF MEETINGS

To familiarize growers, shippers, receivers, State officials, and others more thoroughly with the Perishable Agricultural Commodities Act, H. A. Spilman, in charge of regulatory work of the Fruit and Vegetable Division, has been attending a series of meetings held in many of the Southeastern States. Several meetings of a similar nature were held during the past summer in the States of Maryland, Virginia, Delaware, and New Jersey. A representative from Mr. Spilman's office is expected to attend the annual meeting of a large grower's organization to be held at Allentown, Pa., May 4, also for the purpose of explain-

ing the workings of the act.

All meetings thus far held have been well attended and keen interest has been manifested. Believing that more good can be accomplished at these meetings by developing them into a question-and-answer forum or into a so-called round-table discussion, this type of meeting has been encouraged.

The steadily increasing demand for these meetings is interpreted by Division officials as an indication of the growing appreciation of the act.

More than 22,800 complaints have been filed since the inception of the act. Less than 900 are pending at this time. About one-half the complaints filed allege a failure truly and correctly to account, one-third allege rejection without reasonable cause, and about 15 percent, failure to deliver. Reparation orders issued by the Secretary amount to almost \$669,000. Settlements in many cases are effected without the necessity of formal action. Since April 13, 1934, the sum involved in cases informally settled amounts to almost \$1,500,000. There are more than 20,700 licenses in effect at the present time. Because of failure to pay reparation awards within the time prescribed, 211 licenses have become automatically suspended. Eighty-three licenses have been suspended by the Secretary for periods ranging from 10 to 90 days for violations of the act, and 62 licenses have been revoked because of repeated and/or flagrant violations of the act.

HAYNES LENNON

Haynes Lennon, warehouse examiner of the Warehouse Division, with headquarters in the Atlanta, Ga., office, died on April 16 from injuries received in line of duty.

On April 12, Mr. Lennon, in company with R. P. Barrett and S. W. Williams, warehouse examiners also attached to the Atlanta office, arrived at the cotton warehouse operated by the Wright Gin & Trading Company in Monroe, Ga. This warehouse is licensed and bonded under the United States Warehouse Act, and the three men went there to examine the records and make a per-bale check of cotton in storage. To determine whether or not the cotton was arranged in an orderly manner so that it could be checked, Mr. Lennon undertook to make a preliminary examination. The cotton was arranged one and two bales high on ends. He mounted a row of cotton at the entrance door and started walking down it in the direction of the rear of the building. Because the light was poor near the rear of the building, he did not notice that one or two bales had been removed from the row on which he was walking. Consequently he stepped into the vacant space and fell, receiving an injury that later caused his death. Messrs. Barrett and Williams drove Mr. Lennon back to Atlanta where he was placed in a hospital. Two operations were performed and several blood transfusions given in an effort to save his life.

Mr. Lennon came with the Warehouse Division on July 25, 1938, by transfer from the Agricultural Adjustment Administration. Although he was formally attached to that Administration, he had been on detail to the staff at the White House for about 2 years. Before being sent to Atlanta, he was known and liked by members of the Warehouse Division and of other offices in Washington. He also was thought much of by his associates in Atlanta. The staff mourns the tragic passing of a friend and the loss of a valued worker. Mr. Lennon was only 37.

GRADING SCHOOLS TO KEEP GRAIN AND SEED STAFF BUSY

For several weeks this month some of the field members of the Grain and Seed Division will be kept busy conducting grain grading schools in the West.

A number of grain-grading schools have been arranged for the first week in May at several points in the Sacramento Valley of California, by J. F. Welch, grain supervisor at San Francisco. L. M. Jeffers, of the California State Department of Agriculture, is cooperating in this program. The first school will be held at Lincoln, May 1; the second at Marysville, May 2; the third at Chico, May 3; the fourth at Fall River Mills, May 6; the fifth at Corning, May 7, and the last at Williams, Calif., May 8.

The schools will be conducted primarily for the grain growers of the valley, and the county farm advisers, under the direction of Burle Jones, extension agronomist of the University of California, have arranged for their attendance. Grain buyers, dealers, and warehousemen in that area also have been invited.

A similar school which was attended largely by poultry producers of central California was held at Stockton on March 28. About 35 were in attendance and Mr. Welch reported this to be one of the most successful schools held in his district.

The Pacific Coast Field Headquarters of the Division, in cooperation with the Extension Service, is conducting a number of grain-grading schools in Washington, Idaho, Utah, and Montana during the first 3 weeks in May. R. E. White of the Pacific Coast Board of Review, and A. F. Nelson of the Chicago Board of Review, and State Extension specialists, will conduct the schools. These will be held at Colfax, Wash., May 24; Craigmont, Idaho, May 6; Caldwell, Idaho, May 8; Idaho Falls, Idaho, May 10; Great Falls, Mont., May 13-14; Bozeman, Mont., May 15-16, and Logan, Utah, May 20. R. W. Skelton, Federal grain supervisor at Great Falls, Mont., George A. Hardgrove at Spokane, Wash., and L. W. Grandy at Ogden, Utah, will assist in carloading, sampling, and grain-grading demonstrations.

Another grain-grading and marketing school will be held at Fort Worth, Tex., May 9. C. W. Griffin, grain supervisor at Fort Worth, will conduct the school, assisted by Willis B. Combs of the Extension Service. The Fort Worth Grain and Cotton Exchange, The Texas Grain Dealers Association, and extension specialists of the Texas A. & M. College are cooperating in this work. The extension specialists will discuss disease control in wheat, and weevil control. A similar meeting will be held May 25 at Amarillo, Tex., in cooperation with the Amarillo Grain Exchange.

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CLASSES HELD IN PROCESSED
FOOD GRADING FOR FIELD MEN

Eight field men of the fresh fruit and vegetable inspection staff of the Fruit and Vegetable Division are being called to Washington for 2 weeks of instruction in grading processed foods according to the U. S. standards. Classes will begin on May 6 and will be held by Paul M. Williams and his assistants in the laboratories of the Processed Foods Standardization and Inspection Project at 224 - 12th Street, S. W. The following men will receive instruction:

S. F. Shreve, Baltimore, Md.	Charles E. Partridge)
George B. Crisp)	Loren R. Gibson) Boston, Mass.
Floyd S. Zimmerman) New York City	Walter Kingsbury, Chicago, Ill.
John J. Gardner, Pittsburgh, Pa.	Earl L. Biddick, Minneapolis, Minn.

Herbert Graff, of the Washington office of the Division, also will take the training.

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GRAIN STORAGE AND LOAN
POLICY COMMITTEE NAMED

E. O. Pollock and R. H. Black, of the Grain and Seed Division, have been named as members of a committee of seven, newly created by Secretary Wallace to explore the grain storage and loan policies of the Department. Other members of the committee are: J. E. Wells, Jr., Farm Credit Administration, chairman; John D. Goodloe, Commodity Credit Corporation; N. E. Dodd, Agricultural Adjustment Administration; William McArthur, Agricultural Adjustment Administration; A. McC. Ashley, Budget and Finance.

The Secretary has asked the committee to report to him through the Under Secretary "its best answers to the following questions":

(1) Do the grain storage and loan programs of the Department affect favorably or adversely the economic handling of wheat?

(2) Do these programs place cooperative grain handlers in a less favorable competitive position with other handlers? If so, how and to what extent?

(3) Should the general policy governing those programs be altered so as to allow greater earnings to cooperatives, to private handlers, or to both?

(4) Do the programs as now operated give fully to cooperatives those preferences as are indicated in various Congressional enactments as desired national policy?

(5) In the case of grain to which the Commodity Credit Corporation has taken title, should there not be a general rule that such grain be sold through regular commercial channels? If exceptions to such a general rule are desirable, what, specifically, should they be?

ADVANCED STATISTICS AND ECONOMIC THEORY
COURSES OFFERED BY IOWA STATE COLLEGE

In line with a long-established policy of encouraging its professional personnel to pursue in-service training in courses intimately related to their work, the Division of Agricultural Statistics has recently effected arrangements with Iowa State College to offer a group of courses in advanced statistics and economic theory during the second summer term (July 18-August 24) this year, and a companion course next year. It is practically assured that the College will be justified in undertaking this special training session, by reason of the number of applications already received from those wishing to take advantage of this opportunity for resident study. The courses, which have been outlined in collaboration with Professor George W. Snedecor, Director of the Statistical Laboratory of the College, are to be primarily adapted to the needs of professional government employees concerned with sampling procedures, who desire to improve their grasp of the newer developments in this and related fields. It is expected that a total of 8 credits will be earned each term, which may be used as graduate credit for an advanced degree.

The Division employees who have so far applied for admission to the course are:

William I. Bair, Boston, Mass.	:John F. Marsh, Montgomery, Ala.
Clarence D. Caparoon, Harrisburg, Pa.	:Samuel T. Marsh, Knoxville, Tenn.
Grant D. Clark, Washington, D. C.	:Frank L. Merrill, Boise, Idaho
Donald H. Foster, Albany, N. Y.	:Cary D. Palmer, Albany, N. Y.
John R. Goodman, Little Rock, Ark.	:Henry L. Rasor, Austin, Tex.
Clemens J. Heltemes, Portland, Oreg.	:Carl A. Reseland, Fargo, N. Dak.
Paul L. Koenig, Wash., D. C.	:Marvin H. Snyder, Charleston, W.Va.
Alton R. Larsen, Salt Lake City, Utah	:Thomas I. Stuart, Raleigh, N. C.
Kenneth E. Logan, Topeka, Kans.	:J. Charles Townsend, Jr.,
Donald A. McCandliss, Gulfport, Miss.	: Orlando, Fla.
Asa R. Tuttle, Wash., D. C.	:John W. Whittier, Oklahoma City,
Julius H. Peters, Wash., D. C.	: Okla.

It should probably be pointed out that the proposed special statistical courses at Ames are not of exclusive interest to members of the Division of Agricultural Statistics. The courses will be integrated with the regular curricula for the summer term and may be of interest to other employees of the AMS who desire to obtain such additional training in current sampling and other advanced statistical methodology, on their own time and at their own expense. For further information, those interested should address an inquiry to R. E. Buchanan, Dean of the Graduate College, Iowa State College.

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COTTON PICKING MACHINERY, a short list of references compiled by Miss Emily L. Day, library specialist in cotton marketing, has been released by BAE as Economic Library List No. 9.

COMMENTS FROM THE PRESS

From "For Sale, Want & Exchange Bulletin"
of April 15, 1940, published at Jacksonville, Fla.

"Mr. Kitchen's article ('The Federal and State Marketing Services Help Market Florida's Farm Products') in this issue of the Bulletin is characteristic of him, - specific, direct and comprehensive. The cooperative work in Florida between Mr. Kitchen's departments and the Florida State Marketing Bureau began about twenty years ago with one shipping point news office, with a limited volume of shipping point inspections, and with few Federal and no State legally adopted grades. A period of twenty years of cooperative work between Federal and State departments has given the Bureau opportunity to appreciate the sincerity of purpose and the unfailing readiness for helpful, practical service on the part of Mr. Kitchen and his Associates, - Mr. W. G. Meal, in charge Fruit and Vegetable Division; Mr. F. G. Robb, Associate in charge Fruit and Vegetable Division; Mr. B. C. Boree, Specialist in Market News; Mr. W. F. Callander, in charge Agricultural Statistics; Mr. Roy C. Potts, Specialist in charge Division of Dairy and Poultry Products; Mr. H. A. Spilman, Senior Marketing Specialist; Mr. R. R. Pailthorp, Specialist in Standardization; Mr. J. G. Cross, in charge Transportation Service; Mr. L. C. Carey, Specialist in Package Standardization; Mr. Robert Bier, Supervising Inspector; the late Mr. Wells A. Sherman, and others. Administratively, a most efficient personnel; morally and humanely, a 'fine bunch of fellows.' The agricultural industry of Florida, and of the United States, is very fortunate to have such men directing the various Federal activities, many of whose duties are so closely allied with those of State agricultural agencies. We sincerely hope that every person who receives the Bulletin will read Mr. Kitchen's article."

From "American Egg & Poultry Review"
of March 1940, published by Urner-Barry Co., New York City.

"There is before the trade a circular issued by the Agricultural Marketing Service of U. S. Department of Agriculture, entitled 'Prospective 1940 Turkey Crop,' from which we quote as follows: * * *"

After quoting practically all of the intentions report in question, the American Egg and Poultry Review had this to say:

"This bulletin has been read by members of the industry with mixed emotions, often tinged with some measure of indignation that an official report should be released by governmental authority obviously predicting, even before the eggs for that crop are laid, a four to five percent increase in the 1940 turkey production over the stupendous one of 1939.

"Expressed intentions of growers are one thing, but what they actually do produce may run the gamut from a sub-normal crop up to an excessively heavy one. And it seems to us that any agency, be it private or governmental, is foolhardy to make such a prediction in turkeys as that in question based on intentions as of February 1. * * *"

The "editorial" failed to include the last paragraph in our report, which stated:

"The purpose of the intention report is to furnish growers with early information of intended production for the country as a whole and in the different major geographic areas, in order that they may modify their plans if this appears desirable."

INTERESTING FACTS AS REPORTED BY AMS

Stocks of wheat in interior mills, elevators, and warehouses on April 1 were estimated by the Crop Reporting Board at 80,817,000 bushels. Although present stocks in these positions are above the average of April 1 series which was started in 1931, they have been exceeded by the April 1, 1939, stocks of 90,046,000 bushels, the April 1, 1933, stocks of 95,907,000 bushels, and the April 1, 1934, stocks of 87,218,000 bushels.

Deciduous fruit and nut trees in nearly all sections of the country came through the winter with little or no winter freeze damage, and citrus trees in Florida and Texas were not injured seriously by the January-February cold wave, according to reports received by the AMS relative to fruit and nut crop prospects on April 1.

Creamery butter production in March, estimated at 136,625,000 pounds, was 2 percent less than during the same month a year ago, and 10 percent greater than the 1930-38 March average, the AMS reports. Estimated production for the first 3 months of 1940 is about the same as that of a year earlier. Varied weather conditions -- an advanced season in the far West, and a late spring in the South -- resulted in about the usual seasonal change in total output from February to March.

Reports received by the AMS from 164 representative hatcheries showed 11,283,000 eggs put into incubators between April 1 and April 15, this year, compared with 12,191,000 eggs a year earlier. This decrease -- 7 percent -- is about the same as that reported for March and indicates that the number of chicks hatched in April will not be as large as last year. It is now evident that hatchings for the season will not reach the numbers hatched last year.

Growers of clover, alfalfa, and timothy seed in 1939 sold or expected to sell nearly 80 percent of their seed production, and kept for their own use about 20 percent. Out of the approximately 80 percent sold or for sale, 56 percent was sold to dealers and nearly 6 percent was sold to farmers by mid-February. After that time growers expected to sell about 18 percent either to dealers or to farmers. Of the 20 percent retained for sowing on farms where produced, about 2 percent was sown in the fall of 1939 and 13 percent has been or will be sown this year. About 5 percent was being held for sowing in future years. These figures are based on the results of the first Nation-wide seed-disposition survey in the last 20 years.

The general level of farm product prices at local markets throughout the country rose slightly during the month ended April 15, according to the mid-month local market price report released April 29. While the index of prices received advanced 1 point, that of prices paid also rose 1 point higher in April than in March, leaving the ratio of prices received to prices paid unchanged. At 80 percent of pre-war levels, however, this ratio was 6 points higher than in April last year. Fruit prices advanced 8 points during the month ended April 15; grains 4; and meat animals were 2 points higher. These gains were nearly offset, however, by slightly greater than usual declines in the prices of dairy products and eggs. Cotton and cottonseed prices were substantially the same as on March 15.

REPORTS AND RELEASES

MARKET SUMMARIES

MARKETING WESTERN NEW YORK and PENNSYLVANIA GRAPES, Summary of the 1939 Season, by J. C. Keller, A. L. Thomas, and L. D. Spink, Rochester, N. Y.; New York State Department of Agriculture and Markets, Bureau of Markets, cooperating.

BRIEF REVIEW OF THE ARIZONA 1940 SPRING LETTUCE SEASON, by A. M. McDowell, Phoenix, Ariz.; Arizona Fruit and Vegetable Standardization Service cooperating.

MARKETING WESTERN NEW YORK PEACHES, Summary of 1939 Season, by J. C. Keller and A. L. Thomas, Rochester, N. Y.; New York State Department of Agriculture and Markets, Bureau of Markets, cooperating.

PRELIMINARY REVIEW 1939-40 MARKETING SEASON FOR IDAHO POTATOES, by Ralph G. Risser, Idaho Falls, Idaho Falls, Idaho.

GENERAL REVIEW WISCONSIN POTATO SEASON, 1939-40, by Paul A. Nicholson, Waupaca, Wis.; Wisconsin Department of Agriculture and Markets cooperating.

SUMMARY 1940 STRAWBERRY SEASON by R. Maynard Peterson, Plant City, Fla.; Florida State Marketing Bureau cooperating.

PRESS RELEASES

WIGINTON NAMED HEAD OF TEXAS COOPERATIVE SPINNING LABORATORY. (April 25.)

FARM PRODUCT PRICES UP SLIGHTLY IN APRIL. (April 30.)

FARM FLASH (radio)

SEED BY MOTOR TRUCK.

REGULATIONS

REGULATIONS OF THE SECRETARY OF AGRICULTURE GOVERNING COTTON CLASSIFICATION AND MARKET NEWS SERVICES FOR ORGANIZED GROUPS OF PRODUCERS UNDER THE ACT OF APRIL 13, 1937. These regulations as amended to March 1940 are now available in multilith form.

RULES AND REGULATIONS OF THE SECRETARY OF AGRICULTURE GOVERNING THE INSPECTION AND CERTIFICATION OF DRESSED POULTRY AND DRESSED DOMESTIC RABBITS for external condition and of dressed poultry and dressed domestic rabbits and edible products thereof for condition and wholesomeness. These rules and regulations, S. R. A. - A. M. S., No. 131, have been reproduced in mimeographed form with amendments as of April 1940.

REPORTS

ARKANSAS COTTON, ESTIMATED ACREAGE, YIELD, AND PRODUCTION, 1928-1939, by Counties. This is one of the reports of the Division of Agricultural Statistics released in its program of revising county acreage, yield, and production estimates.

PRODUCTION OF MANUFACTURED DAIRY PRODUCTS, 1938, and Miscellaneous Dairy Statistics, 1939. The foreword of this report reads: "The 1938 dairy manufacturers data given in this report are from reports by dairy manufacturers made direct to the United States Department of Agriculture or through cooperating State Departments or Boards of Agriculture, or other agencies. States cooperating were as follows: California, Idaho, Michigan, Minnesota, Mississippi.

Missouri, Montana, Nebraska, New York, Oklahoma, Oregon, South Dakota, Tennessee, Utah, Virginia, Washington, Wisconsin, Wyoming, Colorado (State Dairy Commissioner), Indiana (State Experiment Station), Pennsylvania (Department of Internal Affairs). Additional State Departments or Boards of Agriculture or other agencies now cooperating in collecting data for 1939, include: Illinois, Iowa, North Carolina."

The first run of this report has been entirely exhausted, but additional copies will soon be multilithed and made available.

WHOLESALE PRICES OF FRUITS AND VEGETABLES AT NEW YORK CITY, CHICAGO, AND LEADING SHIPPING POINTS, by Months, 1939. Prices of fresh fruits and vegetables given in this report are unweighted averages of daily wholesale prices tabulated from the market news reports of the AMS. The report contains prices for two leading markets -- New York and Chicago -- and for shipping points or districts where temporary market news field stations were located during the shipping season.

FARM PRODUCTION, FARM DISPOSITION. AND VALUE OF PRINCIPAL FIELD CROPS, 1937-39, by States. The estimates of production shown in this report are those of the Crop Reporting Board published in the December Crop Report. The estimates of farm disposition relate to the portion of the production of each crop which has been or will be used for the designated purpose. In other words, the data are on a crop-year basis and relate to disposition on the farm where produced.

STANDARDS FOR APPEARANCE OF COTTON YARN, by Malcolm E. Campbell, senior cotton technologist. This paper relates to a part of the program of work on cotton quality and standardization research under the leadership of Robert W. Webb, principal cotton technologist, Division of Cotton Marketing.

INSTRUCTIONS, REGULATIONS, RULINGS

PROCEDURE FOR MAKING ADDITIONAL VOLUNTARY CONTRIBUTIONS TO THE
CIVIL SERVICE RETIREMENT AND DISABILITY FUND
Administrative Memorandum No. 224, signed by Mr. Hughes

There is transmitted herewith copy of Personnel Circular No. 88, dated April 10, 1940, relative to the procedure for making additional voluntary contributions to the Civil Service Retirement and Disability Fund. It is believed that this Personnel Circular is self-explanatory.

It will be particularly noted that before an employee can make deposits under this new retirement procedure, it will be necessary for him to make application for service credit in order to liquidate any indebtedness that might be due to the Civil Service Retirement Fund because of failure to redeposit deductions previously refunded or because, in the cases of administrative error, the proper deductions were not currently taken. The necessary form for this purpose (Civil Service Form 3012, "Application for Service Credit") may be secured from the Personnel Section, and after execution transmitted through that Section to the Civil Service Commission.

Employees desiring to make voluntary deposits may also secure a Civil Service Form 3471 from the Personnel Section. In connection with the making of voluntary contributions, it will be further noted that in view of the complications involved these contributions will not be made through payroll deductions but must be paid direct by the employee to the Civil Service Com-

mission without passing through the channels of the Agricultural Marketing Service and the Department.

Personnel Circular No. 88, signed by Roy F. Hendrickson

All employees within the purview of the Civil Service Retirement Act may at any time make additional voluntary contributions to the retirement fund, not to exceed 10 percent of the aggregate annual basic salary received since August 1, 1920.

Employees who are indebted to the Civil Service Retirement Fund--because of failure to redeposit deductions previously refunded or because, in cases of administrative error, the proper deductions were not currently taken-- must liquidate that indebtedness before becoming eligible to make additional deposits. In order to clear up this indebtedness, the employee must execute and submit Form 3012, "Application for Service Credit" through regular channels to the Civil Service Commission. The Commission will then compute the exact amount owed and notify the employee. Bureaus may obtain Form 3012 from the Office of Personnel.

Employees desiring to make voluntary deposits must first execute and file Form 3471, "Election to Make Voluntary Contributions" with the Civil Service Commission. Each bureau will be furnished Form 3471 by the Central Supply Section upon request.

Upon receipt of Form 3471 the Commission will furnish to each employee who is eligible to make such deposits an account book, Form 3472, containing 25 deposit slips and properly identified by a membership number. No deposit should be made prior to the approval of Form 3471 by the Retirement Division of the Commission. The possession by an employee of an account book is prima facie evidence of such approval. Additional account books may be obtained from the Commission upon request.

In view of the complications involved, voluntary contributions will not be made by payroll deductions. Each deposit shall be made in the amount of \$25.00 or a multiple thereof, by money order, draft or check made payable to the United States Civil Service Commission. A deposit slip must be filled out by the employee and sent direct to the Commission, Washington, D. C., with each deposit. That office will issue a receipt, Form 3475, for each deposit received.

The Retirement Division of the Commission will maintain the "Voluntary Contributions Account, Form 3474," of each employee electing to make additional deposits to the retirement fund. The amount of deposit is optional with the employee subject to the restrictions mentioned above. The fact that an employee has made one or more deposits does not obligate him to continue making such deposits. The money deposited, with interest as prescribed by law, shall be available to purchase additional annuity at the date of retirement, in pursuance of rules and regulations to be prescribed by the Commission with the approval of the Board of Actuaries.

Voluntary deposits will be refunded only in case of (a) transfer to a position in which the employee does not retain his status under the Retirement Act, (b) absolute separation from the service prior to becoming eligible for retirement annuity, and (c) death.

In order to avoid confusion in the employee's retirement account, the voluntary contributions shall not under any circumstances be recorded on the "Retirement Record Card," Form 2806.

Sources of above provisions

- (1) Section 4 of the Retirement Act of Aug. 4, 1939, effective Jan. 1, 1940.
- (2) Civil Service Retirement Circular No. 90, dated January 4, 1940.

Books on Marketing

in the Library

Northern Ireland. Pigs marketing board. Report on the general administration, organization and financial arrangements of the pigs marketing scheme to the Minister of agriculture by the members of the Pigs marketing board appointed on the 28th February, 1939. 33pp. Belfast, H.M. Stationery off., 1939. ([Gt. Brit. Parliament. Papers by command] Cmd. 208) 280.346 N81

Patch, Buel W. Cotton exports and export subsidies... pp. 187-200. [Washington, 1939] (Editorial research reports. 1939, v. 2, no. 10. Sept. 1, 1939) 280 Ed42 1939, v. 2, no. 10. Bibliographical footnotes.

Partial contents: U. S. Cotton exports and export markets, pp. 189-193; American production and price controls, pp. 193-197; and Subsidy program and international control, pp. 197-200.

Stevenson, Jordan & Harrison. A study of milk distribution in New Haven, with recommendations. June 26, 1939. 76pp., processed. New Haven, Conn. [1939] 280.344 St4

Contents: The purpose, method and scope; General market conditions; Straight average costs in four companies for grade "B" milk per thousand quarts; and Milk delivery problems with suggested solutions.

Stier, Emile V. A treatise on the famous French market of New Orleans, Louisiana, rehabilitated in 1937-38, A.D., by the French market corporation in financial cooperation with the Public Works administration.. The co-authors of this booklet are Emile V. Stier and James B. Keeling. 45pp. New Orleans, La., French market corporation [1938?] 280.3 St5

* * *

TRANSPORTATION OF AGRICULTURAL PRODUCTS IN THE UNITED STATES, 1920-June 1939 - PART 11. Highway, Rail, and Water Transportation. This is a selected list of references relating to the various phases of railway, motor, and water carrier transportation, compiled by Miss Esther M. Colvin under the direction of Miss Mary G. Lacy, Librarian of BAE. It has been released by that Bureau as Agricultural Economics Bibliography No. 81. Part of the foreword reads: "The section on highway transportation includes material relating to motor truck transportation and also to the highways themselves. References may be found relating to financial policies, Government promotion and financing, safety, adequacy and economy of service, State and Federal regulation, taxation, terminals, and trucking rates. Only a relatively small portion of the general material relating to highways has been included.

"The section covering railway transportation includes, in addition to references relating to railway transportation in general, material on consolidation of railways, financial policies of the roads, freight rates, Government promotion and financing (including the pros and cons of government ownership, land grants and subsidies), safety, adequacy and economy of service (including general references, references on container cars, electrification, express, loss and damage in transit, parcel post shipping, and refrigerator cars), taxation, terminals, and volume, density, and character of traffic.

"Under water transportation may be found general references, references relating to coastal waterways, inland waterways (including the Mississippi River, the New York State Barge Canal, and the St. Lawrence Waterway), ocean transportation with references on the American merchant marine, ocean freight rates, the Panama Canal, State and Federal regulation, and terminals."

Part 111, now off the press, contains the index to Parts 1 and 11.

HERE AND THERE

Last week Marvin M. Sandstrom and Elwyn J. Rowell, Marketing Information Section, went to Boston to confer with Commissioners of Agriculture and Extension Service officials of the New England States, with respect to continuing cooperative relations with the respective States in connection with the New England Radio News Service. This Service, sponsored by the AMS, is a cooperative Federal-State project. Mr. Rowell and Mr. Sandstrom also conferred with press and radio agencies in New York City.

Mr. Rowell is attending the Ninth Annual Institute on Education by Radio, at Columbus, Ohio, April 29-30 and May 1.

Charles E. Gage, J. V. Morrow, Malcolm I. Dunn, and Quentin W. Roop of the Tobacco Division visited Baltimore and other points in Maryland on April 17 to confer with members of the tobacco trade in reference to the opening of the auction markets and to make plans for tobacco market news service.

William G. Meal, in charge of the Fruit and Vegetable Division, attended the meeting of the Melon Distributors Association, held in Cincinnati, Ohio, April 26. He was called upon to discuss inspection problems.

Dr. F. W. Miller, in charge of the Packers and Stockyards Division, accompanied by H. L. Jones, the new supervisor in charge of the Washington field office, visited the Baltimore market April 16. A. L. Lowery and Mr. Jones also visited that market on April 25, in connection with the enforcement of the Act.

Guy S. Meloy, Division of Cotton Marketing, will attend a meeting of the American Oil Chemists Society in New Orleans, La., May 9 and 10. On the 13th and 14th, in that city a meeting of The National Cotton Seed Products Association will be held, at which Mr. Meloy will be present and discuss "Some Economic Aspects of Present Cotton Seed Crushing Mill Establishments" and "Progress in Seed Grading Work."

W. A. Davidson, Grain and Seed Division, attended a meeting of the Western Seedsmen's Association, April 27, at Omaha, Nebr., where he made an address on "The Federal Seed Act and Regulations as Applied to the Middle West."

L. M. Davis, Division of Dairy and Poultry Products, left Washington May 1 for a field trip of about 10 days. He will first visit the Chicago office of the Division, and then, in company with F. H. Simpson of that office, will make a short trip into Wisconsin for the purpose of interviewing Wisconsin cheese dealers with respect to material furnished the Chicago office weekly for use in cheese market reports issued there. Mr. Davis will also stop at Lansing and Detroit, Mich., to confer with State officials and members of the trade regarding the price reporting service on graded eggs recently inaugurated at Detroit.

Al F. Nelson, member of the Chicago Board of Review of the Grain and Seed Division, spent April 24 and 25 in Washington after visiting a number of the eastern offices of the Division on his annual supervision trip.

Harold E. Bufkin, in charge of the auditing section of the Packers and Stockyards Division, left Washington April 20 for Sioux City, Iowa, where he will spend a few days getting the work under way in connection with auditing the books of the commission men at that market, which is being begun at this time.

J. V. Morrow of the Tobacco Division is in Kentucky this week. He plans to visit Lexington and Louisville in connection with market news work.

T. C. Curry, Fruit and Vegetable Division, will attend a meeting of the Berks-Lehigh Mountain Fruit Growers Association at Reading, Pa., May 4.

Robert H. Moats, collaborating statistician in the Illinois office of the Division of Agricultural Statistics, Springfield, Ill., has been granted leave to take 6 months' training, as First Lieutenant, in the 77th Field Artillery of the Regular Army, Fort D. A. Russell, Marfa, Tex. Mr. Moats will return to the Springfield office about September 1.

John H. Ruff, supervisor in charge of the Fort Worth office of the Packers and Stockyards Division, spent last week in the Washington office conferring with administrative officials on matters relating to the enforcement of the Act.

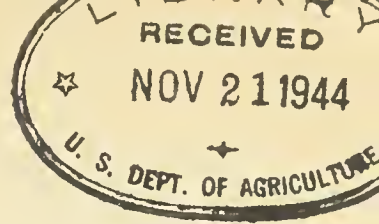
L. C. Carey, Fruit and Vegetable Division, attended the Eastern Apple Box Conference held in Harrisburg, Pa., April 29 and 30.

K. D. Blood and C. J. Borum, agricultural statisticians in the Oklahoma and Michigan offices, respectively, Division of Agricultural Statistics, will serve on the Crop Reporting Board in connection with the General Crop Report to be released on May 10 at 3:00 p.m.

Miss Mary B. Dinneen, clerk in the Packers and Stockyards Division, has accepted a position as pay-roll examiner in the Wages and Hour Board, Department of Labor, at St. Louis, Mo., effective April 22. The best wishes of her friends and associates in the Division go with her as she takes up her new duties.

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The A.M.S. News



ISSUED SEMI-MONTHLY FOR THE STAFF OF THE AGRICULTURAL MARKETING SERVICE,
UNITED STATES DEPARTMENT OF AGRICULTURE, WASHINGTON, D. C.

May 15, 1940

Vol. 2, No. 10.



This picture was taken on April 22 and marks the inauguration of the consumer broadcasts presented by the Agricultural Marketing Service from its office in the Northern Ohio Food Terminal at Cleveland, Ohio. These 5-minute broadcasts are presented each Monday, Wednesday, and Friday over WHK and are for the purpose of keeping the consumer informed as to the supplies of fresh fruits and vegetables in the Cleveland area. The broadcasts are sent out from the Cleveland market news office. So far they have been presented by Wayne Chastain, in charge of market news in Cleveland. In the picture, left to right, are: Mr. Chastain; Carl Mark, in charge of Special Events, WHK; Russell Swiler, general manager, Northern Ohio Food Terminal; Eleanor Hanson, director of Women's Activities, WHK-WCLE; and seated is Mrs. E. F. Carron, president of the Federation of Women's Clubs of Greater Cleveland.

This program is patterned after the one presented by W. H. Mosier, in charge of the market news office in Cincinnati. Mr. Mosier's broadcasts are heard daily through the facilities of WSAI. Comments from farmers, members of the trade, homemakers, and radio officials indicate that Mr. Mosier's broadcasts are providing a real service.

METHOD FOR DETERMINING PROTEIN CONTENT OF WHEAT FLOUR SIMPLIFIED

At the annual meeting in New York of the American Association of Cereal Chemists, May 22, Dr. Lawrence Zeleny of the Grain and Seed Division, will present a paper describing a simple method of determining protein in wheat flour based on a new principle that has been developed in the research laboratories of the Division.

The method, which is entirely different from those now in use, consists of the extraction of the protein from the flour and its precipitation in the form of a stable colloidal suspension. The optical density of this suspension is a test of the gluten protein content of the flour and is measured automatically by means of the electric eye (photoelectric cell). The results are in good agreement with those obtained by conventional methods, Dr. Zeleny states, and for routine work, the procedure saves time, space, chemicals, and costly equipment.

Efforts are now being made to adapt the method also to the determination of protein in wheat in order that a practical procedure for use in grain inspection work may be available. Protein content is one of the important quality factors affecting the commercial value of both wheat and wheat flour. The present methods for making protein tests in considerable volume require a laboratory with elaborate and very expensive apparatus which must be permanently installed and therefore is nonportable. Large quantities of strong acids and alkalies must be used and noxious fumes and excessive heat are characteristic of most protein laboratories. The development of some simplified procedure by which protein tests of wheat may be made conveniently in small laboratories without the installation of cumbersome equipment would be a distinct improvement over present methods.

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SPECIAL RADIO NEWS SERVICE ON HAY IS DISCONTINUED

The special market news service on hay, which was inaugurated the first of March by the Grain and Seed Division of the Agricultural Marketing Service for eastern drought areas, was discontinued May 13. With pasturage becoming available in most of the States where hay supplies were short this spring, demand for hay from outside areas has slackened, and the need for the service appears to have passed.

The service consisted of weekly reports on supplies and prices of hay in surplus producing sections of Pennsylvania, Ohio, Indiana, and Michigan. This information was broadcast by three radio stations in the Eastern States and published in several local and farm publications. Feeders and other buyers of hay, upon request, were furnished names of shippers who had reported hay for sale. Around 50 requests were received for hay prices or names of shippers during the period the service was in operation.

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PROJECT TO WORK OUT PROPER COOLING
AND HANDLING OF EGGS IS UNDER WAY

A project to work out a solution for the proper farm cooling of eggs and another for the proper cooling and handling of eggs at egg grading stations have been undertaken jointly by the Bureau of Agricultural Chemistry and Engineering, the Agricultural Marketing Service, and the Engineering Division of the Virginia Polytechnic Institute at Blacksburg, Va.

On May 10 T. W. Heitz of the Division of Dairy and Poultry Products and H. L. Garver of the Bureau of Agricultural Chemistry and Engineering held a conference at Blacksburg with Dr. C. E. Seitz, head of the Department of Agricultural Engineering of the Virginia Polytechnic Institute, and members of his staff, and outlined a 2-year program whereby possible methods of farm cooling can be accomplished. Since the question of humidity is also of major importance in the proper care of eggs, that phase of the problem will also be given attention. After the conference at Blacksburg the representatives visited egg grading stations in various parts of Virginia to get first-hand information as to how the eggs were handled there and the many problems and difficulties involved in the solution of properly cooling and handling the eggs.

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GRAIN GRADING EDUCATIONAL PROGRAM
EXTENDED INTO KANSAS AND MISSOURI

The educational program of the Agricultural Marketing Service, in cooperation with the Extension Service, relative to the U. S. grain standards and Federal grain supervision, will be extended into Kansas and Missouri in May, with three schools scheduled. The first of these will be on May 29, at Arkansas City, Kans., the second, May 31, at Salina, Kans., and the last, June 2, at Kansas City, Mo. The program for the schools was arranged by Willis B. Combs, of the Extension Service.

Representatives of local organizations participating in the programs were J. E. Ogren, president of the Kansas Grain, Feed and Seed Dealers Association; A. F. Pyle, president of the Salina Board of Trade, and J. F. Leahy, president of the Kansas City Board of Trade. A. L. Clapp, secretary of the Kansas Crop Improvement Association and president of the International Crop Improvement Association, discussed crop improvement at each of the schools, while E. G. Kelly, extension entomologist, Kansas State College, and R. T. Cotton, Division of Cereal and Forage Insects of the Bureau of Entomology and Plant Quarantine, talked concerning insects injurious to stored grain. Mechanical grading demonstrations were conducted by E. L. Betton, of the Kansas State Grain Inspection and Weighing Department, assisted by S. P. Fears, chief inspector of the Missouri State Grain Inspection and Weighing Department, and R. P. Summers and T. L. Shea, inspectors of the Kansas State Grain Inspection and Weighing Department.

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NBC AND CBS NOW CARRY MARKET REPORTS FROM COAST TO COAST

On May 14, 1937, the first of a series of daily market summaries was prepared and presented over the National Farm and Home Hour. These Swing of the Markets are now running approximately $2\frac{1}{2}$ to 3 times their original length and cover the high lights of the morning's trading on leading commodities at the more important markets. Farm and Home Hour is carried from coast to coast by the National Broadcasting Company from 12:30 to 1:15 Eastern Daylight Saving Time.

On May 11 the first of a series of weekly market round-ups was presented from coast to coast through the facilities of the Columbia Broadcasting System. These market summaries are to be presented each Saturday at 12:00 Eastern Daylight Saving Time as a part of Columbia's Country Journal.

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DELAWARE SURVEYS ADVANTAGES OF FEDERAL- STATE EGG GRADING AND MARKETING PROGRAM

A delegation of 8 men from Delaware visited Washington and points in Virginia, on May 1 and 2, for the purpose of conferring with representatives of the Division of Dairy and Poultry Products, the Virginia Division of Markets, and members of the trade with respect to methods employed and results obtained in the conduct of a Federal-State egg grading and marketing program. In the party were V. J. Carmine, secretary of the State Board of Agriculture, J. L. Soper, director of markets, Dr. R. H. Baker, poultry pathologist, together with 2 poultry producers and 2 vocational educational teachers. While in Washington these men called on 5 firms who handle Government graded eggs. They visited 5 egg grading stations in Virginia.

T. W. Heitz of the Division of Dairy and Poultry Products and Cecil Rogers of the Virginia Division of Markets accompanied the delegation on their trip to the grading stations. An evening conference was held at Tappahannock, Va., May 1, at which L. M. Walker, Jr., commissioner of the Virginia Department of Agriculture, and J. H. Meek, director of the Virginia Division of Markets, were present.

The general opinion of the delegation seemed to be that the Federal-State egg grading and marketing program in Virginia is succeeding so satisfactorily from the standpoint of producers, distributors, and the trade, that consideration should be given to establishing a similar program in Delaware. A survey of the possibilities in Delaware will be made on May 22 and 23 by a representative of the Division of Dairy and Poultry Products together with representatives of the Delaware Department of Agriculture and the Agricultural Extension Service of the Delaware State College of Agriculture.

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The New York City inspection office of the Fruit and Vegetable Division has again been called upon to assign an inspector to the Marine detachment at the New York World's Fair, Camp George Washington, New York City, for the purpose of inspecting fresh vegetables supplied by contractors for consumption of the detachment. It consists of about 200 Marines and 200 Navy men stationed at the Fair Grounds.

COTTON MEN DISCUSS ADMINISTRATIVE AND TECHNICAL QUESTIONS AT FIELD MEETING

During the week of April 29, Messrs. Robinson, Finch, Lanham, Buffington, Stewart, and Betts of the Division of Cotton Marketing attended meetings with a number of members of the field staff of the Division at Memphis, Tenn. A part of each day was devoted to technical classing work at the headquarters of the Board of Supervising Cotton Examiners, and a part to round table discussions of numerous administrative questions relating to the field work under the grade and staple statistics and classing Acts and under the Cotton Futures Act and Cotton Standards Act. Some time was also spent in the consideration of data presented covering the results of the different lines of work during the 1939-40 cotton season and plans for the continuation and expansion of the work in 1940-41.

E. F. Buffington of the Cotton Appeal Board of Review Examiners is spending this week in New York where he is cooperating with the Customs Service and the Department of Justice in the consideration of cases involving the quality of imported cotton.

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GEORGIA LIVESTOCK OFFICE CARRIED EXTRA HEAVY PROGRAM LAST 7 MONTHS

During the months of September, October, January, and March, James Hartnell, in charge of the Thomasville, Ga., office of the Livestock, Meats, and Wool Division, cooperated with the Agricultural Experiment Stations at Tifton and Griffin, Ga., in grading the following species of animals and carcasses: 35 calf carcasses; 16 hog carcasses; 135 steer carcasses; 120 stock calves; 41 hogs; 120 feeder steers; and 165 slaughter steers.

Mr. Hartnell performed this work at the request of B. L. Southwell and Z. A. Massey, animal husbandmen respectively at the Tifton and Griffin Stations. The livestock graded had been fed at these stations and the carcasses graded were from livestock similarly fed.

From December through April 10, Mr. Hartnell participated in 11 fat cattle shows and sales held in Georgia, Florida, and Alabama, where he conducted slaughter cattle grading demonstrations, graded the steers entered, and prepared market reports of the sales. These shows and the number of cattle and calves graded at each follows: Albany, Ga., 207; Demopolis, Ala., 135; Jacksonville, Fla., 279; Sylvester, Ga., 83; Lakeland, Ga., 30; Moultrie, Ga., 200; Macon, Ga., 300; Donaldsonville, Ga., 65; Columbus, Ga., 256; Dothan, Ala., 166; Montgomery, Ala., 223.

Mr. Hartnell reports that he had direct contact in the work at these 11 shows with approximately 1,700 persons.

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FSCC EGG PURCHASING PROGRAM INCREASES WORK OF OUR GRADERS

The current egg purchasing program of the Federal Surplus Commodities Corporation has resulted in a considerable volume of new work for most of the grading offices of the Division of Dairy and Poultry Products. In March the Boston, Philadelphia, Washington, Seattle, Portland (Oreg.), San Francisco, Los Angeles, and St. Louis offices graded for this purpose a total of about 52,000 cases of eggs, or approximately 130 cars. In addition, a considerable volume of eggs purchased by the FSCC at points outside the above markets were graded through cooperative arrangements with a number of State agencies. The volume of eggs so graded is not available at this time. In addition, the Division's New York and Chicago offices have been called upon to check-grade considerable quantities of eggs for the FSCC in an effort to compare the quality requirements of the Mercantile Exchange grades in those cities and the U. S. wholesale grades for eggs.

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SOFT-BALL PLAYERS WANTED

The AMS Soft-ball Team reports having won its first two games this season. They played against the Marketing Division of the AAA, winning 20 to 5, and the Sugar Division of the AAA, winning 5 to 1. Last year the team, representing then the BAE, went all the way to the finals as winners, when it lost out to the Farm Security Administration for the championship of the Department. Our team finished second in a league made up of 21 teams. Any member of AMS who would like to play ball this year is invited to join the team. Application should be made to Ben Pearlstein who is located in room 609 Agricultural Annex.

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EGG GRADING SCHOOL HELD IN KANSAS

During the week of May 6 an egg grading school was held at Manhattan, Kans., under the auspices of the Poultry Department of Kansas State Agricultural College, by Henry G. F. Hamann of the Chicago office of the Division of Dairy and Poultry Products. This school was held primarily for the training of egg graders who will grade eggs in five plants in Kansas. In that State the grading service will be employed as a basis for the purchase of eggs from producers on a graded basis. The grading program will be supplemented by an educational program which will be conducted by the Agricultural Extension Service with a view to improving the quality of eggs delivered by producers to these plants.

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Revised U. S. standards for potatoes, effective May 15, 1940, provide slightly more liberal application of tolerances for defects in occasional packages provided the average for any lot does not exceed present tolerances. There is no change in the grade or size requirements or tolerances for size and defects.

GENERAL ASSEMBLY OF INTERNATIONAL
INSTITUTE TO MEET END OF THIS MONTH

The General Assembly of the International Institute of Agriculture will be held during the week of May 20-28, in Rome, according to an announcement just received from J. Clyde Marquis, permanent American delegate and vice-president of the Institute. More than two-thirds of the member States have signified their intention to send delegates to this meeting of the ruling body of the Institute. Among them are the United States of America, Canada, France, Germany, Great Britain, Holland, Iran, Japan, Poland, Turkey, and South Africa. South America will be represented by the delegates of Argentina, Peru, Paraguay, Chile, and Colombia.

The program for the Assembly includes the following principal subjects: Subsistence Farming: a study of measures designed to improve the status of the farm population of the low income groups, proposed by this Government; Soil Conservation, and the Evolution of Agricultural Succession Law.

The American delegation will be composed of John L. Stewart, Office of Foreign Agricultural Relations, Washington, D. C.; Lloyd V. Steere, agricultural attaché, London; Mrs. Laura Lubin Saqui, the daughter of the founder of the Institute; Walter C. Dowling of the American Embassy in Rome; and J. Clyde Marquis, who will be chairman of the delegation.

An international showing of agricultural films will be held in connection with the Assembly. A total of sixty-five films has been entered by 20 countries. Prizes are offered in four classes: elementary educational films, advanced educational films, professional films of a technical, economic, social or cultural character, and general propaganda films.

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ARMY VETERINARIANS ATTEND
ANNUAL SCHOOL ON HAY GRADING

The fifteenth annual hay school, held for the purpose of training veterinary technicians of the U. S. Army to grade hay according to U. S. standards, began on May 6 at the hay laboratory of the Grain and Seed Division and will continue until May 24. This is part of the course given at the Army Veterinary School, Army Medical Center, each year for veterinary technicians. Ten students from the following Army posts are in attendance: Fort William, Maine; Fort Snelling, Minn.; Fort Jay, N. J.; Fort Bragg, N. C.; Fort Sheridan, Ill. Carlisle Barracks, Pa.; Fort Ringold, Tex.; Fort Ethan Allen, Vt.; Fort Lewis, Wash.; Quartermaster Depot, Seattle, Wash. C. F. Welsh is in charge of the school.

This school will be followed by another one from May 27 to June 8, which will be attended by inspectors from the Baltimore Chamber of Commerce and by the Federal grain supervisors at Baltimore. It is planned to inaugurate Federal hay inspection at Baltimore, effective June 17, 1940.

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THE VITAL ROLE OF AGRICULTURE IN INTER-AMERICAN RELATIONS

(Excerpts from Secretary Wallace's address at the session devoted to agriculture and conservation, Eighth American Scientific Congress, May 11, 1940.)

"* * * The ties of friendship between the American Republics, their common interest in the defense of the Western Hemisphere, and their expressed determination to improve cultural, political, and economic relations with each other on a basis of equality give special significance to this scientific congress. This session, moreover, through which we hope to increase our scientific knowledge of agriculture and conservation by a mutual exchange of ideas, by a joint contribution of freely expressed points of view, typifies the democratic spirit of the Americas. I am honored to find myself among this distinguished group and consider it a privilege to participate in your discussions.

"You scientists of the Americas have a grave responsibility. Our governments look to you, on one hand, for sound appraisals of our hemisphere resources and, on the other, for scientifically sound judgment as to the methods under which these resources can best be utilized in order to promote the general welfare and raise the standard of living of all our peoples. I believe that you will share my conviction that the success of efforts of our governments to attain Pan-American solidarity will depend very much upon the degree of effective cooperation achieved in making such use of our combined resources as will promote a higher level of trade between the Americas and thus contribute to a material increase in standards of living.

"In this connection, special emphasis must be placed on agriculture for a number of reasons. One is that agriculture plays a very vital role in the economies of all the countries of the Western Hemisphere, especially those of Latin America. Another is that at present these countries produce much of the same types of agricultural commodities. A third reason lies in the fact that export trade is vital to the welfare of these countries and it so happens that agricultural items represent very significant portions of either the export or the import trade of each of them. * * *

"The present type of agricultural production in the Americas, * * * is not conducive to increased imports into this country of a larger variety or substantially larger quantities of tropical and semi-tropical products than now imported. While 16 of the 21 American Republics are for the most part in tropical or semi-tropical areas, a considerable part of the agricultural production consists of temperate zone products. Large parts of the tropical or semi-tropical areas like the vast Amazon Basin in Brazil and large areas in southern Venezuela, southwestern Colombia, eastern Ecuador, Peru, and Bolivia are regions still largely uncultivated.

"As things stand today, therefore, the lines of production in the Americas and the nature of the merchandise exchanged between the republics present definite handicaps to a substantial trade expansion. This emphasizes the need of exploring the possibilities for greater agricultural production in Latin America of tropical or semi-tropical products that the United States needs and can readily import in substantial quantities. Developing agricultural production along these lines would, it seems to me, provide a sound basis for complementary trade relations and place the trade between the two areas on a solid foundation. As a consequence, it would increase the buying power of our Latin American

neighbors for the wide variety of products that they want from this country but which, under present circumstances, they are unable to buy here. Finally, the development and expansion of production of complementary, noncompetitive products would furnish the spearhead of our cooperative efforts designed to give practical significance to the idea of Pan-American solidarity.

"You probably already know the tropical and semi-tropical products that I have in mind. I refer, of course, to such articles as rubber, cinchona, abaca, kapok, rotenone, and other insecticides, tea, cocoa, camphor, and tropical hardwoods. Hundreds of millions of dollars are spent by this country each year for such commodities as these, imported for the most part from distant areas outside of this hemisphere. Experiments and investigations already undertaken by private concerns and under cooperative arrangements of American governments have revealed some encouraging possibilities by way of developing profitable production in tropical areas of Latin America. * * *

"In this connection we find that some limited facilities exist in the Americas for research in tropical agriculture. But, for a long-time program that would call for continuing research designed, on the one hand, to develop and promote tropical agriculture on a scientific basis, and on the other hand, to train the agricultural leaders of the future in this field, more adequate facilities than now exist are indispensable. For such a purpose some thought has been given to the possibility of establishing an institute of tropical agriculture in some Latin American country where facilities for tropical research are suitable. * * * The institute would serve as a symbol of amity and of the economic and cultural relations between the Americas. It would lead to a better balanced agricultural economy in the Western Hemisphere. It would be in a position to present comprehensive data on the vital agricultural problems of all the American Republics. It would develop a broad knowledge of pests and diseases common to the great tropical region. In bringing together students in agricultural science, it would promote a mutual understanding between these future leaders in agriculture. Through cooperative research it would work toward the solution of serious problems in crop and animal production such as the Sigotoka disease of bananas, Witchbroom and Manilia rot of cacao and animal parasites. * * *

"Research on rubber production should meet with the approval of all those interested in or responsible for Western Hemisphere policies. Rubber is the most important of all tropical agricultural products. Although indigenous to South America, rubber is not grown there commercially to any extent. Indications are, however, that it could be and should be an important product of this hemisphere. * * *

"It is our feeling that an institute of tropical agriculture cannot be established unless, in the beginning at least, the bulk of the necessary funds are subscribed by private foundations or individuals. Governments of the American Republics could participate directly by sending students to study in the institute, assigning problems to the institute for solution, and perhaps furnishing part of the faculty. * * * It is our feeling that it should be located in a Latin American Republic under good environmental living conditions, but, at the same time, be so situated as to be easily accessible to places having conditions favorable for the development of tropical crops like rubber, abaca, and vegetable oils. Some governments have indicated a desire to have such an institute in their countries, and a willingness to furnish sites for its location. * * *"

SEED-DISPOSITION REPORT
WELL RECEIVED BY TRADE

Commenting on the seed-disposition report of April 25, prepared by the Division of Agricultural Statistics, and to which reference was made in the May 1 issue of The A.M.S. News, the editor of one of the leading seed-trade publications wrote:

"The following report, issued on April 25, by the Agricultural Marketing Service, of the U. S. Department of Agriculture, is the first of its kind ever released from that source. We know field seedsmen everywhere will appreciate greatly the issuance of this report. It is chock-full of information of vital interest to the farm seed industry."

The Chairman of the Committee on Seed Statistics, Farm Seed Group of the American Seed Trade Association wrote in part as follows:

"Have received the Crop Disposal Report and really feel that it is one of the most enlightening and valuable reports that has yet been issued in the way of seed statistics. It surely bears out the conclusion we arrived at regarding the probable reason for dealers' estimates of crop production varying so considerably from the Government estimates, particularly on the large crops.

"The seed industry certainly are deeply indebted to you and the rest of the Department for this survey, and I hope that you will be able to repeat it for three or four years in succession so that we will be able to get an idea of the normal changes in percentages that move through various channels on the different size crops."

The President of the Farm Seed Group wrote:

"Some fourteen or fifteen of the larger wholesalers of the Field Seed Institute assembled on Saturday afternoon (April 27, 1940) and they all expressed a keen interest in the figures, and we all hope that you will be able to repeat this Seed-Disposal Survey in years to come. No doubt you will be able to bring it out a little earlier so the trade can have it, if possible, late December or early January."

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The Crop Reporting Board will have the assistance of the following field statisticians in connection with the preparation and issuance of its revisions of estimates of the 1939 cotton crop, which revisions will be released on May 24: S. L. Bryan, Little Rock, Ark; Frank Parker, Raleigh, N. C.; H. M. Taylor, Richmond, Va.

MANUSCRIPTS TRANSMITTED
FOR OFFICIAL PUBLICATION

The following manuscripts were submitted to the Division of Publications during April for printing:

- A.M.S.: (Fraser, W. O., and Henderson, H.): Buying Beef by Grade. For Miscellaneous Publication.
- A.M.S.: Cotton Classing and Market News Services for Organized Groups of Growers. Unnumbered publication.
- S.R.A. 158: Regulations for Warehousemen Storing Broomcorn Under the United States Warehouse Act.
- Zeleny, Lawrence, and Neustadt, M. H.: A rapid Determination of Oil Content in Soybeans and Iodine Number in Soybean Oils. For Technical Bulletin.

ARTICLES EDITED FOR
OUTSIDE PUBLICATION

The following articles were edited during April for use in proceedings or periodicals named:

- Bennett, B. H.: New Consumption Outlets Needed by the Turkey Industry. For Turkey World.
- Clay, Harold J.: Peanut Market Strengthens Following Long Period of Downward Trend. For The Peanut Journal Publishing Co., Suffolk, Va.
- Davidson, W. A.: The Federal Seed Act and Regulations as Applied to the Middle West. Address, meeting of Western Seedmen's Association, Omaha, Nebr., Apr. 27, 1940.
- Hooks, Lance G.: Watching the Markets. Address, Natalia Community Forum, Natalia, Tex., Apr. 30, 1940.
- Hooks, Lance G.: Know Your Markets. Address. LaCoste Community Forum, LaCoste, Tex., May 8, 1940.
- Koenig, Paul L.: Newest Crop Reporting Developments on Fruits and Vegetables. Address, Meeting, Atlantic Division of the National Association of Marketing Officials, Washington, D. C., Apr. 22, 1940.
- Pailthorp, R. R.: How Federal Grades for Fresh Fruits and Vegetables are Being Adapted to Consumers' Needs. Address, Meeting, Atlantic Division of the National Association of Marketing Officials, Washington, D. C., Apr. 22, 1940.
- Rowell, E. J.: Market News by Radio. Address, Meeting, Atlantic Division of the National Association of Marketing Officials, Washington, D. C., Apr. 23, 1940.
- Williams, Paul M.: Federal Standards for Processed Foods and Inspection Services for Bankers. Address, Meeting, American Bankers Association, Hot Springs, Va., Apr. 22, 1940.

- Williams, Paul M.: Standards for Quick Frozen Fruits and Vegetables. For Western Frozen Foods.
- Wright, John W.: New Opportunities Open to Warehousemen in Serving Organized Cotton Improvement Groups. Address, Annual Convention, National Cotton Compress and Cotton Warehouse Association, New Orleans, La., Apr. 29, 1940.
- Wright, John W.: Some Results of Studies of Compression. Address, Annual Convention, National Cotton Compress and Cotton Warehouse Association, New Orleans, La., Apr. 29, 1940.

INSTRUCTIONS, REGULATIONS, RULINGS

CONSOLIDATION OF ENTIRE STATE OF ILLINOIS UNDER
THE JURISDICTION OF THE SEVENTH U. S. CIVIL SERVICE
DISTRICT, EFFECTIVE JULY 1, 1940
Administrative Memorandum No. 227 (signed by Mr. Hughes)

We have just been advised by the Director of Personnel that the Civil Service Commission has decided to incorporate in the Seventh U. S. Civil Service District, with headquarters at Chicago, Illinois, that portion of the State of Illinois which has up to this time been under the jurisdiction of the Ninth District, with headquarters at St. Louis. Therefore, effective July 1, 1940, the southern half of Illinois (comprising the counties of Adams, Alexander, Bond, Brown, Calhoun, Cass, Champaign, Christian, Clark, Clay, Clinton, Coles, Crawford, Cumberland, DeWitt, Douglas, Edgar, Edwards, Effingham, Fayette, Franklin, Fulton, Gallatin, Greene, Hamilton, Hancock, Hardin, Jackson, Jasper, Jefferson, Jersey, Johnson, Lawrence, Logan, McDonough, McLean, Macon, Macoupin, Madison, Marion, Mason, Massac, Menard, Monroe, Montgomery, Morgan, Moultrie, Perry, Piatt, Pike, Pope, Pulaski, Randolph, Richland, Saint Clair, Saline, Sangamon, Schuyler, Scott, Shelby, Tazewell, Union, Vermilion, Wabash, Washington, Wayne, White, and Williamson) which has been under the jurisdiction of the Manager of the Ninth Civil Service District, will come under the jurisdiction of the District Manager at Chicago, Illinois. Under this new arrangement, the entire State of Illinois will be included in the Seventh Civil Service District.

Effective July 1, 1940, activities of the Agricultural Marketing Service in the State of Illinois which previously came within the jurisdiction of the Ninth Civil Service District will secure their certification of eligibles from the Manager of the Seventh Civil Service District at Chicago, Illinois. * * *

ANNUAL AND SICK LEAVE REGULATIONS REVISED

With Administrative Memorandum No. 226 the Business Manager transmits copies of memorandum No. P-79 together with copies of Executive Orders of March 29, 1940, promulgating regulations relating to leave of Government employees in accordance with the new Leave Act of March 2, 1940, which became effective on that date. These regulations supersede previous instructions dealing with the matter of annual and sick leave of Government employees. Copies of the memorandum P-79 and Executive Orders referred to are to be distributed to field offices by the respective Divisions. All leave taken by employees of the Agricultural Marketing Service subsequent to March 1, 1940, will be computed on the basis of the new regulations and leave records in Washington will be adjusted accordingly.

COMPENSATORY LEAVE FOR SATURDAY OVERTIME
ADMINISTRATIVE MEMORANDUM NO. 105, WITH AMENDMENT NO. 1 AS CORRECTED
(Signed by Mr. Hughes)

It will be noted from Administrative Memorandum No. 105 that in a decision of the Acting Comptroller General it was held that an employee who has rendered service on Saturday afternoons may not be excused from duty on compensatory leave for full day periods even though the difference between the amount of compensatory leave and the regular hours of duty is taken on annual leave.

We have just received a copy of a decision of the Acting Comptroller General dated April 18, 1940, in which the Acting Comptroller General makes the following statement:

"In the decision of May 6, 1938, the rule stated in answering negatively question 5 (e)--that compensatory time for overtime work on Saturday in excess of four hours may not be granted on another day 'when no work is performed by the employee but when he has been granted annual leave for the remainder of the day' (quoting from question 5(e)--related only, as stated in your letter, to compensatory time earnings accumulated over a considerable period of time. To carry over such compensatory time and grant it on a day the remainder of which the employee is absent on annual leave, would constitute, in effect, the granting of additional leave and is in contravention of the purpose of the statute. When there is involved an accumulation of compensatory time, the same reasons negative the granting thereof on another day the remainder of which an employee is absent from duty on leave without pay.

"However, when there is not involved an accumulation of compensatory time, but there is involved, as stated in your letter, 'overtime for only one Saturday,' this office concurs in the view stated in your letter that an employee should be permitted to take annual leave (or leave without pay when he has no annual leave to his credit) for the portion of the substitute day not covered by compensatory time. See particularly the proviso to the statute."

From the foregoing, it would appear that the employee who is granted compensatory leave for overtime work performed on one Saturday may take the remainder of the day on annual leave, but this does not apply where there is involved an accumulation of compensatory time, in which event the provisions of Administrative Memorandum No. 105 will still apply.

NEW PROCEDURE FOR HANDLING
DECLARATIONS OF APPOINTMENT

It has been necessary in the past to submit a Declaration of Appointee (Form 124 and 124-b Field) in the case of temporary as well as of permanent and probationary appointments under the Civil Service. Now, according to Personnel Circular No. 89, dated April 11, 1940, these forms are no longer required for temporary appointments. The Commission, nevertheless, has placed upon the

Department the responsibility of seeing that no person receives an appointment in violation of the established requirements, which are as follows:

(1) Citizenship

(2) Members of family in the classified service--persons having two or more members of their family in the service of the United States may not be appointed to temporary positions.

(3) Holding municipal or State office.

(4) Membership in any political party or organization which advocates the overthrow of our constitutional form of Government in the United States.

In order to obtain the necessary information on which to determine the eligibility of temporary appointees it has been necessary for the Personnel Office of AMS to devise a form -- Declaration of Temporary Appointee -- copies of which can be obtained in the respective divisions. Pending further development and experimentation it will not be assigned a regular AMS form number.

This new temporary form of Declaration of Temporary Appointee must be transmitted with the other personnel papers in the usual manner and not to the District Offices of the Civil Service Commission as has been customary with temporary appointments in the field. Divisions have been asked to send their field offices a small supply of these temporary forms for immediate use.

As in the past the usual Civil Service Form 124 or 124-b Field should be transmitted to the District Civil Service Manager in all cases of probational appointment.

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LIVESTOCK, MEATS, AND WOOL MARKET STATISTICS AND RELATED DATA, 1939, compiled under the direction of Edna M. Jordan, assistant agricultural statistician of the Livestock, Meats, and Wool Division. The introduction reads: "This is the seventh edition of a statistical handbook relating to the livestock, meat, and wool industries, which has been compiled in the Bureau of Agricultural Economics and now in Agricultural Marketing Service for the use of economic research specialists, statisticians, agricultural extension workers and others who are interested in studying the economic conditions of these industries. The first edition included statistics for 1933 and earlier years. The favorable recognition given to it encouraged the compilers to prepare an edition at the end of each succeeding calendar year so that the statistics included therein could be brought to date and the publication made more complete for those who make use of it. * * *"

REPORTS AND RELEASES

ADDRESS

HOW FEDERAL GRADES FOR FRESH FRUITS AND VEGETABLES ARE BEING ADAPTED TO CONSUMERS' NEEDS, by R. R. Pailthorp senior marketing specialist, Fruit and Vegetable Division, at the meeting of the National Association of Marketing Officials, Washington, D. C., April 22, 1940.

BULLETIN

BEEF PRODUCTION AND QUALITY AS AFFECTED BY METHOD OF FEEDING SUPPLEMENTS TO STEERS ON GRASS IN THE APPALACHIAN REGION, by W. H. Black, senior animal husbandman, and R. L. Hiner, assistant animal husbandman, Bureau of Animal Industry; L. B. Burk, marketing specialist, Agricultural Marketing Service; Lucy M. Alexander, associate specialist in foods, Bureau of Home Economics, U. S. Department of Agriculture, and C. V. Wilson, associate animal husbandman, West Virginia Agricultural Experiment Station. The introduction reads in part, as follows: "Three years of experimental work, with 2½-year-old steers as reported by Black, Warner, and Wilson * * *, showed rather conclusively that the feeding of grain supplement was advisable for finishing steers on grass. The present study was made at the same station from 1928-29 to 1930-31, inclusive, to determine the relative value of different methods of feeding supplements on grass. Attention was given to feeding costs and to certain characteristics of the slaughter animals, dressed carcasses, and meats. The production results of these experiments are directly applicable to the Appalachian region as a whole, and in fact, to all bluegrass regions. In view of the wide distribution that such beef receives, the results of the study on meat characteristics will probably be of interest throughout a more extensive region."

MARKET SUMMARIES

MAINE POTATOES, 1939-40 SEASON, by S. W. Russell, Presque Isle, Maine; Maine State Department of Agriculture, Division of Markets, cooperating.

MARKETING SALINAS-WATSONVILLE LETTUCE, SUMMARY OF 1939 SEASON, by L. T. Kirby, Sacramento, Calif.; California Department of Agriculture, Bureau of Market News, cooperating.

MARKETING KERN COUNTY EARLY LONG WHITE POTATOES, SUMMARY OF 1939 SEASON, by W. H. Hutto, Sacramento, Calif.; California Department of Agriculture, Bureau of Market News, cooperating.

MARKETING WESTERN NEW YORK CELERY, SUMMARY OF THE 1939 SEASON, by J. C. Keller and A. L. Thomas, Rochester, N. Y.; New York State Department of Agriculture and Markets, cooperating.

PRESS RELEASE

ANNOUNCE REVISED STANDARDS FOR U. S. POTATO GRADES. (May 8.)

FARM FLASHES (radio)

READ LAWN SEED LABEL.

SEED RECORD REQUIREMENTS.

EARLY LAMB SITUATION.

RELEASE TO EXTENSION EDITORS

MARKET RECEIPTS OF 1939 CORN CONTINUE TO SHOW HIGH QUALITY. (To editors in Illinois, Indiana, Iowa, Kansas, Kentucky, Michigan, Minnesota, Missouri, Nebraska, North Dakota, Ohio, South Dakota, Wisconsin.)

S. R. A.

SERVICE AND REGULATORY ANNOUNCEMENTS NO. 151, promulgating standards for potatoes, are now in mimeographed form for distribution. These standards become effective on and after May 15, 1940, and supersede those promulgated August 22, 1936.

STANDARDS

AMENDMENT OF OFFICIAL STANDARDS OF THE UNITED STATES FOR GRADES OF WOOL TOP. This is the first amendment of the AMS to S.R.A. 135 (BAE). It revises the standards for wool top and the regulations thereunder, and includes methods of test for the determination of grade.

REPORTS

TURKEYS, FARM PRODUCTION AND INCOME, 1938-39. In addition to containing the information as indicated by the title, this report gives 10- and 5-year averages for the United States and for geographical divisions, for number, value, disposition, and income, as well as other data.

DAIRY AND POULTRY MARKET STATISTICS, 1939 ANNUAL SUMMARY. This brings together, mostly in the form of monthly averages, the various statistics that appear in the market reports that are issued by the Division of Dairy and Poultry Products currently during the year.

STANDARDS FOR APPEARANCE OF COTTON YARN, by Malcolm E. Campbell, senior cotton technologist, Division of Cotton Marketing. This paper relates to a part of the program of work on cotton quality and standardization research under the leadership of Robert W. Webb, principal cotton technologist of the Division.

FARM PRODUCTION AND INCOME FROM MEAT ANIMALS, by States, 1938-39. Tables in this report cover production and income, 1938 and 1939, for cattle and calves; sheep and lambs; and hogs. The concluding table, also covering production and income, is for the years 1909-39.

FARM PRODUCTION, FARM DISPOSITION, AND VALUE OF PRINCIPAL FIELD CROPS, 1937-39, By States. The foreword to this 60-page mimeograph report reads in part: "The estimates of production shown herein are those of the Crop Reporting Board published in the December Crop Report. The estimates of farm disposition relate to the portion of the production of each crop which has been (or will be) used for the designated purpose. In other words, the data are on a crop-year basis and relate to disposition on the farm where produced. The method of preparing these estimates and data used are described in reports issued, or to be issued, for each crop."

CAR-LOT SHIPMENTS OF FRUITS AND VEGETABLES, By Commodities, States, and Months. These statistics, for the calendar year 1939, include boat shipments reduced to car-lot equivalents. The report is preliminary and subject to revision.

THE WHOLESALE FRUIT AND VEGETABLE MARKETS OF NEW YORK CITY. This is a special unnumbered report issued jointly by the Bureau of Agricultural Economics and the Agricultural Marketing Service. It was prepared by William C. Crow, principal agricultural economist, and W. T. Calhoun, agricultural economist, of BAE, and J. W. Park, agricultural economist, of AMS.

This Department had the assistance and suggestions of representatives of the New York State Department of Agriculture and Markets, the State Agricultural Colleges of New York and New Jersey, the Port of New York Authority, the New York City Department of Markets and Docks, the City Planning Commission, and the Interstate Commerce Commission. Representatives of the railroads and trucking companies, farm leaders, the auction companies, wholesalers, jobbers, and retailers, and the chain stores made available certain data and gave valuable information and suggestions. The foreword reads in part: "This report points out some ways to reduce the cost of distributing fresh fruits and vegetables in New York City. The present bill for getting fresh fruits and vegetables from the city limits to the retail stores in New York or to trucks of out-of-town buyers is about \$42,000,000 a year. This report submits ways of reducing that annual bill by about \$8,500,000."

Books on Marketing
in the Library

Ceylon. Dept. for development of agricultural marketing. Administration report of the Commissioner for development of agricultural marketing for 1938... 13pp. Colombo, Printed at the Ceylon government press, 1939. 280.39 C334 1938

Florida. Dept. of agriculture. State marketing bureau. 1938-39 season annual fruit and vegetable report...by Frank H. Scruggs. 92pp., processed. Jacksonville, Fla., 1939. 280.39 F662A 1938/39

Los Angeles times. Research dept. Los Angeles county market data. 29pp., processed. [Los Angeles] The Los Angeles times, 1939. 280.32 L891
"Compiled for and is available to advertisers and businessmen who have use for a standardized Los Angeles County market map, together with related data assembled by market areas based on recognized permanent census areas which permit correlation of past, present and future data furnished by governmental and private sources."

Michigan. Bureau of agricultural industry. Farm produce storage and regulations of 1939. Michigan Department of agriculture. Elmer A. Beamer, commissioner. 32pp. [Lansing, Mich., 1939] 280.3 M58
Issued by Bureau of agricultural industry. (see p.3)

New Jersey. Dept. of agriculture. Bureau of markets. Annual summary potatoes 1939. 50pp., processed. Trenton, N.J., Feb. 1940. 280.3759 N46 1939

U.S. Congress. Senate. Special committee to investigate the production, transportation, and marketing of wool. Investigation of the production, transportation, and marketing of wool. Hearings... 76th Congress, 3d sess. pursuant to S. Res. 160 (74th Congress) and S. Res. 278 (75th Congress)... Pt. 2, October 23, 24, and 25, 1939... pp. 383-716. Washington, U.S. Govt. print. off., 1940. 280.345 Un3 pt.2
Part 1 was published in 1938.

HERE AND THERE

Mr. Kitchen plans to attend the Thirteenth Annual Convention of the Growers and Shippers Association of Idaho, May 31-June 1, at Sun Valley, Idaho, where he is scheduled to give an address on "The Functions of the Agricultural Marketing Service and Their Relationship to the Fresh Fruit and Vegetable Industry." On June 7, Mr. Kitchen expects to give a talk in connection with the administration of the Packers and Stockyards Act before members of the National Live Stock Exchange in St. Louis, Mo.

William G. Meal, in charge of the Fruit and Vegetable Division, is attending a meeting of the Baltimore Branch of the National League of Wholesale Fresh Fruit and Vegetable Distributors in Baltimore, today, May 15. Mr. Meal will take part in a discussion of promotional activities in connection with the handling of fresh fruits and vegetables in the Baltimore marketing district.

Guy S. Meloy, Division of Cotton Marketing, will attend a meeting of the Oklahoma Cottonseed Crushers Association on May 27 and 28 for the purpose of discussing the work the Department is doing in connection with the grading of cottonseed, in the latest improvements in the methods of procedure for the analysis of cottonseed, and the market news service on that product. From May 29 to 31 he will attend the National Oil Mill Superintendents' Association Convention, to be held in Wharton, Tex.; and on June 10 and 11, a meeting of the Texas Cottonseed Crushers Association, for similar purposes. On June 17 and 18 he will attend the Joint Convention of the North and South Carolina Cottonseed Crushers at Myrtle Beach, S. C., to discuss the program for cottonseed marketing on grade.

Roger F. Hale of the Division of Agricultural Statistics left Washington May 7 for the purpose of conferring with State statisticians of the Division and State marketing officials regarding special problems in connection with the preparation of county estimates of crop and livestock prices for the Bureau of the Census, with special reference to fruit prices. He is also discussing general sampling procedures and development of new techniques for the analysis of reported prices and labor data. Mr. Hale's itinerary includes Virginia, North Carolina, South Carolina, Alabama, Florida, Mississippi, Louisiana, Texas, New Mexico, Arizona, California, Oregon, Washington, Idaho, Utah, Montana, North Dakota, Minnesota, Iowa, and Arkansas.

J. W. Park, Fruit and Vegetable Division, left Washington May 8 for the South, where he is investigating the possibilities of obtaining reports of motortruck shipments and studying reporting methods now being used in certain States. He is visiting most of the Southern States from North Carolina to Texas.

Effective May 15 to and including September 30, the following hours will become effective for all employees of the Department in Washington and those employees at Arlington, Va., and Beltsville, Md., who are working on a 7-hour day: 8:30 a.m. to 4:00 p.m., Monday to Friday, inclusive, and 8:30 a.m. to 12:30 p.m., on Saturday.

Reginald Royston, of the Division of Agricultural Statistics, left Washington May 13 for an extended field trip to the South and West. He is conferring with statisticians in the Division's field offices regarding the program of fruit and truck crop estimates, with special reference to the collection and compilation of data required by the AAA in conjunction with various programs related to the marketing and distribution of fruits and vegetable crops; interviewing key representatives of the fruit and vegetable industry regarding crop statistics; and making field inspections in fruit and truck crop areas. Mr. Royston is visiting the following offices: Montgomery, Ala.; Gulfport, Miss.; Baton Rouge, La.; Austin, Tex.; Las Cruces, N. Mex.; Phoenix, Ariz.; Sacramento, Calif.; Portland, Oreg.; Seattle, Wash.; Boise, Idaho; Salt Lake City, Utah; Denver, Colo.

At the request of J. H. Meek, director of the Division of Markets, Virginia Department of Agriculture, E. W. Baker, Livestock, Meats, and Wool Division, recently spent 2 days in Richmond, Va., assisting the market news staff of Mr. Meek's office in the technique of livestock market reporting and the application of Federal livestock class and grade standards.

Francis L. Gerdes, cotton technologist at the Stoneville, Miss., cotton ginning laboratory, will read a paper entitled, "Cotton Quality Improvement with Particular Reference to Ginning," at a meeting of the Alabama Cotton Ginners' Association in Birmingham, Ala., May 22. He will also present this paper the following day, May 23, at a meeting of the Mississippi Cotton Ginners' Association in Jackson, Miss.

Incident to proposed changes in the U. S. standards for fresh pears, E. E. Conklin left the Chicago inspection office of the Fruit and Vegetable Division on April 28, to spend about 6 weeks in visiting the States of California, Oregon, Washington, and Idaho.

Victor R. Fuchs, Division of Cotton Marketing, will leave on a trip to Cincinnati, Ohio, Dallas, Tex., New Orleans, La., Memphis, Tenn., Jackson, Miss., Atlanta, Ga., Charlotte, N. C., Birmingham, Ala., and other points in the States named, for the purpose of checking the classification work of licensed linters classifiers, and to confer with collaborators who furnish weekly prices and market information on linters, as well as to visit cottonseed crushing mills for the purpose of assisting them in the application and in the use of the standard linters grades.

B. H. Bennett, Division of Agricultural Statistics, has just returned from a trip to Lafayette, Ind., Chicago and Springfield, Ill., Des Moines, Iowa, and Madison, Wis., where he conferred with the statisticians of the Division on the compilation of the 1939 report on the production of manufactured dairy products.

Arthur D. Mason, assistant warehouse examiner of the New Orleans, La., office, Warehouse Division, will attend a meeting of the Rice Millers Association of Arkansas, Louisiana, and Texas, at Galveston, Tex., May 16-18. A number of federally-licensed warehousemen who are storing rice in Arkansas and Louisiana are members of this Association, and many unlicensed members have evidenced an interest in operating under the Warehouse Act. Mr. Mason's attendance at the meeting will afford these men an opportunity to discuss with him the regulations and procedure under the Act.

William Broxton, Division of Agricultural Statistics, will attend a meeting of the North Atlantic Chapter of the Association of Refrigerated Warehouses, American Warehousemen's Association, at Hershey, Pa., May 22. He will discuss informally cold storage reporting and related subjects.

William A. McKenna of the Washington Office, Warehouse Division, is assisting the New Orleans branch office with the inspection of licensed warehouses in Louisiana and Mississippi. He will be in the field until about June 30.

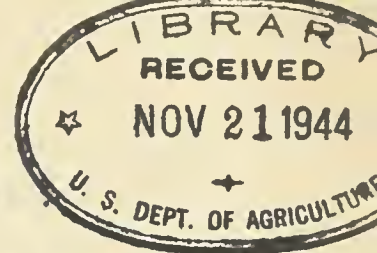
The Processed Foods Standardization and Inspection Section of the Fruit and Vegetable Division is cooperating with the Food and Drug Administration in developing standards for certain canned vegetables under the Food, Drug, and Cosmetic Act. H. S. Slamp, of the Philadelphia office, is making periodic trips between Philadelphia and Washington for the purpose of assisting with this work.

Miss Florena Cleaves left Washington on April 25 for the burial of her father at Houston, Tex. She will remain in Houston until about May 18. Mr. Cleaves died on April 24 at the age of 89. Friends extend their deepest sympathy to Miss Cleaves.

THE WORLD FOOD SUPPLY, A Partial List of References, 1924-1939. This list, compiled by Miss Margaret T. Olcott under the direction of Miss Mary G. Lacy, librarian of BAE, has been released as Agricultural Economics Bibliography No. 82. According to the foreword: "This bibliography is supplementary to World Food Supply; A Selected Bibliography published in June 1925 as Bibliographical Contributions No. 9 of the Library of the U. S. Department of Agriculture. It supersedes two typewritten lists, one entitled World Food Supply, issued February 6, 1929, the other, War and Agriculture, issued November 16, 1937."

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The News



ISSUED SEMI-MONTHLY FOR THE STAFF OF THE AGRICULTURAL MARKETING SERVICE,
UNITED STATES DEPARTMENT OF AGRICULTURE, WASHINGTON, D. C.

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FIELD HEADS OF SEED LABORATORIES TO CONFER ON WORK AND RESPONSIBILITIES

Representatives of the Grain and Seed Division who will be in charge of the Federal-State Seed Laboratories and others who will take part in the administration and enforcement of the Federal Seed Act are being called to Washington the week of June 3 for a conference to outline the duties and responsibilities that they will undertake for the coming year. Arrangements are being negotiated for Federal-State laboratory facilities at Sacramento, Calif.; Corvallis, Oreg.; Fargo, N. Dak.; Columbia, Mo.; La Fayette, Ind.; and Montgomery, Ala. The representatives who will attend the conference will include W. D. Hay, W. R. Crispin, E. R. Clark, and L. N. Allen. In addition, A. D. Harlan of the Atlanta, Ga., office and M. B. Gleason of the Boston, Mass., office will be in attendance.

GRAIN FIELD LABORATORY MEN TO SPEND WEEK IN WASHINGTON

Members of the staffs of the Federal Soft Wheat Laboratory at Wooster, Ohio, and of the Hard Winter Wheat Quality Laboratory at Manhattan, Kans., will spend the week of June 3 in the Washington laboratories of the Grain and Seed Division. The conferees will study and discuss the results accomplished during the past year and will perform various quality tests looking toward the improvement of experimental milling and baking methods. In the group will be Mark A. Barmore, Karl F. Finney, and Max E. McCluggage, of the Manhattan laboratory, and V. H. Morris, C. E. Bode, T. F. Hartsing, and H. K. Hiser, of the Wooster laboratory.

LIVESTOCK MARKET NEWS SERVICE ON MEATS TO BE DISCUSSED IN MEETING

A conference for discussion of market news service on meats is scheduled to be held by the Livestock, Meats, and Wool Division in New York City, June 7-9, inclusive. The primary purpose of the conference is to discuss contemplated revisions in the market news service on meats and ways and means by which that service can be improved. Representatives from the Boston, Philadelphia, Chicago, New York, and Washington offices are scheduled to attend.

The following major topics will be discussed, as well as other minor topics:

1. Proposed revisions in the classification for veal and calf carcasses.
2. Possible revisions in the lamb classification, grade, and weight groupings to conform more closely with commercial trading practices.
3. Uniformity in fresh pork quotations.
4. Clarification of quotations.
5. Rigid adherence to U. S. standards.
6. Inclusion of western dressed Kosher meats in quotations at New York.
7. Comparability of quotations on western and city dressed meats.
8. Veal and lamb grade terms.
9. Market reporting technique and contact with market agencies.
10. Market news dissemination.
11. Revamping the set-up of mimeographed reports.
12. Centralization of distribution of eastern meat trade reports.
13. Meat supply data.
14. Wholesale cuts and provision prices.
15. Discontinuance of retail meat prices.

Representatives from the several offices slated to attend this conference are: Don J. Slater, Ervin R. Jeter, Chicago; Melborne E. Penry, Boston; Charles M. Harris, Philadelphia; D. G. Cummins, C. F. House, J. A. Burgess, and members of the grading force, New York City; W. O. Fraser, E. W. Baker, A. T. Edinger, Washington, D. C. S. R. Newell, assistant to the chief, and Marvin Sandstrom, in charge of the Marketing Information Section, also have been invited to attend the conference.

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COTTON, "A ROYAL PLANT"

National Cotton Week has just been observed---from May 17 through May 25. That's 9 days, but a "week of 9 days" is not too long to focus attention on this major farm crop, to feature cotton and cotton products.

As its contribution to the success of local merchandizing units in calling attention to National Cotton Week, the Division of Cotton Marketing made available a number of cotton bales for display purposes and assisted in the preparation of material for broadcasts.

In recognition of the importance of cotton and its products to the country's welfare and prosperity, the following is submitted, from the pen of Henry W. Grady, an American journalist and orator who died in 1899:

"What a royal plant it is! The world waits in attendance on its growth; the shower that falls whispering on its leaves is heard around the world; the sun that shines on it is tempered by the prayers of all the people; the frost that chills it and the dew that descends from the stars are noted; and the trespass of a little worm upon its green leaf is more to England than the advance of a hostile army on her Asian outposts. It is gold from the instant it puts forth its tiny shoot. Its fiber is current in every bank, and when, loosing its fleece to the sun, it floats a sunny banner that glorifies the fields of the humblest farmer, that man is marshaled under a flag that will compel the allegiance of the world and wring a subsidy from every nation on earth."

PRE-HARVEST WHEAT SURVEY TO START THIS WEEK

The 1940 pre-harvest wheat survey, limited this year to Oklahoma and Kansas, will get under way this week in southwestern Oklahoma. A release to this effect was issued May 31 from the crop reporting offices at Oklahoma City and Topeka. This survey is expected to provide timely information on the test weight, protein content, and other characteristics of the crop at harvest time. The work is being done in cooperation with the State agricultural colleges in the two States and will be completed about July 1.

The methods used will be the same as those employed on the wheat survey last year. Three crews of technical workers will travel through the wheat sections of Oklahoma and Kansas, moving northward just ahead of the harvest season. Representative head samples of wheat will be obtained from carefully measured areas selected at random. The samples will be properly labeled and sent to a central laboratory at the Kansas State Agricultural College, Manhattan, to be tested and analyzed.

"Spot" releases will be issued by the grain market news office of the Agricultural Marketing Service at Kansas City, and by the crop reporting offices at Oklahoma City and Topeka, as soon as sufficient information has been obtained to indicate, by groups of counties, the test weight, protein content, and character of the crop, as compared with the same data for 1939. It is planned to issue about four spot reports for Oklahoma and eight for Kansas. Shortly after results are summarized for each State, a complete report will be issued showing test weight, protein content, and variety, by crop-reporting districts. Bar charts and maps will make the State reports more usable to farmers and to the grain trade.

Miles McPeck, associate agricultural statistician of the Washington office of the Division of Agricultural Statistics, will supervise the field survey work and be in charge of one crew. Floyd E. Davis, of the Iowa Office, will be in charge of the laboratory work at Manhattan. The other two crews will be in charge of E. O. Schlotzhauer, of the Texas office and Kenneth E. Logan of the Kansas office.

AGRICULTURAL RELIEF MEASURES RELATING TO THE RAISING OF FARM PRICES -- 74TH CONGRESS, JANUARY 3, 1935, TO JUNE 20, 1936, is a compilation by Miss Marion E. Wheeler under the direction of Miss Mary G. Lacy, librarian of the Bureau of Agricultural Economics. It has been released by that Bureau as Agricultural Economics Bibliography No. 84. This is the fifth in a series of lists on this subject. The bills here listed have been classified under the major agricultural relief plans which were considered in the Seventy-fourth Congress.

FORT WORTH GRAIN AND SEED SCHOOL A DECIDED SUCCESS

The grain and seed school held at Fort Worth, Tex., early in May was a decided success, according to C. W. Griffin, in charge of the grain supervision office of the Grain and Seed Division in that city. Seventy-five were in attendance, including grain dealers, grain inspectors, and representatives from colleges and other State organizations. W. O. Brackett, president of the Fort Worth Grain and Cotton Exchange, addressed the group at the opening of the school, which was directed by Mr. Griffin. Those in attendance unanimously requested that a similar school be held annually hereafter.

Extension workers who assisted in the work were E. A. Miller, extension agronomist, A. & M. College, who spoke on smut control in small grains; Dr. F. L. Thomas and Dr. R. C. Cotton, who discussed weevil control; Dr. E. P. Humbert who explained the Federal Seed Act; and R. C. Potts (Texas extension agronomist) who led the round table discussion. J. P. McCollum, Federal grain supervisor at Fort Worth, demonstrated the proper method of sampling grain and the use of grain-grading equipment. P. R. Pearce, grain inspector at Fort Worth, discussed methods and procedure in seed analysis.

Grain-grading schools arranged by Willis B. Combs, of the Extension Service, in cooperation with the Grain and Seed Division, will be held in Missouri from June 2 to 5. Federal grain supervisors from the Kansas City office will assist in the conduct of the schools at Carrollton and Springfield, the St. Joseph supervisor at St. Joseph, and a supervisor from the St. Louis office at St. Charles, Mo.

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DAIRY AND POULTRY GRADING WORK SHOWED GENERAL INCREASE LAST YEAR

Statistics covering the grading services for butter, eggs, poultry, and cheese, for the year ended December 31, 1939, indicate the following:

1. A decrease in the total quantity of butter graded.
2. An increase in the quantity of butter certified for packaging under certificates of quality and in the number of firms using certificates of quality.
3. An increase in the total dozens of eggs graded and in the number of firms using certificates of quality and grade labels on eggs.
4. The total pounds of poultry graded was increased very materially by the big increase in turkeys graded.
5. The quantity of poultry inspected for condition and wholesomeness showed an increase approximately 40 percent.

Total quantities graded for each commodity for the year were: Butter, 271,339,115 pounds; Eggs, 39,990,270 dozens; Poultry, 45,223,453 pounds; Cheese, 5,514,528 pounds.

APPEAL FOR RED CROSS FUNDS
TO HELP THE WAR SUFFERERS

An appeal for funds is being made by the District of Columbia Chapter of the Red Cross "to lessen," as Acting Secretary Hill of the Department puts it, "the appalling suffering which exists in so much of the world today." The campaign in the Department is now under way. Keymen to receive collections will be designated for each of the divisions in AMS; Miss Mayme C. Parker will act as chairman for the Service as a whole.

In his memorandum of May 21 in this connection to chiefs of bureaus and offices, Acting Secretary Hill quotes the President's proclamation to the press as follows:

"The American Red Cross has issued an appeal for a war-relief fund of at least \$10,000,000.

"I urge all Americans who have a feeling of deep sympathy for the peoples of those unfortunate countries who today have been added to the long list of those who are suffering the horrors of invasion and aerial bombardment, to respond quickly and generously to this appeal.

"The American Red Cross, our official national volunteer relief agency, is efficiently organized to answer such emergency calls. It is, therefore, the logical agency through which our citizens can express their compassion for the innocent victims of the wars that rage overseas. I am confident we will not fail them."

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COTTON CLASSING AND MARKET
NEWS SERVICES COMMENDED

Several letters of commendation have been received by the Division of Cotton Marketing regarding the classing and market news services rendered to individual farmers. C. Marvin K. Keefer, Secretary-Treasurer of the Roundup Cooperative Gin of Anton, Tex., writes, in part, "To me alone it has amounted to a large saving and I hope it is continued indefinitely." B. D. Tedlock of R. F. D. 3, Emory, Tex., writes: "Your cotton price report saved me money on 6 bales of pool cotton. I was offered 15 cents a bale here (more than the advance) and I showed the cotton market price was 2.50 per bale on grade and staple I held and I got 2.50 a bale so you see it saved me money. Thanking you for your service."

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POETRY IN MARKET NEWS BROADCASTS?

"I enjoy the National Farm and Home Hour very much," recently wrote an ardent listener to these daily broadcasts. The writer continued saying, "I love hearing that 'lambs were active' - I always think of them skipping about the pasture - and I always wonder if the announcer will some time forget and say, 'Butter was strong,' instead of 'Butter was firm.'"

GENEROUS RESPONSE TO INQUIRY AS
TO DESIRE FOR RADIO MARKET REPORT

A change in the schedule of several network commercial programs recently threatened the discontinuance of the midday market report presented over KGO, San Francisco. This market report had been on the air for several years and presented information in considerable detail covering fruits, vegetables, livestock, and dairy and poultry products on the San Francisco market. To tell you why this market news program was not discontinued, we quote from a recent release issued by Station KGO:

"The farmers are still faithful to their KGO, the only San Francisco Bay District station which makes it a point to give them daily programs slanted directly at their needs.

"* * * we asked listeners if they really wanted this program of market prices continued. If so, we would shift to a new time."

The responses to the Station's inquiry urged the continuance of these programs. They came from 36 counties in California and 2 in Nevada. Past experience makes it evident that the 286 letters and cards asking that the program be continued, must represent the opinion of several hundred times that many farmers. The territory from which this mail originated was far more extensive than that claimed in KGO's daytime primary coverage area. The AMS market news men and the radio officials in San Francisco evidently were more than gratified with the results of the inquiry, with the number of letters received in response, and with the coverage indicated. This is another example of the effective dissemination of market news which radio provides.

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EGG GRADERS TO BE
TRAINED AT ST. PAUL

An egg grading school will be held in St. Paul during the week of June 3, by Henry G. F. Hamann of the Chicago office of the Division of Dairy and Poultry Products. Interested organizations in Minnesota have requested such a school. It will follow the same lines as a number of schools previously held in other States, and will have for its purpose the training of egg graders, particularly of graders whose services may be available to grade eggs purchased by the Federal Surplus Commodities Corporation.

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STATISTICS RELATIVE TO THE DAIRY INDUSTRY, NEW YORK STATE, 1939, PART II, a mimeographed summary, has just been released by the Federal-State Agricultural Statistical Service at Albany, N. Y. R. L. Gillett, senior agricultural statistician in charge of the Albany office, reports that he has available a limited supply of this summary and of PART I thereof, which was released in April, to supply individual requests.

HEALTH AND SAFETY ADVICE TO BE
FURNISHED GOVERNMENT EMPLOYEES

A conference of editors of Government house organs, sponsored by the Subcommittee on Safety Training of the Federal Interdepartmental Safety Council, was held in the Government Auditorium, May 22, to consider the advisability of including in such publications articles that deal with the health and safety of employees. Winston B. Stephens, chairman of the subcommittee, opened the conference, but had to leave immediately for another official appointment. Raymond R. Zimmerman of the Council of Personnel Administration then presided. Representatives of several agencies spoke. Of these was William Cameron, secretary of the Interdepartmental Safety Council, who said among other things, that a recent study of 10,000 accident cases revealed that 20 percent were from mechanical causes, 20 percent were the result of carelessness, and 60 percent were a combination of both causes.

The consensus was that the publishing of articles of this nature would be a useful function of Government house organs. Dr. Mayhew Derryberry of the Public Health Service stated that that Service would prepare for release by the subcommittee to editors, brief statements, relating to health and safety of timely interest. The first of these -- on the subject of "Ticks and Spotted Fever" -- was distributed at the conference, since this is the season this problem is prevalent. The article is quoted below for the information of the AMS staff.

Ticks and Spotted Fever

Each spring and summer, millions of ticks swarm over the grasses and low bushes and trees of woods, fields, vacant lots, and even home lawns in the eastern parts of the United States. The "dog tick" is familiar to most people in and around Washington. This is the insect which carries the Rocky Mountain spotted fever infection. Some parts of the country are more heavily infected than others but even in the most heavily infected areas, like Montana, only about one tick in three hundred is infected.

Rocky Mountain spotted fever is transmitted to human beings by the bite of an infected tick. The ticks hibernate and come out in the spring and summer where they feed on the blood of animals. They are equipped with organs which enable them to detect a nearby "host" -- human or other animal -- and will go to a great deal of trouble to obtain a meal of blood. While engorging themselves, they pass the Rocky Mountain spotted fever infection into the blood stream of the "host."

The best way to prevent Rocky Mountain spotted fever is to keep a careful lookout for ticks on the clothing and body, and remove them before they can do any damage. The tick can only feed and transmit the disease by attaching itself to the skin, in such a way that it is hard to remove. The head may even be embedded in the skin. The tick most commonly attaches itself to the hairy parts of the body to feed. So if you find a loose tick crawling on your clothing or your body, even if it is an infected tick (one to three hundred chances it isn't) it has probably done no harm. This is a signal, however, to look for others.

If the tick is stuck, it is probably feeding or has fed already. It should be removed with a small forceps, a piece of cotton or paper rather than with your fingers, since it may be an infected tick and the infected blood may get on your hands. Do not crush the tick when you remove it. Burn it in a saucer or old can. If the tick has already bitten you, paint the tick bite with an antiseptic such as iodine, and wash your hands and the forceps thoroughly, then wipe them off with alcohol.

During the tick season, campers, fishermen, picknickers, and children playing in uncleared land should have a tick inspection at least once a day. Remove all the clothing and make a careful search, paying particular attention to the back of the neck above the hairline and under the arms. Ticks usually are found on these hairy parts of the body. If there is an animal pet in the family, it too should be searched for ticks, and it should be dusted with Derris powder.

Remember, every tick bite does not mean that a case of Rocky Mountain spotted fever will follow. Ordinarily, an infected tick must have fed from 6 to 8 hours or more in order to infect an individual. For this reason, prompt search for ticks, their removal before they have attached themselves to feed, or very soon after feeding (two to four hours) greatly reduces the chances of infection.

The United States Public Health Service has discovered and developed a vaccine which is valuable in the prevention of Rocky Mountain spotted fever. Vaccination is most frequently requested by persons who are going for extensive trips, into tick-infested areas. It must be given at least 10 days before exposure to ticks, since it is not certain that it has value after the tick has bitten. The Public Health Service distributes the vaccine free of charge to private physicians and health departments. Persons who wish to be vaccinated should request the vaccine from their family physician or local health officer. It is probably unnecessary for Washington people to be vaccinated unless they are going on an extended camping trip. Tick inspection every day is your best spotted fever protection.

(Note: If you want to learn more about ticks and Rocky Mountain fever, write the U. S. Public Health Service, Washington, D. C., for the free leaflet, "Spotted Fever.")

INSTRUCTIONS, REGULATIONS, RULINGS

PERSONNEL SECTION TO HANDLE
AMS RETIREMENT MATTERS

All retirement matters for the AMS, formerly handled in the Department Office of Personnel, are now placed in the Personnel Section of the AMS. Mrs. B. P. Ashton is immediately responsible for this work, and all questions pertaining to retirement procedure should be taken up with her. She is located in room 2613; her telephone branch number is 4510.

All fiscal matters relating to retirement deductions and the maintenance of Form 2806 will continue to be handled in the payroll unit of the Section of Budget and Accounts. They will be under C. H. Mace, who can be reached in room 2628, branch 5462.

PER DIEM ALLOWANCES

ADMINISTRATIVE MEMORANDUM NO. 141 (Revised), (Signed by Mr. Hughes)

Effective July 1, 1940, and continuing until revoked, the following per diem rates will be established for application to all units of the Agricultural Marketing Service and supersede all rates previously in effect.

(1) Washington Employees

All travel out of Washington shall be on the basis of \$5.00 per day en route and \$5.00 per day for the first 30 days at any one place at any one time; \$4.50 for the second 30 days; \$4.00 for the third 30 days; and \$3.00 for the next 30 days at any one place at any one time. No per diem will be allowed for a period in excess of 120 days at any one place at any one time except by special authority obtained from the Administrative office.

(2) Regional Supervisors

Regional supervisors stationed at field offices will be allowed the same rate and graduated scale of per diem granted to Washington employees, when traveling outside of their immediate districts. Regional supervisors are defined to be employees in charge of or located at field offices whose travel duties are of a supervisory nature entailing travel outside their districts. This will also apply to their assistants when designated by them to perform similar duties and travel. Where the travel is confined within the limits of the district in which the regional office is located the per diem rate will be that indicated for regular field employees.

In order that the fiscal office may properly audit the accounts of regional supervisors and their assistants when traveling on a Washington rate of per diem it is requested that each Division furnish to this office a new chart showing the extent and boundaries of each of the major districts as referred to herein, if any changes have been made in the charts previously submitted.

(3) Field Employees

Per diem rates authorized for field employees will be on the basis of \$4.50 per day while en route and for the first 30 days at any one place at any one time; \$4.00 for the second 30 days \$3.50 for the third 30 days; and \$3.00 for the following 30 days at any one place at any one time. Per diem will not be allowed beyond 120 days at any one place at any one time except by special authority obtained from the Administrative office.

Field employees reporting to Washington, D. C., on temporary assignments will be allowed a per diem rate of \$5.00 per day for the first 30 days in Washington, graduating thereafter as follows: \$4.50 for the second 30 days; \$4.00 for the third 30 days; and \$3.00 per day for the next 30 days. No per diem will be allowed in excess of 120 days.

Exception Applicable to All Employees

The per diem rate for New York City and San Francisco, for the duration of the 1940 World's Fairs, will be \$5.00 per day to all employees, both field and Washington, during assignments to those cities for periods not in excess of 120 days. For any necessary modification or changes in the rates prescribed herein to cover special assignments, Division Leaders will obtain proper prior clearance from the Business Manager.

It is requested that letters of authorization covering travel to be performed in the coming fiscal year be prepared and submitted to this office as soon as possible, in accordance with procedure established in Administrative Memorandum No. 217, in order that encumbrances may be established and funds made available for the fiscal year 1941.

REPORTS AND RELEASES

MARKET SUMMARIES

MARKETING NORTHWEST CHERRIES 1939, by L. S. Fenn and L. B. Gerry, Seattle, Wash.

MARKETING WESTERN AND CENTRAL NEW YORK CABBAGE, Summary of the 1939-40 Season, by H. H. Duncan and A. L. Thomas, Rochester, N. Y.; New York State Department of Agriculture and Markets, Bureau of Markets, cooperating.

PRELIMINARY REVIEW OF THE MARKETING OF THE LAREDO DISTRICT ONION CROP, INCLUDING SOME INFORMATION ON THE COASTAL BEND AND WILSON-KARENS DISTRICTS, by Paul A. Nicholson, Laredo, Tex.

MARKETING TEXAS CABBAGE, 1939-40 Season, by R. E. Winfrey, Weslaco, Tex.; Texas State Department of Agriculture, Markets and Warehouse Division, cooperating.

PRESS RELEASES

"ELECTRIC EYE" MEASURES PROTEIN IN WHEAT FLOUR. (May 23.)

SPRING PIG CROP REPORT SCHEDULED FOR JUNE 27. (May 24.)

WHEAT SURVEY TO START NEXT WEEK IN OKLAHOMA (May 31 - released from Oklahoma City and Topeka).

FARM FLASHES (radio)

EARLY LAMBS.

SEED RECORD REQUIREMENTS.

NEW STYLE SEED PACKAGE.

TIME TO MAKE HAY.

TIME TO ASK FOR FREE CLASSING.

RELEASES TO EXTENSION EDITORS

BUTTER FLAVOR DEPENDS UPON HIGH QUALITY MILK AND CREAM. (To editors in 12 States.)

EARLY MORNING NEWS OF PRODUCE MARKETS BROADCAST BY RADIO. (To editors in North Atlantic and South Atlantic States.)

RADIO DIRECTORY

MARKET NEWS BROADCASTS. This 1940 directory, according to the foreword, "is to provide a guide for farmers, agricultural workers, and others as to where, when, and what agricultural market information is available by radio. * * * To obtain the information carried in this issue * * * questionnaires were sent to 785 radio stations. Returns were received from 654. Of this number 387 reported that they were presenting broadcasts of local or regional agricultural market news. Some stations not now broadcasting market reports expressed their desire to carry such information. * * *"

REPORTS

FARM PRODUCTION AND INCOME, CHICKENS AND EGGS, 1938-39, Chickens on Farms January 1, 1939-40, by States. This 20-page mimeographed report contains the following tables by geographic divisions: Chickens: Number on Farms January 1, 1939-40; Chickens: Farm Production, Disposition, and Income, 1938-39; Eggs: Farm Production, Disposition, and Income, 1938-49; Per Capita Production and Consumption of Chickens and Eggs, 1938-39; Chickens: Average Weight Per Bird Sold, 1929-39. Tables by States also are included as follows: Chickens: Number on Farms January 1, 1939-40; Chickens: Farm Production, Disposition, and Income, 1938-39; Eggs: Farm Production, Disposition, and Income, 1938-39; Chickens: Average Weight Per Bird Sold, 1929-39.

SPINNING AND FIBER PROPERTIES OF SIX AMERICAN UPLAND COTTONS GROWN AT STONEVILLE, MISS., CROP OF 1939, by Malcolm E. Campbell, senior cotton technologist, and Roland L. Lee, Jr., associate cotton technologist. The tests on which this publication reports were conducted at College Station, Tex., in cooperation with the Agricultural and Mechanical College of Texas and the Bureau of Plant Industry, by R. L. Lee, Jr., and staff of the Agricultural Marketing Service, under the general direction of M. E. Campbell. The study is a part of the program of cotton quality and standardization under the leadership of R. W. Webb, principal cotton technologist.

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Books on Marketing
in the Library

Chown, W.F. and Hopper, W.C. The wholesale marketing of fresh fruits and vegetables in the city of Toronto... 58pp. Ottawa, Canada, Pub. by authority of the Hon. J.G. Gardiner, Minister of agriculture [1940] (Canada. Dept. of agriculture. Technical bulletin no. 23) 7 C16T no.23 "Publication 673."

Issued by Dominion of Canada. Department of agriculture. Marketing service. Economics division.

Commodities research bureau, inc. Commodities in industry. The 1940 commodity year book. 708pp. New York, N. Y., Commodity research bureau, bureau, inc. [1940] 286.8 C7392 1940

Address of Commodity research bureau, inc. is 82 Beaver st., New York.

"First are presented original feature studies, which analyze such subjects as war and its effect on commodity prices, production and distribution; the threat of plastics and synthetics as competitors of basic commodities, and other topics.

"The 75 commodities covered individually in this volume, are presented alphabetically with a separate chapter devoted to each commodity. Each section contains a description of processing; a review of 1939, and the vital statistics and prices in chart and tabular form." - Introduction.

National association of marketing officials. Future state marketing programs. Factors to be emphasized in the marketing of vegetables and fruits. Proceedings of the twenty-first annual meeting, November 1939, Jacksonville, Fla. Warren W. Oley, Secretary-treasurer, Trenton, New Jersey. 78pp. [n.p., 1940] 280.39 N213P 21st, 1939

Partial contents: Vegetable marketing programs from a Tennessee viewpoint, by N. S. Nichols, pp. 15-16; Ohio's director reviews vegetable marketing problems, by W. Dale Hilbish, pp. 16-18; Grading and packaging, by J. H. Meek, pp. 18-19; New Jersey's six-point marketing program, by Warren W. Oley, pp. 19-22; Trends in vegetable marketing, by C. M. White, pp. 22-24; A future marketing program for fruit, by S. W. Hiatt, pp. 28-29; The North Carolina viewpoint, by R.B. Etheridge, pp. 29-32; Distribution and sale of agricultural products, by Glenn W. Davis, pp. 32-35; Marketing programs in Vermont, by H. A. Dwinell, pp. 35-37; Vital factors at terminal markets in the marketing of citrus fruits, by C. B. Denman, pp. 44-50; Vital factors at country points in the marketing of vegetables, by C. V. Noble, pp. 51-54; The distribution and marketing of fruits and vegetables in terminal markets, by J. R. Van Arnum, pp. 54-62; Federal-State relationships, by C. W. Kitchen, pp. 63-64; Cooperation of the Extension Service and State bureaus of markets in marketing work, by William C. Ockey, pp. 65-71; Cooperation of the AAA with State bureaus of markets, by S. R. Smith, pp. 71-74.

HERE AND THERE

Richard C. Ross, agricultural statistician at Boise, Idaho, and Walter A. Hilgeson, associate marketing specialist of the Fruit and Vegetable Division at Portland Oreg., will participate in discussions following the address to be given by Mr. Kitchen at the Thirteenth Annual Convention of the Growers and Shippers Association of Idaho, Sun Valley, Idaho, May 31-June 1, on "The Functions of the Agricultural Marketing Service and Their Relationship to the Fresh Fruit and Vegetable Industry."

Charles E. Gage, in charge of the Tobacco Division, recently returned from a trip by automobile through Ohio, Indiana, and Missouri, where he gathered information for completing a revision of the official map of the tobacco-growing districts in these States, and to Kentucky and Tennessee, where he conferred with supervisors on personnel matters and on plans for the ensuing marketing season. The possibility of tobacco demonstration work, inspection, and market news services in the neighborhood of Missouri's only tobacco market, Weston, was also investigated.

W. B. Lanham of the Division of Cotton Marketing returned on May 20 from a field trip to offices in Georgia and Alabama. Together with Joe H. McLure of the Atlanta office, he attended a conference of agricultural extension workers at Auburn, Alabama. J. C. Lowery of the Alabama Agricultural Extension Service reports evidence of increased interest in our classing work for the coming season.

Dr. Howard D. Dozier, senior economist, Packers and Stockyards Division, left Washington May 26 for a 10-day trip on which he will visit the markets at Chicago, Omaha, Kansas City, Fort Worth, and St. Louis, in the interest of the enforcement of the Packers and Stockyards Act.

F. G. Robb, Fruit and Vegetable Division, left Washington, May 28, for Atlanta, Ga., to confer with supervising inspectors of the Division and with railroad officials in regard to shipping point certification of watermelons for the carriers.

E. O. Pollock of the Grain and Seed Division made a recent field trip in connection with the Division's work at Chicago, Ill.; Kansas City and Columbia, Mo.; Manhattan, Kans.; and Minneapolis, Minn.

W. A. Davidson, Grain and Seed Division, will return to Washington in a few days after an extended trip covering several of the Middle Western and Pacific Coast States. During the course of his trip Mr. Davidson addressed the annual meeting of the Pacific States Seedmen's Association at Santa Catalina, Calif., on the subject of the Federal Seed Act.

Russell P. Handy, agent in the Raleigh, N. C., office of the Division of Agricultural Statistics, spent the period May 20-24 conferring with members of the Washington staff on the method of handling statistics of truck and canning crops. Mr. Handy, accompanied Frank Parker, statistician in

charge of the North Carolina office of the Division, who served on the May Cotton Board. They returned to North Carolina via the commercial truck crop areas of the Eastern Shore of Maryland and Virginia, and of North Carolina.

James R. Kennedy, in charge of the Dallas office of the Division of Cotton Marketing, was a visitor in the Washington office on May 23. Mr. Kennedy is spending a part of his period of annual leave in the city.

Samuel J. Gilbert, agricultural statistician in charge of the Topeka, Kans., office of the Division of Agricultural Statistics, will discuss "The Ways and Wherefores of Price Data as Applied to Poultry and Eggs" at a meeting of the Kansas Poultry and Egg Shippers Association in Hutchinson, Kans., June 11.

Dallas I. McGehee of the Division of Cotton Marketing has been in the New Orleans cotton market area for the last 3 weeks in search of cotton for use in preparing official cotton standards.

F. J. Graham, assistant agricultural statistician in the Madison, Wis., office of the Division of Agricultural Statistics, assisted with the preparation of the May 15 price report, which was released on May 29.

Paul McCormick, Jr., district supervisor, Packers and Stockyards Division, North Portland, Oreg., and C. E. Jones, district supervisor, National Stock Yards, Ill., each spent a week in the Washington office during May conferring with administrative officials on matters relating to the enforcement of the Act.

The Division of Cotton Marketing reports that applications for the free classing and market news services are beginning to come in from cotton-improvement groups of growers. More than 50 applications have already been received from organized groups in Texas alone. The closing date for receipt of applications from the States of South Carolina, Georgia, Florida, Mississippi, Arkansas, and Louisiana, and for that portion of Texas east of the 100th meridian is August 1; and for the rest of the Cotton Belt, August 15.

Thorland R. Hall, Division of Agricultural Statistics, will begin a 2-week field trip, starting June 7. He plans to visit points in Virginia, North Carolina, South Carolina, and Georgia, for the purpose of obtaining information needed by the AAA in connection with marketing agreements and surplus purchases. He will also interview growers, dealers, and processors of commercial truck crops, in order to obtain supplemental data necessary for detailed and comprehensive estimates of acreage and production, with special attention to utilization of production, as between fresh shipment, freezing, and other processing. Mr. Hall will visit the branch offices of the Division in the States he covers.

Mrs. Edith D. Platt is the new helper in the Division of Cotton Marketing assigned to the compilation of cottonseed statistics. Mrs. Platt was formerly engaged in fertilizer research at the Arlington Farms.

E. F. Buffington, a member of the Cotton Appeal Board of Review Examiners, spent several days recently in New York, where he assisted the Customs Service and the Department of Justice in a case involving the dutiable status of certain imported cotton.

James Christensen, district supervisor, in charge of the Packers and Stockyards Division at Denver, Colo., retired from the service on April 30, 1940. He had been with the Packers and Stockyards Administration since September 16, 1921, and had been located at Denver since January 26, 1922. Mr. Christensen has been a valuable employee and his services will be greatly missed. His many friends wish for him full enjoyment of his leisure, well earned during so many years of useful work. Jesse L. Shabram has been transferred from Kansas City to Denver where he will be in charge of the work of the Packers and Stockyards Division in the Denver district.

V. H. Nicholson, assistant marketing specialist of the Fruit and Vegetable Division, resigned effective May 20 in order to continue graduate work in the marketing of fruits and vegetables at Cornell University. He has been attending the University since last fall. Mr. Nicholson has been a member of the Division's market news service since June 1928.

L. M. Davis, Division of Dairy and Poultry Products, will be in Richmond, Va., during a part of the first week of June to assist the Virginia Division of Markets with plans for improving the Federal-State market news service on dairy and poultry products.

J. E. Barr, Grain and Seed Division, has returned to Washington after visiting a number of the Division's field offices in connection with the soybean inspection work.

Charles S. Shaw, a member of the staff of the U. S. Cotton Ginning Laboratory, located at Stoneville, Miss., is in Washington for the next several weeks. Mr. Shaw is working on an assignment in connection with analysis of field data obtained in studies of compression of cotton bales.

Dr. Lawrence Zeleny, H. B. Dixon, and S. R. Snider, Grain and Seed Division, attended the annual meeting of the American Association of Cereal Chemists in New York City, May 22 to 25. Dr. Zeleny presented a paper entitled, "A Simple Photometric Method for Determining the Protein Content of Wheat Flour." Messrs. Dixon and Snider, a paper on "The Reliability of an Automatic Kernel Counter for 1,000 Kernel-Weight Determinations."

H. F. Bryant and G. S. Ray, agricultural statisticians in charge of the Kentucky and Ohio offices, respectively, Division of Agricultural Statistics, will serve on the Crop Reporting Board in connection with the General Crop Report to be released on June 10, at 3:00 p.m. Mr. Bryant will report to Washington on June 3 to assist with the preparation of the annual revisions of the tobacco crop, which revisions will be included in the June report.

Arthur J. Watson, of the El Paso field office of the Division of Cotton Marketing, is spending the months of May and June in the Washington office, where he is assisting with an analysis of marketing research data.

The fruit and vegetable inspection office at Omaha, Nebr., has been closed and will not be reopened in the fall. R. M. Ferguson, who has been stationed at Omaha, will be transferred to the Kansas City inspection office on or about June 15.

In order to provide adequate quarters for the expanding activities of the Atlanta office of the Division of Cotton Marketing, it has been necessary to move that office from the Post Office Building. Additional rented space elsewhere in the city has been relinquished and the work of the Division is now consolidated in the Lullwater Building at 441 West Peachtree Street. Mail intended for the Atlanta office should be addressed to room 601 of the Lullwater Building.

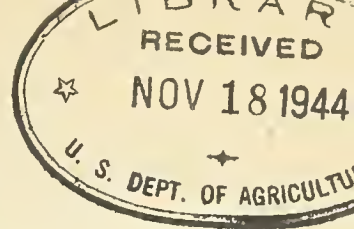
Arthur T. Edinger, Livestock, Meats, and Wool Division, will attend a Retail Meat Dealers School in Ithaca, N. Y., June 10 and 11, and demonstrate market classes and grades of meats and inform those in attendance of the methods of pricing and merchandising.

Miss Irene House, secretary of the Board of Supervising Cotton Examiners, Memphis, Tenn., is a visitor in Washington this week.

Bids have been invited by AMS for the installation of artificial daylight units in various field classing offices of the Division of Cotton Marketing, and it is hoped that these units can be installed and ready for use as a supplementary classing facility well in advance of the opening of the cotton-ginning season for this year's crop.

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The News



ISSUED SEMI-MONTHLY FOR THE STAFF OF THE AGRICULTURAL MARKETING SERVICE,
UNITED STATES DEPARTMENT OF AGRICULTURE, WASHINGTON, D. C.

June 15, 1940

Vol. 2, No. 12

STATION WBT RECORDS DEPARTMENT ACTIVITIES

Station WBT of the Columbia Broadcasting System, at Charlotte, N. C., will broadcast during coming weeks a series of recordings that tell of the work of the Department of Agriculture. To record this series temporary equipment was installed in the broadcasting studio of the Department, room 414, Administration Building.



R. W. Webb
and
J. W. Wright
interviewed
by
Grady Cole



W. O. Fraser and Grady Cole
putting it on the record

In all, eighteen 15-minute recordings were made. Six of these deal with the work of the Agricultural Marketing Service. Those from the Service who were interviewed, together with the

subjects discussed were:

- C. H. Robinson - Work under the Smith-Doxey Act
- R. W. Webb and J. W. Wright - Our services to cotton farmers, dealers, and ginnerers
- W. F. Callander - Providing farmers with adequate, accurate, and timely crop and livestock information
- W. O. Fraser - Livestock market reporting, standardization, and grading
- C. E. Gage - Tobacco inspection and market news
- W. G. Meal - Fruit and Vegetable research and service activities and regulatory work

These 15-minute recordings, which will be used during evening broadcasts over WBT, provide an excellent opportunity better to acquaint a large number of people with our work.

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SEVERAL CHANGES IN PERSONNEL TAKE PLACE IN BOARDS OF COTTON EXAMINERS

The following changes have recently taken place in the personnel of the Boards of Cotton Examiners:

T. Frank Smith, who for a number of years was in the Agricultural Marketing Service as senior specialist in cotton classing, and more recently in the work of the Commodity Credit Corporation, has now returned to the Service as Chairman of the Board of Cotton Examiners at Mobile, Ala. Mr. Smith and J. G. Martin will now constitute the Mobile Board.

Bryden M. Pease, a member of the Board of Cotton Examiners at New Orleans, La., has recently resigned to engage in private enterprise.

Joseph M. Byrnes has been designated as Chairman of the Board of Cotton Examiners at New Orleans, La., of which D. C. Griffith will also be a member. Mr. Byrnes has for a number of years served as a member of the cotton appeal board of the final review committee in the cotton standardization laboratories in Washington. M. F. Stiles, who has served on the New Orleans Board until recently, will now be a member of the Board of Cotton Examiners in Austin, Tex.

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The conference of the Livestock, Meats, and Wool Division pertaining to market news service, which was held in New York City June 7-9, is regarded as a distinct success. It was attended by three Washington members of the division, representatives from the Boston, Chicago, Philadelphia, and New York offices, and by Mr. Newell and Mr. Sandstrom, all of whom are well satisfied with the interest displayed and the work accomplished.

PUBLIC HEARING UNDER FEDERAL
SEED ACT SCHEDULED FOR JULY 1

A proposal that the importation of mixtures of white and suckling clover seed be approved under the Federal Seed Act will be given a public hearing July 1, 1940, at 10 A.M., in Room 2905, South Building, U. S. Department of Agriculture, Washington, D. C. In making the announcement, Secretary Wallace has named Edward J. Murphy of the Agricultural Marketing Service as the presiding officer to act for the Secretary.

Under the Federal Seed Act the importation of adulterated agricultural or vegetable seeds is prohibited. Adulterated seeds are defined as those that contain more than 5 percent by weight of seed or seeds of another kind or kinds similar in appearance. As a result of these regulations suckling clover containing over 5 percent of white clover, or white clover containing over 5 percent of suckling clover may not be imported. Should the proposed order be finally approved the importation of mixtures of these seeds would be allowed.

All persons are invited to attend this hearing and offer, either orally or in writing, comments or suggestions with respect to the proposed order. Any relevant comment that cannot be made or presented in person at the hearing may be transmitted by mail, addressed to the Chief of the Agricultural Marketing Service, U. S. Department of Agriculture, Washington, D. C., and will be considered if received on or before July 1, 1940.

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DI FU YU RETURNS TO CHINA

Di Fu Yu said goodbye last week to his many friends in the Division of Cotton Marketing and will sail from San Francisco early this week on the President Taft -- ultimate destination Chungking, China.

Mr. Di is a "technical expert" on cotton in the employment of the Chinese National Government. He has been in the United States during the past 4 years studying all phases of cotton production and marketing. Much of his time was spent in Washington where he was permitted to study the functioning of various Government activities having to do with cotton classing and marketing and to use the facilities of the "cotton" library.

While in the United States, Mr. Di also traveled extensively, particularly in the Cotton Belt, and attended the Texas A. & M. College where he took courses relating to cotton.

Mr. Di is an able scholar and a practical "cotton man" of no little ability. He passed the examination in cotton classing given by the Service with a creditable mark, although he is not eligible to become a licensed cotton classer in the United States.

The members of the staff of the Cotton Division found Mr. Di to be a delightful guest, with a ready wit that soon adapted itself to American customs.

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GRAIN AND SEED STAFF TO ATTEND SEED MEETINGS

Several members of the Grain and Seed Division will attend a number of meetings of seed groups scheduled for the latter part of the month. W. A. Davidson and L. N. Allen will address a meeting of the Southern Seedsmen's Association at Montgomery, Ala., June 21, on the subject of the Federal Seed Act. Mr. Davidson will also meet with the American Seed Trade Association at Chicago during the period June 24 to 27.

Other members of the Division, in addition to Mr. Davidson, will be present at the annual meeting of the Association of Official Seed Analysts of North America at Auburn, Ala., June 18 to 21, including W. C. Pfaender, Mrs. Vera C. Drake, and Miss Harriet Cull, of the Washington staff; L. N. Allen of the Montgomery, Ala., office, and Mrs. Louise A. Kanipe of the Corvallis, Oreg., office.

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CHICAGO EGG GRADERS HAVE FEDERAL-STATE MEN'S HELP IN HANDLING EXTRA "LOAD"

Five Federal-State egg graders, one from Michigan and four from Ohio, during recent weeks have assisted the staff of the Chicago office in the grading of eggs purchased by the Federal Surplus Commodities Corporation. These purchases in the Chicago market and areas served by that market have approximated 150 or more carlots weekly. However, with the assistance of Federal-State egg graders from the Ohio and Michigan State Departments of Agriculture, it has been possible to handle this very unusual increase in the volume of the egg grading work in the Chicago office.

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ALFRED CHRISTIE RECEIVES PATENT FOR INVENTION

Alfred Christie of the Washington staff of the Grain and Seed Division has recently been granted a patent on the Constant Voltage Rectifier Circuit which he invented to replace dry batteries used in the operation of electrical grain moisture testers. Mr. Christie's patent, numbered 2,201,979, was issued May 28, 1940. It has been assigned to the Secretary of Agriculture so that commercial firms may be licensed to manufacture the device and the invention may be used by the Government without payment of royalties.

The invention is commonly termed a voltage regulator. The replacing of the dry batteries formerly used in the operation of electrical moisture testers has not only made them more efficient but has resulted in a material saving in operation costs. Mr. Christie estimates that about 250 of the battery eliminators are now in use throughout the United States.

The patent issued to Mr. Christie makes the sixth granted to members of the staff of the Grain and Seed Division in recent years.

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MORE INFORMATION NEEDED
ON TRUCK SHIPMENTS

Growers, shippers, and dealers are greatly interested in the possibility of obtaining more information on daily fruit and vegetable movement by truck from producing districts, according to a survey just completed in the Southern States by J. W. Park of the Fruit and Vegetable Division. This survey was made to ascertain the most practical method of obtaining adequate truck shipment information from all important producing areas should funds become available for this purpose. Probably more than half of the fruit and vegetable movement to consuming markets is by truck. The proportion varies widely with commodities and districts of origin. Daily market news reports on truck receipts are now available in leading markets and in a few instances information is available on shipments from producing States.

Several possible methods of obtaining more information on current truck movement are under consideration. In States which have compulsory inspection it might be possible to compile fairly complete information daily on truck shipments if funds for necessary communication and clerical expenses were available. In some instances, where only part of the truck shipments from a district or State are inspected and where most of the shipments go through packing sheds, it might be possible through the cooperation of shippers to obtain daily information on truck movement. For several years, Florida has been obtaining reports of truck shipments going out of the State, at guard stations on the leading highways maintained by the State for the enforcement of its citrus inspection law. This method would probably not work out so satisfactorily in many other States where there are more highways leading out and where other conditions are different.

Development of more complete market news reports on truck shipments would also be useful for statistical purposes.

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FEDERAL-STATE EGG GRADERS
QUALIFY FOR WORK IN IOWA

Henry G. F. Hamann of the Chicago office of the Division of Dairy and Poultry Products, in cooperation with the Iowa Agricultural College, held an egg grading school at Ames, Iowa, during the week of June 10. As a result of this school, a number of persons will become qualified as egg graders for organizations in Iowa that are desirous of employing the Federal-State egg grading service.

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ANNUAL ENCAMPMENTS OF
VETERANS' ORGANIZATION

"In accordance with the usual custom," the memorandum of June 7 addressed by the Director of Personnel to Chiefs of Bureaus and Offices reads, "employees of the Department affiliated with the American Legion, the United States Spanish War Veterans, Veterans of Foreign Wars, may be granted annual leave or leave without pay for the purpose of attending the annual conventions of these Veterans' organizations, providing that such absence does not interfere with the performance of the necessary work of the Department.

"The dates of the respective conventions are as follows:

"American Legion, Boston, Mass.	September 23-26, inclusive
"United Spanish War Veterans Detroit, Mich.	August 18-22, inclusive
"Veterans of Foreign Wars Los Angeles, Calif.	August 25-30, inclusive."

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JUNIOR CLERK-STENOGRAPHER
VACANCIES ARE ANNOUNCED

Two openings for the position of Junior Clerk-Stenographer, CAF 2, \$1440 per annum, have been announced by the Office of Personnel of the Department. One is at Jackson, Miss; the other at Columbia, S. C. Each is a permanent position. Applications will be received until June 25 inclusive, and may be made by telegraph, although where time permits regular application forms may be obtained from the Personnel Office of the AMS.

The duties are: To serve as clerk and stenographer to a committee, the duties involving the preparation of letters from dictation, concerning both technical and routine matters; to maintain files; to compose simple correspondence; to record the grade and staple length of cotton as determined by cotton specialists; to tabulate data; to make simple statistical tabulations, and perform related work.

The requirements are: Completion of high school and ability to take and transcribe dictation of average difficulty. Applicants must have Civil Service status as Junior Stenographers. It is requested that only male eligibles apply since the appointees will be required to work in the grading room.

Because the nature of the work is seasonal, the incumbent of the position at Columbia, S. C., would be required to work there for about 6 months of the year, and the remaining 6 months at Atlanta, Ga. No per diem will be allowed while in Atlanta, Ga.

COMMENTS FROM THE PRESS

From "American Agriculturist," June 8, 1940

"IMPROVED CROP REPORTING SERVICE

"Both the United States Department of Agriculture at Washington and the Department of Agriculture and Markets in New York have materially improved their crop reporting service. Both Washington and Albany reports are gotten out more promptly so that information gathered up to the 1st or 15th of the month is mimeographed and mailed in the course of a couple of days. The coverage and accuracy of reports is constantly improving. * * * These reports should be much more fully used than they are."

Books on Marketing
in the Library

Heckert, J. Brooks. The analysis and control of distribution costs for sales executives and accountants. 420pp. New York, The Ronald press company [1940] 280.3 H352

Contents: Introduction; Problems of distribution cost analysis; Method of distribution cost analysis; Analysis by territories; Analysis by commodities; Analysis by channels of distribution and methods of sale; Analysis by customers; Analysis by size of orders; Analysis by organization and operating divisions; Other analyses of distribution costs; Distribution cost standards and control; Control of direct selling expense; Control of advertising and sales promotional expense; Control of transportation expense; Control of warehousing and handling expense; Control of credit and collection expense; Control of financial and general distribution expense; The distribution cost budget; Accounting for distribution costs; Distribution cost reports; and Government regulation and distribution costs.

Appendices: A. Total cost of distribution in the United States; B. Distribution cost accounting for wholesaling; C. Anti-discrimination acts; and D. Selected cases under the Robinson-Patman Act.

Some examples of methods of analysis are taken from the meat packing industry.

India. Madras Presidency. Dept. of Agriculture. Annual report of the provincial marketing officer, Madras for the year 1938/39. 10pp. Madras, Printed by the Superintendent government press, 1940. 280.39 In23 1938/39

National canners association. Division of statistics. The marketing of red cherries; an analysis of problems that are of mutual interest to canner and grower. 14pp. Washington, D. C. [1940] 280.393 N21

Zimmerman, Max Mandell. The super market grows up; an analysis of progress in the expanding field of self-service distribution. 23pp. New York, N.Y., Super market publishing co. [1939] 286.2 Z6

"These articles are reprinted as they appeared in Printer's ink and Super market merchandising, except that changes have been made wherever possible to bring the material up to date." - Footnote, p. 3.

GEORGIA KENDALL GREGORY

The passing of Mrs. Gregory on June 5, 1940, after 2 months' illness in the Washington Sanitarium, brought sadness to her friends and associates in the Agricultural Marketing Service. Mrs. Gregory entered Government employ on November 19, 1917, as a "war emergency worker," having been previously employed in the Extension Service of Cornell University. Her remarkable ability and leadership were immediately recognized and she was placed in charge of the dairy production reports, at that time "war emergency" work. She held this position for more than 20 years in the Division of Dairy and Poultry Products or until January 1, 1938, when the work with the personnel handling it was transferred to the Division of Agricultural Statistics.

Mrs. Gregory held the esteem of all who knew her. Her kind attitude and efforts were an inspiration to those about her.

LARRY F. PAGE

To members of the Division of Agricultural Statistics and others in the Agricultural Marketing Service who have worked with him, the sudden death of Larry F. Page from a heart attack on Monday, June 10, came as a distinct shock. He was 33 years old.

Mr. Page was meteorological statistician on a project involving long-range weather studies, particularly concerned with the influence of meteorological factors upon crop yields. This project was under the jurisdiction of the former Division of Crop and Livestock Estimates in the Bureau of Agricultural Economics and continued to be maintained by that Bureau after July 1, 1939. The work is performed in collaboration with the Weather Bureau and is still closely associated with the research in statistical methodology conducted in the Division of Agricultural Statistics. Secretary Wallace has been especially interested in the development of the work. In a Department release to the press concerning Mr. Page's death, the Secretary was quoted as saying: "Larry Page had the unusual ability to approach a difficult and abstract problem without personal bias, and the intellectual curiosity essential to work in a new field. It will be next to impossible to find any one person with the ability to carry on the special type of work he had conceived and so ably developed." Mr. Page's unusual fitness for this work was recognized by all those in the various interested agencies with whom he was associated in the work.

He is survived by his widow, Mrs. Irene Page, of Arlington, Va.

REPORTS AND RELEASES

LIST

PRINTED PUBLICATIONS OF THE AGRICULTURAL MARKETING SERVICE are listed in a release of March 1940. Included are those bulletins that are available on crop and livestock reporting and marketing issued by the Bureau of Agricultural Economics from July 1922 to June 30, 1939, and those that relate to the administration of the Packers and Stockyards Act issued by the Bureau of Animal Industry, and the administration of the Federal Seed Act issued by the Bureau of Plant Industry.

MARKET SUMMARIES

WESTERN AND CENTRAL NEW YORK APPLES, Summary of the 1939-40 Season, by H. H. Duncan and A. L. Thomas, Rochester, N. Y.; New York State Department of Agriculture and Markets, Bureau of Markets, cooperating.

BRIEF REVIEW OF THE LAKE OKEECHOBEE CABBAGE SEASON, by J. B. Owens, Belle Glade, Fla.; Florida State Marketing Bureau Cooperating.

MARKETING IMPERIAL VALLEY CANTALOUPE, Summary of 1939 Season, by A. M. McDowell and W. R. Goodwin, Sacramento, Calif.; California Department of Agriculture, Bureau of Market News, cooperating.

MARKETING WESTERN AND CENTRAL NEW YORK CARROTS, Summary of the 1939-40 Season, by H. H. Duncan and A. L. Thomas, Rochester, N. Y.; New York State Department of Agriculture and Markets, Bureau of Markets, cooperating.

MARKETING FLORIDA CITRUS, Review of 1939-40 Season, by H. F. Willson, Lakeland, Fla.; Florida State Marketing Bureau cooperating.

MARKETING TEXAS CITRUS, LOWER RIO GRANDE VALLEY OF TEXAS, Summary of 1939-40 Season, by R. E. Winfrey, Weslaco, Tex.; Texas State Department of Agriculture, Markets and Warehouse Division, cooperating.

INTERSTATE SHIPMENTS OF CALIFORNIA DECIDUOUS TREE FRUITS, Season of 1939, by W. F. Cox, R. M. Bayer, T. J. Fitzgerald, San Francisco, Calif.; California Department of Agriculture, Bureau of Market News, cooperating.

INTERSTATE SHIPMENTS OF CALIFORNIA GRAPES, Season of 1939, by W. F. Cox, R. M. Bayer, T. J. Fitzgerald, San Francisco, Calif.; California Department of Agriculture, Bureau of Market News, cooperating.

MARKETING WESTERN AND CENTRAL NEW YORK ONIONS, Summary of the 1939-40 Season, by H. H. Duncan and A. L. Thomas, Rochester, N. Y.; New York State Department of Agriculture and Markets, Bureau of Markets, cooperating.

LETTUCE, CAULIFLOWER, PEAS, 1939, L. S. Fenn and L. B. Gerry, Seattle, Wash.

BRIEF REVIEW OF PEPPERS IN POMPANO SECTION (FLA.), Season of 1940, and BRIEF REVIEW OF THE SOUTH FLORIDA GREEN PEA SEASON OF 1940; Florida State Marketing Bureau cooperating.

MARKETING WESTERN AND CENTRAL NEW YORK POTATOES, Summary of the 1939-40 Season, by H. H. Duncan and A. L. Thomas, Rochester, N. Y.; New York State Department of Agriculture, Bureau of Markets, cooperating.

SUMMARY 1940 POTATO SEASON, HASTINGS SECTION, by T. R. Butts, Hastings, Fla.; Florida State Marketing Bureau cooperating.

BRIEF REVIEW OF THE SOUTH FLORIDA POTATO SEASON OF 1940, Florida State Marketing Bureau cooperating.

MARKETING NORTHWESTERN FRESH PRUNES, Summary of the 1939 Season, by C. J. Hansen and R. G. Risser, Portland, Oreg.

BRIEF REVIEW OF THE SOUTH FLORIDA SNAP BEAN SEASON, by J. B. Owens, Belle Glade, Fla.; Florida State Marketing Bureau cooperating.

BRIEF REVIEW, MARKETING LOUISIANA STRAWBERRIES, 1940 Season, by J. C. Keller, Hammond, La.

NORTH CAROLINA STRAWBERRIES, BRIEF REVIEW, 1940 SEASON, by H. F. McFeely, Chadbourn, N. C.; North Carolina Department of Agriculture, Division of Markets, cooperating.

BRIEF REVIEW OF THE 1940 TOMATO AND CUCUMBER SHIPPING SEASON, by R. Maynard Peterson, Bradenton, Fla.; Florida State Marketing Bureau cooperating.

BRIEF REVIEW OF THE SOUTH FLORIDA TOMATO SEASON (Lower East Coast, Lake Okeechobee Section, and Fort Pierce-Vero Section); Florida State Marketing Bureau cooperating.

MARKETING TEXAS VEGETABLES 1939-40 SEASON (Beans, Beets, Broccoli, Carrots, Cucumbers, Green Corn, Onions, Peas, Peppers, and Mixed Vegetables), by R. E. Winfrey, Weslaco, Tex.; Texas State Department of Agriculture, Markets and Warehouse Division, cooperating.

WHOLESALE MARKET PRICES AT SAN FRANCISCO FOR CERTAIN FRUITS AND VEGETABLES, 1939, by W. F. Cox and W. L. Jackson, San Francisco, Calif.; California Department of Agriculture, Bureau of Market News, cooperating.

PRESS RELEASES

AVERAGE OF FARM PRODUCT PRICES UNCHANGED IN MAY. (May 30.)
FEDERAL SEED ACT HEARING IS SCHEDULED FOR JULY 1. (June 4.)

FARM FLASHES (radio)

FREE CLASSING OF COTTON.
TIME TO MAKE HAY.

RELEASE TO EXTENSION EDITORS

EARLY MORNING NEWS OF PRODUCE MARKETS BROADCAST BY RADIO. (To editors in North Atlantic and South Atlantic States.)

REPORTS

MONTHLY EGG PRODUCTION, 1925-39, United States and Geographic Divisions. This report, a footnote explains, is prepared principally to provide a background of comparable figures for the current monthly estimates of egg production which appear regularly in the monthly report, "Poultry and Egg Production."

FARM PRODUCTION, FARM DISPOSITION, AND VALUE OF CERTAIN FRUIT AND NUT CROPS, 1937-39. The estimates contained in this report are given by States for Peaches, Pears, Grapes, Cherries, Plums, Prunes, Pecans, Cranberries, and Miscellaneous Fruits and Nuts.

PRODUCTION OF MANUFACTURED DAIRY PRODUCTS, 1938, and Miscellaneous Dairy Statistics, 1939. The 1938 Dairy manufacturers data given in this report are from reports by dairy manufacturers made direct to the United States Department of Agriculture or through cooperating State Departments or Boards of Agriculture, or other agencies. States cooperating were as follows: California, Idaho, Michigan, Minnesota, Mississippi, Missouri, Montana, Nebraska, New York, Oklahoma, Oregon, South Dakota, Tennessee, Utah, Virginia, Washington, Wisconsin, Wyoming, Colorado (State Dairy Commissioner), Indiana (State Experiment Station), Pennsylvania (Department of Internal Affairs). Additional State Departments or Boards of Agriculture or other agencies now cooperating in collecting data for 1939, include Illinois, Iowa, and North Carolina.

LOCAL MARKET PRICE MOVEMENTS IN SOUTH DAKOTA, 1909-39. The statistics in this report were compiled by the South Dakota Cooperative Crop and Livestock Reporting Service, Evan V. Jones, agricultural statistician, H. R. Walker, assistant agricultural statistician, E. A. Koop, agent, Sioux Falls, S. Dak. Prices presented herein are the estimates of the Agricultural Marketing Service. Detailed statistics are presented on prices received and paid by South Dakota farmers. The series of prices received begins in August 1909 and is presented by months to date. The series on prices paid are annual prices from 1910 to 1922 and quarterly thereafter to date. Indexes presented are constructed in the same manner and are comparable with the indexes for the United States.

SPINNING AND FIBER PROPERTIES OF SIX AMERICAN UPLAND COTTONS GROWN AT STONEVILLE, MISS., CROP OF 1939, by Malcolm E. Campbell, senior cotton technologist, and Roland L. Lee, Jr., associate cotton technologist. These tests were conducted at College Station, Tex., in cooperation with the Agricultural and Mechanical College of Texas and the Bureau of Plant Industry, U. S. Department of Agriculture, by R. L. Lee, Jr., and staff of AMS, under the general direction of Mr. Campbell. The study is a part of the program of cotton quality and standardization under the leadership of R. W. Webb, principal cotton technologist.

DISTRIBUTION OF FLORIDA CELERY, 1940 with comparisons 1939. The information in this report is based on reports by railroads of passings and diversions at Florida gateways with adjustments for diversions reported and passings listed for Potomac Yards and Cincinnati.

STANDARDS

UNITED STATES STANDARDS FOR GRADES OF CANNED RED SOUR PITTED CHERRIES, Effective May 15, 1940.

UNITED STATES STANDARDS FOR GRADES OF CANNED SWEET CHERRIES, effective May 15, 1940.

UNITED STATES STANDARDS FOR SWEET CHERRIES, FOR EXPORT FOR SULPHUR BRINING, effective May 28, 1940.

UNITED STATES STANDARDS FOR GRADES OF CANNED PEARS, effective May 15, 1940.

TENTATIVE UNITED STATES STANDARDS FOR GRADES OF CANNED ASPARAGUS, effective March 15, 1940.

TENTATIVE UNITED STATES STANDARDS FOR GRADES OF CANNED FRUITS, effective July 1, 1940.

TENTATIVE UNITED STATES STANDARDS FOR GRADES OF CANNED RED RASPBERRIES, effective May 15, 1940.

TENTATIVE UNITED STATES STANDARDS FOR GRADES OF CANNED BLACKBERRIES, effective May 15, 1940.

TENTATIVE UNITED STATES STANDARDS FOR GRADES OF CANNED BEETS, effective July 1, 1940.

MANUSCRIPTS TRANSMITTED

FOR OFFICIAL PUBLICATION

The following manuscripts were submitted to the Division of Publications during May for printing:

(Bennett, Charles A., Agr. Chem. & Eng.) and Gerdes, Francis L. Tower Driers for Seed Cotton. For Miscellaneous Publication.

Slater, Don J.: Market Classes and Grades of Cattle. Department Bulletin 1464, slightly revised.

ARTICLES EDITED FOR
OUTSIDE PUBLICATION

The following articles were edited during May for use in proceedings or periodicals named:

- Allen, L. N.: The Value of Quality in Seed. For Southern Seedsman.
- Clay, H. J.: Peanuts Holding More Steady than Many Other Commodities; New Crop Progressing Well. For The Peanut Journal Publishing Company.
- Davidson, W. A.: The Federal Seed Act and Regulations. Address, meeting of Pacific States Seedsmen's Association, Santa Catalina, Calif., May 27.
- Dixon, H. B., and Snider, S. R.: The Reliability of an Automatic Kernel Counter for 1,000 Kernel-Weight Determinations. Address, Annual Meeting, American Association of Cereal Chemists, New York City, May 23, 1940.
- Gerdes, Francis L.: Essentials of Good Ginning. Address, Meeting, Tennessee Cotton Ginners' Association, Jackson, Tenn., May 30, 1940. (Also to be published in Cotton and Cotton Oil Press.)
- Gerdes, Francis L., (and Bennett, Charles A., Agr. Chem. and Eng.): Cotton-Quality Improvement with Particular Reference to Ginning. Address, Meeting of Alabama Cotton Ginners' Association, Birmingham, Ala., May 22, 1940. (Also to be published in Cotton and Cotton Oil Press.)
- Kitchen, C. W.: How the Agricultural Marketing Service Aids the Fruit and Vegetable Industry. Address, Thirteenth Annual Convention of the Growers and Shippers of Idaho. Sun Valley, Idaho. June 1, 1940.
- Kitchen, C. W.: Livestock Marketing Under the Packers and Stockyards Act. Address, Meeting of the National Livestock Exchange, St. Louis, June 7.
- Nickerson, Dorothy: The Illuminant in Color Matching and Discrimination. Address, Meeting of the Illuminating Engineering Society, Spring Lake, N. J., Sept. 9-12, 1940. (Also to be published in the Transactions of the Illuminating Engineering Society.)
- Ommodt, B. J.: Production of High Quality Milk and Cream. For The Cooperator, published by The Challenger Cream and Butter Association - June 1 issue.
- Snider, S. R.: The Determination of Total Beta-Amylase in Barley and Barley Malt. Address, Meeting of American Society of Brewing Chemists, New York City, May 24-25, 1940. (Also to be published by Cereal Chemistry.)
- Spilman, H. A.: The Consolidated Standard Container Bill. Address, Thirtieth National Conference on Weights and Measures, Washington, June 4, 1940.
- Whalin, C. V.: The Federal Meat Grading and Stamping Service for the Calendar Year 1939. Address, 17th Annual Report, National Live Stock and Meat Board, Chicago, June 20-21, 1940. (For publication in their program.)
- Zeleny, Lawrence: A Simple Photometric Method for Determining the Protein Content of Wheat Flour. Address, Annual Meeting, American Association of Cereal Chemists, New York City, May 22, 1940.

INSTRUCTIONS, REGULATIONS, RULINGS

REIMBURSEMENT OF MILEAGE BASIS
FOR USE OF PRIVATELY OWNED AUTOMOBILES

ADMINISTRATIVE MEMORANDUM No. 234

"It has heretofore been necessary that an employee have complete ownership of an automobile, used in connection with official business, in order to obtain reimbursement on a mileage basis for the use thereof.

"Public No. 485, 76th Congress, has amended the Act entitled "An Act to permit payments for the operation of motor cycles and automobiles used for necessary travel on official business, on a mileage basis in lieu of actual operating expenses" (46 Stat. 1103) as amended by (47 Stat. 1516), by striking out the words "his own" wherever they appear therein and inserting in lieu thereof the words "a privately owned."

"Under the amendment above referred to, it is not necessary for an employee to personally own the motorcycle or automobile which he operates on official business in order to establish a claim for reimbursement of expenses incurred, on a mileage basis."

Public No. 485, referred to in Administrative Memorandum No. 234, quoted above, was passed and became effective as of April 25, 1940.

TWELVE NEW JERSEY COUNTIES INCORPORATED
IN SECOND U. S. CIVIL SERVICE DISTRICT

An Administrative Memorandum has just been issued to the various Divisions and Sections of the Agricultural Marketing Service indicating that effective July 1, 1940, the following counties of the State of New Jersey which have been under the jurisdiction of the Third U. S. Civil Service District, with headquarters at Philadelphia, Pa., will be incorporated in the Second U. S. Civil Service District, with headquarters at New York, N. Y.:

Atlantic	Hunterdon
Burlington	Mercer
Camden	Ocean
Cape May	Salem
Cumberland	Somerset
Gloucester	Warren

This will place the entire State of New Jersey within the Second U. S. Civil Service District.

On and after July 1, 1940, any activities of the Agricultural Marketing Service in the counties mentioned above should make their requests for clerical or sub-clerical help from the Manager of the Second U. S. Civil Service District at New York City rather than from the Third U. S. Civil Service District Manager at Philadelphia, Pa.

REFUND OF SALARY FOR OVERDRAWN ANNUAL LEAVE

There has been received from the Acting Director of Finance the following Budget and Finance Circular No. 150, dated May 14, 1940, dealing with refund of salary for overdrawn annual leave. The contents of this circular are believed to be self-explanatory.

"If the 31st day of a month falling within a period of advanced leave is not a Sunday, holiday or nonwork day, but would be required to be charged as annual leave, refund of one day's salary is required for that day the same as for any other day which is required by the statute to be charged to annual leave, according to the * * * decision of the Comptroller General, B-9172, dated April 16, 1940."

HOW TO HANDLE WRITTEN OFFERS OF HELP IN CASE OF NATIONAL EMERGENCY

An Administrative Memorandum has been issued by the Service relating to the handling of correspondence from individuals offering to serve the Government in the case of a national emergency. The Civil Service Commission is maintaining a list of names and qualifications of such individuals, and in the event that letters from individuals offering their services to the Government are received in the field, such letters should be immediately transmitted to the Personnel Section of the Service for further transmittal to the Civil Service Commission.

HERE AND THERE

Mr. Kitchen, and Walter A. Davidson of the Grain and Seed Division, will attend a meeting of the American Seed Trade Association in Chicago, June 24-27. Mr. Davidson is on the program to discuss the enforcement of the Federal Seed Act, and Mr. Kitchen will enter into the discussion which follows.

W. A. Wheeler, special consultant in seed and forage marketing, will spend the second and third weeks of June visiting a number of seedsmen located in primary forage-seed producing areas in Minnesota, Iowa, Nebraska, and South Dakota, to consider certain seed marketing problems. The week following he will attend the annual convention of the American Seed Trade Association at Chicago where on June 27 he will present for discussion the tentative draft of the Suggested Uniform State Seed Law prepared by the Agricultural Marketing Service.

William G. Meal, in charge of the Fruit and Vegetable Division, left Washington June 13 for the Pacific coast. He will attend the Western Area Standardization Conference at Seattle, June 19 and 20, and deliver an address entitled "Are We Making the Maximum Use of Standardization in Meeting Our Distribution Problems?" Mr. Meal plans to be back East in time to attend the Del-Mar-Va Fertilizer Association meeting, to be held at Ocean City, Md., June 29. He was invited to this meeting by Charles J. Brand, former Chief of the Bureau of Markets, who is now Executive Secretary and Treasurer of the National Fertilizer Association.

Dr. F. W. Miller, in charge, Packers and Stockyards Division, left Washington June 9 for a trip to Louisville, Ky., and Nashville, Tenn., where he will spend about a week looking after matters in the interest of the enforcement of the Act.

Dr. R. W. Webb, principal cotton technologist in charge of cotton quality and standardization research, and Francis L. Gerdes, cotton technologist in charge of AMS cotton work in connection with the ginning investigations at the U. S. ginning laboratory at Stoneville, Miss., are on the program of the Cotton Congress to be held at Waco, Tex., June 27-29. The Congress is sponsored by the State-Wide Cotton Committee of Texas and will be divided into three parts, namely, production, marketing, and utilization. It was hoped to have this an international conference, but because of the European situation, it is not certain how many countries will be represented. Dr. Webb will discuss "Significance of Cotton Fiber Properties with Respect to Utilization;" Mr. Gerdes, "The Relation of Ginning and Packaging Practices to the Quality and Value of Cotton."

E. W. Baker, Livestock, Meats, and Wool Division, will leave Washington June 16 for various points in Florida, Alabama, and Georgia. Mr. Baker will confer with representatives of the livestock and meat industry in the several States and with members of the staff at Thomasville and Montgomery and co-operating State offices in regard to the scope of the market news services supplied on livestock and meats in that area and to methods for extension and improvement. He will be away for about 10 days.

Charles L. Harlan, principal livestock statistician of the Division of Agricultural Statistics, discussed the beef cattle outlook at Cattle Feeders' Day at Ames, Iowa, June 14.

G. S. Meloy, in charge of the supervision of cottonseed sampling and grading and cottonseed market news service, will address the Joint Convention of the North and South Carolina Cottonseed Crushers Associations at Myrtle Beach, S. C., June 17-18. Subject: Agricultural Migrations that Affect Cottonseed Marketing.

After the Convention, Mr. Meloy will visit some of the leaders of the industry in North and South Carolina, for the purpose of perfecting plans for next season's cottonseed grading and market news work in the seaboard cotton States.

R. H. Black of the Grain and Seed Division attended a meeting of the Kansas Wheat Improvement Association at Riley, Kans., June 13, where he made an address entitled "The Relationship of Grain Standards Research to Crop Improvement Research." Before returning to Washington, Mr. Black will visit the Division's field offices at Kansas City, Omaha, and Chicago.

James R. Plumb, district supervisor, Packers and Stockyards Division, North Portland, Oreg., spent the first week of June in the Washington office conferring with administrative officials on matters relating to the enforcement of the Packers and Stockyards Act.

William M. O'Keefe, executive secretary of the Association of Refrigerated Warehouses, Chicago, Ill., visited the Division of Agricultural Statistics on June 3. He discussed the work of the Division in its cold storage and kindred reports with W. F. Callendar, Paul L. Koenig, and William Broxton. Mr. O'Keefe expressed himself as being well pleased with progress made in improving the reports and services on cold storage space and holdings, particularly the more recent innovations such as the monthly data on percentage of space occupied.

Fred Taylor of the Division of Cotton Marketing will leave Washington on June 17 for cotton-mill points in the New England States, where he will interview manufacturers with respect to the qualities and quantities of raw cotton used for various types of goods and the use of the official cotton standards of the United States in specifying their requirements.

Mr. Taylor has just returned from a similar trip through the Carolinas, Virginia, and a part of Georgia. Friends of Mr. Taylor in A. M. S. will be glad to learn of the arrival in this country of his daughter Marjorie and her two small children who had taken passage from Galway, Ireland, on the President Roosevelt. It will be remembered that while Mr. Taylor was on official duty for the Department at Shanghai, China, his daughter was married to William Reid, financial accountant with a British firm. From Shanghai Mr. Reid was transferred to Haifa, Palestine, and later to the head office in London, where he and his family have lived for the last few years.

Benjamin H. Bennett, Division of Agricultural Statistics, will present a paper entitled "Recent Developments in the Commercial Hatchery Industry and Their Economic Significance" at a meeting of the Poultry Science Association, Ithaca, N. Y., June 26-28.

Myron P. Jacoby, auditor, Packers and Stockyards Division, reported for duty at Detroit, Mich., June 5, for the purpose of making an audit of the books of the market agencies at that market.

Friends of George E. Miller of the Austin office of the Division of Cotton Marketing will be glad to learn of his being placed in charge of the El Paso office of the Division, effective July 1, succeeding Sam Martin, who will now be a member of the staff at Dallas, Tex. William Page of the Dallas office will be placed in charge of the Austin office.

H. E. Bufkin, in charge of the auditing work of the Packers and Stockyards Division, left Washington June 8 to visit the markets at Sioux City, Chicago, and St. Paul to confer with the various auditors stationed at those markets at this time.

Victor R. Fuchs, Division of Cotton Marketing, will leave Washington on June 26 for Philadelphia, Pa., where he will spend several days examining and checking the classification work of licensed cotton linters classifiers in that vicinity.

The Crop Reporting Board will have the assistance of the following field statisticians in the preparation of coming crop reports:

JUNE PRICE REPORT - to be issued June 28:

C. E. White collaborating statistician Springfield, Ill.

JULY COTTON REPORT - to be issued July 8:

K. D. Blood agricultural statistician..... Oklahoma City, Okla.

D. A. McCandliss southern regional statistician Gulfport, Miss.

H. H. Schutz agricultural statistician Baton Rouge, La.

JULY GENERAL CROP REPORT - to be issued July 10:

W. I. Bair assistant agricultural statistician Boston, Mass.

J. S. Dennee agricultural statistician Gulfport, Miss.

W. H. Ebling senior agricultural statistician Madison, Wis.

E. L. Gasteiger agricultural statistician..... Harrisburg, Pa.

H. R. Walker assistant agricultural statistician... Sioux Falls, S.Dak.

Doctor Ebling will report to Washington on July 6 for the Board sessions on the General Crop Report, while the other four statisticians will come to Washington June 26 for detailed review of acreage indications preliminary to the meeting of the Board.

Henry L. Jones, Packers and Stockyards Division, left Washington June 10 for a week's trip, on which he will visit Bristol, Roanoke, and other Virginia markets in connection with the enforcement of the Act.

Murray M. Stewart, Jr., of the Division of Cotton Marketing, will leave Washington on June 16 on an official visit to the ten designated spot markets of the Cotton Belt. Mr. Stewart's trip is made in connection with supervision of grade and staple differences quoted in the ten markets. He will be gone about 2 weeks.

J. H. Savage, of the Portland, Oreg., office of the Warehouse Division, attended the meeting of The Pacific Northwest Grain Dealers Association which was held June 7 at Pendleton, Oreg. This Association is the largest of its kind in the Pacific Northwest. The meeting was well attended by grain warehousemen, and his presence there afforded Mr. Savage an opportunity to advance the interests of the work under the Warehouse Act.

Miss Esther M. Midthun, a stenographic reporter in the Packers and Stockyards Division, resigned May 16 to go into commercial reporting work. She has opened an office in Washington, D. C. Her friends and associates wish for her much success in her new venture.

Frank C. Boughnight of the Memphis office of the Division of Cotton Marketing was a visitor in the Washington office on June 12. Mr. Boughnight spent a part of his period of annual leave in Washington.